

ALSA Board of Directors Meeting December 13, 2018

Call to order: 7:04 p.m. CST

Roll call:

Board Members present: Bill Feick, President
Cathie Kindler, Vice- President
Ron Baird, Secretary
Debbie Andrews
Carol Rutledge
Lauren Wright
Deb Yeagle (joined at 7:06 p.m.)
Others present: Robin Turell, Office Manager
Vern Wright, Treasurer (joined the Conference call at 7:30 P.M.)

I. Office Manager's Report:

A. BOD Meeting - Office Report Thursday, September 13, 2018

1. Memberships:

As of December 7th, 2018, we currently have 11 regular members signed up for 2019.

We currently have 4 youth signed up for 2019

We have 115 LIFE Members.

We have 3 judges that have paid their 2019 judges dues.

2. Shows:

As of today, December 7th, 2018 there are currently 3 shows on the ALSA calendar for 2019.

3. Goals of Office for December 2018:

The primary goal of the ALSA office is finish posting all remaining shows for 2018.

The office is also working on new and renewing memberships for 2019.

The Indiana State Fair, held in August, just submitted its results December 12th. Robin did say she is supposed to receive show results within 15 days but gives them lots of time as it is a joint 4-H, ILR and ALSA show.

Still not reporting is the Higher Ground Show from September, even though Robin is now working on entering the September shows' results. She pointed out she tries to be compassionate as possible, recognizing that people sometimes cannot get results in because they work and so forth.

Robin commented that she hoped to finish ALL show postings for 2018 shows by the end of the year.

Robin left the conference call at 7:16 p.m.

**Motion: To accept the Office Manager's report as presented.
Motion by Carol. Seconded by Lauren. Motion carried.**

B. The Office expenses for November are as follows:

Constant Contact:	\$ 45.00
Verizon Wireless:	159.08
A.T.&T:	<u>143.54</u>
Total:	\$ 427.24

A discussion was had about just what Office expenses ALSA is contractually required to pay and which expenses were delineated in Robin Turell's contract for which she is responsible. It was decided that a contract attorney be hired to review the contract and advise the Board as to this matter.

**Motion: Delay payment to Robin Turell of the Office expense until the contract is reviewed as to its provisions. Motion by Cathie.
Seconded by Deb. Motion unanimously passed.**

II. Treasurer's Report:

Vern Wright discussed his extensive efforts during the past two weeks to lower the communications costs within the Office, which for November totaled \$303.62. Verizon associates had told Vern that much of the equipment being used as either outdated or unnecessary with today's technology. In fact, by using a newer iPhone, the Office could eliminate quite a few pieces of equipment, including jet packs, Go to My PC, and the fax line (Which rarely has been used in the past year. An IPAD that is part of this contract will be sent to Ron for various purposes. When received, Ron will contact Robin for help in setting it up and obtaining the ALSA password for it. By doing so, ALSA would reduce the Office communications cost by about 50% in the first few months and even more later.

Vern has discovered a \$1,000 computer was purchased by ALSA in 2012. Who has this computer and for what is it used? Was it assigned to the Grand National?

Also, in 2015, ALSA paid \$519 for another new computer. Who has that computer and for what is it used?

ALSA paid \$75 for Microsoft Office for installation on the Office computer effort to solve the email problems experienced last summer. Vern believes this expense was wrongly attributed to ALSA and should be an expense by Robin according to her contract.

Further discussion centered on expenses in general, which have climbed in recent years while at the same time revenues have decreased, making more changes necessary in the future. An effort must be put forth by the Office and the Membership committee to generate new ALSA participants and a close examination of show expenses where ALSA is the sponsor needs to be done.

Some of these expenses are a monthly contract with Constant Contact for \$45.00. For what is this used? Bill is to ask Robin to see if the price of this contract can be reduced OR a change to using Outlook can be done for general communication purposes.

Vern departed the conference call at 8:16 p.m.

Motion to approve the Treasurer's report for November, 2018 as presented. Motion by Ron. Seconded by Lauren. Motion unanimously passed.

Complete financial statements follow the end of this meeting's report.

III. Committee Reports:

Alpaca - Chair: Mary Reed, Liaison: Deb

There is nothing to report this meeting.

By-laws and Standing Rules – Chair: Lougene Baird, Liaison: Bill

At the Annual Meeting it was asked that the Board consider an addition to the bylaw ballot set for early 2019 that would disallow a member from running for the Board if that person had been previously removed from the board. Several other members agreed, and one member suggested an attorney review the idea.

The Committee presents for your review the following change. Additional words are below in ***italics and bold***.

ARTICLE III. Board of Directors Section 8. Resignation and Removal

.....A Board member may be censured, suspended or ejected for unauthorized activity by a majority vote of the Board of Directors. *Such member shall be permanently barred from serving on the Board.*

If this change is presented for approval, other areas in the bylaws would also be changed such as Article II, Section 6. Member in Good Standing (definition), Article III, Section 2 Eligibility to serve on the ALSA Board and re-lettering the subpoints of Article III Section 8.

Please discuss and/or approve or modify.

Respectively submitted,
Lougene Baird, Chair
CC committee

After discussion, the following Motion was made:

Motion: Approve the proposed addition to end of the existing Article III. Board of Directors Section 8. and re-letter the entire

section. This change will be voted on in the bylaw ballot and will take effect immediately upon approval by the membership. Motion by Carol. Seconded by Cathie. Motion carried

Elections - Chair: Lougene Baird, Liaison: Cathie

A Board approved eblast was sent to members describing the Proposed Bylaw Change scheduled for spring 2019. Four to five eblasts that will be sent to members over the next couple months have been sent to the Board for review and approval.

Regards,
Lougene Baird, Chair

Ethics - Chair: Cheryl Lambert, Liaison: Cathie

There is nothing to report at present.

Respectfully Submitted

Cheryl Lambert

ALSA Ethics Chair

Finance & Budget - Chair: Vern Wright, Liaison: Ron

Please refer to the Treasurer's report that is presented above and appended hereto.

Fleece - Chair: Judy Glaser, Liaison: Deb

There is nothing to report this meeting.

Grand National - Chair: Glenna Overmiller, Liaison: Cathie

No report received. There was significant discussion as to the appropriateness of the first paragraph of the welcoming statement in the Grand National program. It was, in view of the Board's effort to increase attendance, viewed with some disappointment.

Concern was expressed about expenses that cost ALSA monies and had not been approved prior to their incurrence. Written contracts need to be used for expenses, so that they can be monitored, controlled, and contained.

The Bylaws require the Board to have an Annual Meeting of the Board of Directors. Traditionally, this meeting has been held at the Grand National Show.

No Board member was reimbursed for any expenses for this required meeting. Not for their attendance, travel expenses, hotels, meals, or anything else.

Handbook – Chair: Adryce Mathisen, Liaison: Bill

No report submitted

Judges' - Chair: Barb Harris, Liaison: Ron

No report received.

Membership - Chair: open, Liaison: Debbie

No report submitted.

Performance - Chair: Anna Reese, Liaison: Carol

*Please see other e-mails in this set for further clarification. The committee is looking for final approval from the BOD.

The performance committee has discussed and agreed on three separate items:

1. The use of a mini van --- We have agreed that a minivan can be used as long as the llama does not have to turn around inside of the van. So, enter through one door and exit a different one.

2. The use of a llama by more than one youth --- We have discussed and agreed that with the lower number of youth participating in shows, there should be no sharing of llamas for youth entered in junior, intermediate, and/or senior divisions.

3. The use of a training halter, where the chin strap tightens with pressure from the lead rope -- --- We have discussed and voted to not allow the use of these halters in the performance ring for showing as they take the free choice away from the llama/alpaca by applying pressure to the animal's face.

After discussion, the following Motion was made:

Motion: Approve a one-time waiver for the National Western Stock Show regarding the use of a mini-van rather than a trailer in performance classes, adopt the other recommendations of the Performance committee as presented. Motion by Cathie. Seconded by Carol. Motion passed.

Such changes make them binding on all shows and the Handbook committee should include them in the Handbook.

Protest - Chair: Cheryl Lambert, Liaison: Ron

There is nothing to report at present.

Respectfully Submitted

Cheryl Lambert

ALSA Protest Chair

Publications, Promotions, Marketing and Web Site - Chair: Ruby, Liaison: Deb

No report was received.

Regional Committee - Chair: Susan Leslie: Deb

No report received, however, the committee is planning a conference call.

Show Management, Policy & Planning Committee—Chair: Kathy Devaul, Liaison: Lauren

No report submitted.

Youth Committee - Chair: Hunter Williams – Liaison: Carol

Hunter Williams informed her Liaison that there is nothing to report for the Youth Committee for the December meeting.

IV. Old Business:

Website problems are a real concern of the Board. There seems to be nobody within the organization who can examine the website and solve its problems. The one outside examination of it reveals there are many instances where viruses have been maliciously inserted into areas as well as the fact the website is of a very antiquated technology and construction.

The decision was to have a Special Board meeting December 20, 2018, at which a website expert would be invited to explain in detail what needs to be done to the website, which the Board recognizes is an important public relations tool as well as a communicator of information to the membership.

V. New Business:

The following Motions were voted by email since the last Board meeting:

Motion: Make these Motions a part of the permanent record. Motion by Cathie. Seconded by Debbie. Motion was unanimously passed.

- 1. pay \$100 to the three Grand National coordinators, as per the budget. Motion by Cathie. Seconded by Debbie. Motion passed December 7, 2018.**
- 2. Joy Pedroni be paid \$1,500.00, which is her estimate given to Glenna, who used it in her budget. Motion by Ron. Seconded by Cathie. Motion passed December 6, 2018.**

A Special Board meeting will be held December 20 2018 at 7:00 p.m. CST for the express purpose of understanding the current website's problems, solutions thereto, and the cost thereof.

The next regular Board meeting will be January 10, 2019 at 7:00 p.m. CST.

Motion to Adjourn at 9:02 p.m. CST Motion by Cathie. Seconded by Ron. Motion was unanimously passed.

The ALSA Board of Directors may convene in Executive Session to discuss personnel matters, any items on this agenda or to consult with Legal and/or Accounting Counsel.

10:00 PM

Alpaca and Llama Show Association

12/11/18

Account QuickReport

Accrual Basis

January 1 through December 11, 2018

Type	Date	Num	Name	Memo	Split	Amount
EXECUTIVE OFFICE - NEW Computer Backup						
Check	02/28/2018	1928	Robin Turell	Hard drive - A...	Chase - Operat...	129.89
Check	06/27/2018	1951	Robin Turell	Carbonite ren...	Chase - Operat...	204.09
Total Computer Backup						333.98
Constant Contact Eblast Expense						
Check	01/29/2018	1923	Robin Turell	January office...	Chase - Operat...	45.00
Check	02/28/2018	1928	Robin Turell	Constant Con...	Chase - Operat...	45.00
Check	03/31/2018	1935	Robin Turell	Constant Con...	Chase - Operat...	45.00
Check	04/30/2018	1938	Robin Turell	Constant Con...	Chase - Operat...	45.00
Check	05/29/2018	1943	Robin Turell	Constant Con...	Chase - Operat...	45.00
Check	06/27/2018	1951	Robin Turell	Constant Con...	Chase - Operat...	45.00
Check	07/31/2018	1957	Robin Turell	Constant Con...	Chase - Operat...	45.00
Check	08/28/2018	1964	Robin Turell	Constant Con...	Chase - Operat...	0.00
Check	09/04/2018	1967	Robin Turell	Constant Con...	Chase - Operat...	0.00
Check	09/04/2018	1968	Robin Turell	Constant Con...	Chase - Operat...	45.00
Check	12/03/2018	2003	Robin Turell	Constant Con...	Chase - Operat...	45.00
Check	12/03/2018	2004	Robin Turell	Constant Con...	Chase - Operat...	45.00
Total Constant Contact Eblast Expense						450.00
Contract Labor - Robin						
Check	01/29/2018	1924	Robin Turell d/b/a R ...	January servi...	Chase - Operat...	3,650.00
Check	02/28/2018	1929	Robin Turell d/b/a R ...	February servi...	Chase - Operat...	3,650.00
Check	03/31/2018	1934	R & R Marketing	March service...	Chase - Operat...	3,650.00
Check	04/30/2018	1937	R & R Marketing	April services ...	Chase - Operat...	3,650.00
Check	05/29/2018	1942	R & R Marketing	May services ...	Chase - Operat...	3,650.00
Check	06/27/2018	1952	R & R Marketing	June services...	Chase - Operat...	3,650.00
Check	07/31/2018	1956	R & R Marketing	VOID: July se...	Chase - Operat...	0.00
General Journal	07/31/2018	179	R & R Marketing	For CHK 195...	Chase - Operat...	3,650.00
Check	08/28/2018	1963	R & R Marketing	Payment to R...	Chase - Operat...	0.00
Bill	08/28/2018		R & R Marketing	payment to R...	Accounts Paya...	3,650.00
Check	09/25/2018	1975	R & R Marketing	Payment for A...	Chase - Operat...	3,650.00
Check	10/27/2018	1018H...	R & R Marketing	Payment for A...	Chase - Operat...	3,650.00
Check	11/16/2018	2001	R & R Marketing	Payment for A...	Chase - Operat...	3,650.00
Total Contract Labor - Robin						40,150.00
Internet						
Go To My PC						
Check	02/28/2018	1928	Robin Turell	Go To My PC ...	Chase - Operat...	133.92
Check	08/28/2018	1964	Robin Turell	Conference call	Chase - Operat...	0.00
Total Go To My PC						133.92
Internet - Other						
Check	08/28/2018	1964	Robin Turell	Norton Anti Vi...	Chase - Operat...	0.00

Check	09/04/2018	1967	Robin Turell	Norton Anti Vi...	Chase - Operat...	0.00
Check	09/04/2018	1968	Robin Turell	Norton Anti vir...	Chase - Operat...	97.41
Check	12/03/2018	2003	Robin Turell	Office 365 ye...	Chase - Operat...	75.76
Total Internet - Other						173.17
Total Internet						307.09
Office Supplies						
Check	01/12/2018	1922	Chase Card Services	1099 forms, e...	Chase - Operat...	92.93
Check	01/29/2018	1923	Robin Turell	January office...	Chase - Operat...	61.68
Check	02/16/2018	1927	Chase Card Services	Office Depot, ...	Chase - Operat...	145.35
Check	05/29/2018	1943	Robin Turell	Office Depot ...	Chase - Operat...	387.49
Check	06/12/2018	1945	Chase Card Services	Printer cartrid...	Chase - Operat...	114.49
Check	07/31/2018	1957	Robin Turell	Office Depot	Chase - Operat...	197.83
Check	12/03/2018	2004	Robin Turell	On Line print ...	Chase - Operat...	55.46
Total Office Supplies						1,055.23

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10:00 PM

Alpaca and Llama Show Association

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Account QuickReport

Accrual Basis

January 1 through December 11, 2018

Type	Date	Num	Name	Memo	Split	Amount
Postage						
Check	01/29/2018	1923	Robin Turell	January office...	Chase - Operat...	92.81
Check	01/31/2018	1925	Postmaster	Priority mail to...	Chase - Operat...	6.70
Check	02/28/2018	1928	Robin Turell	Postage	Chase - Operat...	86.51
Check	03/31/2018	1935	Robin Turell	Postage	Chase - Operat...	32.77
Check	04/30/2018	1938	Robin Turell	Postage	Chase - Operat...	7.43
Check	05/29/2018	1943	Robin Turell	Postage	Chase - Operat...	1.63
Check	06/12/2018	1945	Chase Card Services	Stamps	Chase - Operat...	20.00
Check	06/27/2018	1951	Robin Turell	Postage	Chase - Operat...	211.44
Check	07/23/2018	1955	Postmaster	Stamps	Chase - Operat...	20.00
Check	07/31/2018	1957	Robin Turell	Postage	Chase - Operat...	7.76
Check	08/28/2018	1964	Robin Turell	Postage	Chase - Operat...	0.00
Check	08/28/2018	1965	cheryl juntilla1	Shipping cost ...	Chase - Operat...	87.94
Check	09/04/2018	1967	Robin Turell	Postage	Chase - Operat...	0.00
Check	09/04/2018	1968	Robin Turell	Postage	Chase - Operat...	1.42
Check	12/03/2018	2004	Robin Turell	postage	Chase - Operat...	2.84
Total Postage						579.25
Telephone						
Internet Usage						
Check	01/29/2018	1923	Robin Turell	January office...	Chase - Operat...	230.99
Check	02/28/2018	1928	Robin Turell	Internet usage	Chase - Operat...	146.06
Check	03/31/2018	1935	Robin Turell	Internet usage	Chase - Operat...	159.08
Check	04/30/2018	1938	Robin Turell	Internet usage	Chase - Operat...	159.08
Check	05/29/2018	1943	Robin Turell	Internet usage	Chase - Operat...	159.08
Check	06/27/2018	1951	Robin Turell	Internet usage	Chase - Operat...	159.08
Check	07/31/2018	1957	Robin Turell	Internet usage	Chase - Operat...	159.08
Check	08/28/2018	1964	Robin Turell	Telephone At...	Chase - Operat...	0.00
Check	09/04/2018	1967	Robin Turell	Internet usage	Chase - Operat...	0.00
Check	09/04/2018	1968	Robin Turell	Internet usage	Chase - Operat...	224.21
Check	12/03/2018	2003	Robin Turell	Verizon Jetpack	Chase - Operat...	321.91
Check	12/03/2018	2004	Robin Turell	Verizon Jetpack	Chase - Operat...	159.08

						<u>1,429.54</u>
						<u>3,307.19</u>
						<u>46,182.74</u>
						<u>46,182.74</u>
Total Internet Usage						1,877.65
Telephone - Other						
Check	01/29/2018	1923	Robin Turell	January office...	Chase - Operat...	142.70
Check	02/28/2018	1928	Robin Turell	Telephone	Chase - Operat...	142.94
Check	03/31/2018	1935	Robin Turell	Telephone	Chase - Operat...	142.85
Check	04/30/2018	1938	Robin Turell	Telephone	Chase - Operat...	142.85
Check	05/29/2018	1943	Robin Turell	Telephone	Chase - Operat...	142.91
Check	06/27/2018	1951	Robin Turell	Telephone	Chase - Operat...	142.83
Check	07/31/2018	1957	Robin Turell	Telephone	Chase - Operat...	142.83
Check	08/28/2018	1964	Robin Turell	Verizon wirele...	Chase - Operat...	0.00
Check	09/04/2018	1967	Robin Turell	Telephone	Chase - Operat...	0.00
Check	09/04/2018	1968	Robin Turell	Telephone	Chase - Operat...	143.41
Check	12/03/2018	2003	Robin Turell	ATT Land line...	Chase - Operat...	143.11
Check	12/03/2018	2004	Robin Turell	ATT Land line...	Chase - Operat...	143.11
Total Telephone - Other						
Total Telephone						
Total EXECUTIVE OFFICE - NEW						
TOTAL						

Alpaca and Llama Show Association

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Balance Sheet Prev Year Comparison

	<u>Dec 11, 18</u>	<u>Dec 11, 17</u>	<u>\$ Change</u>	<u>% Change</u>
	<u>49,532.04</u>	<u>66,038.39</u>	<u>-16,506.35</u>	<u>-25.0%</u>
	<u>49,532.04</u>	<u>66,038.39</u>	<u>-16,506.35</u>	<u>-25.0%</u>
	<u>49,532.04</u>	<u>66,038.39</u>	<u>-16,506.35</u>	<u>-25.0%</u>
ASSETS				
Current Assets				
Checking/Savings				
Chase - Operating	14,777.56	12,133.97	2,643.59	21.8%
Chase Savings Account	30,000.00	48,250.37	-18,250.37	-37.8%
Youth Scholarship Account	4,754.48	5,654.05	-899.57	-15.9%
Total Checking/Savings				
Total Current Assets				
TOTAL ASSETS				
	<u>3,750.00</u>	<u>3,750.00</u>	<u>0.00</u>	<u>0.0%</u>
	<u>3,750.00</u>	<u>3,750.00</u>	<u>0.00</u>	<u>0.0%</u>
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable	3,750.00	3,750.00	0.00	0.0%
Total Accounts Payable				
Total Current Liabilities				
	<u>45,782.04</u>	<u>62,288.39</u>	<u>-16,506.35</u>	<u>-26.5%</u>
	<u>49,532.04</u>	<u>66,038.39</u>	<u>-16,506.35</u>	<u>-25.0%</u>
Total Liabilities	<u>3,750.00</u>	<u>3,750.00</u>	<u>0.00</u>	<u>0.0%</u>
Equity				
Opening Bal Equity	49,204.42	49,204.42	0.00	0.0%
Retained Earnings	8,469.21	25,496.75	-17,027.54	-66.8%
Net Income	-11,891.59	-12,412.78	521.19	4.2%
Total Equity				
TOTAL LIABILITIES & EQUITY				

GRAND NATIONAL
a Sponsorships

Deposit	08/29/2018		Square Up	2018 Bill Feick	Chase - Operat...	241.10
Deposit	08/29/2018		Square Up	2018 Deb Ye...	Chase - Operat...	241.10
Deposit	08/31/2018		Judie D Moser	Deposit	Chase - Operat...	144.60
Deposit	09/14/2018	1636	Joy Bishop-Forshey	Deposit	Chase - Operat...	50.00
Deposit	09/26/2018		Deborah Ignacio	Deposit	Chase - Operat...	23.97
Deposit	09/26/2018		Adryce Mathisen	Deposit	Chase - Operat...	96.35
Deposit	09/26/2018		Tim Self	Deposit	Chase - Operat...	144.60
Deposit	09/26/2018		Barbara Zimmerman	Deposit	Chase - Operat...	96.35
Deposit	09/26/2018		Cathie Kindler	Deposit	Chase - Operat...	96.35
Deposit	09/26/2018		Lisa Sims	Deposit	Chase - Operat...	23.97
Deposit	09/28/2018	9002	Margaret L. Henry	Deposit	Chase - Operat...	50.00
Deposit	10/01/2018		Catherine Collins	Deposit	Chase - Operat...	241.10
Deposit	10/02/2018		Carol Rutledge AP	Deposit	Chase - Operat...	96.35
Deposit	10/02/2018		Diane Newmann	Deposit	Chase - Operat...	48.10
Deposit	10/02/2018		Llama Things	Deposit	Chase - Operat...	48.10

Deposit	10/02/2018		Sharon & Richard V...	Deposit	Chase - Operat...	48.10
Deposit	10/05/2018	9579	Vanesa Carter	Deposit	Chase - Operat...	100.00
Deposit	10/07/2018		Reggi Durch	Deposit	Chase - Operat...	23.97
Deposit	10/10/2018		Sally Brandon	Deposit	Chase - Operat...	96.35
Deposit	10/12/2018	5688	Kathleen Nichols AP	Deposit	Chase - Operat...	50.00
Deposit	10/12/2018	2417	Debbie Andrews	Deposit	Chase - Operat...	100.00
Deposit	10/14/2018		Marcie Saska Agnew	Deposit	Chase - Operat...	96.35
Deposit	10/14/2018		Tami Lash	Deposit	Chase - Operat...	48.10
Deposit	10/19/2018	3022	Lynn Wright	Deposit	Chase - Operat...	150.00
Deposit	10/19/2018	1392	Karen Kinyon	Deposit	Chase - Operat...	200.00
Deposit	10/20/2018		Kendra Hargis	Deposit	Chase - Operat...	96.35
Deposit	10/22/2018		Deborah H Yeagle	Deposit	Chase - Operat...	144.60
Deposit	11/02/2018		Hamilton County Lla...	Deposit	Chase - Operat...	50.00
Deposit	11/23/2018		Hutchinson Conventi...	Deposit	Chase - Operat...	500.00
Total a Sponsorships						3,345.86
Camp Sites						
Deposit	10/28/2018		Stevens Llama Figue	Deposit	Chase - Operat...	57.75
Total Camp Sites						57.75
Dinner Tickets						
Deposit	10/30/2018	4368	Sonja Boeff	Deposit	Chase - Operat...	15.00
Deposit	10/30/2018		Robin Turell AP	Deposit	Chase - Operat...	178.00
Total Dinner Tickets						193.00
Entries						
Fleece Entries						
Deposit	10/30/2018	15408	Janet White	Deposit	Chase - Operat...	25.00
Deposit	10/30/2018	5503	Carol Oliver	Hannah and ...	Chase - Operat...	30.00
Total Fleece Entries						55.00
Entries - Other						
Deposit	10/01/2018		Pam Parker	Deposit	Chase - Operat...	313.47
Deposit	10/04/2018		Carol Rutledge AP	Deposit	Chase - Operat...	289.35
Deposit	10/10/2018		Marcie Saska-Agnew	Deposit	Chase - Operat...	656.05
Deposit	10/11/2018		ann mary Mercier	Deposit	Chase - Operat...	48.10
Deposit	10/20/2018		Stephanie Pedroni	Deposit	Chase - Operat...	188.02
Deposit	10/20/2018		Joy Pedroni AP	Deposit	Chase - Operat...	279.70
Deposit	10/24/2018		Marcia Traudt	180	Chase - Operat...	173.55
Deposit	10/24/2018		Jessica Tagtmeyer	635	Chase - Operat...	612.62
Deposit	10/24/2018		Gayla Self	230	Chase - Operat...	221.80
Deposit	10/24/2018		Lauren Pickett	168	Chase - Operat...	161.97
Deposit	10/24/2018		Pamela Parker	325	Chase - Operat...	313.47
Deposit	10/24/2018		Adryce Mathisen	400	Chase - Operat...	385.85
Deposit	10/24/2018		Holly Jensen	300	Chase - Operat...	289.35

Deposit	10/24/2018	Danetta Jensen	405	Chase - Operat...	390.67
Deposit	10/24/2018	Debbie Ignacio	270	Chase - Operat...	260.40
Deposit	10/24/2018	Judy Glaser	360	Chase - Operat...	347.25
Deposit	10/24/2018	Alyson Giardini	130	Chase - Operat...	125.30

Deposit	10/24/2018		Jim Doyle	315	Chase - Operat...	303.82
Deposit	10/24/2018		Barbi Carlson	525	Chase - Operat...	506.47
Deposit	10/24/2018		Sarah Barba	380	Chase - Operat...	366.55
Deposit	10/25/2018		Stacy Matthews	Deposit	Chase - Operat...	125.30
Deposit	10/30/2018	2692	Aspen Auld	Deposit	Chase - Operat...	105.00
Deposit	10/30/2018	1042	Leland Stump	Deposit	Chase - Operat...	415.00
Deposit	10/30/2018	1663	Dannielle egger	Deposit	Chase - Operat...	140.00
Deposit	10/30/2018	6661	Deborah Ignacio	Deposit	Chase - Operat...	40.00
Deposit	10/30/2018	692	Tami Lash	Deposit	Chase - Operat...	1,000.00
Deposit	10/30/2018	1088	Sharon & Richard V...	Deposit	Chase - Operat...	1,185.00
Deposit	10/30/2018	2807	Sarah McGovern	Deposit	Chase - Operat...	240.00
Deposit	10/30/2018	1114	Jamie Strebing	Deposit	Chase - Operat...	125.00
Deposit	10/30/2018	1179	Lauren Wright	Deposit	Chase - Operat...	2,155.00
Deposit	10/30/2018	2429	Debbie Andrews	Deposit	Chase - Operat...	80.00
Deposit	10/30/2018	187	Jodi Williams	Deposit	Chase - Operat...	140.00
Deposit	10/30/2018	5105	Tor Sorensen	Deposit	Chase - Operat...	95.00
Deposit	10/30/2018	1098	Lisa Sims	Deposit	Chase - Operat...	140.00
Deposit	10/30/2018	2183	molly hays	Kennedy Ruhl	Chase - Operat...	125.00
Deposit	10/30/2018	2184	molly hays	Katie Ruhl	Chase - Operat...	100.00
Deposit	10/30/2018	3014	Linda Schnug	Deposit	Chase - Operat...	160.00
Deposit	10/30/2018	1780	Susan Proctor	Deposit	Chase - Operat...	315.00
Deposit	10/30/2018	5179	Kari Price	Deposit	Chase - Operat...	263.00
Deposit	10/30/2018	157	Suzann Penry	Deposit	Chase - Operat...	80.00
Deposit	10/30/2018	5687	Kathleen Nichols	m1906	Chase - Operat...	245.00
Deposit	10/30/2018	1258	Diane Neumann	Deposit	Chase - Operat...	150.00
Deposit	10/30/2018	5399	Patti Morgan	Deposit	Chase - Operat...	150.00
Deposit	10/30/2018	7157	Glenna Overmiller	Deposit	Chase - Operat...	340.00
Deposit	10/30/2018	1475	Larry Lewellyn	Deposit	Chase - Operat...	160.00
Deposit	10/30/2018		Tara Cipriano	Deposit	Chase - Operat...	40.00
Deposit	10/30/2018		Patrick Tagtmeyer	Deposit	Chase - Operat...	40.00
Deposit	10/30/2018	6917	Jill Knuckles	Deposit	Chase - Operat...	870.00
Deposit	10/30/2018	5782	Betty Hollman	Deposit	Chase - Operat...	510.00
Deposit	10/30/2018	3537	Nathan Abel	Deposit	Chase - Operat...	200.00
Deposit	10/30/2018	1273	Cynthia Ernst	Deposit	Chase - Operat...	385.00
Deposit	10/30/2018	4268	Kathy Curless	Deposit	Chase - Operat...	365.00
Deposit	10/30/2018	1848	Catherine Collins	Deposit	Chase - Operat...	555.00
Deposit	10/30/2018	9584	Venesa Carter	Deposit	Chase - Operat...	845.00
Deposit	10/30/2018	4361	Sonja Boeff	Deposit	Chase - Operat...	80.00
Deposit	10/30/2018	2684	Aspen Auld	Deposit	Chase - Operat...	725.00
Deposit	10/30/2018	2416	Debbie Andrews	Deposit	Chase - Operat...	190.00
Deposit	10/30/2018	1391	Randy Cipiriano	Deposit	Chase - Operat...	40.00
Total Entries - Other						
Total Entries						19,207.06
Overpayments						
Deposit	11/30/2018		Vernon Wright	returned Clerk...	Chase - Operat...	379.05
Total Overpayments						379.05
Raffle						
Deposit	10/30/2018	4371	Sonja Boeff	Deposit	Chase - Operat...	7.00
Deposit	10/30/2018		Robin Turell AP	Deposit	Chase - Operat...	530.00
Total Raffle						537.00

Silent Auction

Deposit	10/30/2018	15447	Janet White	Deposit	Chase - Operat...	28.00
Deposit	10/30/2018	1118	Sarah Barba	Deposit	Chase - Operat...	26.00
Deposit	10/30/2018	4463	Judith Glaser	Deposit	Chase - Operat...	26.00
Deposit	10/30/2018	1668	Dannielle egger	Deposit	Chase - Operat...	5.00
Deposit	10/30/2018	2603	Pamela Parker	Deposit	Chase - Operat...	20.00
Deposit	10/30/2018	4281	Kathy Curless	Deposit	Chase - Operat...	150.00
Deposit	10/30/2018	1857	Catherine Collins	Deposit	Chase - Operat...	80.00
Deposit	10/30/2018	4373	Sonja Boeff	Deposit	Chase - Operat...	82.00
Deposit	10/30/2018	2998	Jessica Tagtmeyer	Deposit	Chase - Operat...	36.00
Deposit	10/30/2018		Robin Turell AP	storage items	Chase - Operat...	100.00
Deposit	10/30/2018		Robin Turell AP	Deposit	Chase - Operat...	494.00
Total Silent Auction						1,047.00
Stalls						
Deposit	10/30/2018	15415	Janet White	Deposit	Chase - Operat...	120.00
Total Stalls						120.00
Straw						
Deposit	10/30/2018	1561	Larry Lewellyn AP	Deposit	Chase - Operat...	15.00
Deposit	10/30/2018	9590	Vanessa Carter	Deposit	Chase - Operat...	20.00
Deposit	10/30/2018	7165	P. Mitchell	Deposit	Chase - Operat...	30.00
Deposit	10/30/2018	1664	Dannielle egger	Deposit	Chase - Operat...	20.00
Deposit	10/30/2018	5109	Tor Sorensen	Deposit	Chase - Operat...	30.00
Deposit	10/30/2018		Robin Turell AP	Deposit	Chase - Operat...	95.00
Total Straw						210.00
T-Shirts						
Deposit	10/01/2018		Hoodie	PA	Chase - Operat...	49.06
Deposit	10/07/2018		Debbie Andrews	Deposit	Chase - Operat...	49.06
Deposit	10/07/2018		Marcia Traudt	Deposit	Chase - Operat...	46.17
Deposit	10/07/2018		Eydie Robshaw	Deposit	Chase - Operat...	2.06
Deposit	10/07/2018		Eydie Robshaw	Deposit	Chase - Operat...	46.93
Deposit	10/07/2018		Suzann Penry	Deposit	Chase - Operat...	54.78
Deposit	10/10/2018		Carol Rutledge AP	Deposit	Chase - Operat...	49.06
Deposit	10/16/2018		Melanie Pickett	Deposit	Chase - Operat...	15.29
Deposit	10/16/2018		molly hays	Deposit	Chase - Operat...	30.73
Deposit	10/16/2018		turell herron	Deposit	Chase - Operat...	30.73
Deposit	10/18/2018		Sarah Barba	Deposit	Chase - Operat...	98.28
Deposit	10/20/2018		Holly Jensen	Deposit	Chase - Operat...	15.29
Deposit	10/22/2018		Deborah H Yeagle	Joys	Chase - Operat...	15.29
Deposit	10/25/2018		Alyson Giardini	Joys	Chase - Operat...	15.29
Deposit	10/28/2018		Marcie Saska-Agnew	joys	Chase - Operat...	15.29
Deposit	10/30/2018	7164	P. Mitchell	Joys	Chase - Operat...	35.00
Deposit	10/30/2018		Robin Turell AP	Joys	Chase - Operat...	80.00
Total T-Shirts						648.31
Vendors						
Deposit	10/04/2018		Stevens Llama Figue	Deposit	Chase - Operat...	347.25
Deposit	10/20/2018		Deb Yeagle	Deposit	Chase - Operat...	115.65
Total Vendors						462.90
Youth Premium Sponsor						

Deposit	10/30/2018		The LFA	Deposit	Chase - Operat...	150.00
Total Youth Premium Sponsor						<u>150.00</u>
Total GRAND NATIONAL						<u>26,357.9</u>
TOTAL						<u>26,357.9</u>
a GRAND NATIONAL E Awards						
Check	10/22/2018	1983	Glenna Overmiller	Grand Nation...	Chase - Operat...	2,710.00
Total Awards						2,710.00
Awards - Youth						
Check	09/25/2018	1974	Royal B Threads LLC	Grooming Ba...	Chase - Operat...	456.00
Total Awards - Youth						456.00
Caterer						
Check	05/25/2018	1941	Bernard's Catering	Deposit	Chase - Operat...	500.00
Check	10/27/2018	1024H...	Bernard's Catering	Deposit	Chase - Operat...	739.82
Total Caterer						1,239.82
Clerking						
Cards						
Check	11/16/2018	1999	Glenna Overmiller	Score Sheets	Chase - Operat...	33.95
Check	11/16/2018	1999	Glenna Overmiller	diner ticket ca...	Chase - Operat...	32.85
Check	11/16/2018	1999	Glenna Overmiller	Clasp Envelo...	Chase - Operat...	10.95
Check	11/16/2018	2000	Sandra Auld	judges cards ...	Chase - Operat...	28.91
Total Cards						106.66
Clerking - Other						
Check	10/17/2018	1006H...	Vernon Wright	start up mone...	Chase - Operat...	500.00
Check	11/16/2018	1998	Robin Turell	Robin Travel ...	Chase - Operat...	758.55
Total Clerking - Other						
Total Clerking						1,365.21
Decorations						
Check	11/16/2018	1997	Kansas State Fair	20 tables at \$9	Chase - Operat...	180.00
Total Decorations						180.00
Electrical						
Check	11/16/2018	1997	Kansas State Fair	6 hook ups (1...	Chase - Operat...	170.00
Total Electrical						170.00
Facility						
Check	02/02/2018	1926	Kansas State Fair	Down payment	Chase - Operat...	500.00
Check	11/16/2018	1997	Kansas State Fair	Expo Center (...)	Chase - Operat...	1,287.50
Check	11/16/2018	1997	Kansas State Fair	Morton Bldg	Chase - Operat...	200.00
Total Facility						1,987.50
Fleece Premiums Paid						
Deposit	11/30/2018		Grand Nationals	Premiums pai...	Chase - Operat...	75.00
Total Fleece Premiums Paid						75.00
Hospitality						
Check	11/05/2018	1988	Robin Turell	Steve Auld R...	Chase - Operat...	243.81
Check	11/05/2018	1988	Robin Turell	Jeff Rucker R...	Chase - Operat...	243.81
Total Hospitality						487.62
Judges						
Judges Fees						
Check	10/27/2018	1020H...	Barbara Harris	2.5 days @\$3...	Chase - Operat...	875.00

Check	10/27/2018	1021H...	Joy Bishop-Forshey	3 days @ 350...	Chase - Operat...	1,050.00
Check	10/27/2018	1022H...	Philip Feiner	Air fare to Wic...	Chase - Operat...	875.00
Check	10/27/2018	1023H...	Margaret Henry	2.5 Days @ \$...	Chase - Operat...	875.00
Total Judges Fees						3,675.00

Travel or Room

Check	06/14/2018	1947	Barb Harris	Air fare	Chase - Operat...	387.24
Check	06/16/2018	1948	Philip Feiner	Air fare to Wic...	Chase - Operat...	565.60
Check	11/02/2018	1990	Barbara J Harris	Auto Rental	Chase - Operat...	118.59
Check	11/02/2018	1990	Barbara J Harris	Fuel	Chase - Operat...	11.00
Check	11/02/2018	1990	Barbara J Harris	Parking	Chase - Operat...	24.00
Check	11/02/2018	1990	Barbara J Harris	Meal	Chase - Operat...	42.63
Check	11/02/2018	1990	Barbara J Harris	Rental Car In...	Chase - Operat...	36.00
Check	11/02/2018	1990	Barbara J Harris	Mileage allow...	Chase - Operat...	33.00
Check	11/05/2018	1986	Phil Feiner	mileage 40.38...	Chase - Operat...	154.02
Check	11/05/2018	1988	Robin Turell	Philip Feiner ...	Chase - Operat...	243.81
Check	11/05/2018	1988	Robin Turell	Margaret Hen...	Chase - Operat...	243.81
Check	11/05/2018	1988	Robin Turell	Barb Harris R...	Chase - Operat...	243.81
Check	11/05/2018	1989	Joy Bishop-Forshey	Hotel Room E...	Chase - Operat...	162.54
Check	11/11/2018	1991	Joy Bishop-Forshey	Hotel Room E...	Chase - Operat...	79.14
Check	11/11/2018	1991	Joy Bishop-Forshey	Meals	Chase - Operat...	47.45
Check	11/11/2018	1991	Joy Bishop-Forshey	gas, mileage	Chase - Operat...	247.95
Deposit	11/30/2018		Grand Nationals	Meals costs f...	Chase - Operat...	46.20

Total Travel or Room

Total Judges 6,361.79

Programs

Check 12/03/2018 2004 Robin Turell Grand Nation... Chase - Operat... 337.50

Total Programs 337.50

Refunds

Check	10/25/2018	1007H...	Kathy Curless	performance ...	Chase - Operat...	25.00
Check	10/25/2018	1009H...	Kathleen Nichols	Performance ...	Chase - Operat...	80.00
Check	10/27/2018	1012H...	Barbi Carlson	Performance ...	Chase - Operat...	20.00
Check	10/27/2018	1014H...	Adryce Mathisen AP	Performance ...	Chase - Operat...	40.00
Check	10/27/2018	1016H...	Matthew Rector	performance ...	Chase - Operat...	20.00
Check	10/27/2018	1017H...	Lauren Wright	Performance ...	Chase - Operat...	180.00
Deposit	11/30/2018		Grand Nationals	Overcharge Y...	Chase - Operat...	50.00

Total Refunds 415.00

Ribbons / Awards

Check	09/14/2018	1969	Hodges Badge Com...	invoices 1801...	Chase - Operat...	3,050.86
Check	10/22/2018	1982	Judy Glaser	Hodges invoic...	Chase - Operat...	26.91
Check	11/11/2018	1992	Judy Glaser	Hodges invoic...	Chase - Operat...	121.19
Check	11/11/2018	1993	Glenna Overmiller	Hodges invoic...	Chase - Operat...	81.20

Total Ribbons / Awards 3,280.16

Security

Check 10/27/2018 1010H... John Mendenhall Site Security Chase - Operat... 150.00

Total Security 150.00

Signs

Check 11/16/2018 1997 Kansas State Fair sign on Plum ... Chase - Operat... 30.00

Total Signs 30.00

Stalls

Check 11/16/2018 1997 Kansas State Fair 110 stalls Chase - Operat... 3,850.00

Check 11/16/2018 1997 Kansas State Fair use of stalling... Chase - Operat... 50.00

Total Stalls 3,900.00

Storage Unit

Check 07/11/2018 1954 Higgins Mini Storage 1 yr advance ... Chase - Operat... 378.00

Check 08/24/2018 1960 Higgins Mini Storage 1 yr advance ... Chase - Operat... 378.00

Total Storage Unit 756.00

2 686

Straw							
Check	11/16/2018	1997	Kansas State Fair	\$5 per bale	Chase - Operat...	255.00	
Total Straw						255.00	
T Shirts							
Check	10/17/2018	1981	Joy Pedroni	Grand Nation...	Chase - Operat...	496.91	
Total T Shirts						496.91	
Vendor Space							
Check	11/16/2018	1997	Kansas State Fair	3 at \$50	Chase - Operat...	150.00	
						<u>150.00</u>	
						<u>150.00</u>	
						<u>24,803.5</u>	
						<u>24,803.5</u>	

Total Vendor Space

Total a GRAND NATIONAL E

TOTAL

Type	Date	Num	Name	Memo	Split	Amount
REGIONAL SHOW EXPENSE						
BUCKEYE REGIONAL E						
Judges Expense						
Check	10/03/2018	1980	Deborah H Yeagle	Buckeye Regi...	Chase - Operat...	314.18
Total Judges Expense						<u>314.18</u>
Judging Fee						
Check	10/03/2018	1979	Deborah H Yeagle	Buckeye Regi...	Chase - Operat...	600.00
Total Judging Fee						<u>600.00</u>
BUCKEYE REGIONAL E - Other						
Check	08/19/2018	1959	Hodges Badge Com...	Invoice No. 1...	Chase - Operat...	680.08
Total BUCKEYE REGIONAL E - Other						<u>680.08</u>
Total BUCKEYE REGIONAL E						1,594.26
CENTRAL REGIONAL E						
Awards,Ribbons						
Check	09/14/2018	1970	Mark Willy	Ribbons order...	Chase - Operat...	725.98
Total Awards,Ribbons						<u>725.98</u>
Judge						
Check	10/03/2018	1978	Wallace Baker C	Judge Fee \$3...	Chase - Operat...	600.00
Total Judge						<u>600.00</u>
Judge Expenses						
Check	10/03/2018	1977	Wallace Baker C	Judge Expens...	Chase - Operat...	1,219.58
Total Judge Expenses						<u>1,219.58</u>
Total CENTRAL REGIONAL E						2,545.56
ROCKY MOUNTAIN REGIONAL E Judge Expense						
Check	09/14/2018	1971	Patti Morgan	Travel Expens...	Chase - Operat...	585.91
Total Judge Expense						<u>585.91</u>
Judges Fees						
Check	09/14/2018	1971	Patti Morgan	Judge Fees fo...	Chase - Operat...	600.00

Total Judges Fees							600.00
Ribbons							
Check	08/19/2018	1958	Hodges Badge Com...	Invoice No. 1...	Chase - Operat...		259.09
Total Ribbons							259.09
Total ROCKY MOUNTAIN REGIONAL E							1,445.00
SOUTHEASTERN REGIONAL E Awards, Ribbons							
Check	09/25/2018	1972	Kathy Deval	Hodges invoic...	Chase - Operat...		844.99
Total Awards, Ribbons							844.99
Clerking/Super							
Check	11/16/2018	1996	Kathy Deval	Hotel for Super	Chase - Operat...		224.32
Total Clerking/Super							224.32
Hospitality							
Check	11/16/2018	1996	Kathy Deval	Lunches and ...	Chase - Operat...		150.74
Total Hospitality							150.74

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Alpaca and Llama Show Association

12/11/18

Account QuickReport

Accrual Basis

January 1 through December 11, 2018

Type	Date	Num	Name	Memo	Split	Amount
Judge Expense						
Check	10/22/2018	1985	Kathy Deval	Southestern ...	Chase - Operat...	429.16
Total Judge Expense						429.16
Judging Fee						
Check	10/22/2018	1984	Kathy Deval	Southestern ...	Chase - Operat...	600.00
Total Judging Fee						600.00
Performance Course						
Check	11/16/2018	1996	Kathy Deval	Obstacle pay...	Chase - Operat...	413.50
Total Performance Course						413.50
Show Book Supplies						
Check	11/16/2018	1996	Kathy Deval	Printing and P...	Chase - Operat...	75.34
Total Show Book Supplies						75.34
T-Shirts						
Check	11/16/2018	1996	Kathy Deval	TShirt Sales p...	Chase - Operat...	291.04
Total T-Shirts						291.04
Total SOUTHEASTERN REGIONAL E						3,029.09
WESTERN REGIONAL Exp Awards/Ribbons						
Check	09/25/2018	1973	Eileen Ditsler 1	Hodges invoic...	Chase - Operat...	287.83

Total Awards/Ribbons						287.83
Facility Fee						
Check	06/14/2018	1946	Eileen Ditsler	Facility rental ...	Chase - Operat...	600.00
Check	11/05/2018	1987	Eileen Ditsler 1	Western regio...	Chase - Operat...	600.00
Total Facility Fee						1,200.00
Judge Expenses						
Check	11/11/2018	1994	Judie D Moser	Airfare	Chase - Operat...	500.60
Check	11/11/2018	1994	Judie D Moser	Hotel	Chase - Operat...	231.50
Total Judge Expenses						732.10
Judge Fee						
Check	11/30/2018	2002	Judie D Moser	Western Regi...	Chase - Operat...	600.00
Total Judge Fee						600.00
Total WESTERN REGIONAL Exp						2,819.93
Total REGIONAL SHOW EXPENSE						11,433.84
TO						11,433.84
12/11/18						
Accrual Basis						

Alpaca and Llama Show Association

Account QuickReport

January 1 through December 11, 2018

Type	Date	Num	Name	Memo	Split	Amount
REGIONAL REVENUE						
Buckeye Regional Entries						
Deposit	11/02/2018	1968	Robin Sturgeon	Deposit	Chase - Operat...	380.00
Deposit	11/02/2018	657	Tami Lash	Deposit	Chase - Operat...	360.00
Deposit	11/02/2018	2430	Stacy Matthews	Deposit	Chase - Operat...	100.00
Deposit	11/02/2018	1320	Chris Lewis	Deposit	Chase - Operat...	50.00
Deposit	11/02/2018	2824	Mark Zerr	Deposit	Chase - Operat...	25.00
Deposit	11/02/2018	4143	tasha dulin	Deposit	Chase - Operat...	80.00
Deposit	11/02/2018	3747	Karen Tuttle	Deposit	Chase - Operat...	50.00
Deposit	11/02/2018	1159	Stephanie Farmer	Deposit	Chase - Operat...	25.00
Deposit	11/02/2018	1093	Lisa Sims	Deposit	Chase - Operat...	50.00
Deposit	11/02/2018	1584	Tiffany Whitaker	Deposit	Chase - Operat...	50.00
Deposit	11/02/2018	3477	Amy Holland	Deposit	Chase - Operat...	50.00
Deposit	11/02/2018	1322	Chris Lewis	Deposit	Chase - Operat...	30.00
Deposit	11/02/2018	1397	Eran H McCarty	Deposit	Chase - Operat...	355.00
Deposit	11/02/2018	5201	Kay Dugger	Deposit	Chase - Operat...	80.00
Deposit	11/02/2018	1023	lacy Durbin	Deposit	Chase - Operat...	80.00
Deposit	11/02/2018	247	Angela Durbin	Deposit	Chase - Operat...	230.00
Deposit	11/02/2018	3192	Vanessa Benagh	Deposit	Chase - Operat...	150.00
Deposit	11/02/2018	3960	Linda Fix	Deposit	Chase - Operat...	75.00
Deposit	11/02/2018	743	Judithann Smith	Deposit	Chase - Operat...	100.00
Deposit	11/02/2018	5657	Teresa Yelinek	Deposit	Chase - Operat...	100.00
Deposit	11/02/2018	5893	Nancy Bixler	Deposit	Chase - Operat...	50.00
Deposit	11/02/2018	1108	Jaime Strebing	Deposit	Chase - Operat...	50.00
Deposit	11/02/2018	3819	Amy Underhill	Deposit	Chase - Operat...	50.00
Deposit	11/02/2018	3594	Shelli Schmeichel	Deposit	Chase - Operat...	50.00
Deposit	11/02/2018	2177	molly hays	Deposit	Chase - Operat...	50.00
Deposit	11/02/2018	2176	molly hays	Deposit	Chase - Operat...	50.00
Deposit	11/02/2018	2626	Melanie Pickett	Deposit	Chase - Operat...	50.00
Deposit	11/02/2018		Buckeye Regionals	Deposit	Chase - Operat...	85.00
Deposit	11/16/2018	1204	Hoosier Llama And ...	remainder of ...	Chase - Operat...	35.81
Total Entries						2,890.81

Total Buckeye Regional	2,890.81
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Central Regional
Entry Fees

Deposit	11/16/20183877	Hunter Snow	Deposit	Chase - Operat...	25.00
Deposit	11/16/20184248	Kathy Curless	Deposit	Chase - Operat...	75.00
Deposit	11/16/20182383	Debbie Andrews	Deposit	Chase - Operat...	100.00
Deposit	11/16/20181371	Kendra Hargis	Deposit	Chase - Operat...	310.00
Deposit	11/16/2018 17-81...	Carol Rutledge	Deposit	Chase - Operat...	150.00
Deposit	11/16/20181143	Diane Neumann	Deposit	Chase - Operat...	180.00
Deposit	11/16/20185391	Patti Morgan	Deposit	Chase - Operat...	155.00
Deposit	11/16/20185715	Betty Hollman	Deposit	Chase - Operat...	260.00
Deposit	11/16/20188281	Adryce Mathisen	Deposit	Chase - Operat...	425.00

Total Entry Fees	1,680.00
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Total Central Regional	1,680.00
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Rocky Mountain Regional Entry Fees

Deposit	09/21/20183031	Llamas of Central C...	Deposit	Chase - Operat...	50.00
Deposit	09/21/20183030	Llamas of Central C...	Deposit	Chase - Operat...	50.00
Deposit	09/21/20181842	LOCC Fall Shows	Deposit	Chase - Operat...	125.00
Deposit	09/21/20184347	Sonja Boeff	Deposit	Chase - Operat...	130.00
Deposit	09/21/2018130	Emily Hamilton	Deposit	Chase - Operat...	160.00
Deposit	09/21/20188913	LOCC Fall Shows	Deposit	Chase - Operat...	25.00
Deposit	09/21/20181538	Larry Lewellyn	Deposit	Chase - Operat...	185.00
Deposit	09/21/20180915	Kathy Nolan	Deposit	Chase - Operat...	50.00
Deposit	09/21/20181771	Susan Proctor	Deposit	Chase - Operat...	150.00
Deposit	09/21/20182554	Heather Rohlwing	Deposit	Chase - Operat...	50.00
Deposit	09/21/20181146	Sandra Lockwood	Deposit	Chase - Operat...	225.00
Deposit	09/21/20184442	Judith Glaser	Deposit	Chase - Operat...	25.00
Deposit	09/21/20185274	Michele Chang	Deposit	Chase - Operat...	150.00
Deposit	09/21/20183492	Moore, Annabella	Deposit	Chase - Operat...	50.00

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10:14 PM

Alpaca and Llama Show Association

12/11/18

Account QuickReport

Accrual Basis

January 1 through December 11, 2018

Type	Date	Num	Name	Memo	Split	Amount
Deposit	09/21/2018	3491	alexia moore	Deposit	Chase - Operat...	50.00
Deposit	09/21/2018	1034	Tara Cantu	Deposit	Chase - Operat...	40.00

Total Entry Fees	1,515.00
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Stall Fees

Deposit	01/12/20181547	LOCC	Deposit	Chase - Operat...	42.00
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Total Stall Fees	42.00
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Total Rocky Mountain Regional	1,557.00
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Southeastern Regional

Entry Fees Adult

Deposit	10/04/2018		Dawn Shaver	entry	Chase - Operat...	38.45
Deposit	10/05/2018	5535	Tom Rothering	Deposit	Chase - Operat...	250.00
Deposit	10/05/2018	1469	Deborah Jordan	Deposit	Chase - Operat...	50.00
Deposit	10/05/2018	3569	Kathryn Wilbanks	Deposit	Chase - Operat...	160.00
Deposit	10/05/2018	2300	Justin Pelletier	Deposit	Chase - Operat...	50.00
Deposit	10/05/2018	122	Elizabeth Ingram	Deposit	Chase - Operat...	195.00
Deposit	10/05/2018	2707	nancy Miller-Borg	Deposit	Chase - Operat...	50.00

Deposit	10/05/2018	1067	Mary Rose Collins	Deposit	Chase - Operat...	250.00
Deposit	10/05/2018	1644	rodney mccloughan	Deposit	Chase - Operat...	50.00
Deposit	10/05/2018	2450	Lauri Jones	Deposit	Chase - Operat...	310.00
Deposit	10/05/2018	1173	Lauren Wright	Deposit	Chase - Operat...	160.00
Deposit	10/05/2018	1171	Lauren Wright	Deposit	Chase - Operat...	700.00
Deposit	10/05/2018	1174	Lauren Wright	Deposit	Chase - Operat...	50.00
Deposit	10/05/2018	1021	Carmen Tuck-Hampel	Deposit	Chase - Operat...	90.00
Deposit	11/09/2018	3680	Harvey Pool	Deposit	Chase - Operat...	225.00
Deposit	11/09/2018	5015	Stacy Mashburn	Deposit	Chase - Operat...	410.00
Deposit	11/09/2018	3633	Clifford Zimmerman	Deposit	Chase - Operat...	100.00
Check	11/16/2018	1996	Kathy Deval	Entry for Andr...	Chase - Operat...	305.00

Total Entry Fees Adult						<u>3,443.45</u>
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Total Southeastern Regional						3,443.45
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Western Regional Inc

Entry Fees

Deposit	09/26/2018		Sharon Weisenberger	Deposit	Chase - Operat...	231.45
Deposit	10/01/2018		Stephanie Pedroni	Deposit	Chase - Operat...	77.05
Deposit	11/02/2018	2660	Melissa Labenderia	Deposit	Chase - Operat...	885.00
Deposit	11/02/2018	4818	Nancy Varga	Deposit	Chase - Operat...	235.00
Deposit	11/02/2018	1000	Tracie Franks	Deposit	Chase - Operat...	435.00
Deposit	11/02/2018	8805	Skansen Kennels	Deposit	Chase - Operat...	130.00
Deposit	11/02/2018	178	Christopher Nelson	Deposit	Chase - Operat...	180.00
Deposit	11/02/2018	2038	Joy Pedroni	Deposit	Chase - Operat...	155.00
Deposit	11/02/2018	2289	Douglas Bearmar	Deposit	Chase - Operat...	160.00
Deposit	11/02/2018	5682	Kathleen Nichols	Deposit	Chase - Operat...	80.00
Deposit	11/02/2018	4863	Eileen Ditsler	Deposit	Chase - Operat...	560.00
Deposit	11/02/2018	6466	Barbara Carlson	Deposit	Chase - Operat...	155.00
Deposit	11/02/2018	0099	Pedro Carreno	Deposit	Chase - Operat...	130.00
Deposit	11/02/2018	7800	Kathrine Virgo	Deposit	Chase - Operat...	160.00
Deposit	11/02/2018	1088	Tracey Wallace	Deposit	Chase - Operat...	50.00
Deposit	11/02/2018	155	Suzann Penry	Deposit	Chase - Operat...	50.00
Deposit	11/02/2018	2132	Dolly Peters	Deposit	Chase - Operat...	75.00
Deposit	11/02/2018	9407	James Pyle	Deposit	Chase - Operat...	80.00
Deposit	11/02/2018	2666	Pamela Parker	Deposit	Chase - Operat...	80.00
Deposit	11/02/2018	2661	Jana Kane	Deposit	Chase - Operat...	105.00
Deposit	11/02/2018	4821	Mary Adams	Deposit	Chase - Operat...	50.00

Total Entry Fees	4,063.50
Total Western Regional Inc	4,063.50
Total REGIONAL REVENUE	13,634.76
TOTAL	13,634.76

Income a

MEMBERSHIP
REVENUE

2017 Adult Membership	0.00	9,665.00
2017 Youth Membership	0.00	5,035.00
2018 Adult Membership	7,829.05	2,450.00
2018 Youth Membership	3,813.99	400.00
2019 Adult Membership	679.69	0.00
2019 Youth Membership	170.01	0.00
2020 Adult Membership	50.00	0.00
Lifetime Member	0.00	500.00
a MEMBERSHIP REVENUE - Other	50.00	0.00

Total a MEMBERSHIP REVENUE	12,592.74	18,050.00
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ALSA SHOW FEES

Adult Showmanship Numbers	80.00	140.00
Animal Name Change	0.00	60.00
Animal Number Transfer	296.39	120.00
Animal Recording Numbers	1,582.87	2,940.00
Research	25.00	20.00
Sanctioning Fee	2,098.10	3,300.00
Sanctioning Fee Refund	0.00	-100.00
Show Entry Fee	16,278.00	18,258.00
ALSA SHOW FEES - Other	611.00	35.00

Total ALSA SHOW FEES	20,971.36	24,773.00
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ALSA T Shirt	602.00	0.00
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GRAND NATIONAL

a Sponsorships	3,345.86	3,500.00
Camp Sites	57.75	465.00
Dinner Tickets	193.00	1,346.00
Entries		
Entry Fees Performance	0.00	2,855.00
Entry Fees Youth	0.00	3,364.00
Fleece Entries	55.00	1,440.00
Halter / Group	0.00	4,410.00
Entries - Other	19,152.06	0.00

Total Entries	19,207.06	12,069.00
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Fleece Sponsor	0.00	760.00
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Overpayments	379.05	350.30
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Raffle	537.00	698.00
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Silent Auction	1,047.00	0.00
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Stalls	120.00	4,202.00
Straw	210.00	328.00
T-Shirts	648.31	0.00
Vendors	462.90	1,420.00
Youth Premium Sponsor	150.00	870.00
Total GRAND NATIONAL	26,357.93	26,008.30
Income		
Interest Income	0.80	0.00
Total Income	0.80	0.00
JUDGE REVENUE		
2017 Judge Dues	0.00	650.00
2018 Judges Dues	900.00	1,000.00
2019 Judges Dues	392.71	0.00
Judges' Clinics Fees	100.00	2,550.00
Total JUDGE REVENUE	1,392.71	4,200.00
REGIONAL REVENUE Buckeye		
Regional		
Entries	2,890.81	3,060.00
Total Buckeye Regional	2,890.81	3,060.00
Central Regional		
Entry Fees	1,680.00	1,670.00
Total Central Regional	1,680.00	1,670.00
Rocky Mountain Regional		
Entry Fees	1,515.00	2,600.00
Stall Fees	42.00	540.50
Total Rocky Mountain Regional	1,557.00	3,140.50
Southeastern Regional		
Entry Fees Adult	3,443.45	3,390.00
Total Southeastern Regional	3,443.45	3,390.00
Western Regional Inc		
Entry Fees	4,063.50	4,515.00
Total Western Regional Inc	4,063.50	4,515.00
Total REGIONAL REVENUE	13,634.76	15,775.50

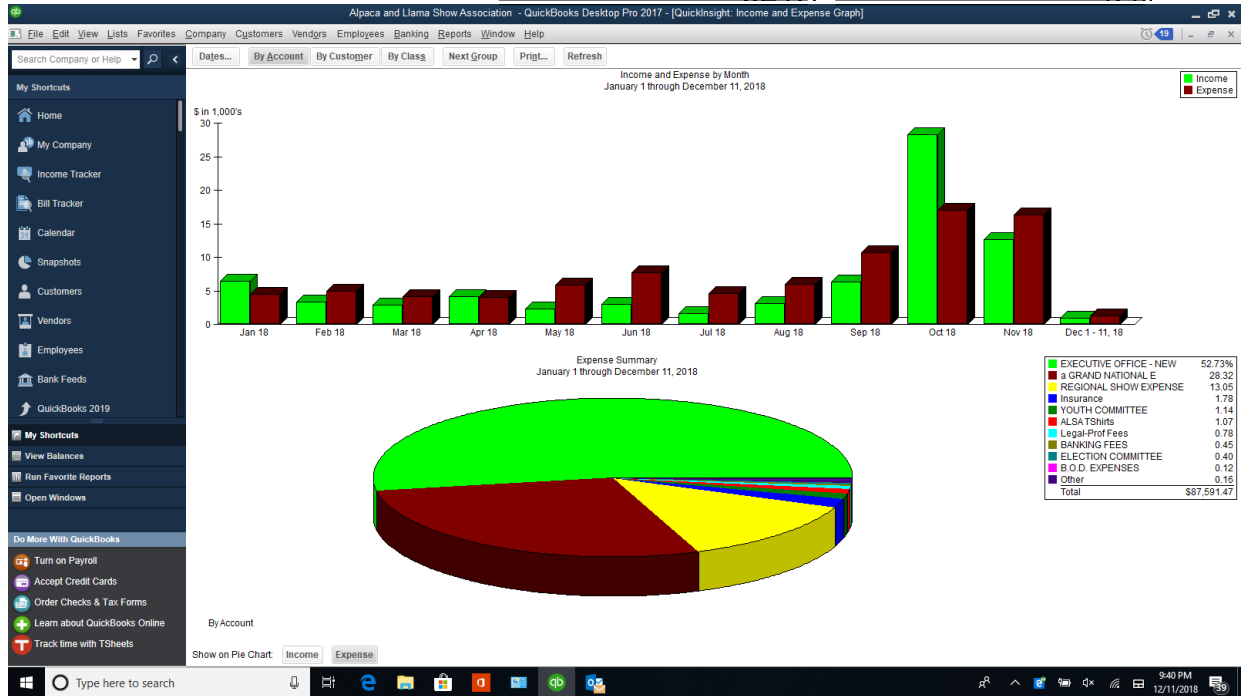
Showring/Internet Ads/Web Link z	0.00	20.00
OTHER INCOME		
H Hand Book Sales	15.00	24.00
Interest Earned		
Interest Earned Investment	2.29	96.74
Interest Earned YS	0.29	10.36
	-	%
	-	%
Misc. Income	10.00	100.0%
Scholarship Income	-1,549.00	-100.0%
Website Income	120.00	100.0%
Total z OTHER INCOME		
Total Income		
Gross Profit	-14,807.02	-16.4%
Expense a GRAND		
NATIONAL E		
Awards	2,611.25	2,644.3%
Awards - Youth	-30.92	-6.4%
Banquet	-650.00	-100.0%
Campsite Fees	-60.00	-100.0%
Caterer	0.00	0.0%
Clerking		
Cards	32.38	43.6%
Clerking - Other	1,258.55	100.0%
Total Clerking	1,290.93	1,737.9%
Committee Expenses		
Room	0.00	0.0%
Travel	-406.69	-100.0%
Committee Expenses - Other	-300.00	-100.0%
Total Committee Expenses	-706.69	-100.0%
Decorations	-180.92	-50.1%
Electrical	10.00	6.3%
Facility	550.00	38.3%
Fleece Premiums Paid	-610.00	-89.1%
Hospitality	487.62	100.0%
Invitation Cards	-288.60	-100.0%
Judges		
Fleece Show Judges	-1,050.00	-100.0%
Judges Fees	525.00	16.7%
Travel or Room	-323.74	-10.8%
Total Judges	-848.74	-11.8%
LFA Premium Paid	-150.00	-100.0%
Misc Office	-70.75	-100.0%
Obstacles	-200.00	-100.0%
Postage	-39.71	-100.0%
Programs	56.25	20.0%

Refunds	415.00	100.0%
Ribbons / Awards		
Awards - Alpaca Halter	0.00	0.0%
Awards - Llama Halter	-1,960.00	-100.0%
Awards - Llama Performance	-750.00	-100.0%
Ribbons - Alpaca Halter	0.00	0.0%
Ribbons - Llama Halter	0.00	0.0%
Ribbons / Awards - Other	568.83	21.0%
Total Ribbons / Awards	-2,141.17	-39.5%
Security	0.00	0.0%
Signs	30.00	100.0%
Stalls	365.00	10.3%
Storage Unit	0.00	0.0%
Straw	159.00	165.6%
Supplies	0.00	0.0%
T Shirts	496.91	100.0%
Vendor Space	150.00	100.0%
Youth Sponsor Premium Paid	-970.00	-100.0%
Total a GRAND NATIONAL E	-325.54	-1.3%
a GRAND NATIONAL Sales Tax	29.50	100.0%
ALSA TShirts	936.00	100.0%
B.O.D. EXPENSES		
BOD Computer	-215.29	-100.0%
BOD Conference Calls	1.71	1.8%
BOD Mailing	-310.08	-98.1%
BOD Misc.	-147.10	-100.0%
Mailing	-13.66	-100.0%
Total B.O.D. EXPENSES	-684.42	-86.7%
BANKING FEES		
Bank Charges	-75.00	-100.0%
Banking Fees NSF	0.00	0.0%
Credit Card Fees	-2,336.63	-85.5%
Total BANKING FEES	-2,411.63	-85.9%
Corporation Renewal	-415.97	-90.0%
ELECTION COMMITTEE		
Electronic Election	348.03	100.0%
Total ELECTION COMMITTEE	348.03	100.0%
EXECUTIVE OFFICE - NEW		
Computer Backup	333.98	100.0%
Constant Contact Eblast Expense	-115.00	-20.4%
Contract Labor - Robin	-1,100.00	-2.7%
Executive Office Travel Expense	0.00	0.0%
Internet		
Go To My PC	-33.48	-20.0%
Internet - Other	173.17	100.0%
Total Internet	139.69	83.5%
Office Supplies	131.65	14.3%
Postage	-822.82	-58.7%
Telephone		

Internet Usage	-229.23	-10.9%
Telephone - Other	-23.08	-1.6%
		-7.1%
Total Telephone	-252.31	
Total EXECUTIVE OFFICE - NEW	-1,684.81	-3.5%
HANDBOOK COMMITTEE		
Binders	-77.75	-53.4%
Handbooks - Postage & Mailing	0.00	0.0%
Printing	-1,770.00	-100.0%
Publishing	0.00	0.0%
Total HANDBOOK COMMITTEE	-1,847.75	-96.5%
Insurance		
Board of Directors	-3,665.00	-88.3%
Show/Event Liability	-521.68	-32.6%
Total Insurance	-4,186.68	-72.8%
JUDGES CLINICS		
Instructor Expenses	-65.05	-100.0%
Instructors Fees	-1,775.00	-100.0%
Materials	-290.63	-100.0%
Postage	-41.81	-100.0%
Total JUDGES CLINICS	-2,172.49	-100.0%
JUDGES COMMITTEE		
Badges	-16.77	-100.0%
Postage	-18.35	-100.0%
Telephone Conference	-36.00	-100.0%
Total JUDGES COMMITTEE	-71.12	-100.0%
Legal-Prof Fees		
Legal-Prof Fees; TAX PREP	680.00	100.0%
Total Legal-Prof Fees	680.00	100.0%
PUBLICATIONS COMMITTEE		
Publish Showring	-228.00	-100.0%
Total PUBLICATIONS COMMITTEE	-228.00	-100.0%
REGIONAL SHOW EXPENSE		
BUCKEYE REGIONAL E		
Awards,Ribbons	-364.41	-100.0%
Facility	-675.00	-100.0%
Judges Expense	122.47	63.9%
Judging Fee	0.00	0.0%
Misc Expense	-672.80	-100.0%

Total ROCKY MOUNTAIN REGIONAL E	-1,554.62	-51.8%
Obstacles	-200.00	-100.0%
BUCKEYE REGIONAL E - Other	680.08	100.0%
Total BUCKEYE REGIONAL E	-1,109.66	-41.0%
CENTRAL REGIONAL E		
Awards,Ribbons	178.45	32.6%
Judge	0.00	0.0%
Judge Expenses	410.60	50.8%
Total CENTRAL REGIONAL E	589.05	30.1%
ROCKY MOUNTAIN REGIONAL E		
Clerking/Super	-150.00	-100.0%
Facility	-629.00	-100.0%
Judge Expense	-587.95	-50.1%
Judges Fees	0.00	0.0%
Misc. Expense	-28.50	-100.0%
Printing Entry	-43.39	-100.0%
Ribbons	-115.78	-30.9%
SOUTHEASTERN REGIONAL E		
Awards, Ribbons	252.10	42.5%
Clerking/Super	-57.00	-20.3%
Hospitality	150.74	100.0%
Judge Expense	-228.03	-34.7%
Judging Fee	0.00	0.0%
Performance Course	188.46	83.8%
Show Book Supplies	75.34	100.0%
T-Shirts	291.04	100.0%
Total SOUTHEASTERN REGIONAL E	672.65	28.6%
WESTERN REGIONAL Exp		
Awards/Ribbons	287.83	100.0%
Facility Fee	-450.00	-27.3%
Judge Expenses	-212.62	-22.5%
Judge Fee	0.00	0.0%
Ribbons	-632.01	-100.0%
Show Book Supplies/Printing	-133.95	-100.0%
	-1,140.75	-28.8%
Total WESTERN REGIONAL Exp		
Total REGIONAL SHOW EXPENSE	-2,543.33	-18.2%
Website Expense		
Developement/Upgrade	-250.00	-100.0%
Web Hosting	0.00	0.0%
Website Toolbox	0.00	0.0%
Total Website Expense	-250.00	-100.0%
YOUTH COMMITTEE		
Scholarship		
Hunter Snow Williams	-500.00	-100.0%
Janessa Hall	-500.00	-100.0%
Maura Benton	-500.00	-100.0%
Scholarship - Other	1,000.00	100.0%

Total Scholarship			
Total YOUTH COMMITTEE	-	-	%
Total Expense	-	-	%
Net Income	521.1	4	%



ALSA Annual Meeting Minutes

October 27, 2018

Call to Order: 8:13 a.m. CDT

Roll Call:

Board Members present: Bill Feick, President
Ron Baird, Secretary
Lauren Wright
Debbie Andrews
Carol Rutledge
Deb Yeagle

Others present Vern Wright, Treasurer
Robin Turell, Office Manager

Quorum: There were 26 members present in person or by proxy. A quorum is ten percent or more of the members in good standing. A quorum was not present.

- I. Review, correct if necessary, and approve the Minutes of the 2017 Annual Meeting.

Motion: Approve the Minutes of the 2017 Annual Meeting. Motion by Marcie Agnew. Seconded by Cynthia Ernest. Motion unanimously passed.

- II. **Office Report:**
Robin said there was no change from her October 9, 2018 report.

- III. **Treasurer's Report:**
Vern Wright, Treasurer, reported revenues from all categories were lower in 2018 when compared with 2017. Cash balances are about \$32,000 less than they were a year ago. He expressed optimism that if expenses can be controlled, ALSA will lose only about \$12,000 in 2018 compared to \$17,000 in 2017. He pointed out ALSA has less money in the bank than at any other time.

- IV. **New Business:**
A discussion was had regarding changing the Bylaws so that new Boards of Directors would take office earlier than July 1st. This would mean moving the election process to the Fall and new directors assuming office in January. The purpose behind such a change would be so a Board would have better input and control over the year's events, schedule, and expenses.
Judy Glaser pointed out a series of E-Blasts should be done to continue educating members as to why changes are being made to the voting process.

She further pointed out that new Boards taking office earlier in the year would lead to greater efficiencies in operations. Lauren Wright mentioned this change would help eliminate the chaos that is inherited by a new Board.

Marcie Agnew recommended new verbiage in the Standing Rules or Bylaws to the effect that people who are rejected from the Board are barred from running for the Board in the future.

Larry Lewellyn asked what the cost would be to take the Standing Rules out of the Handbook. He further stated it was admirable of the Board to take care of the financial situation.

Bill Feick pointed out the Board is NOT ALSA, the MEMBERS are.

Marcie Agnew suggested one way to save expenses would be to reduce the number of ribbons awarded. Judy Glaser followed up on this suggestion by saying that “we have spread ourselves so thin, we give ribbons for everything.”

Vern said he would look at the possibility of getting a volume discount on ribbons by, for example, ordering all the regional ribbons from a single source.

Deb Yeagle mentioned her idea that ALSA should investigate advertising as a method of getting new members.

Member Cathy Curtis pointed out they cannot afford to go to AOA shows as they are so expensive and that ALSA should look at promoting more alpaca owners into becoming ALSA members.

Marcie Agnew thanked the Board for its efforts in reducing to cost of the Grand National Show this year.

Steve Auld said he was hearing from folks that they don't want to travel to shows unless they are double shows.

Tammy Lash suggested creating some sort of discount for purchasing ALSA numbers in greater amounts, for example, one free number with the purchase of three.

Motion: Adjourn the Annual Meeting. Motion by Jim Rudibaugh. Seconded by Steve Auld. Motion unanimously passed.

The ALSA Board of Directors may convene in Executive Session to discuss personnel matters, any items on this agenda or to consult with Legal and/or Accounting Counsel

ALSA Board of Directors Meeting Minutes

October 26, 2018

Call to order: 8:20 a.m. CDT

Roll call:

Board Members present: Bill Feick, President
Cathie Kindler, Vice- President (excused absence)
Ron Baird, Secretary
Debbie Andrews
Carol Rutledge
Lauren Wright
Deb Yeagle
Others present: Vern Wright, Treasurer

Treasurer's Report:

Vern gave an update on the financial situation of the organization, specifically focusing on the present Grand National show. As of today, the Grand National expenses totaled \$10,885, including expenses related to the T-shirts for sale. Receipts presently total \$12,000, with another \$6,000 or so in credit cards to be processed. Vern estimated when sponsorships, dinner receipts, straw sales and other small items are processed, total receipts should be about \$21,000 and total expenses will approximate \$17,000. If these are the final results, the Grand National will have been a profitable show and not represent a drain on cash savings.

According to Vern, the checking account totals approximately \$17,000 and ALSA has plus or minus \$30,000 in savings.

Regional show revenues reported thus far are in the range of \$6,000 to \$7,000 compared to approximately \$15,000 in 2017.

2017 total revenues about \$94,000 and total expenses were about \$111,000 and office expenses in 2017 were \$52,914 with \$45,000 contract labor and Internet/telephone expenses \$3,831. The 2017 loss was about \$17,000.

New Business:

- A. Discussion then was had regarding a request from Harvey Pool to sponsor a lama show having a silky llama division. This would be a one-time event, which could serve as a test marketing of the concept of adding a silky division for llamas in ALSA shows.

Motion: Allow a one-time silky division at the 2019 North American Livestock Exposition. Motion by Deb. Seconded by Carol. Motion passed unanimously.

- B. It was brought to the Board's attention there is no limit to how many youth can share the same llama in the same youth classes. This was discussed at length, with the decision to refer the matter to the proper committees to review and make recommendations as to how such a situation should be handled.
- C. Lougene Baird, Chair of the Bylaws and Standing Rules Committee and the Election Committee was present and asked to discuss a proposed change in the Bylaws regarding when elections are held and when new Board members would take office.

A change such as this is needed so that future Boards assume office much earlier in the year and have more direct contact and decision-making ability over events and shows rather than inheriting budgets and scheduled arranged by the previous Board. The full new Board would be able to budget for the coming year using the previous year's Journal entries, Profit and Loss and Balance Sheet to make more educated decisions. In addition, Committee Chairs may be confirmed at the beginning of the year.

Lougene recommended the following suggestions to the election and other aspects of the Bylaws and associated Standing Rules to facilitate Boards taking office earlier than the current July 1st date:

- 1.) Conduct a Bylaws ballot in the first quarter of 2019 to modify the election process with wording similar to: the election process begins with the Day of Record at September 1st, allowing members who join during the show season to announce their candidacy and or vote. Election voting would be approximately October 1st and end October 15th with results announced shortly thereafter. New Board members would be able to participate as non-voting members of the Board in November and December, to become familiar with items, and officially take office January 1st.

- 2.) Since two current Board members leave office June 30, for 2019, the out-going President becomes Past President and attends Board meetings in an advisory non-voting capacity. A resolution is needed to make this official.
- 3.) In future years, the out-going President remains on the Board until the next election as Past President, a non-voting advisory position.

The Board requested that Lougene address the general meeting of members tomorrow and explain this proposal so that a broad range of members would be aware of it and could offer suggestions or advice concerning it.

The next regular Board meeting will be November 13, 2018.

**Motion: Adjourn the meeting. Motion by Debbie. Seconded by Carol.
Motion passed unanimously. Meeting adjourned at 9:30 a.m. CDT.**

The ALSA Board of Directors may convene in Executive Session to discuss personnel matters, any items on this agenda or to consult with Legal and/or Accounting Counsel.

ALSA Board of Directors Meeting Minutes

October 9, 2018

Call to order: 7:05 p.m. CDT

Roll call:

Board Members present: Bill Feick, President
Cathie Kindler, Vice- President (joined at 7:15 p.m.)
Ron Baird, Secretary
Debbie Andrews
Carol Rutledge
Lauren Wright
Deb Yeagle
Others present: Robin Turell, Office Manager
Vern Wright, Treasurer

I. Office Manager's Report:

BOD Meeting - Office Report Tuesday, October 9, 2018

1. Memberships

As of October 3, 2018, we currently have 220 regular members. This is an increase from last month of 6. Last year at this time we had 245 regular members. We currently have 192 youth signed up. This is an increase from last month of 4. Last year at this time we had 211 youth. We have 114 LIFE Members. Last year at this time we had 113 LIFE members. We have 53 Judges. Last year at this time we had 50 judges.

2. Shows

As of today, October 3, 2018 there are currently 71 shows on the ALSA calendar for 2018. Last year at this time we had 71 shows.

Motion: To accept the Office Manager's report as presented. Motion by Carol. Seconded by Deb. Motion unanimously passed.

II. Treasurer's Report:

Vern Wright presented a very sobering analysis of ALSA's financial condition, pointing out that cash reserves had fallen from \$96,000 about 4 years ago to approximately \$47,000 at present. Expenses are far exceeding revenues, which have fallen due to decreased membership and decreased numbers of shows and show attendees. Vern pointed out October results are looking more positive as entries for the Grand National are coming in and are adding to cash reserves. However, final expenses from the Regional shows and the Grand National will temper these numbers. His year-to-date comparisons of financials and September profit and loss statements are presented below.

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10/08/18

Accrual Basis

Alpaca and Llama Show Association

Profit & Loss

January 1 through October 8, 2018

Jan 1 Oct 8, 18

		-
Income a MEMBERSHIP		
REVENUE		
2018 Adult Membership	7,780.95	
2018 Youth Membership	3,765.02	
Total a MEMBERSHIP REVENUE		11,545.97
ALSA SHOW FEES		
Adult Showmanship Numbers	80.00	
Animal Number Transfer	296.39	
Animal Recording Numbers	1,525.42	
Research	25.00	
Sanctioning Fee	2,098.10	
Show Entry Fee	13,573.00	
ALSA SHOW FEES - Other	431.00	
Total GRAND NATIONAL		1,812.02
Income		
Interest Income	0.80	
Total ALSA SHOW FEES		18,028.91
GRAND NATIONAL		
a Sponsorships	1,449.49	
Entries	313.47	
T-Shirts	49.06	
Total Income		0.80
JUDGE REVENUE		
2018 Judges Dues	900.00	
Judges' Clinics Fees	100.00	
Total JUDGE REVENUE		1,000.00
REGIONAL REVENUE		
Rocky Mountain Regional		
Entry Fees	1,515.00	
Stall Fees	42.00	
Total Rocky Mountain Regional		1,557.00
Western Regional Inc		
Entry Fees	77.05	

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Accrual Basis

Alpaca and Llama Show Association

Profit & Loss

January 1 through October 8, 2018

	Jan 1	Oct 8, 18
Western Regional Inc - Other		231.45
		<hr/>
Total Western Regional Inc		308.50
		<hr/>
Total REGIONAL REVENUE		1,865.50
z OTHER INCOME		
H Hand Book Sales		15.00
Interest Earned		
Interest Earned Investment		2.29
Interest Earned YS		0.29
		<hr/>
Total Interest Earned		2.58
Misc. Income		10.00
Website Income		120.00
		<hr/>
Total z OTHER INCOME		147.58
		<hr/>
Total Income		34,400.78
		<hr/>
Gross Profit		34,400.78

-

Expense a GRAND NATIONAL E

Awards - Youth	456.00
Caterer	500.00
Facility	500.00
Judges	
Travel or Room	952.84
	<hr/>
Total Judges	952.84
Ribbons I Awards	3,050.86
Storage Unit	756.00
T Shirts	936.00
	<hr/>

Total a GRAND NATIONAL E 7,151.70

B.O.D. EXPENSES

BOD Conference Calls	58.50
BOD Mailing	6.05

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Accrual Basis

Alpaca and Llama Show Association

Profit & Loss

January 1 through October 8, 2018

	Jan 1	Oct 8, 18
Total B.O.D. EXPENSES		64.55
BANKING FEES		
Credit Card Fees		395.49
Total BANKING FEES		395.49
Corporation Renewal		46.03
ELECTION COMMITTEE		
Electronic Election		348.03
Total ELECTION COMMITTEE		348.03
EXECUTIVE OFFICE - NEW		
Computer Backup		333.98
Constant Contact Eblast Expense		360.00
Contract Labor - Robin		29,200.00
Internet		
Go To My PC		133.92
Internet - Other		97.41
Total Internet		231.33
Office Supplies		999.77
Postage		576.41
Telephone		
Internet Usage		1,396.66
Telephone - Other		1,143.32
Total Telephone		2,539.98
Total EXECUTIVE OFFICE - NEW		34,241.47
HANDBOOK COMMITTEE		
Binders		67.75
Publishing		3,650.00
Total HANDBOOK COMMITTEE		3,717.75
Insurance		
Board of Directors		485.00
Show/Event Liability		1,078.32
Total Insurance		1,563.32
Legal-Prof Fees		
Legal-Prof Fees; TAX PREP		680.00

Alpaca and Llama Show Association
Profit & Loss
January 1 through October 8, 2018

	Jan 1	Oct 8, 18	
Total Legal-Prof Fees			680.00

Alpaca and Llama Show Association

10/08/18

Profit & Loss

Accrual Basis

January 1 through October 8, 2018

			Jan 1 - Oct 8, 18
REGIONAL	SHOW	EXPENSE	
BUCKEYE REGIONAL E			
	Judges Expense		314.18
	Judging Fee		600.00
	BUCKEYE REGIONAL E - Other		680.08
Total BUCKEYE REGIONAL E			1,594.26
CENTRAL REGIONAL E			
	Awards,Ribbons		725.98
	Judge		600.00
	Judge Expenses		1,219.58
Total CENTRAL REGIONAL E			2,545.56
ROCKY MOUNTAIN REGIONAL E			
	Judge Expense		585.91
	Judges Fees		600.00
	Ribbons		259.09
Total ROCKY MOUNTAIN REGIONAL E			1,445.00
SOUTHEASTERN REGIONAL E			
	Awards, Ribbons		844.99
Total SOUTHEASTERN REGIONAL E			844.99
WESTERN REGIONAL Exp			
	Awards/Ribbons		287.83
	Facility Fee		600.00
Total WESTERN REGIONAL Exp			887.83
Total REGIONAL SHOW EXPENSE			7,317.64
YOUTH COMMITTEE			
	Scholarship		1,000.00
Total YOUTH COMMITTEE			1,000.00
Total Expense			56,525.98
Net Income			-22,125.20

Alpaca and Llama Show Association

Profit & Loss Prev Year Comparison

Accrual Basis

January through September 2018

	Jan - Sep 18	Jan - sep 17
Income a MEMBERSHIP		
REVENUE		
2017 Adult Membership	0.00	9,445.00
2017 Youth Membership	0.00	4,760.00
2018 Adult Membership	7,780.95	200.00
2018 Youth Membership	3,765.02	50.00
Lifetime Member	0.00	500.00
Total a MEMBERSHIP REVENUE	11,545.97	14,955.00
ALSA SHOW FEES		
Adult Showmanship Numbers	80.00	120.00
Animal Name Change	0.00	60.00
Animal Number Transfer	296.39	90.00
Animal Recording Numbers	1,448.52	2,270.00
Research	25.00	20.00
Sanctioning Fee	2,098.10	2,800.00
Sanctioning Fee Refund	0.00	-100.00
Show Entry Fee	13,573.00	14,886.00
ALSA SHOW FEES - Other	431.00	35.00
Total ALSA SHOW FEES	17,952.01	20,181.00
GRAND NATIONAL		
a Sponsorships	1,208.39	1,275.00
Dinner Tickets	0.00	75.00
Entries		
Entry Fees Performance	0.00	255.00
Entry Fees Youth	0.00	125.00
Total Entries	0.00	380.00
Fleece Sponsor	0.00	50.00
Stalls	0.00	120.00
Vendors	0.00	1,280.00
Total GRAND NATIONAL	1,208.39	3,180.00
Income		
Interest Income	0.80	0.00
Total Income	0.80	0.00
JUDGE REVENUE		
2017 Judge Dues	0.00	650.00
2018 Judges Dues	900.00	0.00
Judges' Clinics Fees	100.00	825.00

Alpaca and Llama Show Association

Profit & Loss Prev Year Comparison

Accrual Basis

January through September 2018

	Jan - Sep 18	Jan - sep 17
Total JUDGE REVENUE	1,000.00	1,475.00
REGIONAL REVENUE		
Central Regional		
Entry Fees	0.00	150.00
Total Central Regional	0.00	150.00
Rocky Mountain Regional		
Entry Fees	1,515.00	2,600.00
Stall Fees	42.00	540.50
Total Rocky Mountain Regional	1,557.00	3,140.50
Southeastern Regional		
Entry Fees Adult	0.00	1,260.00
Total Southeastern Regional	0.00	1,260.00
Western Regional Inc	231.45	0.00
Total REGIONAL REVENUE	1,788.45	4,550.50
Showing/Internet Ads/Web Link z	0.00	20.00
OTHER INCOME		
H Hand Book Sales	15.00	24.00
Interest Earned		
Interest Earned Investment	2.29	96.37
Interest Earned YS	0.29	10.32
Total Interest Earned	2.58	106.69
Misc. Income	10.00	0.00
Scholarship Income	0.00	205.00
Website Income	120.00	0.00
Total z OTHER INCOME	147.58	335.69
Total Income	33,643.20	44,697.19
Gross Profit	33,643.20	44,697.19
Expense a GRAND		
NATIONAL E		
Awards - Youth	456.00	0.00

Alpaca and Llama Show Association

Profit & Loss Prev Year Comparison

January through September 2018

	Jan - Sep 18	Jan - sep 17
Caterer	500.00	350.00
Committee Expenses		
Room	0.00	0.00
<hr/>		
Total Committee Expenses	0.00	0.00
Facility	500.00	0.00
Invitation Cards	0.00	288.60
Judges		
Travel or Room	952.84	614.60
<hr/>		
Total Judges	952.84	614.60
Programs	0.00	0.00
Ribbons I Awards		
Awards - Alpaca Halter	0.00	0.00
Ribbons - Alpaca Halter	0.00	0.00
Ribbons - Llama Halter	0.00	0.00
Ribbons I Awards - Other	3,050.86	2,711.33
<hr/>		
Total Ribbons I Awards	3,050.86	2,711.33
Storage Unit	756.00	756.00
Supplies	0.00	0.00
<hr/>		
Total a GRAND NATIONAL E	6,215.70	4,720.53
B.O.D. EXPENSES		
BOD Computer	0.00	215.29
BOD Conference Calls	58.50	78.00
BOD Mailing	6.05	316.13
Mailing	0.00	13.66
<hr/>		
Total B.O.D. EXPENSES	64.55	623.08
BANKING FEES		
Bank Charges	0.00	45.00
Credit Card Fees	395.49	2,076.53
<hr/>		
Total BANKING FEES	395.49	2,121.53
Corporation Renewal	46.03	10.00
ELECTION COMMITTEE		
Electronic Election	348.03	0.00
<hr/>		
Total ELECTION COMMITTEE	348.03	0.00
EXECUTIVE OFFICE - NEW		

Alpaca and Llama Show Association

Profit & Loss Prev Year Comparison

Accrual Basis

January through September 2018

	Jan - Sep 18	Jan - sep 17
Computer Backup	333.98	0.00
Constant Contact Eblast Expense	360.00	430.00
Contract Labor - Robin	29,200.00	30,000.00
Executive Office Travel Expense	0.00	0.00
Internet		
Go To My PC	133.92	125.55
Internet - Other	97.41	0.00
Total Internet	231.33	125.55
Office Supplies	999.77	768.80
Postage	576.41	1,287.35
Telephone		
Internet Usage	1,396.66	1,661.08
Telephone - Other	1,143.32	1,106.78
Total Telephone	2,539.98	2,767.86
Total EXECUTIVE OFFICE - NEW	34,241.47	35,379.56
HANDBOOK COMMITTEE		
Binders	67.75	145.50
Handbooks - Postage & Mailing	0.00	0.00
Printing	0.00	1,770.00
Publishing	3,650.00	0.00
Total HANDBOOK COMMITTEE	3,717.75	1,915.50
Insurance		
Board of Directors	485.00	4,150.00
Show/Event Liability	1,078.32	1,600.00
Total Insurance	1,563.32	5,750.00
JUDGES CLINICS		
Instructors Fees	0.00	425.00
Materials	0.00	191.56
Total JUDGES CLINICS	0.00	616.56
JUDGES COMMITTEE		
Badges	0.00	16.77
Total JUDGES COMMITTEE	0.00	16.77
Legal-Prof Fees		
Legal-Prof Fees; TAX PREP	680.00	0.00

Alpaca and Llama Show Association

Profit & Loss Prev Year Comparison

Accrual Basis

January through September 2018

	Jan - Sep 18	Jan - sep 17
Total Legal-Prof Fees	680.00	0.00
PUBLICATIONS COMMITTEE		
Publish Showring	0.00	228.00
Total PUBLICATIONS COMMITTEE	0.00	228.00
REGIONAL SHOW EXPENSE		
BUCKEYE REGIONAL E		
Awards,Ribbons	0.00	364.41
Facility	0.00	675.00
Judges Expense	0.00	191.71
Judging Fee	0.00	600.00
Misc Expense	0.00	672.80
Obstacles	0.00	200.00
BUCKEYE REGIONAL E - Other	680.08	0.00
Total BUCKEYE REGIONAL E	680.08	2,703.92
CENTRAL REGIONAL E		
Awards,Ribbons	725.98	547.53
Total CENTRAL REGIONAL E	725.98	547.53
ROCKY MOUNTAIN REGIONAL E		
Judge Expense	585.91	808.42
Judges Fees	600.00	600.00
Ribbons	259.09	374.87
Total ROCKY MOUNTAIN REGIONAL E	1,445.00	1,783.29
SOUTHEASTERN REGIONAL E		
Awards, Ribbons	844.99	592.89
Total SOUTHEASTERN REGIONAL E	844.99	592.89
WESTERN REGIONAL Exp		
Awards/Ribbons	287.83	0.00
Facility Fee	600.00	500.00
Total WESTERN REGIONAL Exp	887.83	500.00
Total REGIONAL SHOW EXPENSE	4,583.88	6,127.63
Website Expense		
Development/Upgrade	0.00	250.00

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Accrual Basis

Alpaca and Llama Show Association
Profit & Loss Prev Year Comparison
January through September 2018

	Jan - Sep 18	Jan - sep 17
Web Hosting	0.00	0.00
Website Toolbox	0.00	0.00
Total Website Expense	0.00	250.00
YOUTH COMMITTEE		
Scholarship		
Hunter Snow Williams	0.00	500.00
Janessa Hall	0.00	500.00
Maura Benton	0.00	500.00
Scholarship - Other	1,000.00	0.00
Total Scholarship	1,000.00	1,500.00
Total YOUTH COMMITTEE	1,000.00	1,500.00
Total Expense	52,856.22	59,259.16
Net Income	-19,213.02	-14,561.97

Alpaca and Llama Show Association

Profit & Loss Prev Year Comparison

Accrual Basis

January through September 2018

	\$ Change	% Change
Income a MEMBERSHIP		
REVENUE		
2017 Adult Membership	-9,445.00	-100.0%
2017 Youth Membership	-4,760.00	-100.0%
2018 Adult Membership	7,580.95	3,790.5%
2018 Youth Membership	3,715.02	
Lifetime Member	-500.00	-100.0%
Total a MEMBERSHIP REVENUE	-3,409.03	-22.8%
ALSA SHOW FEES		
Adult Showmanship Numbers	-40.00	-33.3%
Animal Name Change	-60.00	-100.0%
Animal Number Transfer	206.39	229.3%
Animal Recording Numbers	-821.48	-36.2%
Research	5.00	25.0%
Sanctioning Fee	-701.90	-25.1%
Sanctioning Fee Refund	100.00	100.0%
Show Entry Fee	-1,313.00	-8.8%
ALSA SHOW FEES - Other	396.00	1,131.4%
Total ALSA SHOW FEES	-2,228.99	-11.0%
GRAND NATIONAL		
a Sponsorships	-66.61	-5.2%
Dinner Tickets	-75.00	-100.0%
Entries		
Entry Fees Performance	-255.00	-100.0%
Entry Fees Youth	-125.00	-100.0%
Total Entries	-380.00	-100.0%
Fleece Sponsor	-50.00	-100.0%
Stalls	-120.00	-100.0%
Vendors	-1,280.00	-100.0%
Total GRAND NATIONAL	-1,971.61	-62.0%
Income		
Interest Income	0.80	100.0%
Total Income	0.80	100.0%
JUDGE REVENUE		
2017 Judge Dues	-650.00	-100.0%
2018 Judges Dues	900.00	100.0%
Judges' Clinics Fees	-725.00	-87.9%

Alpaca and Llama Show Association

Profit & Loss Prev Year Comparison

10/08/18

Accrual Basis

January through September 2018

	\$ Change	% Change
Total JUDGE REVENUE	-475.00	-
REGIONAL REVENUE		32.2%
Central Regional		
Entry Fees	-150.00	-100.0%
Total Central Regional	-150.00	-100.0%
Rocky Mountain Regional		
Entry Fees	-1,085.00	-41.7%
Stall Fees	-498.50	-92.2%
Total Rocky Mountain Regional	-1,583.50	-50.4%
Southeastern Regional		
Entry Fees Adult	-1,260.00	-100.0%
Total Southeastern Regional	-1,260.00	-100.0%
Western Regional Inc	231.45	100.0%
Total REGIONAL REVENUE	-2,762.05	-60.7%
Showing/Internet Ads[Web Link z	-20.00	
OTHER INCOME		-100.0%
H Hand Book Sales	-9.00	-37.5%
Interest Earned		
Interest Earned Investment	-94.08	-97.6%
Interest Earned YS	-10.03	-97.2%
Total Interest Earned	-104.11	-97.6%
Misc. Income	10.00	100.0%
Scholarship Income	-205.00	-100.0%
Website Income	120.00	100.0%
Total z OTHER INCOME	-188.11	-56.0%
Total Income	-11,053.99	-24.7%
Gross Profit	-11,053.99	-24.7%
Expense a GRAND		
NATIONAL E		
Awards - Youth	456.00	100.0%

Alpaca and Llama Show Association

Profit & Loss Prev Year Comparison

January through September 2018

	\$ Change	% Change
Caterer	150.00	42.9%
Committee Expenses		
Room	0.00	0.0%
<hr/>		
Total Committee Expenses	0.00	0.0%
Facility	500.00	100.0%
Invitation Cards	-288.60	-100.0%
Judges		
Travel or Room	338.24	55.0%
<hr/>		
Total Judges	338.24	55.0%
Programs	0.00	0.0%
Ribbons I Awards		
Awards - Alpaca Halter	0.00	0.0%
Ribbons - Alpaca Halter	0.00	0.0%
Ribbons - Llama Halter	0.00	0.0%
Ribbons I Awards - Other	339.53	12.5%
<hr/>		
Total Ribbons I Awards	339.53	12.5%
Storage Unit	0.00	0.00/0
Supplies	0.00	0.0%
<hr/>		
Total a GRAND NATIONAL E	1,495.17	31.7%
B.O.D. EXPENSES		
BOD Computer	-215.29	-100.0%
BOD Conference Calls	-19.50	-25.0%
BOD Mailing	-310.08	-98.1%
Mailing	-13.66	-100.0%
<hr/>		
Total B.O.D. EXPENSES	-558.53	-89.6%
BANKING FEES		
Bank Charges	-45.00	-100.0%
Credit Card Fees	-1,681.04	-81.0%
<hr/>		
Total BANKING FEES	-1,726.04	-81.40/0
Corporation Renewal	36.03	360.3%
ELECTION COMMITTEE		
Electronic Election	348.03	100.0%
<hr/>		
Total ELECTION COMMITTEE	348.03	100.0%
EXECUTIVE OFFICE - NEW		
Computer Backup	333.98	100.0%

Alpaca and Llama Show Association

Profit & Loss Prev Year Comparison

10/08/18

Accrual Basis

January through September 2018

	\$ Change	% Change
Constant Contact Eblast Expense	-70.00	-16.3%
Contract Labor - Robin	-800.00	-2.7%
Executive Office Travel Expense	0.00	0.0%
Internet		
Go To My PC	8.37	6.7%
Internet - Other	97.41	100.0%
Total Internet	105.78	84.3%
Office Supplies	230.97	30.0%
Postage	-710.94	-55.2%
Telephone		
Internet Usage	-264.42	-15.9%
Telephone - Other	36.54	3.3%
Total Telephone	-227.88	-8.2%
Total EXECUTIVE OFFICE - NEW	-1,138.09	-3.2%
HANDBOOK COMMITTEE		
Binders	-77.75	-53.4%
Handbooks - Postage & Mailing	0.00	0.0%
Printing	-1,770.00	-100.0%
Publishing	3,650.00	100.0%
Total HANDBOOK COMMITTEE	1,802.25	94.1 %
Insurance		
Board of Directors	-3,665.00	-88.3%
Show/Event Liability	-521.68	-32.6%
Total Insurance	-4,186.68	-72.8%
JUDGES CLINICS		
Instructors Fees	-425.00	-100.0%
Materials	-191.56	-100.0%
Total JUDGES CLINICS	-616.56	-100.0%
JUDGES COMMITTEE		
Badges	-16.77	-100.0%
Total JUDGES COMMITTEE	-16.77	-100.0%
Legal-Prof Fees		
Legal-Prof Fees; TAX PREP	680.00	100.0%

Alpaca and Llama Show Association

Profit & Loss Prev Year Comparison

10/08/18

Accrual Basis

January through September 2018

	\$ Change	% Change
Total Legal-Prof Fees	680.00	100.0%
PUBLICATIONS COMMITTEE		
Publish Showring	-228.00	-100.0%
Total PUBLICATIONS COMMITTEE	-228.00	-100.0%
REGIONAL SHOW EXPENSE		
BUCKEYE REGIONAL E		
Awards,Ribbons	-364.41	-100.0%
Facility	-675.00	-100.0%
Judges Expense	-191.71	-100.0%
Judging Fee	-600.00	-100.0%
Misc Expense	-672.80	-100.0%
Obstacles	-200.00	-100.0%
BUCKEYE REGIONAL E - Other	680.08	100.0%
Total BUCKEYE REGIONAL E	-2,023.84	-74.9%
CENTRAL REGIONAL E		
Awards,Ribbons	178.45	32.6%
Total CENTRAL REGIONAL E	178.45	32.6%
ROCKY MOUNTAIN REGIONAL E		
Judge Expense	-222.51	-27.5%
Judges Fees	0.00	0.0%
Ribbons	-115.78	-30.9%
Total ROCKY MOUNTAIN REGIONAL E	-338.29	-19.0%
SOUTHEASTERN REGIONAL E		
Awards, Ribbons	252.10	42.5%
Total SOUTHEASTERN REGIONAL E	252.10	42.5%
WESTERN REGIONAL Exp		
Awards/Ribbons	287.83	100.0%
Facility Fee	100.00	20.0%
Total WESTERN REGIONAL Exp	387.83	77.6%
Total REGIONAL SHOW EXPENSE	-1,543.75	-25.2%
Website Expense		
Development/Upgrade	-250.00	-100.0%
Web Hosting	0.00	0.0%
Website Toolbox	0.00	0.0%

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10/08/18

Accrual Basis

Alpaca and Llama Show Association
Profit & Loss Prev Year Comparison
January through September 2018

	\$ Change	% Change
Total Website Expense	-250.00	-
YOUTH COMMITTEE		100.0%
Scholarship		
Hunter Snow Williams	-500.00	-100.0%
Janessa Hall	-500.00	-100.0%
Maura Benton	-500.00	-100.0%
Scholarship - Other	1,000.00	100.0%
Total Scholarship	-500.00	-33.3%
Total YOUTH COMMITTEE	-500.00	-33.3%
Total Expense	-6,402.94	-10.8%
Net Income	-4,651.05	-31.9%

The Office Manager and the Treasurer then departed the conference call.

I. Old Business:

A. Grand National

The Board had a discussion regarding the much increased number of entries being received for this year's Grand National show. Considerable pleasure was expressed, especially in view of negativity being evinced by some members who, it is believed, did not understand the necessity of making changes to the Grand National format in order to keep it a viable event.

The superintendent had informed the President that, due to the mail holiday, she understood more entries were still coming. The Board discussed that a further extension of the deadline should be considered. To wit:

Motion: Extend the deadline for entries for the 2018 Grand National show to October 19th. Motioned by Ron. Seconded by Cathie. Motion unanimously passed.

II. New Business:

- A. Lowering the cost of filing a protest. The current cost is \$250 and may discourage people from filing what would be rightful protests. A suggestion has been made to lower the cost to a more reasonable number. Changing this fee — will it require action by the Protest Committee or a change to the Bylaws and/or Standing Rules? Certainly Handbook information will need to be updated.

This matter received considerable discussion revolving around the possibility that a significant lowering of the protest fee would likely result in frivolous protests as well as nitpicky items unworthy of the committee's time being spent on more important and significant matters of concern. Yet it was determined that a lowering of the fee would be appropriate to encourage members to bring matters that should be considered by the committee to the committee. A motion was then made, to wit:

Motion: Reduce the fee for filing a protest from its current level of \$250.00 to \$200.00. Motion by Deb. Seconded by Lauren. Motion unanimously passed.

- B. Discussion of a possible Bylaw change to seat Boards earlier in the year so a new Board can be more actively involved in the planning of the year's events and procedures. See the committee report below for additional information and items for discussion.

Members of the Board discussed this possible change, which also would require editing of the Standing Rules and a vote of the membership. It was expressed that

this Board, which took office in July, had no part in the planning process for events such as the Grand National show. All members felt that an incoming Board should have more time and "say-so" in the way events that would be under its legacy should be planned, managed, and executed. After unanimous discussion and approval, the following motion was adopted.

Motion: Put before the membership Bylaw changes such that the membership votes earlier in the year for Board of Director members. This membership vote would also include changing the date a new Board takes office to facilitate that Board being involved in planning the Grand National show and other events throughout the year. Motion by Deb. Seconded by Ron. Motion unanimously passed.

- C. Discussion concerning rotation of Board terms so that several Board members are elected each year. Right now, next year there will be two positions open, and in 2020 five positions open. See the Bylaws, Article III — Board of Directors, Section 5. Term and Tenure for complete information about this matter.

This matter arose due to Board vacancies and lack of Board candidates over the past years. It has concerned this Board immensely as 5 of its 7 members are new, having only taken office in July. The members recognize that a reestablishment of the rotate of membership would benefit not only incoming Boards but also the membership by having experienced and history knowledgeable members in place. Deb suggested that Carol and Ron since they were the newest members of the Board agree to accepting two-year terms rather than three-year terms, which would re-establish the rotation very easily. Carol and Ron readily agreed to two-year terms.

- D. A suggestion has been received that the Bylaws no longer need to be printed in the Handbook. In the beginning, they were since most people did not have computers or an internet. Nowadays, they could be on the website where everyone can access them, saving ALSA money by not printing them in the Handbook. People then can print them out if they care to do so.

Discussion recognized that the times have changed since the Bylaws were first put into the Handbook to fill some pages and the facts were that hardly anyone owned a computer or had internet access. A suggestion was made that the entire Handbook should not be printed, thereby saving nearly \$4,000.00 annually in expenses. Discussion of this possibility revolved around it being available on the website where members could print out their own copy. Several judges pointed out that they needed the Handbook in its convenience form at shows, preferring to use the printed version rather than accessing it on a tablet or other device.

A decision was made, asking the President to contact the Handbook Chair, Adryce Mathisen, and ask her to eliminate both the Bylaws/Standing Rules and Life Member list from the Handbook. These items henceforth will be listed on the website.

- E. The ALSA website has some technical problems. These range from members not being able to access parts of it to possible contamination by some means. The Board recognized this needs to be corrected for the benefit of members as well as ALSA's public image. Therefore,

Motion: Engage Dot Tech. to examine the website and submit an estimate to correct its deficiencies and determine what other matters need to be corrected. Motion by Deb. Seconded by Ron. Motion unanimously passed.

- F. Changes have been proposed regarding Part O — Fleece in the Handbook. These had been submitted to the Board earlier. They were discussed and accepted.

Motion: Accept changes to the Handbook, Part O — Fleeces as proposed.
Motion by Ron. Seconded by Deb. Motion unanimously passed.

IV. Committee Reports:

Alpaca - Chair: Mary Reed, Liaison: Deb

No report submitted.

By-laws and Standing Rules — Chair: Lougene Baird, Liaison: Bill

A request from the ALSA Board was received by this committee to research and comment on Bylaw changes required to seat a new Board early in the year rather than when the year is half over. As an example, the Committee chose early March to complete voting and the new Board to be seated by the second Tuesday in March regular meeting. The required changes are:

Article III Section 5. Term and Tenure (c) — The term of office shall begin July* the 2nd Tuesday of March following the election.

Article III Section 6. Election (b) — Becoming a declared Candidate. Between January 1 and April January 15, a current member whose membership is in good standing may declare themselves a Candidate.

Article III Section 6. (c) — Declared Candidates must notify the Election Committee of their intention to be placed on the ballot by e-mail or U.S. Postal Service by April 15.

The amendment of the Association Bylaws requires approval by a majority of the Board of Directors and a two-thirds vote of memberships voting. (Article V Amendments Section I. (b)).

Should the Board and membership approve these or other changes, this committee will edit the Standing Rules to compliment the Bylaw changes and submit to the Board for approval and posting.

Respectively submitted,
 Lougene Baird, Chair
 CC committee

Elections - Chair: Lougene Baird, Liaison: Cathie

Over the last several elections the below Life Members' email information has not been updated by the Life Members. Three (Garrison, Jensen and Meyer) have informed this Election Committee they no longer wish to be contacted by ALSA. One is deceased.

"Bounced Back" email adds to election costs as we pay for the elections by the number of Electors who are sent ballots. This is an official list of Life Members who will no longer be placed on the Elector list UNTIL ALSA has current e-mail information. Both this committee and the ALSA office have diligently worked to locate these Life Members to no avail. A duplicate copy of this list has been sent to the ALSA office for its records.

ALSA Life Members without contact info March 8, 2018

M1369			Blackwater	MO	
M32	Bell	Betsy y	Rio Rancho	NM	
M25	Bingham	Kay & Dino	Stockton	CA	
M29	Ekerson	Jean A.	Medford	OR	
M65	Foster/Howe	Brenda/Patti	Clearmont	WY	
M76	Garrison	Lars	Stanford	VT	Opt out 3/2018
M111	Hanke	Maria			
M23	Hanon	Tina	Ravensdale	WA	
M3905	Hough	Kathy & Larry	Oakton	VA	
M10	Hunewill	Janet Bliss	Wellington	NV	
M67	Jensen Atkinson Bell	Lars Marcia & Jim	Cookstown	Canada	Opt out 3/2018

	Kathy & Larry Wellington	NV	OaktonVA will Janet Bliss		
	Jensen	Lars	Cookstown Ont	Canada opt out 3/2018	
M40	Johnson	Paul	LaCrescent	MN	
M19	Johnson	Anne		<u>deceased</u>	
M47	Kerstetter	Tulli		UT	
M31	Lammle	Marie & Barry	Dewinton, Alb	Canada	
M33	<u>Lichter</u>	<u>Sigmund J.</u>	Frazier <u>Park</u> CA		
M57					
M81	<u>Luckman</u>	<u>Dale G.</u>			
M15	Meile	<u>Bernard H.</u>	Oakville	WA	
	Meyer	Della @ Leslie		<u>opt out 3/2018</u>	
	Moe	<u>Sonja J.</u>	La Crosse	WI	
	Murphy	Janice			
	<u>Nicholson</u>	Diane	Twin Falls	ID	
M38	Moe	Sonja J.	La Crosse	WI	
M89	Murphy	Janice			
M87	Nicholson	Diane	Twin Falls	ID	
M46	Pfrangle	Kerby & Louie	Worland	WY	
M13	Rumore	Nancy C.	Rayne	LA	
M7744	Russell	Cheryl	Redmond	OR	
M5953	Scott	Beverly	Summertown	TN	
M4433	Sheehan	Karen & Brian	Olivia	MN	
M39	Shelor	Theodora S.	Demorest	GA	
M58	Westin	Tina & Bob	Lompoc	CA	
M3526	Youngers	Tasia	Virginia Beach	VA	

Regards,
Lougene Baird, Chair
Cc Committee
Ethics - Chair: Cheryl Lambert, Liaison: Cathie
There is nothing to report at this time.
Respectfully Submitted

Cheryl Lambert
ALSA Ethics Chair

Finance & Budget - Chair: Vern Wright, Liaison: Debbie
No report submitted. See the Treasurer's report above.

Fleece - Chair: Judy Glaser, Liaison: Deb
We looked at the scorecards and they will be reworked for downsizing.

Grand National - Chair: Glenna Overmiller, Liaison: Cathie

I would only like to let the board know that the committee is putting the final touches on things to get everything done for Grand Nationals. Entries are continuing to come in and everyone seems very excited.

I would also like to ask the board if they would donate 10 ALSA numbers for door prizes? We have one of the Nebraska youth groups making some door prizes, and the ILR has donated 10 certificates. Would you please consider giving 10 certificates for ALSA numbers.

Thank you,
Glenna

The Board, being very willing to help the Grand National, decided with very little discussion, to grant the superintendent's request.

Motion: Donate ten (10) and National LSA tracking numbers for door prizes at the 2018 Grand National show. Motion by Cathie. Seconded by Deb.
Motion passed unanimously.

Handbook — Chair: Adryce Mathisen, Liaison: Bill

Attached are the proposed changes to Part O - Fleece. Please review these and get back to me with your comments and/or requested changes. In general, the scorecards have been reworked for clarity and the handbook verbiage reflects these changes. Alternate age group separations have been included to allow appropriate separations for both small and larger shows.

Judges' - Chair: Barb Harris, Liaison: Ron
ALSA Judge's Committee Report October 2018

At this time over half of the judges have participated on the annual conference call. Dates and times will be set up over the next two weeks to try and get the remaining judges on the calls.

Covered on the conference call:

The importance of the Annual Report and filling it out correctly.

The correct way to signify on the performance score card an off course so clerks don't inadvertently place an animal/exhibitor who has gone off course.

A cruise for judges that has been discussed by Barb Harris and Deb Yeagle. There was interest in the possibility of a cruise for judges sometime in the time frame of Nov 2019 — Jan 2020.

The board's decision of reverting back to the board liaison selecting the chair of the Judge's Committee also was discussed. Many of the judges over both calls were very displeased with this decision. When former board members Paul Schwartz and Jim Doyle polled the judges the majority of the judges were in favor of electing their own chair. Over the years many judges have been impacted by board members and board liaisons that had agendas and or personal grievances against them. By allowing the judges to elect their chair it gave them the ability to select a chair that they felt was fair and impartial. Now the feeling is that the board has ulterior motives in making this decision especially since there was no communication to the judges as to the motivation behind this decision.

Respectfully submitted,
ALSA Judge's Committee
Barb Harris — chair
Maryan Baker
Margaret Henry
Patti Morgan
Mary Reed

The Board had been informed by other members that discussion of the above matters was done where the public was made privy to it. Some judges had also expressed their concerns over remarks made during a judges' conference call. During this discussion, it was pointed out that committee chairs serve at the pleasure of the Board and judges are certified by the Board. The Board recognized that the above report was submitted after the chair had submitted her resignation but was very perturbed and concerned and wanted to swiftly clear up any misconceptions, actions and complaints. The liaison was asked to request the chair attend the November 13 meeting.

Membership - Chair: open, Liaison: Debbie

No report submitted.

Performance - Chair: Anna Reese, Liaison: Carol

An inquiry and proposed rule changes were submitted to the committee and discussion followed. Scoring for incomplete obstacles, 3 refusals and out rule, and questions regarding

what is a refusal were discussed and the committee is standing behind the rule book as written.

Thank you

Anna Reese

Protest - Chair: Cheryl Lambert, Liaison: Ron

There is nothing to report at this time.

Respectfully Submitted

Cheryl Lambert

ALSA Protest Chair

Publications, Promotions, Marketing and Web Site - Chair: Ruby, Liaison: Deb

No report submitted.

Regional Committee - Chair: Susan Leslie: Deb

No report submitted.

Show Management, Policy & Planning Committee—Chair: Kathy Devaul, Liaison: Lauren

No report submitted.

Youth Committee - Chair: Hunter Williams — Liaison: Carol

Hunter Williams the Chair of the Youth Committee sent an email to all of the committee members about the youth auction and to see who may be interested in running it this year. Hunter Williams, Cindy Ruckman, and Mark Foerder all indicated that they would not be attending this year. Hunter spoke with Adryce Mathison at the Oklahoma State Fair and she said that both her and Deb Yeagle would be at the National and would be happy to take over the auction. We hope it is a great show and that the auction brings in lots of money for the youth scholarship.

Motion: Accept the committee reports as written. Motion by Ron.
Seconded by Cathie. Motion unanimously passed.

The next regular Board meeting will be November 13, 2018.

Motion to Adjourn at 8:33p.m. CDT Motion by Cathie. Seconded by Ron.
Motion passed unanimously.

The ALSA Board of Directors may convene in Executive Session to discuss personnel matters, any items on this agenda or to consult with Legal and/or Accounting Counsel.

ALSA Board of Directors Meeting September 11, 2018

Call to order: 7:03 p.m. CDT

Roll call:

Board Members present: Bill Feick - President
Cathie Kindler – Vice-President
Ron Baird – Secretary
Debbie Andrews
Carol Rutledge
Lauren Wright
Deb Yeagle

Discussion of Correct Procedure for Reports:

This is the proper protocol for the board and the office staff sending items of interest to the committees:

- The liaison /Secretary/Office Manager sends the item of interest to the Chairman of the committee.
- The Chair will send the item to the committee.
- The committee discusses, then the Chairman sends back the committee's response to the Liaison to report back to the BOD.
- **Under no circumstances should a Board member or the Office Manger be a part of any committee discussion. Committees are to do their work free from outside influences of any kind.**

Several committee chairs that this is not happening and we all need to follow it.

Treasurer's Report:

Vern Wright, the Treasurer, gave a comprehensive report on year-to-date financials. This lengthy portion of his report is appended hereto as Addendum I.

Mr. Wright also provided a summary of August ALSA expenses.

Aug 2018 Expenses:

Income:

Total membership	\$ 490.48
ALSA Show fees.	2,073.05
GN Sponsorships.	482.20
Interest	0.70
Total income	\$3,046.43

Expenses:

GN storage Unit.	\$ 378.00
Postage	89.36
Constant Contact.	45.00
Internet Norton	97.41

Internet	143.41
Wireless	224.21
R&R marketing	3,650.00
Buckeye Reg Ribbon.	680.08
Rocky Mountain Reg	259.09
Youth Scholarship.	1,000.00
Total Expense.	\$ 6,573.06
Total income	\$ 3,046.43
Net income	(\$ 3,526.53)

The Treasurer left the conference call at 7:09 p.m. CDT.

Office Manager's Report:

September 11, 2018

1. Memberships

As of September 4th, 2018, we currently have 214 regular members. This is an increase from last month of 4. Last year at this time we had 240 regular members. We currently have 188 youth signed up. This is an increase from last month of 6. Last year at this time we had 198 youth. We have 114 LIFE Members. Last year at this time we had 113 LIFE members. We have 53 Judges. Last year at this time we had 50 judges.

2. Shows

As of today, September 4th, 2018 there are currently 71 shows on the ALSA calendar for 2018. Last year at this time we had 71 shows.

The Office Manager was asked if she had ideas on how to increase the number of ALSA shows, an important revenue source. She had no suggestions. There was a group discussion as to why ALSA has few, if any, shows in the northwestern part of the United States. Ideas were discussed on how to increase shows there as well as elsewhere.

The Office Manager left the conference call at 7:14 p.m.

Motion: To accept the Office Manager's report as presented. Motion by Deb. Seconded by Carol. Motion unanimously passed.

Old Business:

Grand National: The superintendent of the Grand National Show has provided a schedule of events, costs, venue information, and other pertinent information for exhibitors. This is appended hereto as Addendum III.

The Board requested that it be posted on the website as soon as possible for information purposes and as an effort to increase participation.

New Business:

- 1.) The By-laws and Standing Rules committee submitted to changes to the Standing Rules to compliment the By-laws. Discussion was held regarding these changes. The changes are appended hereto as Addendum II.

Motion: To accept the Standing Rules changes to conform them with the By-laws.

Motion by Cathie. Seconded by Deb. Motion unanimously passed.

- 2.) Discussion was held regarding the possibility of holding the annual election of Board members earlier in the year so that the incoming Board could deal with issues, particularly as they regard the October Grand National Show and Regional shows, earlier. Bill was asked to contact the Elections Chair and the By-laws and Standing Rules Chair to ascertain the viability thereof and procedures necessary to do so
- 3.) Short discussion was held regarding the possibility of lowering the fee for filing a protest. NO action was taken.

Committee Reports:

Alpaca - Chair: Mary Reed, Liaison: Deb

None.

By-laws and Standing Rules – Chair: Lougene Baird, Liaison: Bill

Attached are the Standing Rules with two changes to compliment the bylaws.

- to reflect the Bylaw change to delete petitions and allow a member to declare his or her candidacy. The new part is in yellow background. All references to Petitions are removed.
- The deletion of procedures for Judges to elect a chair of the Judges Committee is in blue background.

The Board will need to read and approve these changes. It is also a good time for the Board to review all other parts of the Standing Rules for further items to they wish to change.

These should be approved soon. Normally, the Bylaws and Standing Rules changes must be to the Handbook Committee (Adryce) by November 1. If these are no longer deemed part of the Handbook they will not be sent to Adryce but will become a new tab on the website under Bylaws and Standing Rules. The Committee has unanimously recommended these not be included in the Handbook as a money saving action to save printing costs for now and years to come.

Elections - Chair: Lougene Baird, Liaison: Cathie

The Committee is in its quiet time between elections. There have been no issues concerning elections brought to this committee.

Regards,
Lougene Baird, Chair

Ethics - Chair: Cheryl Lambert, Liaison: Cathie

There are no items in front of the committee.

Finance & Budget - Chair: Vern Wright, Liaison: Debbie

Fleece - Chair: Judy Glaser, Liaison: Deb

The Fiber Committee's report is as follows:

The committee has sent five revised score cards to the handbook committee for review.

Everyone's input was essential, in that we all come from different areas of fiber expertise and that presents different input on each potential scorecard change.

This coming month we will work on coinciding manual changes and descriptions.

List of committee members for the Board.

Cynthia Ernst

Cindy Ruckman

Tracy Weaver

Joy Bishop-Forshey

Maryan Baker

Respectfully submitted,

Judy Glaser, Fiber Chair

Grand National - Chair: Glenna Overmiller, Liaison: Cathie

The Grand National committee has been busy putting the final touches on the upcoming Grand Nationals. We are looking forward to seeing everyone and renewing old friendships. Our ALSA board of directors have lowered our entry fees and added two exhibition classes. Please don't be discouraged by the changes, we need to get interest back in Grand Nationals to keep it growing.

The entirety of the Grand National Show schedule and other pertinent information is appended hereto as Addendum III.

Handbook – Chair: Adryce Mathisen, Liaison: Bill

Handbook Parts B and F have sent to Bill Feick to be forwarded to the BOD.

We are currently working with the Performance and Fleece Committees on revisions to Parts O and M.

Thanks - Adryce

Judges' - Chair: Barb Harris, Liaison: Ron

ALSA Judge's Committee Report - September 2018

The summer has been quiet. The committee has handled questions regarding possible clinics, apprenticeships and general judging questions.

Currently, we are planning to have conference calls with the judges in mid to late September.

Dates and times will be announced shortly.

Respectfully,
Barb Harris, Chair

Membership - Chair: open, Liaison: Debbie

None.

Performance - Chair: Anna Reese, Liaison: Carol

An exhibitor posed a general question to the Performance Committee about the backing obstacle in novice performance classes. The Performance Committee addressed the question by concluding that if an obstacle were to arise, such as a novice animal backing up a ramp, it is the right of the exhibitor to question the judge or course designer about safety concerns and concerns about whether or not the obstacle is reasonable for a novice class.

Protest - Chair: Cheryl Lambert, Liaison: Ron

No actions underway.

Publications, Promotions, Marketing and Web Site - Chair: Ruby, Liaison: Deb

Committee Report:

Power Point-----\$1450 so far.

T shirts are coming along fine. I am waiting on Joy to give me

Final permission to make some changes in the Tent logo.

(Take color out and add text and also logo)

I would like Cynthia Ernst to be on the pub committee.

Ruby Herron

Regional Committee - Chair: Susan Leslie: Deb

Nine.

Show Management, Policy & Planning Committee—Chair: Kathy Devaul, Liaison: Lauren

Youth Committee - Chair: Hunter Williams – Liaison: Carol

Youth Committee Report for September 11, 2018 monthly meeting:

Hunter Williams will not be available to lead the Silent Auction Youth Fundraiser at the upcoming Grand National Show. Anyone interested in taking on this opportunity needs to contact Glenna Overmiller or the ALSA office.

The next Board meeting will be October 9, 2018.

Motion to Adjourn: Motion by Ron. Seconded by Cathie. Motion unanimously passed.

The meeting was adjourned at 8:02 p.m. CDT.

The ALSA Board of Directors may convene in Executive Session to discuss personnel matters, any items on this agenda or to consult with Legal and/or Accounting Counsel.

Addendum I

January 1 through September 11, 2018

	2018	2017
Income a MEMBERSHIP REVENUE		
2017 Adult Membership	0.00	9,125.00
2017 Youth Membership	0.00	4,525.00
2018 Adult Membership	7,413.40	50.00
2018 Youth Membership	3,692.08	0.00
Lifetime Member	0.00	500.00
Total a MEMBERSHIP REVENUE	11,105.48	14,200.00
ALSA SHOW FEES		
Adult Showmanship Numbers	80.00	120.00
Animal Name Change	0.00	60.00
Animal Number Transfer	210.00	75.00
Animal Recording Numbers	1,254.95	2,190.00
Research	25.00	20.00
Sanctioning Fee	2,098.10	2,700.00
Sanctioning Fee Refund	0.00	-100.00
Show Entry Fee	10,273.00	11,511.00
ALSA SHOW FEES - Other	431.00	35.00
Total ALSA SHOW FEES	14,372.05	16,611.00
GRAND NATIONAL		
a Sponsorships	482.20	300.00
Vendors	0.00	1,110.00
Total GRAND NATIONAL	482.20	1,410.00
Income		
Interest Income	0.80	0.00
Total Income	0.80	0.00
JUDGE REVENUE		
2017 Judge Dues	0.00	650.00
2018 Judges Dues	900.00	0.00
Judges' Clinics Fees	100.00	825.00
Total JUDGE REVENUE	1,000.00	1,475.00
REGIONAL REVENUE		
Central Regional Entry Fees	0.00	125.00

	<u>147.5</u>	<u>335.6</u>	
	<u>27,150.1</u>	<u>34,251.6</u>	
Total Central Regional	0.00		125.00
Rocky Mountain Regional			
Entry Fees	0.00		75.00
Stall Fees	42.00		0.00
			<u>75.00</u>
Total Rocky Mountain Regional	42.00		
Total REGIONAL REVENUE		42.00	200.00
Showing/Internet Ads/Web Link z		0.00	20.00
OTHER INCOME			
H Hand Book Sales	15.00		24.00
Interest Earned			
Interest Earned Investment	2.29		96.37
Interest Earned YS	0.29		10.32
			<u>106.69</u>
Total Interest Earned	2.58		
Misc. Income	10.00		0.00
Scholarship Income	0.00		205.00
Website Income	120.00		0.00
Total z OTHER INCOME			
Total Income			
Gross Profit	27,150.11		34,251.69
Expense a GRAND			
NATIONAL E			
Caterer	500.00		350.00
Committee Expenses			
Room	0.00		0.00

Total Committee Expenses	0.00	0.00
Facility	500.00	0.00
Invitation Cards	0.00	288.60
Judges		
Travel or Room	952.84	614.60
Total Judges	952.84	614.60
Programs	0.00	0.00
Ribbons / Awards		
Awards - Alpaca Halter	0.00	0.00
Ribbons - Alpaca Halter	0.00	0.00
Ribbons - Llama Halter	0.00	0.00
Ribbons / Awards - Other	0.00	2,711.33
Total Ribbons / Awards	0.00	2,711.33
Storage Unit	756.00	756.00
Supplies	0.00	0.00
Total a GRAND NATIONAL E	2,708.84	4,720.53
B.O.D. EXPENSES		
BOD Computer	0.00	215.29
BOD Conference Calls	58.50	78.00
BOD Mailing	6.05	316.13
Mailing	0.00	13.66
Total B.O.D. EXPENSES	64.55	623.08
BANKING FEES		
Bank Charges	0.00	45.00
Credit Card Fees	395.49	1,772.47
Total BANKING FEES	395.49	1,817.47
Corporation Renewal	46.03	10.00
ELECTION COMMITTEE		
Electronic Election	348.03	0.00
Total ELECTION COMMITTEE	348.03	0.00
EXECUTIVE OFFICE - NEW		
Computer Backup	333.98	0.00
Constant Contact Eblast Expense	360.00	430.00
Contract Labor - Robin	25,550.00	30,000.00
Executive Office Travel Expense	0.00	0.00
Internet		
Go To My PC	133.92	125.55
Internet - Other	97.41	0.00
Total Internet	231.33	125.55

Office Supplies	999.77	768.80
Postage	576.41	1,287.35
Telephone		
Internet Usage	1,396.66	1,661.08
Telephone - Other	1,143.32	1,106.78
		<hr/>
		2,767.86
Total Telephone	<hr/> 2,539.98	<hr/>
Total EXECUTIVE OFFICE - NEW	<hr/> 30,591.47	<hr/> 35,379.56
HANDBOOK COMMITTEE		
Binders	67.75	145.50
Handbooks - Postage & Mailing	0.00	0.00
Printing	0.00	1,770.00
Publishing	3,650.00	0.00
Total HANDBOOK COMMITTEE	<hr/> 3,717.75	<hr/> 1,915.50
Insurance		
Board of Directors	485.00	4,150.00
Show/Event Liability	1,078.32	1,600.00
Total Insurance	<hr/> 1,563.32	<hr/> 5,750.00
JUDGES CLINICS		
Instructors Fees	0.00	425.00
Materials	0.00	191.56
Total JUDGES CLINICS	<hr/> 0.00	<hr/> 616.56
JUDGES COMMITTEE		
Badges	0.00	16.77
Total JUDGES COMMITTEE	<hr/> 0.00	<hr/> 16.77
Legal-Prof Fees		
Legal-Prof Fees; TAX PREP	680.00	0.00
Total Legal-Prof Fees	<hr/> 680.00	<hr/> 0.00
PUBLICATIONS COMMITTEE		
Publish Showring	0.00	228.00
Total PUBLICATIONS COMMITTEE	<hr/> 0.00	<hr/> 228.00
REGIONAL SHOW EXPENSE		
BUCKEYE REGIONAL E		
Facility	0.00	675.00
Misc Expense	0.00	672.80
Obstacles	0.00	200.00

BUCKEYE REGIONAL E - Other	680.08	0.00
Total BUCKEYE REGIONAL E	680.08	1,547.80
CENTRAL REGIONAL E		
Awards,Ribbons	0.00	547.53
Total CENTRAL REGIONAL E	0.00	547.53
ROCKY MOUNTAIN REGIONAL E		
Judge Expense	0.00	808.42
Judges Fees	0.00	600.00
Ribbons	0.00	374.87
ROCKY MOUNTAIN REGIONAL E - Other	259.09	0.00
Total ROCKY MOUNTAIN REGIONAL E	259.09	1,783.29
SOUTHEASTERN REGIONAL E		
Awards, Ribbons	0.00	592.89
Total SOUTHEASTERN REGIONAL E	0.00	592.89
WESTERN REGIONAL Exp		
Facility Fee	600.00	500.00
Total WESTERN REGIONAL Exp	600.00	500.00
Total REGIONAL SHOW EXPENSE	1,539.17	4,971.51
Website Expense		
Developement/Upgrade	0.00	250.00
Web Hosting	0.00	0.00
Website Toolbox	0.00	0.00
Total Website Expense	0.00	250.00
YOUTH COMMITTEE		
Scholarship		
Hunter Snow Williams	0.00	500.00
Janessa Hall	0.00	500.00
Maura Benton	0.00	500.00
Scholarship - Other	1,000.00	0.00

Total Scholarship	1,000.00	1,500.00
Total YOUTH COMMITTEE	1,000.00	1,500.00
Total Expense	42,654.60	57,798.90
	-	-
Net Income:	(\$15,504.54)	(\$23,547.29)

Addendum II

ALPACA AND LLAMA SHOW ASSOCIATION, INC. STANDING RULES

(Revised XXXXXXXXXXXX pending additional BOD changes)

ARTICLE I ALSA Board of Directors

Section 1. Compensation

Directors shall be entitled to receive their actual, necessary expenses in attending meetings of the Board of Directors. Directors who are also officers or employees of the corporation and who are compensated as such shall receive no compensation as Directors. Other Directors shall receive such compensation as may be established by resolution of the Board of Directors.

Section 2. Employees

The Board of Directors may by resolution authorize one or more employees or independent contractor to perform under the direction of the Board of Directors any duties that may be necessary for conducting the business of the corporation.

Section 3. Internal Controls

- (a) All ALSA accounts must be in the name of the association – ALSA.
- (b) The Executive Secretary will always keep the President and Secretary updated as to the account numbers, usernames and passwords of all ALSA accounts. Including, but not limited to:
 - a. Carbonite – computer back-up system
 - b. All bank accounts
 - c. alsashow.org website
 - d. alsashow.net website
 - e. Constant Contact

- f. Secure server for credit cards
- g. ALSA credit card

(c) The President will always maintain an up-to-date quarterly copy of the database program and database files, and the ALSA membership list as supplied by Executive Secretary. Also, yearly copy of the workable current Handbook.

Section 4. Policies and Workings of the BOD

10 (a) All corrections, additions, and approvals of the minutes must be made within 10 days. After days without response, the minutes will be posted as written.

(b) Information from a BOD meeting is not to be released until the minutes are approved and posted. "If a committee needs to know information from the BOD meeting before the minutes are posted, the liaison needs to ask BOD permission." (minutes 2-8-2010)

(c) Email motions need a second to be attached to the minutes. (minutes 12-2009)

BOD (d) BOD members must respond to all email motions that have been made within 72-hours unless circumstances dictate immediate action and shorter approval. Once a positive majority of the members vote, the vote stands with or without the remainder of the BOD voting. Ignoring or not voting for an email motion will be considered an abstention. (minutes 3/12/2010) (Change to Minutes 3/12/2013)

sent (e) Letters, emails, etc. sent to the ALSA Board of Directors from members that include copies to other ALSA members and/or other interested parties will not be answered by the Board. The Board's position is that such letters are more of a public statement of a political position rather than an inquiry of the Board. (minutes 2-12-2010)

Section 5. Communications

(a) The President will acknowledge receipt of all communications addressed to the Board of Directors with a confirmation by email, phone, or mail within 48 hours.

next (b) The President and/or any BOD Member must forward, in a timely manner, all communications and letters addressed to all BOD members for review a minimum of seven (7) days before the BOD meeting. If for some reason said submission cannot be disseminated to remaining board members a minimum of seven (7) days prior to a board meeting and it is not something that will adversely affect the financial wellbeing of the organization, then any votes will be tabled until a future meeting.

(c) Committee reports and Office report should be submitted in a word document form. If Committee reports and Office report are not received by seven (7) days prior to the scheduled meeting; the BOD will decide if to be acted on immediately or tabled and added to the Agenda of the following meeting.

(d) All letters, replies, and communications sent out by the President and/or any BOD Member must first be reviewed and approved by the BOD.

Section 6. BOD Conduct

(a) Items of expected behaviors of BOD members are: respect, confidentiality, responsibility of a timely response, opportunity of opinion on all issues, avoidance of conflict of interest. Threatening and/or or slanderous emails to other BOD members are not acceptable. (minutes 1-16-08)

(b) It is not appropriate for BOD members to post on an internet chat list since it could easily represent only a personal opinion or a personal agenda and not the opinion of the ALSA BOD. (minutes 10-23-08)

ARTICLE II FINANCIALS

Section 1. Segregation of Duties

No financial transaction is to be handled by only one person from beginning to end. It is necessary that the person who signs the checks for ALSA not be the bookkeeper or the person who receives and deposits the monies.

(a) The Office Secretary is to write checks using Quick Books. All checks shall be sent to the ALSA Treasurer, accompanied by invoices for signature and mailing. (minutes 2-26-08)

(b) All checks in the amount of \$1500 or over must be approved by the BOD prior to signing. (minutes 2-26-08)

(c) A line-item financial report will be provided to the BOD each month. (minutes 12-9-08)

(d) All bank accounts will include the names of the ALSA President, Secretary, and Treasurer.

Section 2. Financial Requests

All requests for financial requests must be accompanied by a statement of the complete budget showing how the funds will be handled. (minutes May, 2008)

ARTICLE III Election

Section 1: Election

a (a) The Day of Record shall be set by the Election Committee. The Day of Record is the last day person may pay dues and become a member in good standing as part of the qualifications to participate in the election process.

(b) Determination of Members in good standing shall be as described in the:

1. ALSA Bylaws, ARTICLE II, Section 5, Voting in its entirety,
2. Article II, Section 6, Member in Good Standing in its entirety, and
3. Article III, Board of Directors, Section 2. Eligibility in its entirety.

(c) The Treasurer and Office Manager shall reconcile the list of members using the Day of Record to create an up-to-date list to present to the Board of Directors for approval. The members on the Board approved list will be deemed in good standing and may participate in the election process.

(d) Using the list of members in good standing, the Election Committee shall determine the existence of a quorum, hear and determine all challenges and questions in any way arising in connection with the right to vote.

(e) Candidate Statement guidelines.

1. Must be members in good standing of the Association as of the Day of Record.
2. Declare themselves a candidate between January 1 and April 1 by giving notice to the Election Committee.
3. Submit the final version of their Statement of Candidacy and photo to the Election Committee before 12:00 noon April 30 CST.
4. In addition, other instructions will be given to candidates following their declaration to assist in the writing their Statement.
5. Should a candidate not submit a Statement by the deadline, his/her name will be placed on the ballot and name only will be placed on the Statement of Candidacy.
6. Should a candidate choose to not run for election, the member shall notify the Election Committee by email of his/her decision by 12:00 noon April 30 CDT.
7. The format of the Statement of Candidacy, its distribution to the membership and shall be established by the Election Committee.

ballot

(f) The ALSA Bylaws allow for the voting process to be completed by either electronic voting or written mail-in ballots but not a combination of both within the same election. The procedure shall be as follows.

(g) Electronic Ballot Election. Notification of electronic balloting along with instructions for the balloting process will be sent via e-mail to all members in good standing. It is the responsibility of each member to inform the ALSA office of his/her correct and current e-mail address. Statements of Candidacy will be emailed to each member during the first week of May. The time period to begin and end voting will be between, but not limited to, May 25 and June 5 of the election year. The agency will have the vote tally available within 24-hours for the Election Committee after the election process is complete.

(h) Written Ballots Election. Notification that written ballots will be sent via USPS will be communicated via email to all members in good standing. Written ballots will be mailed to all members in good standing between May 1 and the end of the second week of May. All written ballots must be received by mail or fax by the tallying group by June 5. Ballot envelopes must include a member's ALSA number and all information must be complete and legible for verification

of membership. The tallying agency will verify all information on the return envelope and tally the ballots. Ballot envelopes without complete information will be deemed spoiled. The results will be reported to the Election Committee within 24 hours after completion of the tally.

(i) Regardless of the type of election process (electronic or written), upon notification of the election results, the Election Committee will then inform its Board Liaison of the results. The Board Liaison will then notify the highest member of the Board of Directors whose position is not on the ballot. This individual will verbally advise all candidates of the election results (and only the candidates). This individual will then advise the Election Committee that the candidates have been notified. The Election Committee will forward the results to the webmaster for general publication on the ALSA Website and/or e-mail notification to the membership.

(j) Challenges – All challenges regarding the voting must be received by the Election Chair by 12 PM Noon CDT June 30. All challenges must contain the name, address, ALSA number, and signature of the challenger. All written ballots will be retained by the Election Committee until midnight July 1, after which they will be destroyed. If challenges are issued, the ballots will be preserved until said challenge is acknowledged as resolved by the Board of Directors, at which point they will be destroyed.

(k) A Director may be subject to a recall vote by a signed petition of at least twenty five percent (25%) of the membership who were members in good standing as of the Day of Record, followed by an affirmative vote of two-thirds of a quorum of the membership (as described in ALSA Bylaws Article II – Membership, Section 4. Quorum).

ARTICLE IV Youth Scholarship

Youth ALSA members who are graduating High School Seniors in the current year may apply for one of two scholarships from the ALSA Memorial Youth Scholarship Fund. These scholarships will be recognized prior to the ALSA Grand National Championship Show held each fall. The ALSA Memorial Youth Scholarship Fund will operate as follows:

Section 1 – Requirements

1. Applications may be sent to the committee by U. S. Mail.
2. All applications, recommendation letters, and responses MUST be postmarked date stamped by March 15th. Any applications without that postmark or date stamp will not be considered.
3. Applicants must fill out the scholarship application completely and it must accompany the responses and recommendation letters in order to be considered for the scholarship.
4. The order of the packet shall be:
 - A. Application form
 - B. Checklist and confirmation page
 - C. Response questions

D. Recommendation letters

E. All applicants must include 2 letters of reference with this application from the following (excluding relatives):

1. an individual in your educational background
2. An individual familiar with your llama-related events.

F. High School Transcript must be included. Applicants must submit a short article about themselves and send a current picture with article. This complete packet should be mailed to the Scholarship Committee Chairperson.

5. Applicants will receive an email within 5 days confirming that their complete application has been received.

6. Applicants who did not meet the above requirements will be notified within 5 days that they will not be considered for the scholarship.

7. All applicants must be a high school senior in preparation of graduation in the year they apply for the ALSA scholarship, a current ALSA Youth member, and no older than 19 years of age at the time of the application.

8. The applicant must plan to attend an accredited college or university within a year of application.

9. Scholarship winners will be notified by May 15th.

Section 2 – Selection

The Youth Scholarship Chair shall notify the ALSA President of the Scholarship winners. The ALSA President shall notify the scholarship winners in writing, by mail or email, no later than May 15. Scholarship funds will be directed directly to the College or University at the time that fees are due. Winners will have two (2) years after high school to have funds distributed to the College or University of their choice. In order to protect all involved, the contents of applications may not be printed in any publication. Applicants who do win and are planning to attend the Grand National Show will be expected to attend the Opening Ceremony so that they may be recognized. Applicants with questions are to contact the ALSA Youth Scholarship chairperson. Questions asked by parents will NOT be accepted or answered.

Section 3 – Funding

(a) A memorial website page will be kept for donations made in remembrance of an ALSA member. Donations will go into the Youth Memorial Scholarship Fund. (minutes 12-9-08)

(b) A Silent Auction will be held annually by the Youth Committee at the Grand National Show. Proceeds will go to the Youth Memorial Scholarship Fund.

ARTICLE V Records

Section 1. Corporate Book, Points, Judges

The following records must be kept by the Alpaca and Llama Show Association, Inc:

- (a) A corporate book that contains the bylaws and minutes of all the corporate meetings. Plus it must retain copies of the annual reports which include the annual tax or information returns filed

with the federal government.

- (b) A list of all show points earned by show llamas and alpacas.
(c) A list of all show points earned by youth members.
(d) A list of all qualified ALSA sanctioned Judges and Apprentice Judges.
(e) A list of all members in good standing

Addendum III

2018 ALSA Grand National Show

Entry Deadline October 5, 2018

Location:

EXCEPTION: Georgia National, S.E. Regional, or any

ALSA show held between October 5th and Oct 16th-

Kansas State Fairgrounds, Expo Center

Please email or fax entries

2000 North Poplar

***Mail Entries, forms and fees to: Glenna Overmiller,**

617 South Monroe St., Smith Center, KS 66967

twincreeklamas@yahoo.com, Ph: 785-346-4365

Hutchinson, KS 67502

Farm/Ranch Name _____

ALSA

Member # _____

Name _____

Phone

Address _____

Cell #

City _____ State _____ Zip _____

Email

Number of Entries (Halter, Showmanship, Group)-----X \$40.00 ea.= _____

Disclaimer:

read and sign the following.

Number of Performance Classes-----X \$40.00 ea.= _____

by all rules and regulations of the ALSA Handbook. I certify

statements on this form are true and correct. I agree to forfeit

Number of Performance Buy In Entries-----X \$100.00 ea.= _____

awards and suffer any consequences that may result due to

false statements. It is understood that ALSA, its Board of

Number of Entries (Youth)-----X \$25.00 ea.= _____

and Committee Chairs or the Kansas State Fairgrounds shall

for any loss, damage of property, or animals injury to any

Number of Youth Performance Buy In Entries-----X \$100.00 ea.= _____

caused directly or indirectly by any reason. The undersigned

hold harmless ALSA for any expenses or liabilities including

Exhibition Argentine Entries-----X \$40.00 ea.= _____

Exhibition Family Reunion Entries-----X \$40.00 ea.= _____

or Legal Guardian if Youth)

All Entries must

I agree to abide

that all of the

all premiums and

my misconduct or

Directors, agents

not be responsible

person, which is

also agrees to

attorney fees.

Exhibitor, (Parent

POD	Dam	ILR/AOA #	ALSA #	1	2		
GET	Sire	ILR/AOA #	ALSA #	1	2	3	

2018 ALSA Grand National Fleece Show

Overmiller, 617 South Monroe St., Smith Center, KS 66967

Mail all entries to: Glenna

Entry Form

Deadline October 5, 2018

Farm/Ranch Name _____

ALSA Member # _____

Name _____

Phone # _____

Address _____

Cell # _____

City/State/Zip _____

Email _____

Class #	Name of Animal/Fiber Artist	DOB*	ILR/AOA #	ALSA # **	For Office Use

See the accompanying entry requirements for entry information or contact Judy Glaser, judy.glaser@yahoo.com

Please check here _____ if you are a first time ALSA Grand National Shorn Llama Fleece Entrant.

*DOB for walking and shorn fleece entries only. **Animal's ALSA tracking # or Adult Fiber Artist # (AS) or Youth * (Y)

All Entrants must READ and SIGN the following:

I agree to abide by all the rules and regulations of the ALSA handbook. I certify that

all of the statements on this form are true and accurate. I agree to forfeit all premiums

and suffer any consequences that may result due to my misconduct of false statements.

It is understood and agreed that ALSA, it's Board of Directors, agents and Committee Chairs

or Kansas State Fairgrounds shall not be responsible for any loss, damage or injury to any person,

property or animals which is caused directly or indirectly by any reason. The undersigned also agrees to hold harmless ALSA for any expense or

liabilities including attorney's fees. Exhibitor (Parent or Legal Guardian if Youth)

Accepted _____

Date _____

2018 ALSA Grand National Fleece Show Fees

Deadline October 5, 2018

Entry Fees are as follows:

- **\$25.00 per entry Walking/Shorn/Finished Product**
- **\$10.00 per entry for Youth Finished Product**

Special Buy-In:

If you enter 10 items (must be one ranch and must be 10 each) then you pay \$150.00 for all 10 (can be a combination of Walking Llama Fleece, Shorn Llama Fleece, Shorn Alpaca Fleece, or any Finished Product)

Shorn Alpaca Fleece----- Fleece X \$25.00 ea. _____

Shorn Llama Fleece----- Fleece X \$25.00 ea. _____

Walking Llama Fleece----- Animals X \$25.00 ea. _____

Finished Products----- Items X \$25.00 ea. _____

Youth Finished Products----- Items X \$10.00 ea. _____

Special Buy In----- Each X \$150.00 _____

Shipping and Handling----- Each X \$13.00 _____

(If mailing fleece please include an email for fleece arrival confirmation)

Donation (THANK YOU)-----

Grand Total for Fleece Entries-----

(May be added to Halter/Youth/Performance Entry Fees)

Schedule - Times are approximate and subject to change

Thursday, October 25 - Arrival and check in - Fleece Judging Begins

Friday, October 26

7:30 a.m.

Opening Ceremony and Exhibitors' Meeting

Fleece Judging continues after Meeting

8:00 a.m.

Youth Obstacle, Public Relations, Pack Ring B

Senior Llama

Senior Alpaca

Intermediate Llama

Intermediate Alpaca

Junior Llama

Junior Alpaca

Judges lunch break (1/2 hour) after Youth Classes are completed

1:00 p.m.

Driving Ring A

Sub-Junior/Special Needs Classes Ring B

Saturday, October 27	2:00 p.m.	Obstacle, Public Relations, Pack Ring B Masters Advanced Open Alpaca Novice
	6:00 p.m.	Youth Showmanship Classes in Ring A
	8:00 a.m.	Youth Judging Classes in Ring A Annual ALSA Meeting in the Morton Building
	10:00 a.m.	Adult Showmanship in Ring A
	10:30 a.m.	Llama Halter Classes in Ring A Suri Males Light Wool Males Medium Wool Males Heavy Wool Males
		Judges lunch break (1/2 hour) after Male Halter Classes are completed
	1:00 p.m.	Llama Halter Classes in Ring A Non Breeder Suri Females Light Wool Females Medium Wool Females Heavy Wool Females Get of Sire Produce of Dam Alpaca Halter Classes in Ring A Huacaya Male Suri Males Non-Breeders Huacaya Females Suri Females Produce of Dam Get of Sire Exhibition Classes Argentine Family Reunion
	7:30 p.m.	Dinner and Awards the Morton Building Llama Versatility Award People's Choice Finished Product Award Performance Awards Raffle Items....and More!!

Judges

Halter and Performance Judges:

Barb Harris
Margaret Henry
Phillip Feiner

Llama and Alpaca Fleece Judge:
Joy Bishop-Forshey

Directions

The Kansas State Fairgrounds, Expo Center
2000 North Poplar
Hutchinson, KS 67502

Traveling South on I-35, take exit 58 at McPherson, KS. Follow Hwy 61 South to Hutchinson, KS. Turn right on 17th Street. Follow 17th Street and turn right onto Poplar Street. Entrance to the Expo Center on left.

Traveling North on I-35, at Newton, KS take exit 30 (left) on Hwy 50. Follow to Hwy 61 and turn right. Take hwy 61 to 17th Street in Hutchinson, KS. Turn left on 17th Street to Poplar Street and turn right. Entrance to Expo Center on left.

Check In

Check in will be all day on Thursday October 25, 2018. When checking in you must have health certificate issued within 30 days of show and ALSA Membership Card and ILR Certificates if not received by show superintendent prior to show. Early arrival may be permitted. If you need to get in early please call ahead and make arrangements with the Show Superintendent.

Judges Meeting

There will be a meeting for all certified ALSA judges and apprentices. The meeting will be held Thursday October 25, 2018 at 7:30 pm at the Morton Building located at the Kansas State Fairgrounds.

ALSA General Membership Meeting

ALSA General Membership Meeting will be held at the Morton Building located at the Kansas State Fair Grounds at 7:30 am Saturday October 27, 2018.

Camping

RV sites and camping sites are available at the facility. Reserve your spot and make payment arrangements on your ALSA Grand National entry form or contact Glenna at 785-346-4365.

Electric Only is \$15.00 per night
Full Hook-Up is \$20.00 per night

Hotel Information

The host hotel will be:

Atrium Hotel & Conference Center
1400 N Lorraine
Hutchinson, KS
620-669-9311

Cutoff for Reservation is: 10/11/2018

The rate is \$70.00

To get the special rate, make your reservation by calling the hotel directly.
Ask for the ALSA Grand National Llama Show Rate. The hotels are approximately 10 minutes from the Expo Center.

Entry Forms

Payment is due with the entry forms. Entry deadline is October 5, 2018.

(With the exception of any ALSA shows that take place after this deadline and before October 16, 2018. **These entries must be faxed or emailed.** These entries will not be in the program.)

FLEECE ENTRY-SHORN FLEECE DEADLINE IS OCTOBER 5, 2018.
WALKING FLEECE WILL BE ACCEPTED UNTIL 10AM (CST) ON OCTOBER 27, 2018.
(Please use Fleece entry forms for these classes.)

Entry Fees

The Entry Fees for the 2018 ALSA Grand National Show are as follows:

Halter, Group, and Showmanship Classes	
\$40.00	
Performance Classes	
\$40.00	
Special Performance Classes(Obstacle,PR,Pack,Showmanship)	
\$100.00	
Youth Classes	
\$25.00	
Special Youth Classes(Obstacle,PR,Pack,Showmanship,Judging)	
\$100.00	
(Please see youth section for rebate information.)	
Sub Juniors and Special Needs (no cost)	
\$00.00	
Walking Fleece, Shorn Fleece and Finished Products	\$25.00
(Please see Fleece information for special pricing)	
Youth Finished Products	\$10.00
Shipping Cost for Fleece Return	\$13.00
LANA Versatility Awards	\$25.00
Exhibition Argentine Classes	\$40.00
Exhibition Family Reunion Classes	
\$40.00	
Stall, Tack Stall— (Stall Fronts Cannot Be Removed)	
\$40.00	
Evening Meal Saturday October 27, 2018	
Adults	\$15.00
Kids (10 and under)	\$13.00
Camping	
Electric Only (per night)	\$15.00
Full Hook-Up (per night)	\$20.00

Stalling, Tack Areas & Farm Displays

All stalling will be pre-assigned by the stalling crew. All stalls are 10' X 10' horse stalls. No more than two adult llamas, 3 juvenile llamas or 3 alpacas are permitted in each stall. Stalls may also be purchased as farm display spaces for \$40.00 per stall however stall fronts cannot be removed. Barn aisles must be kept open at all times to permit dust control. Stalls for tack may be purchased at the same price-\$40.00 per stall.

THE STALLS MAY NOT BE USED FOR BREEDING.
There is no cooking or heaters allowed in the stalls.

If you are bringing a single animal and need a stalling companion, you may contact Glenna Overmiller for any stalling information.

Facility Policy on Dogs:

The show superintendent must be notified if you are planning on bringing a dog to Grand Nationals. There will be no dogs allowed in the arena area.

Bedding

All stall floors are concrete. **There will be no bedding provided.** You will need to bring your own mats or carpeting. You may bring cardboard, Equine Fresh Pellets, and straw. Shredded Paper is **NOT** allowed.

Grooming

There are wash racks. Blowing may be done in the building but away from the stalling area and only in those designated areas.

Water & Electric

Both water and electric are available in the barns. Exhibitors are responsible for bringing their own extension cords.

Performance Classes

All Youth Performance classes will start Friday morning after Opening Ceremonies. All 3 courses will run simultaneously. Novice, Advanced, and Masters will run all 3 courses simultaneously following the youth. Performance walk-thru will take priority over other classes and courses held open as necessary to insure no exhibitor misses a class.

Halter Classes

Each llama must be entered in its appropriate age and wool division at the time of the ALSA Grand National. On a llama's date of birth, the llama moves up to the older

class. All four wool divisions will be included in the ALSA Grand National Show. If you showed at a show where wool divisions were combined (e.g., Light/Medium or Medium/Heavy), you must choose the correct wool division for the ALSA Grand Nationals.

The Alpaca Halter will be conducted as a Level I Show. Please review Part K of the ALSA Handbook for rules relating to Alpaca Halter Classes and contact the Grand National Committee if you have any questions.

For Get of Sire and Produce of Dam, please make your entry in the Dam or Sire's name on your entry form and send a copy of their ILR/AOA Certificate.

Exhibition Classes

New this year we are offering 2 Exhibition Classes.

ARGENTINE

The 1st Exhibition Class will be showcasing Argentine Llamas. There will be a class for ½ to Full Argentine Llamas. They will be divided into Male and Female. If enough are entered we will award a Male and Female Champion. If 6 or less are entered we will combine and have a Champion and a Reserve Champion.

FAMILY REUNION

The 2nd Exhibition Class will be for Male and Female Llamas/Alpacas that are 8 years and older. If enough are entered we will award a Male and Female Champion. If 6 or less are entered we will combine and have a Champion and a Reserve Champion. Judges for these classes will be Bill Feick and Deb Yeagle. Awards donated by Deb Yeagle.

Sub Junior and Special Needs Classes

Sub Junior and Special Need classes are available at the ALSA Grand National Show at no cost to the exhibitors. The classes available are Obstacle and Showmanship. When entering Special Needs classes be sure to send the Exhibitors with Disabilities ALSA Form, found on the ALSA website, with your entry information.

Vendors

Vendors are welcome. Those interested in becoming a vendor should contact the ALSA office for information.

Youth Silent Auction and Raffle

There will be a youth silent auction benefiting the ALSA Youth Scholarship Fund. There will also be raffle items going toward the 2018 ALSA Grand Nationals. Tickets for the raffle may be purchased at the ALSA Show Office. Please bring your donated items to the show or mail in advance to the ALSA office.

ALSA Evening Meal

There will be a Saturday October 27, 2018 evening meal. There is a \$15.00 charge per person for the meal, reservations/tickets required. Youth under 10, \$13.00. (Pre-Purchase on your entry form). Many awards will be presented during the evening meal.

We are hoping everyone will attend for a congratulatory evening for all exhibitors.

Raffle items will also be drawn during the dinner.

“Come Join In The Camaraderie”

Make your plans now to attend the 21st Annual ALSA Grand National Show of Champions at Hutchinson, Kansas. Be ready to show off your animals in a variety of ways, have great fun and fellowship.

Can't wait to see you all!!!

Glenna Overmiller, Chair

ALSA Board of Directors' Special Meeting Minutes August 28, 2018

Call to order: 7:07 p.m. CDT

Roll call:

Board Members: Bill Feick -- President (joined meeting later)
Cathie Kindler -- Vice-President
Ron Baird -- Secretary
Debbie Andrews
Carol Rutledge
Lauren Wright
Deb Yeagle

New Business:

I. Grand National:

Glenna Overmiller joined the meeting to discuss the 2018 Grand National Show and the subsequent discussion included the following information and aspects of the show:

- A.** Grand National Committee members:
Joy Pedroni (707-447-5046)
Judy Glaser (303-646-6311)
Sandy Auld (319-389-8254)
Robin Turell (281-516-1442)
Cathie Kindler (419-610-1748)
Glenna Overmiller (785-346-4365)
- B.** The Grand National Committee is working to ensure that everyone attending the ALSA Grand National has a good time. The committee is organizing the performance, data entry, fleece, schedule, and so forth to stay within a budget and at least financially break-even.
- C.** The Grand National committee does not enter into binding contracts. A list of Judges is presented to the committee and it sends its choice of Judges to the ALSA Board of Directors, which then approves or disapproves the Judges for the Grand National. When the judges are approved, then Glenna contacts Robin to send the Judges contracts.
- D.** It was decided by a previous ALSA Board to reimburse the performance coordinator for the fuel cost to transport the obstacles to the Grand Nationals. Joy Pedroni has worked very hard to have "National quality" performance courses for the show. The Pedronis have made the obstacles at their own expense and are only asking for fuel to get them here. Fuel receipts will be sent to the ALSA Treasurer for reimbursement. The estimated fuel cost is \$1,500.00.
- E.** The booth cost for a vendor at the Grand National is \$120.00. The ALSA Office has contracts available for vendors.
- F.** Obstacles are being built and managed by the Pedronis -707-447-5046
- G.** Ring Stewards and gate keepers – No volunteers have come forth for these positions yet. We need several persons for each position.

- H. The Saturday evening dinner is being managed by Jessica Tagtmeyer-785-346-4086.
- I. No social programs are planned at this time.
- J. Welcoming of exhibitors, their stall assignments, and set-up of the show will be handled by Glenna and her family. Volunteers to help with these show aspects are needed and VERY appreciated! Jens Rudibaugh and Marci Saska-Agnew are decorating the arena and other areas.
- K. Prairie Vista Veterinary Hospital is the veterinarian service on call. They do not charge us a retainer fee; the only fee is if they are called to the facility. That fee will be at the exhibitor's expense.
- L. Clerking will be handled by Sandy Auld, who has a copy of the 3-Judge system and has familiarized herself with it. Sandy has been clerking shows for quite some time and understands the process.
- M. Announcing-Steve Auld will again be the announcer.
- N. Anticipated income:
 - Entry Fees: \$18,000.00
 - Vendors \$ 1,000.00
 - Stalls \$ 4,000.00 based on 100 stalls
- O. Judges' fees and expenses are estimated at \$5,249.00.
- P. Facility – not discussed - pending amount.
- Q. Security is estimated to cost \$150.00 for 3 nights and will be provided by John Mendenhall. Security is from 12:00 midnight to 6:00 A.M, Thursday, Friday, and Saturday.
- R. Obstacles are being brought from California by the Pedronis.
- S. Silent auction – A new chair to handle this part of the show is needed as Hunter is too close to her due date to travel. Proceeds of the auction largely will be used to offset show expenses, with a portion going to the Youth Scholarship Fund.
- T. Regarding the annual raffle, there needs to either be many more items to raffle, or limitation placed on the number of items. Several exciting and significant prizes need to be obtained to increase the interest in the raffle.
- U. Annual meeting -The meeting will be held Saturday morning during the same time that Youth Judging is underway. This will create a more smooth-running show and help facilitate the judging of that portion of the show.
- V. A meeting room costs \$200.00 (last year the cost was \$500.00) we can use this building for the Judges' meeting, the annual meeting and the dinner. The \$200.00 is for the entire week-end.
- W. Ribbons will cost approximately \$3, 912.00 for this year's show. The order has been placed with Hodges. Trophies are being provided by Henry Rivera and will be delivered directly to the show.
- X. E-Blasts promoting the show are being sent every two weeks to ALSA members.

II. **ALSA T-shirt Proposal and other Promotional Items.**

At 7:55 p.m. CDT, Ruby Herron joined in the meeting to explain the planned power point presentation, a great fund raiser. Show sponsors will get from 4 photos to 20 photos on this constantly changing presentation, depending on the level of their sponsorship.

Show sponsors are needed as their donations are one of the major sources of revenues to cover show expenses.

Deb Yeagle has already signed up at the \$250.00 level.

Sponsorship levels range from \$25.00, \$50.00, \$100.00, \$150.00, \$250.00, and \$500.00 to \$1,000.00, \$2,500.00, and \$5,000.00.

This year, ALSA will manage a booth selling ALSA-branded T-shirts, hoodies, and canvas tote bags. In previous years, an outside vendor (who paid nothing to ALSA) was the party selling these products. The T-shirts, hoodies, and canvas bags will have great emblems, become valued collectors' items, and sell very well.

Motion: To authorize the expenditure of \$1,700.00 to proceed with the production of Grand National Show T-shirts and other memorabilia. Motion by Carol. Seconded by Debbie. Motion unanimously approved.

Ruby Herring left the conference call at 8:25 p.m. CDT.

III. Handbook

Changes to Handbook Relating to Part B – Committees and Part F – Grand National as recommended by the Handbook Committee. Elimination of H.1.c. per motion passed by Board of Directors. (Proposed changes are marked in red.)

ALSA Handbook PART B. Committees

Section 1. General Rules

A. Committees

1. All committees exist at the discretion of the Board, are responsible to advise and report to the Board, and must not act independently of the Board.

B. Committee Membership

1. All committees should consist of a minimum of two and a maximum of seven voting ALSA members in addition to non-voting Board Liaison.
2. All committee members will serve for a period of one year to coincide with the installment of the new Board with the exception of Grand National, and Regional Championship Committees, whose terms will begin December 1.
3. All committee chairpersons will be selected by the Board of Directors. Committee members will be selected by the Committee Chairperson and must be approved by the Board of Directors.

C. Committee Responsibilities

1. Recommendations from each committee will be submitted in writing to the ALSA Board of Directors. The ALSA Board of Directors may either adopt or reject these written recommendations.
2. The deadline for Committees to submit any proposed Handbook changes to the Handbook Committee will be October 31 of each year. The Handbook Committee will submit all proposed Handbook changes to the Board of Directors on or before November 30 with approved changes to take effect on January 1 of the following year.

3. Once the Handbook has been printed and distributed, no other changes will take effect until the next printing.

Section 2. Specific Committee Requirements

A. Alpaca Committee

Purpose:

The committee shall make recommendations to the ALSA Board of Directors regarding alpaca show classes, alpaca class descriptions and criteria, alpaca award or points system, training of alpaca Judges, and minimum requirements for approved alpaca shows. The committee will work with the Judges and Fleece Committees to schedule and organize judging clinics and assist in the training of alpaca judges.

B. Committees

B-2 2017 ALSA Handbook, Rev 0117

B. Election and Committee

1. Members:

a. Committee members may not be candidates for office while serving on the committee.

2. Purpose:

a. To organize and implement General and Special elections in accordance with the current bylaws and standing rules.

C. Ethics Committee

1. Members:

Members should be thoroughly familiar with the current edition of the ALSA Handbook, particularly the sections on Ethics and Violations and Protests.

2. Purpose:

a. Establish ethics guidelines for Show Management, Owners and Breeders, Exhibitors, and Judges.

b. To take insights and input from the Protest Committee and written protest letters, "test" them against existing guidelines, and upgrade them as necessary for ALSA Handbook revisions.

D. Finance and Budget Committee

1. Members

a. Committee members should have experience in financial issues.

2. Purpose

a. Members are to review the financials and make suggestions on entries and ways to display the financials.

- b. Look into investment.
- c. Stay in contact with the Treasurer and office to help make the best business decisions for ALSA.

E. Fleece Committee

1. Members

- a. Members should be thoroughly familiar with the current edition of the ALSA Handbook and with llama fiber and/or alpaca fiber.
- b. Committee members are selected by the Chairperson of the Committee
- c. One member must be a certified ALSA Llama Fleece Judge.

2. Purpose

- a. The committee shall make recommendations to the ALSA Board of Directors regarding llama/alpaca fleece shows, llama/alpaca fleece class descriptions and criteria, llama/alpaca fleece award or points system, training of llama/alpaca fleece Judges, and minimum requirements for approved llama/alpaca fleece shows. The committee will work with the Alpaca and Judges Committees to schedule *2017 ALSA Handbook, Rev 0117 B-3* and organize judging clinics and assist in the training of llama/alpaca fleece judges.

F. Grand National Committee

1. Members

- a. Members should be from different parts of the country to assist in providing a national perspective.
- b. Standing members of the Committee are:
 - 1. ALSA Executive Secretary
 - 2. ALSA Treasurer
 - 3. ALSA Show Committee Chairperson
 - 4. ALSA Regional Championship Committee Chairperson
- c. The Grand National Chairperson may add additional members as needed to be approved by the Board of Directors.
- d. The Grand National Committee should consist of:
 - 1. The Grand National Committee Chairperson /Superintendent
 - 2. The Grand National Halter Coordinator
 - 3. The Grand National Performance Coordinator
 - 4. The Grand National Fleece Coordinator
- e. All Grand National Coordinators report to the Grand National Show Superintendent. Each Grand National Coordinator may appoint subcommittee members to achieve their tasks in respective divisions.

2. Purpose:

Responsible for assisting the Grand National Show Superintendent with the venue, planning and running of the annual ALSA Grand National Show.

G. Handbook Committee

1. Members

a. Members should be thoroughly familiar with the current edition of the ALSA Handbook.

b. Whenever possible, committee members should have proofreading, editorial and/or writing skills.

2. Purpose

a. Responsible for ongoing proofreading and correcting of Handbook errors including grammar, spelling, typographical errors, clarity and format.

b. Responsible for carrying out Board directives for accurately transcribing and appropriately placing official rule changes, additions and deletions within time lines required by the Board of Directors.

c. Responsible for working with all other Committees

B. Committees

B-4 2017 ALSA Handbook, Rev 0117

throughout the year on any proposed rule changes and reviewing such changes to confirm they do not conflict with other sections of the Handbook. Also responsible for suggesting changes to make the Handbook concise, consistent and user friendly.

H. Judges' Committee

1. Members

a. All members must be certified ALSA Judges

b. Members should include a representative from the Alpaca Committee and the Fleece Committee.

~~c. The Chairperson of the Judges' Committee shall be elected by ALSA judges and apprentices in good standing, with the election to be held in accordance with Article III, Section 2 of the Standing Rules.~~

2. Purpose

a. Responsible for planning, organizing, developing, administrating and evaluating all aspects of the Judges' program including, but not limited to: curriculum, scheduling of Judges' and show clinics, and certification and evaluation of Judges.

b. Responsible for clinic instructors' training and recommendations to the Board for approval of instructors.

c. Will work with Alpaca and Fleece Committees to schedule and organize judging clinics

- d. Responsible for evaluating and developing judging criteria for all ALSA approved classes and optional classes as described in the ALSA Handbook.
- e. Responsible for reviewing and making recommendations to the Board regarding any suggested changes to the overall show format which may affect the judging process and responsibilities.

I. Membership Committee

1. Members

- a. Members are selected by the chairperson from persons committed to making a positive contribution to the ALSA membership.
- b. The committee members will represent as many ALSA regions as possible.

2. Purpose

- a. Responsible for promoting membership in ALSA.
- b. To promote ALSA at shows, meetings and other camelid functions within their Regions.
- c. Responsible to the Board of Directors for any tasks as assigned in their functional area.

2017 ALSA Handbook, Rev 0117 B-5

J. Performance Committee

1. Members

- a. An effort shall be made to have committee members from various regions of the country with experience showing in llama and/or alpaca performance classes and/or show management experience.
- b. One member must be a certified ALSA Judge.

2. Purpose

- a. Make recommendations to the Board and other appropriate committees regarding approved performance classes, optional performance classes and future considerations pertaining to the above.

K. Protest Committee

- 1. Members. The committee shall not include a current Board member. The committee will consist of:

- a. A past Board Member.
- b. Chairperson of the Judges' Committee
- c. Chairperson of the Ethics Committee
- d. Chairperson of the Policy and Planning Committee
- e. A Senior Judge
- f. An exhibitor
- g. An experienced Show Superintendent

2. Purpose

- a. To review all written protests made by exhibitors, breeders, Show Management or Judges and to decide the validity of the protests.
- b. To recommend appropriate action as the result of a valid protest.
- c. Protests related to Judges are sent to the Judges' Committee to be placed in the Judges' file following a recommendation of action from the Board of Directors.

L. Publications, Promotion, Marketing and Website Committee

1. Members

- a. Members are selected by the Chairperson from persons interested in representing regions of the membership area.
- b. Members of the committee should be familiar with the construction of websites.

2. Purpose

- a. Coordinate, oversee production and disseminate information for the official ALSA publication, currently known as Showring.
- b. Publish and distribute the ALSA Handbook along with the ALSA Office.
- c. Periodically evaluate the ALSA website and make recommendations and improvements in the format and content

B. Committees

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while monitoring the website to ensure that the content is up to date.

- d. Help make ALSA more visible at shows.
- e. Develop promotional material.
- f. Solicit sponsorship for the Grand National.

M. Regional Championship Committee

1. Members

- a. The committee is comprised of the show superintendents of each Regional Championship Show.

2. Purpose

- a. Responsible for coordinating and planning the Regional Championship Shows.
- b. Recommends Regional Divisions to the Board of Directors.
- c. Responsible for locating facilities and scheduling show dates for Regional Championship shows.

N. Show Management /Policy and Planning Committee

1. Members

- a. Members should have experience as Show Management for ALSA sanctioned shows, including Regional and National shows.
- b. An effort will be made to have representation from a variety

of ALSA regions.

c. To review show classes, policies, and procedures and make recommendations to the ALSA Board.

2. Purpose

a. To develop and review show packets sent to Show Superintendents.

b. Educate the superintendents and their crews in proper show management procedures.

c. To review all material received pertaining to ALSA planning and policy and make recommendations in writing to the ALSA Board of Directors.

O. Youth Committee

1. Members

a. Members are selected by the Chairperson from persons with experience working with Youth and showing.

b. One member must be an approved ALSA Judge.

c. One member must have 4-H/FFA leader experience.

d. Committee may contain youth representation.

2. Purpose

a. Responsible for planning, developing, administering and evaluating the Youth Division program.

b. Responsible for evaluation of regulations governing the Youth program and making recommendations to the Board of Directors.

P. Bylaws and Standing Rules Committee

1. Members: Up to three members will be selected from the membership at large.

2. Purpose: The Committee shall be responsible for maintaining the latest official and correct version of Bylaws and Standing Rules. Most recent copies will be posted on the ALSA website.

a. Bylaws – Bylaw changes must be approved by two-thirds of the memberships voting. Following the approval of any bylaw change, the committee will update the official copy of the bylaws to reflect the exact change. The revised date will be noted on the permanent copy. Old versions retained for historical records for reference only.

b. Standing Rules – Standing rules are of a continuing nature and fall under the hierarchy of the Bylaws. They may be changed by a majority vote of the Board and become effective immediately or when noted. Standing rules are administrative and establish specific procedures and functions.

c. Bylaws and Standing Rules shall ~~compliment~~ complement each other.

Part F. Grand National

Section 9. Points and Awards-Grand National Show:

A. Triple ALSA points will be awarded to participants for placing's earning points.

B. Other ALSA regular show awards also will be awarded to qualifying participants. Refer to Part I. Section 3 and Part G, Sections 4 & 5.

C. All Grand Champion and Reserve Champion placements earned at a Grand National

show will count towards the ALSA Champion designation, regardless of the number of entries in the applicable Division.

Motion: Adopt Handbook and Standing Rules changes as submitted by the Handbook Committee. Motion by Ron. Seconded by Bill. Motion unanimously approved.

IV. Request by the Hoosier Llama and Alpaca Association for a decrease in entry fees for the Buckeye Regional Show.

The proposal the HLAA is making is to lower the cost of the Buckeye Regional in an attempt to bring in more entries and have it continue to be a success. The current entry fee of the Buckeye Regional is \$25.00 per class and \$80.00 to enter Halter, Showmanship and Performance classes. We are proposing to leave the per class fee at \$25.00 but lowering the multiple class fee from \$80.00 to \$70.00.

After discussion, the topic was tabled.

V. Committee Reports:

As this is a Special Meeting, there were no committee reports.

Motion to Adjourn at 8:34 p.m. CDT. Motion by Ron. Seconded by Bill. Motion: unanimously approved.

Next Board meeting is scheduled for September 11, 2018.

The ALSA Board of Directors may convene in Executive Session to discuss personnel matters, any items on this agenda or to consult with Legal and/or Accounting Counsel.

ALSA Board of Directors' Special Meeting Amended Minutes July 24, 2018

Call to order: 7:00 p.m. CDT

Roll call:

Board Members:	Bill Feick, President
	Debbie Andrews
	Deb Yeagle, Secretary
	Lauren Wright
	Cathie Kindler, Vice-President
	Ron Baird
	Carol Rutledge
Office Manager:	Robin Turell

National Show Superintendent Glenna Overmiller discussed plans for the Grand National Show. After extensive discussion, the Board passed the following Motions regarding the 2018 Grand National Show:

Motion: For the 2018 Grand National Show, each division – both llama and alpaca – fees will be \$40 per class for halter and performance OR \$100 for all performance and adult showmanship classes. Youth classes will be \$25 each or \$100 for all five Youth classes. Motion by Cathie, second by Deb. Unanimously passed.

Motion: The 2018 Grand National Show will be a nonqualifying show. Motion by Cathie, second by Ron. Unanimously passed.

Motion: Judges will be asked to judge a two-day 2018 Grand National Show rather than a 2 ½ day to 3 day show. Senior, and Argentine, male and female animal classes will be added. Motion by Deb. Seconded by Bill. Unanimously passed.

Motion: Llamas and alpacas will not be required to have an ALSA number at the 2018 Grand National Show. Motion by Deb. Seconded by Cathie. Unanimously passed.

Glenna was thanked for attending and left the meeting.

Motion: A budget of \$400 was approved for advertising the 2018 Grand National Show, Circus Under the Big Top Family Reunion. Motion by Cathie. Seconded by Carol. Unanimously passed.

In this regard, Cathie offered that SSLA will send out an email regarding the show. Additionally, Llama Fest and the MLA will insert a flyer in their packet for the show. RMLA has offered to trade a half page in its publication with Showring.

A discussion was held regarding selecting a Treasurer.

Motion: ALSA member Vern Wright was nominated to be Treasurer. Motion by Cathie, seconded by Debbie. Unanimously passed.

Motion: Approve Walley Baker as Judge for the Central Regional Show. Motion by Deb, seconded by Carol. Unanimously passed.

Discussion and selection of liaisons for committees was held.

Motion: Accept the liaisons as listed herein. Motion by Ron. Seconded by Debbie. Unanimously passed.

Alpaca - Chair: Mary Reed, Liaison: Deb Yeagle

Elections - Chair: Lougene Baird, Liaison: Cathie

Ethics - Chair: Cheryl Lambert, Liaison: Cathie

Finance & Budget - Chair: Vern Wright, Liaison: Debbie Andrews

Fleece - Chair: Judy Glaser, Liaison: Deb Yeagle

Grand National - Chair: Glenna Overmiller, Liaison: Cathie

Handbook – Chair: Adryce Mathisen, Liaison: Bill

Judges' - Chair: Barb Harris, Liaison: Ron

Membership - Chair: open, Liaison: Debbie Andrews

Performance - Chair: Anna Reese, Liaison: Carol

Protest - Chair: Cheryl Lambert, Liaison: Ron

Publications, Promotions, Marketing and Web Site - Chair: Ruby Herron, Liaison: Deb Yeagle

Regional Committee - Chair: Open, Deb Yeagle

Show Management, Policy & Planning Committee—Chair: Kathy Devaul, Liaison: Lauren

Youth Committee - Chair: Hunter Williams – Liaison: Carol

Motion: Create a By- Laws and Standing Rules Committee. Appoint Chair: Lougene Baird, Liaison: Bill. Motion by Deb. Seconded by Carol. Unanimously passed.

Motion to Adjourn at 8:34 p.m. Motion by Cathie. Seconded by Carol. Unanimously passed.

Next Board Meeting: Tuesday, August 14, 2018, 7:00 p.m. Central Daylight Time
(All times posted are Central Daylight Time, if not noted)

The ALSA Board of Directors may convene in Executive Session to discuss personnel matters, any items on this agenda or to consult with Legal and/or Accounting Counsel.

ALSA Monthly BOD Meeting July 10, 2018

Call to order:

Next SPECIAL Board Meeting: Tuesday, July 28, 2018, 7:00 p.m.
Next regular Board meeting August 14, 2018 - Central Daylight Time
(All times posted are Central Daylight Time, if not noted)

Roll call:

Board Members: Bill Feick, President
Debbie Andrews
Deb Yeagle, Sec.
Lauren Wright
Cathie Kindler, VP
Office Manager: Robin Turell

Election of Officers

Nomination of Bill Feick for president by Deb Yeagle nominated, all vote yes
Nomination of Kathy Kindler for Vice President by Debbie Andrews,
Bill Feick nominated Deb Yeagle, vote all for Kathy
Nomination by Debbie
Deb Yeagle for Sec. all voted yes
Treasurer possibly Vern Wright Lauren is asking him.

Office Report: 1. Board Member look on web site to see if their information is correct.

July 3rd 208 members, 170 youth members, 104 life members, and 53 judges.

Shows 59 on the calendar, BOD Meeting - Office Report Tuesday, July 10, 2018

1. Verify BOD listings online

2. Memberships

As of July 3, 2018, we currently have 209 regular members. This is an increase from last month of 8. Last year at this time we had 215 regular members. We currently have 170 youth signed up. This is an increase from last month of 19. Last year at this time we had 166 youth. We have 114 LIFE Members. Last year at this time we had 113 LIFE members. We have 53 Judges. Last year at this time we had 50 judges.

3. Shows

As of today, July 3rd, 2018 there are currently 59 shows on the ALSA calendar for 2018. This is an increase from last month of 1 show.

Last year at this time we had 62 shows.

Motion to accept the office report Kathy moved to accept the office report, Debbie passed

Treasurer's Report for June, 2018

1. Bank accounts have been reconciled

2. Year-to-date comparison P&L report has been provided to Board

Balance Sheet

Current Assets	
Checking Account	\$ 3,393
Investment Account	39,502
Youth Scholarship Account	<u>5,754</u>
Total Bank Accounts	\$ 48,649
Total Current Assets	<u>\$ 48,649</u>
Liabilities	<u>0</u>
Total Liabilities	<u>0</u>
Equity	<u>\$ 48,649</u>
Total Liabilities and Equity	<u>\$ 48,649</u>

Income and Expenses

Cash Balance on Hand May 31, 2018	\$ 53,294
Receipts	
Membership Revenue	\$ 1,175
Show Fee Revenue	<u>\$ 1,916</u>
Total Receipts	\$ 3,091
Disbursements	
Bank/Credit Card Fees	\$ 53
BOD Expenses	\$ 7
Office Contract Labor	\$ 3,650
Constant Contact Eblast Expense	\$ 45
Internet Usage Expense	\$ 159
Telephone Expense	\$ 143
Office Supplies	\$ 114
Postage	\$ 231
Computer back Carbonite	\$ 204
Insurance - Officers & Directors	\$ 485
Insurance - Show Liability	\$ 1,078
Grand National judges airfare	\$ 953
Regional expense	\$ 600
Election expense	<u>\$ 14</u>

Total Disbursements \$ 7,736

Balance on Hand June 30,
2018

\$ 48,649

We accepted the treasurer report

Deb motion accept the treasurer report

Debbie second passed

Old Business; Motion to sanction the alpaca clinic the last weekend in January 2019 at Brenda Crum including breeders clinic, halter, performance, showmanship and extend to Monday for alpaca fleece with Deb Yeagle instructor. Motion to accept Kathy, second Lauren. passed
Alpaca committee report tabled and Mary Reed asked to resend.

New Business: financial comparison

Discussion of ALSA numbers

Discussion on qualifying for the National

Geographical area with the most llamas showing

Ads for ALSA association to get out information about ALSA

National Show Chair will be asked to come to another meeting in July

Deb motion second meeting in July

Second by Kathy who will talk to Glenna.

Adding two more on the board

Motion to put 7 member on the board. Deb

Second Lauren

Tie and Bill Feick Present ,broke the tie and he said yes. Motion passed

Discussed judges chair and committees

Having a meeting of committee chairs and a board member

Motion to close the meeting

Kathy and Debbie second all passed

Correspondence from Members

Committee Reports:

Alpaca Committee - Chair: Mary Reed - Liaison:

Election and Nominations Committee - Chair: Lougene Baird - Liaison: Debbie –

ALSA Election Committee Report – July 2018

Earlier this year the membership approved bylaw changes. The EC will begin editing the Bylaws to reflect these changes. Following this, suggested changes to the Standing Rules will also be edited in to reflect the by changes. The Standing Rules are now in conflict with the Bylaws. When finished, these will be sent to the Handbook Committee for review and sent to the Board for approval.

Would the Board consider creating a Bylaws and Standing Rules Committee? This committee would be in charge of changes to these important documents? The official and original copy of

these documents should reside in the Corporate Book of the organization. A PDF copy can be sent to Handbook Committee to drop in the Handbook when printed. This will avoid accidental, unexplainable changes to these important documents.

Respectfully,

Lougene Baird, Chair

Hank Kauffman and Geri Rutledge, Election Committee members

Ethics Committee - Chair: Cheryl Lambert – Liaison:

Finance & Budget Committee - Chair: – Liaison: Debbie – See Treasurer's report above.

Fleece Committee - Chair: Judy Glaser – Liaison:

Grand National Committee - Chair: Glenna Overmiller – Liaison:

Handbook Committee –Chair: Adryce Mathisen – Liaison: Bill –

Judge's Committee - Chair: Barb Harris – Liaison open –

Membership Committee - Chair: Lauren Wright – Liaison: Debbie – .

Performance Committee - Chair: Anna Reese – Liaison: open –

Protest Committee - Chair: Cheryl Lambert – Liaison: Bill –

Publications, Promotions, Marketing and Web Site Committee - Chair: Ruby Herron – Liaison: Open –

Regional Committee - Chair: Open – Liaison:

Show Management, Policy & Planning Committee–Chair: Kathy Devaul - Liaison: Bill – .

Youth Committee - Chair: Hunter Williams – Liaison: Bill –

ALSA Monthly BOD Meeting June 12, 2018

Call to order: 7:02 p.m.
Next Board Meeting: Tuesday, July 10, 2018, 7:00 p.m. Central Daylight Time
(All times posted are Central Daylight Time, if not noted)

Roll call:
President: Jim Doyle
V. President: Bill Feick
Secretary:
Treasurer: Cheryl Juntilla
Board Member: Debbie Andrews
Office Manager: Robin Turell
Also Present
Incoming Directors: Deb Yeagle, Lauren Wright and Cathie Kindler

Office Report BOD Meeting - Office Report Tuesday, June 12, 2018

1. Memberships

As of June 6, 2018, we currently have 201 regular members. This is an increase from last month of 12. We currently have 151 youth signed up. This is an increase from last month of 25. We have 114 LIFE Members. We have 53 Judges. The judges list that is posted online is correct per Barb Harris.

2. Shows

As of today, June 6th, 2018 there are currently 60 shows on the ALSA calendar for 2018. However, a double show had to cancel due to personal reasons. So as of June 6th, this would make the actual number of shows for 2018 to be 58.

3. ALSA General Election

Welcome new BOD members. These new members were announced to members and friends of ALSA on June 5th.

4. Insurance

Both insurance policies have been updated.

Cheryl stated that Jim is owed a big "Thank You" for shopping around for new insurance policies which resulted in saving ALSA more than \$4,000 in premium costs.

Motion by Bill to approve Office Report, seconded by Debbie and unanimously approved.

Treasurer's Report for April, 2018

- 1) Bank accounts have been reconciled
- 2) Year-to-date comparison P&L report has been provided to Board
- 3) Federal Form 990 and Texas Franchise Tax Report have been filed

Balance Sheet

Current Assets

Checking Account	\$	3,038
Investment Account		44,502
Youth Scholarship Account		<u>5,754</u>

Total Bank Accounts \$ 53,294

Total Current Assets \$ 53,294

Liabilities 0

Total Liabilities 0

Equity \$ 53,294

Total Liabilities and Equity \$ 53,294

Income and Expenses

Cash Balance on Hand April 30, 2018 \$ 56,531

Receipts

Membership Revenue	\$	650
Show Fee Revenue	\$	1,640
Judge Revenue (apprentice dues)	\$	50
Website Income	\$	<u>20</u>

Total Receipts \$ 2,360

Disbursements

Bank/Credit Card Fees	\$	24
BOD Expenses	\$	7
Office Contract Labor	\$	3,650
Constant Contact Eblast Expense	\$	45
Internet Usage Expense	\$	159
Telephone Expense	\$	143
Office Supplies	\$	387
Postage	\$	2
Grand National caterer deposit	\$	500
Accountant's fees	\$	<u>680</u>

Total Disbursements \$ 5,597

Balance on Hand April 30, 2018 \$ 53,294

Cheryl discussed the reports which ALSA is required to file each year in Wisconsin and Texas and stressed the importance of hiring a CPA to prepare the Federal Form 990 to ensure it is done correctly and protect ALSA's non-profit status. She will send the new Board members a list of the required reports and other Treasurer's duties. She discussed the three bank accounts and stressed that the funds in the Youth Scholarship Account are held in trust and were donated

by members to provide college scholarships to ALSA Youth members and cannot be used for any other purpose. Once the new Board has elected its officers, the President, Secretary and Treasurer will have to be added to the signature cards for the three bank accounts. Jim and Cheryl will provide help and information as needed when that time comes.

Motion by Bill to accept Treasurer's report, seconded by Debbie. Cheryl abstains. Motion carries.

Old Business; Jim discussed the status of the current website hosting as well as information regarding new website development. He will continue to follow up on this.

The revised championship chart discussed at last meeting has not yet been posted on the website. A copy was sent to Board members after that meeting and was approved by Bill. Cheryl did not respond within 72 hours and assumed it had been approved. Robin said she does not have a copy of the final chart and will follow up with Adryce.

New Business:

Correspondence from Members:

Committee Reports:

Alpaca Committee - Chair: Mary Reed - Liaison: Cheryl –

Suggestions for revisions to Part K of the Handbook that would make it easier to add alpaca halter classes to ALSA shows and encourage more participation by alpaca exhibitors were submitted to the Alpaca Committee Chair on March 18, 2018 with a request that the Alpaca Committee review and discuss them. No response has been received.

Election and Nominations Committee - Chair: Lougene Baird - Liaison: Debbie –

ALSA Election Committee Report – June 2018

The 2018 ALSA General Election was completed June 5 at 10:00 AM Mountain Time. Members whose 2018 dues were paid by the Day of Record (April 1) were qualified to vote in the election. Of those members, 111 Electors cast their votes. This was 42.7% of the Elector list and was a higher number than in years past.

The members elected three Directors who will begin a three-year term July 1st. The new Directors are Deb Yeagle from the Buckeye Region (73 votes), Lauren Wright from the Southeast Region (65 votes) and Cathie Kindler from the Southeast Region (58 votes).

In the event a Director is not able to complete his/her term during the next Board year, an Alternate (as described in the ALSA Bylaws) may be asked to serve in the following order. These Candidates are Alternates for one year and are Carol Rutledge from the Central Region (46 votes), Ron Baird from the Southwest Region (40 votes) and Gerry Bruening from the Rocky Mountain Region (33 votes).

The Election Committee wishes to thank all Candidates for their willingness to participate, the Board of Directors' Liaison Jim Doyle for guidance and the ALSA office for always being available to help at a moment's notice to supply member information and other necessary data as needed.

Importantly, the Committee thanks members who voted to help guide ALSA forward.

Respectfully,

Lougene Baird, Chair

Hank Kauffman and Geri Rutledge, Election Committee members

Motion by Cheryl to accept Election Committee report, seconded by Debbie and unanimously approved. Jim asks Cheryl to send a thank you to Lougene.

Ethics Committee - Chair: Cheryl Lambert – Liaison: Cheryl – No report.

Finance & Budget Committee - Chair: Cheryl Juntilla – Liaison: Debbie – See Treasurer's report above.

Fleece Committee - Chair: Judy Glaser – Liaison: Cheryl –

Revisions for the Walking and Shorn Fleece score cards have been submitted to the Judge's and Handbook Committees.

Next up will be changes/explanations in the manual to coincide with approved score cards.

Working on revising the divisions in the Finished Products classes.

Submitted by Judy Glaser
Fleece Committee Chair

Motion by Bill to accept report, seconded by Debbie and unanimously approved.

Grand National Committee - Chair: Glenna Overmiller – Liaison: Jim – No report.

Handbook Committee –Chair: Adryce Mathisen – Liaison: Bill – No report.

Judge's Committee - Chair: Barb Harris – Liaison open –

ALSA Judge's Committee Report June 2018

The committee has been reviewing qualifications for judges to be eligible to accept apprentices and judge Regionals and Nationals.

When the current guidelines were implemented there were still many shows on a yearly basis with many that had at least 50 animals in them, thus allowing our new judges the ability to develop their judging capabilities. But times have changed dramatically since that then. Now we are looking at fewer and much smaller shows. The committee wants to be sure that only highly qualified judges are taking apprentices and are available for Regionals and Nationals. We also don't want to have some of our very qualified judges not be eligible to judge a Regional or National show if due to some unforeseen issues they weren't able to judge for a year. Based on this we are presenting the following change to guidelines for approval. If the board accepts this it will immediately be forwarded to the handbook committee.

Motion by Cheryl to table discussion of proposed Handbook revision until the Judge's Committee has followed the proper procedure and sent it to the Handbook Committee.
Seconded by Bill and unanimously approved.

Cheryl is asked to remind the Judge's Committee about the procedure for submitting Handbook changes.

Proposed clinics:

A llama halter, performance and youth clinic is in the works for Fall of 2018 to be held on the West Coast. At this time location has not been set but the instructor will be Barb Harris.

An Alpaca halter and fleece clinic has been proposed for January 2019 to be held in Florida at Brenda Crum's ranch. It will be taught by Deb Yeagle. The details are being fleshed out at this time. An option that is being looked at is to offer to judges who only hold Llama Fleece certification to attend the one day portion on alpaca fleece to add alpaca fleece to their fleece designation.

While reviewing board minutes and judge's files dating back to the early 2000 there have been numerous references to combining the Llama fleece and Alpaca fleece under one heading and that would be just Fleece. In this time of smaller shows it might encourage shows to expand their options if fleece judges, across the country, were trained in both alpaca and llama. This clinic option, for our Llama fleece judges, would help ALSA into moving toward a single fleece division.

Cheryl noted that the majority of Llama Fleece Judges who are not also certified to judge alpaca fleece live in states west of the Mississippi and it would be a financial burden for them to have to fly to Florida for a one day clinic. Jim made a suggestion that an alpaca fleece clinic could be held at the Grand National which is more centrally located and asked Cheryl to convey that idea to the Judge's Committee.

While reviewing prior Judge's Committee reports it was discovered that back in July of 2005 a recommendation was made and approved that all Alpaca fleece judges would be grandfathered in as Llama Fleece judges. After reviewing files, it was noted that Dr Anthony Stachowski was missed on this. So at this time the committee would like to recommend that Dr Anthony Stachowski be approved as a Llama Fleece judge with a 5 year designation.

The Board does not have enough information to make a decision on this recommendation as it involves something that happened 13 years ago and there is no explanation as to why this request is being made now, nor any information about Dr Stachowski's qualifications to judge llama fleece.

Motion by Cheryl to table discussion of this recommendation until the Judge's Committee provides more information, seconded by Bill and unanimously approved.

We would also like to recommend Patti Morgan as an Alpaca Fleece judge with a 5 year designation based on her fleece experience and for the additional reasons:

June 2008 Llama Fleece judge approval

September 2012 Approved as Llama Fleece Assistant Instructor by board

December 2013 Approved as a Llama Fleece Instructor and Alpaca Fleece apprentice by board

January 2015 completed an alpaca fleece apprenticeship with Karen Kinyon at National Western Stock show in Denver.

Motion by Cheryl to approve Patti Morgan as an Alpaca Fleece Judge with a 5 year designation, seconded by Debbie and unanimously approved.

The following instructors have met all the criteria to maintain their positions as ALSA Judging instructors and we would like to recommend them for board approval:

Llama Halter/Performance

Deb Yeagle

Judie Moser
Hank Kauffman
Barbara Harris
Margaret Drew – assistant – one left
Cheryl Juntilla – assistant – one left
Phil Feiner – assistant – two left
Bill Feick – assistant – one left

Alpaca Halter/Performance

Deb Yeagle
Mary Reed
Anthony Stachowski
David Barboza – assistant – one left

Llama Fleece

Karen Kinyon
Cindy Ruckman
Deb Yeagle
Patti Morgan
Maryan Baker

Alpaca Fleece

Deb Yeagle
Cindy Ruckman
Mary Reed
Anthony Stachowski
Joy Bishop-Forshey – assistant – one left
David Barboza – assistant – one left

Discussion was had whether Cheryl and Bill should abstain from voting on this portion of the Judge's Committee Report to avoid the appearance of a conflict of interest and it was agreed they did not have to abstain.

Motion by Cheryl to approve the list of Judging Instructors, seconded by Debbie and unanimously approved.

Respectfully submitted,
ALSA Judge's Committee
Barb Harris – Chair
Maryan Baker
Margaret Henry
Patti Morgan
Mary Reed
Deb Yeagle

Membership Committee - Chair: Lauren Wright – Liaison: Debbie – No report.

Performance Committee - Chair: Anna Reese – Liaison: open – No report.

Protest Committee - Chair: Cheryl Lambert – Liaison: Bill – No report.

Publications, Promotions, Marketing and Web Site Committee - Chair: Ruby Herron – Liaison: Open – No report.

Regional Committee - Chair: Open – Liaison: Open – Motion by Cheryl to formally approve the following Regional Championship Judges: Rocky Mountain Region – Patti Morgan; Western Region – Judy Moser; Southeast Region – Mary Jo Miller. Seconded by Bill and unanimously approved.

The Buckeye and Central Regional Superintendents have not yet submitted judges for approval.

One regional superintendent has requested confirmation that entry fees will be the same as last year: \$80 per llama entered in both halter and performance or \$25 per class; Youth entry fees \$50 for all Youth classes or \$20 per class.

Motion by Cheryl to keep Regional Championship entry fees the same as last year. Seconded by Bill and unanimously approved.

Show Management, Policy & Planning Committee—Chair: Kathy Devaul - Liaison: Bill – No report.

Youth Committee - Chair: Hunter Williams – Liaison: Bill – No report.

Motion by Bill to adjourn, seconded by Cheryl and unanimously approved.

Meeting adjourned at 7:45 p.m. at which time incoming Board members were invited to ask questions in an informal session.

E- mail motions

- | | |
|---------|---|
| 5/12/18 | Minutes submitted for approval. One sentence deleted at Jim's request. No other corrections submitted. |
| 6/4/18 | Motion by Cheryl to apply for a new Directors & Officers insurance policy with the Hartford with an annual premium of \$485 in accordance with the quotation received by Jim. Bill seconds and votes yes. |
| 6/5/18 | Jim requests approval of proposal for new event insurance policy. Approved by Cheryl and Bill. |

Submitted June 13, 2018

By Cheryl Juntilla, Acting Secretary

ALSA Monthly BOD Meeting May 8, 2018

Call to order: 7:04 p.m.
Next Board Meeting: Tuesday, June 12, 2018, 7:00 p.m. Central Daylight Time
(All times posted are Central Daylight Time, if not noted)

Roll call:
President: Jim Doyle
V. President: Bill Feick
Secretary:
Treasurer: Cheryl Juntilla
Board Member: Debbie Andrews
Office Manager: Robin Turell

Office Report

BOD Meeting - Office Report Tuesday, May 8, 2018

1. Memberships

As of May 1, 2018, we currently have 189 regular members. This is an increase from last month of 11. We currently have 126 youth signed up. This is an increase from last month of 16. We have 114 LIFE Members. We have 53 Judges. It was found that the judges list on the ALSA website needs some correcting. Barb Harris and I are working on this.

Bill expressed concern that some apprentices may be missing out on apprenticeship opportunities.

2. Shows

As of today, May 1st, 2018 there are currently 50 shows on the ALSA calendar for 2018. This is an increase from last month of 8 shows.

3. ALSA General Election

The ALSA General Election (the election for the BOD) is running smoothly. The final list has been sent as is being worked on and will be presented to the BOD for approval. The statement of the candidates is on the ALSA website.

4. Insurance

Discussion on our two insurance policies that are due June 29th, 2018.

Robin has sent the two policy applications to the insurance broker.

The Office Report was not received by all Board members prior to the meeting, so Robin will send it again and it will be voted on via e-mail.

When asked whether an announcement had been sent out about the 2017 Top Ten Youth, Robin stated that she had not yet been able to do so because she had not yet posted the results from the Indiana State Fair Show or finished the results from the Houston Show.

Treasurer's Report for April, 2018

- 1) Bank accounts have been reconciled
- 2) Year-to-date comparison P&L report has been provided to Board
- 3) No response has been received from the CPA regarding the status of the tax return. Jim will call him.

Balance Sheet

Current Assets	
Checking Account	\$ 6,275
Investment Account	44,502
Youth Scholarship Account	<u>5,754</u>
Total Bank Accounts	\$ 56,531
Total Current Assets	<u>\$ 56,531</u>
Liabilities	<u>0</u>
Total Liabilities	<u>0</u>
Equity	<u>\$ 56,531</u>
Total Liabilities and Equity	<u>\$ 56,531</u>

Income and Expenses

Cash Balance on Hand March 31, 2018 \$ 56.386

Receipts

Membership Revenue	\$ 950
Show Fee Revenue	<u>\$ 3,237</u>
Total Receipts	\$ 4,187

Disbursements

Bank/Credit Card Fees	\$ 30
BOD Expenses	\$ 7
Office Contract Labor	\$ 3,650
Constant Contact Eblast Expense	\$ 45
Internet Usage Expense	\$ 159
Telephone Expense	\$ 143
Corporate (copy of 2017 TX report)	\$ 1
Postage	<u>\$ 7</u>
Total Disbursements	\$ 4,042

Balance on Hand April 30, 2018 \$ 56,531

Motion by Bill to accept Treasurer's report, seconded by Debbie. Cheryl abstains.

Old Business: Youth Jamboree – It was proposed that ALSA place a quarter page ad to promote the Regional Championships and Grand National in exchange for four 2019 youth memberships to be given as door prizes. Robin will follow up with Marilyn Nenni and ask Ruby to create an ad.

Jim has not received the promised progress report from the website developer and will continue to follow up.

New Business:

Correspondence from Members

Committee Reports:

Alpaca Committee - Chair: Mary Reed - Liaison: Cheryl – No report.

Election and Nominations Committee - Chair: Lougene Baird - Liaison: Debbie – No report.
Election is progressing on schedule.

Ethics Committee - Chair: Cheryl Lambert – Liaison: Cheryl – No report.

Finance & Budget Committee - Chair: Cheryl Juntilla – Liaison: Debbie – See Treasurer's report above.

Fleece Committee - Chair: Judy Glaser – Liaison: Cheryl – Fleece Committee requests permission to submit proposed Handbook changes to the Judges and Handbook Committees. Cheryl will tell the Committee Chair to proceed in accordance with the Process for Making Revisions to Handbook.

Grand National Committee - Chair: Glenna Overmiller – Liaison: Jim – No Report

Handbook Committee –Chair: Adryce Mathiesen – Liaison: Bill – Adryce is waiting to hear back from the Board regarding the corrected table of ALSA Awards. The table had previously been approved for posting on the website, but had since been revised by Robin and Adryce. Robin will send the revised table to Board members for their review.

Judge's Committee - Chair: Barb Harris – Liaison open – No report.

Membership Committee - Chair: Lauren Wright – Liaison: Debbie – No report.

Performance Committee - Chair: Anna Reese – Liaison: open – No report.

Protest Committee - Chair: Cheryl Lambert – Liaison: Bill – No report.

Publications, Promotions, Marketing and Web Site Committee - Chair: Ruby Herron – Liaison: Open – No report.

Regional Committee - Chair: Open – Liaison: Open – Cheryl will remind Regional Superintendents to submit their choices of judges for Board approval.

Show Management, Policy & Planning Committee—Chair: Kathy Devaul - Liaison: Bill – No report.

Youth Committee - Chair: Hunter Williams – Liaison: Bill –

April 2018 Youth Committee Report.

The youth committee received the email below from Cheryl Juntilla on 3-18-18 for us to send a recommendation to the BOD.

Dear Hunter,

The Alpaca Committee recently made a suggestion to the Board that ALSA should try to provide more low-cost educational opportunities for youth. The suggestion was made in the context of trying to increase ALSA membership by attracting more alpaca owners. However, it seems most appropriate to have the Youth Committee consider this issue as it relates to all youth, whether they are showing llamas or alpacas.

We know that there are already show superintendents and ALSA member ranches that offer free mini-clinics and learning opportunities in connection with shows, especially smaller 4-H shows. However, it certainly wouldn't hurt to encourage more ALSA members to get involved in these efforts.

Could you and the members of the Youth Committee please put your heads together and consider ways to reach out to event organizers and 4-H leaders about providing educational opportunities to get more youth involved in showing llamas and alpacas? Maybe an article for Showring or an e-mail blast?

Please report whatever you come up with to Bill, as he is your liaison. Thank you.

Cheryl

After getting everyone's opinion, we would like to recommend that the ALSA office reach out to all ALSA members to see who would be interested in helping youth in their area get involved in llamas and alpacas and be willing to have their information published and circulated. Once we have that list compiled we could send that along with information about ALSA and what we do for youth and why they would want to get involved, to each state FFA and 4H office that we have members willing to participate with youth. We think that would be a good less costly alternative to see what kind of response we get. If we do get a great response then we could discuss clinics or other in person activities. The other thing the committee did bring forward was that the cost of ALSA may be keeping youth and families away. We would also like to recommend a "Club Membership" where anyone in the club would be covered for that membership fee. We hope these recommendations help and bring more youth into our industry.

Sincerely,

Hunter Williams Chair of the ALSA Youth Committee

The logistics and financial aspects of offering Club Memberships were discussed.

Motion by Cheryl to accept Youth Committee Report and to approve recommendation about having the ALSA Office reach out to all ALSA members about helping youth in their areas. Seconded by Bill and unanimously approved.

The recommendation about Club Memberships is not approved. Bill will try to contact Hunter to discuss with her by telephone.

In other business a question was raised about whether a judge who observed a protestable violation at a show should be required to pay the \$250 protest fee to report it. There was also some discussion about whether the protest fee was too high and causing people to not report violations or if lowering it would result in frivolous protests. This may be an issue for the incoming Board to address.

It was agreed that the directors who get elected in the upcoming election should be invited to attend the June meeting as guests to help them get oriented.

Motion by Bill to adjourn, seconded by Cheryl and unanimously approved. Meeting adjourned at 8:10 p.m.

E- mail motions

- 4/10/18 Draft e-mail regarding Youth Jamboree submitted by Cheryl for Board approval. Approved by Bill and Jim.
- 4/10/18 Draft e-mail to member regarding protest submitted by Cheryl for Board approval. Approved by Bill and Jim.
- 4/12/18 Minutes submitted for approval. Approved by Bill and Jim. No corrections requested.
- 4/14/18 Grand National Committee reports that two of the judges approved for the Grand National Show are not available and submits two alternates. Motion by Cheryl to approve the two alternate judges, seconded by Debbie and unanimously approved.
- 4/15/18 Draft letter to website host submitted by Cheryl for Board approval. Unanimously approved. Jim will sign and mail.
- 5/5/18 Motion by Bill to accept list of members in good standing as of date of record for the general election. Debbie seconds and votes yes. Cheryl abstains.

Submitted May 11, 2018
By Cheryl Juntilla
Acting Secretary

Total Current Assets	\$ 56,386
Liabilities	0
Total Liabilities	0
Equity	\$ 56,386
Total Liabilities and Equity	\$ 56,386

Income and Expenses

Cash Balance on Hand February 28, 2018	\$	57,982
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Receipts

Membership Revenue	\$ 875
Show Fee Revenue	\$ 2,030
Miscellaneous Income	<u>\$ 10</u>

Total Receipts	\$ 2,915
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Disbursements

Bank/Credit Card Fees	\$	28
BOD Expenses	\$	6
Office Contract Labor	\$	3,650
Constant Contact Eblast Expense	\$	45
Internet Usage Expense	\$	159
Telephone Expense	\$	143
Handbook binders	\$	68
Election expense	\$	334
Corporate renewal Wisconsin	\$	45
Postage	\$	33

Total Disbursements	\$ 4,511
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Balance on Hand March 31, 2018	\$ 56,386
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Motion by Bill to accept Treasurer's report, seconded by Debbie. Cheryl abstains.

Motion by Cheryl at 6:19 p.m. to go into executive session to discuss website contract, seconded by Bill. Motion by Cheryl at 6:22 p.m. to exit executive session, seconded by Bill.

Old Business: Youth Jamboree – Robin has attempted to contact Marilyn Nenni by telephone without success. An e-mail received from Marilyn was reviewed and discussed. We want to support the Youth Jamboree in a way that is fair to all other ALSA events. Cheryl will draft a response to Marilyn for Board approval.

New Business:

Correspondence from Members: E-mail from member concerned that minutes did not include a formal motion to accept Larry's resignation. The member was thanked and the motion was made and voted on by e-mail.

An e-mail from a member who disagrees with the Protest Committee's determination regarding a protest was discussed. The facts and protest rules were reviewed and the Board found no basis to overrule the Protest Committee's determination.

Motion by Bill to uphold the Protest Committee's decision, seconded by Cheryl and unanimously approved.

Cheryl will draft a response to the member for Board approval.

Committee Reports:

Alpaca Committee - Chair: Mary Reed - Liaison: Cheryl – No report.

Election and Nominations Committee - Chair: Lougene Baird - Liaison: Debbie – No report.

Ethics Committee - Chair: Cheryl Lambert – Liaison: Cheryl – No report.

Finance & Budget Committee - Chair: Cheryl Juntilla – Liaison: Debbie – See Treasurer's report above.

Fleece Committee - Chair: Judy Glaser – Liaison: Cheryl – The Fleece Committee is ready to start sending the Handbook Committee the first of their proposed changes. They are also working on clarifying and updating some scorecards and new information for the Fleece Manual to be sent to the Judges Committee for review.

Grand National Committee - Chair: Glenna Overmiller – Liaison: Jim – The Committee has submitted its list of judges for the 2018 Grand National for Board approval.

Motion by Cheryl to accept the Grand National Committee's list of judges, seconded by Bill. Debbie votes no. Motion carries.

Handbook Committee –Chair: Adryce Mathiesen – Liaison: Bill – No report. Robin stated that the Performance Table approved by the Board in 2017 has been posted on the website and she and Adryce are working on the table regarding championships.

Judge's Committee - Chair: Barb Harris – Liaison open –

ALSA Judge's Committee April 2018 Report

The Judge's Committee received a request from an apprentice to waive most of the requirements to finish out their apprenticeship based upon their experience as a judge in another organization. As per the handbook we advised the apprentice that we wouldn't be able to comply with their request but that we would be happy to review their apprenticeships for a possible waiver of their final clinic.

Respectfully submitted,

Barbara Harris – Chair
Maryan Baker
Margaret Henry
Patti Morgan
Mary Reed
Deb Yeagle

Motion by Cheryl to approve Judge's Committee's report, seconded by Bill and unanimously approved.

Membership Committee - Chair: Lauren Wright – Liaison: Debbie – No report.

Performance Committee - Chair: Anna Reese – Liaison: open – No report.

Protest Committee - Chair: Cheryl Lambert – Liaison: Bill –

Due to conflicts of interest in the positions of the Chair of the Protest Committee and the chair of the Ethics Committee, the position to lead this committee through the determination of the protest falls to me, as I am the Chair of the Judge's Committee as per the ALSA Handbook.

"15. In the situation of a Conflict of Interest with the Chair of the Protest Committee, the committee unanimously voted to have the Chair of the Ethics Committee lead the committee through the protest following the current Protest format in place. If there is additional conflict of interest with the Chair of the Ethics Committee, the Chair of the Judges' Committee will lead the committee through the protest."

I have reviewed the following information that you provided:
One check in the amount of \$250 for the protest fee dated 2/23/2018
One envelope addressed to Bill Feick postmarked 3/2/2018
One personal note to Bill Feick
One "Intent of Protest Form" with the information regarding the protest against the llama show at the Florida State Fair on February 17 & 18, 2018.
One page from the ALSA Handbook M9 from the Performance Section.

Following a review of all the information, as it was received, I have made the determination that it is not "Complete" as per the ALSA Handbook. The reasons are as follows:
Protest was not sent to the chair of the Protest Committee as per the Handbook and the postmark of March 2, 2018 exceeds the 10 day limit from the end date of the show.

B. Filing and Contents

1. The Protest Intent Form (Form A) shall be sent only to the Protest Committee Chairperson along with the \$250.00 fee within 10 days of the discovery of the alleged violation.

Therefore I will be advising the ALSA office manager to return your check to you as this protest will not be moving forward.

Respectfully,
Barb Harris
Acting Chair of the ALSA Protest Committee

Motion by Cheryl to approved Protest Committee's report, seconded by Bill and unanimously approved.

Publications, Promotions, Marketing and Web Site Committee - Chair: Ruby Herron – Liaison: Open – No report

Regional Committee - Chair: Open – Liaison: Open Regional Superintendents have been sending their show information directly to Robin for posting on the calendar.

Show Management, Policy & Planning Committee—Chair: Kathy Devaul - Liaison: Bill – No report.

Youth Committee - Chair: Hunter Williams – Liaison: Bill – Hunter's report did not get forwarded to all Board members, so it will be tabled for discussion at the next meeting.

The Youth Scholarship Committee's selection of recipients for scholarships was reviewed Their two choices are Mackenzie Lynn Willy of Oklahoma and Avery Sims from Indiana.

Motion by Bill to approve the Youth Scholarship Committee's decision, seconded by Debbie and unanimously approved.

Jim will personally contact Mackenzie and Avery to congratulate them and ask them to send their college information to the office.

It was noted that an e-mail blast approved last month was apparently not sent out. It will be reviewed to see if it needs to be updated and then Robin will send it out.

Motion by Cheryl to adjourn, seconded by Bill and unanimously approved.

Meeting adjourned at 8:20 p.m.

E-mail motions

3/15/18 Minutes submitted for approval. No corrections requested.

3/15/18 Draft e-mail submitted by Cheryl regarding ad hoc committee's report. Approved by Bill and Debbie.

3/17/18 Motion by Bill to accept Larry's resignation. Seconded by Cheryl and unanimously approved.

Submitted April 12, 2018
By Cheryl Juntilla
Acting Secretary

ALSA Monthly BOD Meeting March 13, 2018

Call to order: 7:05 p.m.

Next Board Meeting: Tuesday, April 10, 2018, 7:00 p.m. Central Daylight Time
(All times posted are Central Daylight Time, if not noted)

Roll call:

President:	Jim Doyle
V. President:	Bill Feick
Secretary:	
Treasurer:	Cheryl Juntilla
Board Member:	Debbie Andrews
Office Manager:	Robin Turell

Office Report

BOD Meeting - Office Report Tuesday, March 13, 2018

1. Memberships

As of March 6th 2018, we currently have 168 regular members. This is an increase from last month of 17. We currently have 99 youth signed up. This is an increase from last month of 16. We have 114 LIFE Members. I do not have the current list of judges.

2. Shows

As of March 6th, 2018 there are currently 31 shows on the ALSA calendar for 2018. This is an increase from last month of 7 shows.

FYI – We did receive the results electronically for the 2017 Indiana State Fair Llama & Alpaca Show held in Indianapolis IN on August 4-5, 2017.

We have not received the judges' cards, recap sheet, and fee. I was informed that the judge's cards were being sent. I am not certain about the recap sheet and/or fee.

Once everything is received in the ALSA office, the results will be posted.

The "TOP 10 YOUTH AWARD" overall points for 2017 will be able to be calculated once done.

Motion by Cheryl to accept Office Report, seconded by Debbie and unanimously approved.

Treasurer's Report for January, 2018

- 1) Bank accounts have been reconciled
- 2) Annual report was timely filed with State of Wisconsin
- 3) Year-to-date comparison P&L report has been provided to Board

Current Assets

Checking Account	\$	7,727
Investment Account		44,501
Youth Scholarship Account		<u>5,754</u>

Total Bank Accounts	\$	57,982
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Total Current Assets	<u>\$ 57,982</u>
Liabilities	<u>0</u>
Total Liabilities	<u>0</u>
Equity	<u>\$ 57,982</u>
Total Liabilities and Equity	<u>\$ 57,982</u>

Cash Balance on Hand January 31, 2018 \$ 59,598

Receipts

Membership Revenue	\$ 1,875
Show Fee Revenue	\$ 1,386
2018 Judges' Dues	\$ 150
Handbook Sales	<u>\$ 15</u>

Total Receipts \$ 3,426

Disbursements

Bank/Credit Card Fees	\$ 56
BOD Expenses	\$ 7
Grand National Facility Deposit	\$ 500
Office Contract Labor	\$ 3,650
Constant Contact Eblast Expense	\$ 45
Office Supplies	\$ 145
Go To My PC	\$ 134
Computer Backup (Hard Drive)	\$ 130
Internet Usage Expense	\$ 146
Telephone Expense	\$ 143
Postage	<u>\$ 87</u>

Total Disbursements \$ 5,042

Balance on Hand February 28, 2018 \$ 57,982

Motion by Bill to accept Treasurer's Report, seconded by Debbie. Cheryl abstains. Motion carries.

Cheryl will follow up with the CPA about the Texas informational return.

Old Business: Jim will continue to follow up with Mr. Bice.

Item Larry was working on – Youth Jamboree – Robin will call Marilyn Nenni about promoting this event.

Discussion re Grand National Reimbursement Guidelines tabled at last meeting
Jim will follow up with Glenna about this and Grand National budget.

Ad hoc Committee's investigation and recommendation re violation of rule re qualification for Master Performance classes –

ALSA AD HOC Committee

February 27, 2018

Meeting Minutes and Recommendations to the Board

Meeting Called to Order at 8:03PM Eastern Time

Roll Call:

President: Jim Doyle

Ethics Chair: Cheryl Lambert

Show Management Chair: Kathy Devaul

Judges: Margaret Henry

Performance Chair: Anna Reese

ALSA Office Staff: Robin Turell

The Meeting began with Jim Doyle outlining why this committee was formed based on the February 13, 2018 Board of Directors meeting. At which time the Jim asked Cheryl Lambert, Ethics Chair, to explain the situation at hand, along with the proposed solution that was made to the Board, along with an explanation of the Letter that was sent to the Board.

Cheryl briefed the committee on the details of the ethical situation; but first and foremost she reemphasized that it was not her intent to pick on any specific exhibitor, but continued to explain a difficult situation for show superintendents when an exhibitor enters an animal in a Masters Performance class that has not qualified for that division by earning an **Advanced Performance Championship** but which has entered Master classes in prior shows. This is a rule in the handbook that goes back to when the Master Class was created and can be referenced in a 2012 Handbook that she had possession of. There has been much discussion amongst exhibitor's since the ALSA Email Blast dated March 16th that the Rule had been changed in 2015 and that they were not aware of this change. This however is not true as to the only change made to this rule was the addition in 2014 Handbook that once an animal was placed in a Master class it cannot go back to advance. The only change in 2015 was the required amount in a class from 6 to 5. She further stated as per the Handbook that it is the Exhibitors Responsibility to place animals in the correct classes.

The Proposed solution that Cheryl Lambert presented to the ALSA Board was to have the exhibitors entering the Master's Division be required to provide proof to each show superintendent that their animal has actually qualified by earning an Advanced Performance Championship and the actual shows that the animal earned to qualify to move up. This would allow for the Superintendent to quickly look and verify and possibly correct if there is a misunderstanding to a SHOW Grand and RESERVE versus Performance Grand and Reserve.

The committee then had a lengthy discussion on how to move forward, potential suspensions, along with many other potential solutions.

The committee decided to break this situation into three motions.

A Motion was made for the Following (Lambert was requested to state the Motion for the Committee)

A **Motion** to Grandfather all Animals that have been in Masters classes prior to February 13, 2018 ALSA Board of Directors meeting, and that moving forward all exhibitors be required to provide all superintendents when moving an animal up to a MASTER classes that they provide the actual shows that allowed the animal to qualify. And that said Superintendent must verify that the Animal is a qualified Advanced Performance Champion.

Second by Margaret Henry

Jim Called for the Vote and the Motion Passed unanimously – Anna Yes, Kathy yes, Cheryl Yes, Margret Yes

Rational: By putting a stake in the ground and moving forward would allow for the organization to move forward and acknowledge and address the problem. Although this may be considered by some that the organization is allowing for bad behavior, the committee felt that the damage of going back through all records, stripping exhibitors of awards that innocently without knowing other animals did not qualify, the massive time for the ALSA Office to go through every record, the Data base not being able to handle all of the changes, and so on it would be better to put the stake in the ground and moving forward address any and all violations.

The Committee then discussed how to handle violations. In a lengthy discussion, a motion was put together by all the committee's opinions as follows:

A Motion for the Following (Lambert was requested to state the Motion for the Committee)

A Motion that ALSA Office when reviewing Show Results see a potential violation within a MASTER's Performance Classes that it is brought to the Ethics Chair and this Committee to further investigate. If a Violation was found, there will be a recommendation made to the BOD for up to a 1 Year Suspension to the following: **Ranch/Farm, Exhibitor, Animal, and Show Superintendent.**

This motion was seconded by both Anna Reese and Margaret Henry

Jim Called for the Vote and the Motion Passed unanimously – Anna Yes, Kathy yes, Cheryl Yes, Margaret Yes

Rational: Based on the fact that it is the Exhibitors responsibility to properly enter their animals in the correct divisions it is also the Superintendents responsibility to verify all new animal move ups and that the animal in fact is a qualified Advanced Performance Animal that a 1 year suspension for the Ranch/Farm, exhibitor, animal and superintendent should be recommended. This allows for fairness to all exhibitors and stops further violations.

The last discussion the committee had was the required size of classes to count for Performance Animals. The discussion was around not having enough animals to have a qualified Advanced class and a qualified Master class that the superintendents are not combining the classes as stated in the handbook as their option. Therefore, the class would count for Performance Champions. Also a potential and final fix to the Master Class problem is that we reduce the required class amount based on shows Master class entries across the nation.

A Motion for the Following (Lambert was requested to state the Motion for the Committee)

A Motion To Highly recommend to all show superintendents to combine Advance and Master Classes as per the ALSA Handbook so that they have the number of entries for Grand and Reserve to count for Performance. And that the class requirement for Master's is changed from 5 to 3 for all Grands and Reserves to count for Performance Champions.

This motion was seconded by both Anna Reese and Margaret Henry

Jim Called for the Vote and the Motion Passed unanimously – Anna Yes, Kathy yes, Cheryl Yes, Margaret Yes

Rational: The committee discussed how across the country the average number of entries in Master Classes were 3. By reducing the required number of 5 to 3 would assist in resolving why exhibitors were entering animals who were not qualified to be in Masters in the first place. Also by reminding the Superintendents that they have the right to combine the Masters and Advance classes as per the handbook, would also resolve the required entry of 5 in advance and allow for the classes to count for Performance Champions.

It is requested that the ALSA Board of Directors accept this committee's report/minutes along with the committee's recommendations of all **three** motions so that this organization along with all of the future shows has a clear guideline of the rules and potential repercussions to violations moving forward.

We ask that you approved the three motions as a slate, and that once approved an email blast can go out to all exhibitors, superintendents and show management as soon as possible.

Jim made a Motion to adjourn the meeting

Seconded by all and approved by all.

Meeting adjourned at 9:03 Eastern Standard Time.

Respectfully Submitted March 1, 2018

By Cheryl Lambert

Ethic Chair and requested recording secretary of this committee meeting

Motion by Cheryl to accept ad hoc committee's report and recommendations and to request the committee to submit appropriate revisions to the Handbook Committee in accordance with the ALSA Process for Making Revisions to Handbook. Seconded by Bill and unanimously approved.

It was agreed that an e-mail blast should be drafted to inform the membership of the results of the ad hoc committee's review of this issue.

New Business: It was decided to not assign new liaisons for Larry's committees at this time. Those committee chairs should feel free to communicate with any Board member until new liaisons are appointed after the election.

It was noted that there would be no additional cost to hold an election for the chair of the judges committee this year, as the annual fee paid to the election service allows up to 10 elections. It was agreed to table this discussion until after July 1.

Correspondence from Members:

Committee Reports:

Alpaca Committee - Chair: Mary Reed - Liaison: Cheryl – No formal report – Discussion re e-mails received from Committee members. Cheryl will forward the Alpaca Committee's suggestions about low-cost educational youth events to the Youth Committee to work on ideas on ways to encourage show superintendents and 4-H leaders to get involved in organizing such events. It was noted that show superintendents in different parts of the country have held clinics with their shows and that many judges have donated their time to teach youth clinics, but that it would be good to promote more educational opportunities for youth members.

Election and Nominations Committee - Chair: Lougene Baird - Liaison: Debbie –

Election Committee Report – March 8, 2018

The Board approved proposed change to the ALSA Bylaws balloting is complete. The bylaws require approval of 2/3 of the memberships voting to amend the bylaws. The margin passed overwhelmingly by 97.4% approval. 77 voted, 75 voted yes. 2 voted no.

The change becomes effective immediately.

A list of Life members who no longer have good contact information on file with the organization is attached. We request that ALSA maintain this in a separate section of members in good standing. Each name turns up during election time. This requires a great deal of effort upon the office staff and Election Committee to locate and edit information for these members who ALSA has lost track of during the last decade. The members are no longer active or interested in lamas or the organization or deceased. Several have request no further contact and opted out receiving information from ALSA. The office and the Election Committee can share copies of the list.

Respectfully,
Lougene Baird, Chair
ALSA Election Committee

Motion by Cheryl to accept Election Committee's report, seconded by Bill and unanimously approved.

Discussion about draft election announcement, number of positions to fill, and deadlines to declare candidacy and submit Statements of Candidacy. Voting will be from May 25 to June 5 in accordance with Standing Rules Article III, Section 1(g).

Ethics Committee - Chair: Cheryl Lambert – Liaison: Cheryl – Committee Chair has removed herself from investigation of a pending protest due to a conflict of interest.

Finance & Budget Committee - Chair: Cheryl Juntilla – Liaison: Debbie – See Treasurer's report above.

Fleece Committee - Chair: Judy Glaser – Liaison: Cheryl – Written report was received today

The Fleece Committee is presently working on updates, corrections and future changes to Divisions, score cards and the manual. Manual suggested additions/changes will be sent to the Judges Committee. Handbook suggested changes will be sent to the Handbook Committee

when we all agree they are ready. Each Fleece Committee member has been given a task to work on. We as a committee have a deadline of 4/5 to present our work to each other.

Judy Glaser
Fleece Committee Chair

Grand National Committee - Chair: Glenna Overmiller – Liaison: Jim – No report.

Handbook Committee –Chair: Adryce Mathiesen – Liaison: Bill – No report.

Judge's Committee - Chair: Barb Harris – Liaison – No report.

Membership Committee - Chair: Lauren Wright – Liaison: Debbie – No report.

Performance Committee - Chair: Anna Reese – Liaison – No report.

Protest Committee - Chair: Cheryl Lambert – Liaison: Bill – Bill received a letter postmarked March 2, 2018, which included a protest from a member and a check for the \$250 protest fee. The Chair of the Protest Committee will remove herself from this matter due to a conflict of interest so it will be forwarded to the Chair of the Judges Committee in accordance with Handbook Part V, Section 1, paragraph 15.

Publications, Promotions, Marketing and Web Site Committee - Chair: Ruby Herron – Liaison: No report.

Regional Committee - Chair: Open – Liaison: Open – No report.

Show Management, Policy & Planning Committee–Chair: Kathy Devaul - Liaison: Bill – No report.

Youth Committee - Chair: Hunter Williams – Liaison: Bill – No report.

Motion to adjourn by Bill, seconded by Cheryl and unanimously approved.
Meeting adjourned at 8:18 p.m.

E-mail motions

- | | |
|---------|---|
| 2/14/18 | Minutes submitted for approval. No corrections requested. |
| 2/15/18 | Jim requests clarification that approval of Grand National Committee report includes approval of Fleece, Halter and Performance Coordinators. Unanimously approved. |
| 2/15/18 | Draft e-mail blast regarding Master Performance Division submitted by Cheryl for approval. Approved by Bill and Jim. |
| 2/16/18 | Larry submits his resignation from the Board. |
| 2/21/18 | Motion by Cheryl to adopt the following Emergency Resolution: |

WHEREAS Larry Lewellyn has resigned as a member of the ALSA Board of Directors and there is no eligible candidate from a prior election available to fill the remainder of his term, and

WHEREAS there are fewer than four months remaining until the next election of directors,

IT IS HEREBY RESOLVED that the Board of Directors shall continue to operate with the remaining four members until July 1, 2018, at which time the Directors elected this year shall take office.

Seconded by Bill and unanimously approved.

Submitted March 15, 2018
By Cheryl Juntilla
Acting Secretary

ALSA Monthly BOD Meeting February 13, 2018

Call to order: 7:09 p.m.

Next Board Meeting: Tuesday, March 13, 2018, 7:00 p.m. Central Daylight Time
(All times posted are Central Daylight Time, if not noted)

Roll call:

President: Jim Doyle

V. President: Bill Feick

Secretary:

Treasurer: Cheryl Juntilla

Board Members: Debbie Andrews

Larry Lewellyn

Non-Board Members

Office Manager: Robin Turell

Chair of Ethics

Committee: Cheryl Lambert (left meeting at 8:06 p.m.)

Member: Cynthia Masters

After calling the meeting to order, Jim asked Cheryl Lambert to address the Board regarding an ethical issue that has come to her attention. This issue is of concern to her as Chair of the Ethics and Protest Committees, and also as a show superintendent. She emphasized that it was not her intent to pick on any specific exhibitor, but wanted to propose a possible solution to a difficult situation for show superintendents when an exhibitor enters an animal in a Masters Performance class that has not qualified for that division by earning an Advanced Performance Championship but which has entered Master classes in prior shows. She has reason to believe this issue may cause problems at a show next weekend and would appreciate direction from the Board.

A lengthy discussion was had about what to do to prevent this from happening again in the future as well as the impact of retroactively disqualifying animals. It was noted that it is the responsibility of the exhibitor to ensure their animal is entered in the correct class. It was suggested that exhibitors entering the Masters Division be required to provide proof to each show superintendent that their animal has actually qualified by earning an Advanced Performance Championship.

It was agreed that a thorough investigation and more discussion needs to take place before the Board can decide upon an ultimate solution, but in the meantime we need to provide an answer for the show next weekend.

Motion by Cheryl to not require the superintendent to disqualify the animal in question at the show next weekend, with the understanding that the Board is still investigating and discussing the issue. Seconded by Bill. Roll call vote: Cheryl aye; Debbie aye; Larry aye; Bill aye. Motion carries.

Jim thanked Cheryl Lambert for attending and explaining this situation to the Board. He also thanked her for her work as a show superintendent.

Bill asked Cheryl Lambert about her opinion as to why people are reluctant to file protests when violations of the rules occur. She said the two reasons she has heard is that the protest fee is too high and people don't want to cause a ruckus.

BOD Meeting - Office Report Tuesday, February 13th, 2018

1. Memberships

As of February 6th 2018, we currently have 151 regular members. This is an increase from last month of 82 members. This includes 10 new Adult Memberships. We currently have 83 youth signed up. This includes 11 new Youth memberships. This is an increase from last month of 54. We have 114 LIFE Members. We will get the count of judges from Barb Harris this month. (All 2018 Judges are being calculated and will be updated soon on the ALSA website)

2. Shows

Discussion: As of today, February 6th 2018 we have one 2017 show that we have not gotten the results for. This show is the 2017 Indiana State Fair Llama & Alpaca Show held in Indianapolis IN on August 4-5, 2017. A registered letter with return receipt was sent to both the show superintendent and to the Indiana State Fair Office. The only signature showing receipt of this was the Indiana State Fair Office. There has been no reply from them nor the superintendent of this show, Lisa Robinson.

- ALSA Exhibitors need to know that the 2017 results from the Indiana State Fair Llama & Alpaca Show are not posted with ALSA.
- We cannot verify any results that are not given to the ALSA office with the judges' cards.
- The results, fee, judges card and recap sheet have not been received by ALSA.
- The fee that the ALSA exhibitors paid was not received by the ALSA office. We do not know where this fee has gone.

The "TOP 10 YOUTH AWARD" overall points for 2017 cannot be calculated until the final results are received in order to be fair to all ALSA youth.

After discussion it was agreed that Jim will contact the ILR office to see if the results might have been mailed there by mistake. It was also agreed that Robin will obtain the names of the exhibitors from the Indiana State Fair website and draft a letter to be sent to each by regular mail to inform them of the situation.

There are currently 24 shows on the ALSA calendar for 2018. This is an increase from last month of 10 shows.

3. ALSA Database Discussion – Neither Robin nor Jim has heard from Mr. Bice. Jim will call him in the morning.

4. Question about the ALSA treasurer position. Member asked if the requirements for the treasurer position would be posted.

Cheryl will draft a list of the Treasurer's duties for the Board's review.

Motion by Larry to accept Office Report. Seconded by Debbie and unanimously approved.

Treasurer's Report for January, 2018

- 1) Bank accounts have been reconciled
- 2) 1099 forms were timely mailed and filed
- 3) Information for tax return has been sent to Bob McCombs and Company, CPA
- 4) Year-to-date comparison P&L report has been provided to Board

Current Assets

Checking Account	\$	9,343
Investment Account		44,501
Youth Scholarship Account		<u>5,754</u>

Total Bank Accounts \$ 59,598

Total Current Assets \$ 59,598

Liabilities 0

Total Liabilities 0

Equity \$ 59,598

Total Liabilities and Equity \$ 59,598

Cash Balance on Hand December 31, 2017 \$ 57.649

Receipts

Membership Revenue	\$	4,965
Show Fee Revenue	\$	565
2018 Judges' Dues	\$	700
Judges Clinics Fees	\$	100
Regional Revenue	\$	42
Website Income	\$	<u>100</u>

Total Receipts \$ 6,472

Disbursements

Bank/Credit Card Fees	\$	193
BOD Expenses	\$	7
Office Contract Labor	\$	3,650
Constant Contact Eblast Expense	\$	45
Office Supplies	\$	155
Internet Usage Expense	\$	231
Telephone Expense	\$	143
Postage	\$	<u>99</u>

Total Disbursements \$ 4,523

Balance on Hand January 31, 2018 \$ 59,598

Old Business: Youth Jamboree – Larry will submit a specific written proposal about offering youth memberships as prizes so the Board can vote on it via e-mail.

Proposed Youth Event in March in Southeast Region has been cancelled.

New Business: Discussion regarding whether benefit of Grand National qualifying cards justified the cost of printing and postage.

Motion by Bill to not ask show superintendents to hand out Grand National qualifying cards this year. Seconded by Cheryl and unanimously approved.

Discussion about whether to offer the Youth Judging incentive program this year.

Motion by Bill to not offer the Youth Judging incentive again until 2019. Seconded by Cheryl and unanimously approved.

Approval of membership list as of date of record for special election prepared by Robin and Cheryl.

Motion by Bill to approve membership list, seconded by Debbie, Larry votes yes. Cheryl abstains.

Motion by Cheryl to approve payment of \$334 for one-year electronic election cost, which will cover up to 10 elections this year. Seconded by Bill and unanimously approved.

Correspondence from Members

Feb. 12, 2018

Dear Board Members,

Re: Exploiting a Sanctioned Class

We are very concerned that a member was allowed to exploit a sanctioned class where the outcome was predetermined for a certain llama and owner to win a championship. (ALSA BOD Minutes, Jan. 9, 2018) If the claims could be proven through show records, and named entries violated a standing rule (qualifying for Master Performance Classes), then it should have been viewed as a gross violation against the association and the BOD should have acted upon it immediately. All Grands earned from said llama(s) should have been voided and members who knowingly were involved should have had their membership suspended. Being allowed to manipulate a class in such a manner should never be tolerated in *any* show association regardless if a “formal” protest has been filed or not, how long ago this practice was done, or by whom.

There are many reasons why a member will not file a formal protest, with the high out-of-pocket cost probably being the main cause followed by lack of faith in the Association. By having discrepancy on interpretation of ALSA rules between committees, it is not worth the risk of the protest being found invalid and lose the \$250.00 protest fee. With this said, the ruling on requirements for showing in

Master Division is clearly written in the current handbook and states the class is “for all animals **that have completed** the requirements for an ALSA Advanced Performance Champion”. This leaves no room for misinterpretation. As keeper of members’ points and achievements, ALSA should have known this infraction and disqualified the llamas immediately.

We recently attended several shows where unqualified llamas entered in the Master Divisions were clearly not trained at master level and unable to do even half the obstacles. We feel this degrades the overall value of the Master Class but the violation of “cheating the system” regardless of what class, degrades not only the authentication of ALSA’s Championships but ALSA as a whole, undermining their trustworthiness and integrity. With a BOD panel that turns a blind eye to such behavior based on “no formal protest”, is this sending the message that a member can do whatever as long as no-one complains? Shame on you all!

It was agreed that the Board has to take decisive steps to ensure this problem is corrected. Jim will form an ad hoc committee including the chairs of the Ethics, Judges, Show Management and Performance Committees to investigate and recommend a solution. Cheryl is instructed to draft a letter to the members thanking them for bringing this to the Board’s attention.

Committee Reports:

Alpaca Committee - Chair: Mary Reed - Liaison: Larry relinquishes his position as Liaison to Cheryl and will send her copies of correspondence he has had with the Committee so she can get up to speed on what has and has not been done.

Election and Nominations Committee - Chair: Lougene Baird - Liaison: Debbie – No report.

Ethics Committee - Chair: Cheryl Lambert – Liaison: Cheryl – Additional complaints have been received about violations of Handbook Part M, Section 2 D by exhibitors entering unqualified animals in the Masters Performance classes to fill the division. The Chair of the Committee has been asked to attend the meeting to address the Board directly about this problem.

Motion by Bill to accept Ethics Committee’s report, seconded by Larry and unanimously approved.

Finance & Budget Committee - Chair: Cheryl Juntilla – Liaison: Debbie – See Treasurer’s report above.

Fleece Committee - Chair: Judy Glaser – Liaison: Cheryl – Judy sent an e-mail to all ALSA Fleece Judges and asked for volunteers to serve on Committee as well as ideas for what the Committee needs to concentrate on first. She got a total of five volunteers and requests approval of Cindy Ruckman, Cynthia Ernst, Tracy Weaver, Maryan Baker and Joy Bishop-Forshey as committee members.

Motion by Bill to approve committee members, seconded by Debbie and unanimously approved.

Grand National Committee - Chair: Glenna Overmiller – Liaison: Jim

To The ALSA Board of Directors:

I would like to make some changes on the Grand National committee for this coming year.

Judy Glaser- Fleece coordinator
Sandy Auld- Halter Coordinator
Joy Pedroni- Performance coordinator

These people are excited and quickly making plans to make 2018 Grand Nationals fun for everyone.

Thank you,
Glenna Overmiller
Chairman ALSA Grand Nationals

Motion by Cheryl to accept committee report, seconded by Bill and unanimously approved.

Jim stated that Glenna had a question about what kind of compensation could be made for the cost of hauling obstacle course materials. Cheryl said that for the past three years the Performance Coordinator's gas expenses have been reimbursed. There was some discussion about whether it would be cheaper to pay mileage and Jim and Glenna will investigate that.

Agenda items requested by Larry:

Selection of GN judges after GN submits their selection. Larry stated that the Board of Directors needs to have faith in the judgment of the Grand National Committee when it makes its selections and stop judge-shopping. The list of eligible judges has been sent to the GN Committee.

GN reimbursement guidelines. Motion by Bill to table discussion of GN and Regional guidelines until next meeting. Seconded by Cheryl and unanimously approved,

Handbook Committee –Chair: Adryce Mathisen – Liaison: Bill – No report.

Judge's Committee - Chair: Barb Harris – Liaison: Larry -- No report.

Membership Committee - Chair: Lauren Wright – Liaison: Debbie – No report.

Performance Committee - Chair: Anna Reese – Liaison: Larry – No report.

Protest Committee - Chair: Cheryl Lambert – Liaison: Bill – No report.

Publications, Promotions, Marketing and Web Site Committee - Chair: Ruby Herron – Liaison: Larry – No report.

Regional Committee - Chair: Open – Liaison: Open Regional superintendents were reminded to order their ribbons early to take advantage of Winter Sale and Cheryl has heard from at least one who is doing so.

Show Management, Policy & Planning Committee—Chair: Kathy Devaul - Liaison: Bill – No report.

Youth Committee - Chair: Hunter Williams – Liaison: Bill – No report.

Jim invited Cynthia Masters to offer any comments she might have about how ALSA could encourage more participation by alpaca owners. She thanked Larry for his work as liaison and said she looked forward to working with Cheryl. She also mentioned that she and another Alpaca Committee member had done some analysis which could provide helpful information.

Motion to adjourn by Cheryl, seconded by Bill and unanimously approved.

Meeting adjourned at 9:39 p.m.

E-mail motions

1/10/18 Minutes submitted for approval. No corrections requested.

1/25/18 Motion by Larry to approve a quarter-page ad in the Gathering showbook in exchange for five ALSA recording numbers. Seconded by Cheryl.

1/29 /18 Motion by Larry to approve annual Go to My PC contract in the amount of \$133.92. Seconded by Debbie and unanimously approved.

1/29/18 Motion by Larry to approve payment of January office expenses in the amount of \$579.68 Seconded by Debbie.

Submitted February 14, 2018.

By Cheryl Juntilla
Acting Secretary
But Only for Four More Meetings

ALSA Monthly BOD Meeting January 9, 2018

Call to order: 7:00 p.m.

Next Board Meeting: Tuesday, February 13, 2018, 7:00 p.m. Central Daylight Time
(All times posted are Central Daylight Time, if not noted)

Roll call:

President: Jim Doyle

V. President: Bill Feick

Secretary:

Treasurer: Cheryl Juntilla

Board Members: Debbie Andrews

Larry Lewellyn

Office Manager Robin Turell

Office Report

BOD Meeting - Office Report Tuesday, January 9, 2018

1. Memberships

As of January 4th 2018, we currently have 69 regular members. We currently have 29 youth signed up. We are getting the judges memberships and dues taken care of. This will be reported once I have received verification from Barb Harris.

2. Shows

As of today, January 4th 2018 we have one 2017 show that we have not gotten the results for. This show is the 2017 Indiana State Fair Llama & Alpaca Show held in Indianapolis IN on August 4-5, 2017. This is being attended to. The "TOP 10 YOUTH AWARD" cannot be calculated until the final results are received. All shows, except for the above mentioned show, are posted for 2017.

There are currently 14 shows on the ALSA calendar for 2018. There will be some email blasts going out to remind all superintendents to get their shows on the calendar now for 2018.

3. ALSA Database Discussion – Robin has not heard from Mr. Bice.

After brief discussion, Robin is authorized to immediately send letters by registered mail to both the Show Superintendent and Indiana State Fair Board. The office needs to do this kind of follow up right away if a show does not comply with the 15 day deadline for submitting results and fees.

Jim will send an e-mail to Mr. Bice.

Motion by Cheryl to accept Office Report, seconded by Bill and unanimously approved.

Treasurer's Report for Year Ended December 31, 2017

- 1) Bank accounts have been reconciled
- 2) 1099 forms have been ordered and received from Intuit

Cheryl will rely on the accuracy of social security numbers provided by payees to complete and timely file the 1099 forms. She will not be personally liable for any fines imposed by the IRS for inaccurate information supplied by any individual.

- 3) Expense Report form needs to be updated for 2018 IRS mileage rate of 54.5 cents

Motion by Cheryl to authorize Jim to sign a contract as President of ALSA to hire Bob McCombs and Company, CPAs to prepare ALSA's Form 990 for 2017. Seconded by Larry and unanimously approved. Cheryl will provide Mr. McCombs with whatever information and records he needs.

Current Assets

Checking Account	\$	7,394
Investment Account		44,501
Youth Scholarship Account		<u>5,754</u>
Total Bank Accounts	\$	57,649
Total Current Assets	\$	<u>57,649</u>
Liabilities		<u>0</u>
Total Liabilities		<u>0</u>
Equity	\$	<u>57,649</u>
Total Liabilities and Equity	\$	<u>57,649</u>

Cash Balance on Hand January 1, 2017 \$ 74,201

Receipts

Membership Revenue	\$	19,675
Show Fee Revenue	\$	26,298
2017 Judges' Dues	\$	650
2018 Judges' Dues	\$	1,750
Judges Clinics Fees	\$	2,550
Grand National Revenue	\$	25,683
Regional Revenue	\$	15,775
Youth Scholarship Income	\$	1,649
Interest Earned	\$	107
Handbook Sales	\$	24
Advertising Income	\$	<u>20</u>

Total Receipts \$ 94,181

Disbursements

Bank/Credit Card Fees	\$ 2,897
BOD Expenses	\$ 797
Corporate Renewal	\$ 462
Office Contract Labor	\$ 45,000
Office GN travel	\$ 923
Eblast Expense	\$ 610
Office Supplies	\$ 924
Internet Expense	\$ 2,422
Telephone Expense	\$ 1,591
Postage	\$ 1,445
Handbook binders & printing	\$ 1,915
Grand National Expenses	\$ 27,337
Insurance	\$ 5,750
Judges Clinic Expenses	\$ 2,323
Judges Committee Expenses	\$ 71
Showring Publication Expense	\$ 456
Regional Expenses	\$ 14,060
Website Development	\$ 250
Scholarships Paid	<u>\$ 1,500</u>

Total Disbursements \$ 110,733

Balance on Hand December 31, 2017 \$ 57,649

Motion by Larry to accept Treasurer's Report, seconded by Bill. Debbie votes yes. Cheryl abstains.

Cheryl will send Board members a two-year Profit and Loss Comparison Report for review and budget planning.

Old Business: Draft letter to member regarding marketing idea was approved to be sent.

New Business: Treasurer – Discussion regarding the transition of responsibilities when the new Board members are elected. The selection of the next Treasurer will be decided by the incoming Board and Cheryl will do everything possible to make a smooth transition and make sure ALSA financial matters will continue to be taken care of. It was noted that the Bylaws do not require the Treasurer to be a member of the Board of Directors. There has been some confusion about this point and it was suggested that the Standing Rules be amended to clarify that the Board can appoint or hire a person to perform the duties of Treasurer if no elected Board member is willing or able to do so.

Youth Jamboree – Larry has had conversations with Mark Foerder and Marilyn Nenni regarding the Youth Jamboree to be held in July and possible incentives to increase ALSA youth membership. He will get a specific written proposal for Board review.

Proposed Youth Event in March in Southeast Region -- Bill had a conversation with Cheryl Lambert about possibly teaching a youth seminar at the SSLA Conference. He

will get more information from Cheryl Lambert and request approval from the Judges Committee.

Correspondence from Members:

This request is being made on behalf of the Grand Mesa Llama and Alpaca Club. The Club has hosted the Grand Mesa and Kokopelli Llama Shows in Grand Junction for many years. As the llama community has gotten smaller, so have our shows and we operate on a very tight budget.

In May 2017 we were forced to cancel our shows at the last minute due to an unusual late snow storm which made it dangerous and almost impossible for exhibitors to travel across the mountains to get to Grand Junction. It just wasn't worth people risking their lives and animals for a llama show.

In fairness to the exhibitors we refunded all entry fees. Unfortunately the airlines, hotels and Mesa County Fairgrounds were not as generous so we ended up paying for many expenses without any income to cover them. I am therefore requesting that the \$75 of sanctioning fees that were paid to ALSA for the 2017 shows be applied to the 2018 Grand Mesa and Kokopelli Llama Shows. Please let me know if this will be possible. Thank you.

Wally Juntilla, President
Grand Mesa Llama and Alpaca Club

Motion by Larry to approve applying \$75 sanctioning fees paid by the Grand Mesa Llama and Alpaca Club in 2017 to the 2018 Grand Mesa and Kokopelli Classic Shows. Seconded by Bill. Debbie votes yes. Cheryl abstains.

Committee Reports:

Alpaca Committee - Chair: Mary Reed - Liaison: Larry – No report.

Election and Nominations Committee - Chair: Lougene Baird - Liaison: Debbie –

Debbie,

I am suggestion with the bylaw change, ALSA finally has no need for a Nomination Committee. Would it be possible to delete this Committee from the Handbook once and for all. ALSA has never had the good fortune to have a functioning NC.

Please present this to the Board. I have removed most of it from Article III but there are other places such as B2 would be just Election Committee, not the Election and Nominating Committee.

Thank you, Lougene

Motion by Cheryl to approve Election Committee's suggestion to eliminate wording about the Nomination Committee and to authorize the Election Committee to proceed with a Special Election for members to vote on proposed Bylaw Changes as soon as possible. Seconded by Debbie and unanimously approved.

Ethics Committee - Chair: Cheryl Lambert – Liaison: Cheryl – No written report. Goal is to have a code of conduct drafted for next Handbook revisions. The Committee Chair

informed the Liaison that she has received calls from members wishing to file ethics complaints about an exhibitor entering unqualified animals in Master Performance classes just to fill the division so her Grand and Reserve placings would count towards the ALSA Awards Program. Larry stated that the show superintendent who allowed this was also to blame and that members who feel a rule has been violated should not hesitate to submit written complaints.

Finance & Budget Committee - Chair: Cheryl Juntilla – Liaison: Debbie – See Treasurer's report above.

Fleece Committee - Chair: Open – Liaison: Cheryl – No response was received from one of the people who was asked to serve as co-chair and we need to get a chair in place so the Committee can get to work.

Motion by Cheryl to approve Judy Glaser as Chair of the Fleece Committee, seconded by Bill and unanimously approved.

Grand National Committee - Chair: Glenna Overmiller – Liaison: Since no other Board members are willing to replace Cheryl as Liaison, Jim will contact Glenna to confirm if she is willing to continue to serve as superintendent.

Handbook Committee –Chair: Adryce Mathiesen – Liaison: Bill – No report.

Judge's Committee - Chair: Barb Harris – Liaison: Larry

Hi Larry,
Here is an option for an alternative to attending the Grand National Judge's Meeting in person. We had such good participation at this one in 2017 using the webinar approach that I think we could do alot more with it.

Part 5 – Section 2 A9

9. All ALSA judges who meet the following requirements are released from having to attend any further clinics:

- a) All dues are current.
- b) All required paper work is current.
- c) No upheld complaints or protests.
- d) Judge must attend participate in at least one Judges' Video conference meeting held at the Grand National in a 5 year period. Participation may be in person, by phone or via web conference.
- e) Judge must participate on a yearly conference call as conducted by the Judge's committee.

Barb

It was noted that this report contains a proposed Handbook revision and the time for voting on Handbook revisions for this year has passed. The proposed revision will have to go to the Handbook Committee for possible inclusion in the next edition.

Motion by Cheryl to continue to allow judges to attend the Annual Grand National Judges Meeting in person, by telephone or via web conference. Seconded by Debbie and unanimously approved.

It was noted that the GN meeting could be a lot more productive if a written agenda with specific items for discussion was prepared and distributed to all judges in advance. It was also stated that the requirements for maintaining judges' certifications have been reduced to nothing.

Membership Committee - Chair: Lauren Wright – Liaison: Debbie – No report.

Performance Committee - Chair: Anna Reese – Liaison: Larry – No report.

Protest Committee - Chair: Cheryl Lambert – Liaison: Bill – There are no protests pending

Publications, Promotions, Marketing and Web Site Committee - Chair: Ruby Herron – Liaison: Larry –

Larry,

I am seeking approval to research some ideas for ALSA incentives and I'd like to let the ALSA BOD be aware that I am willing to promote ALSA through the Publication and Promotions Committee by using my marketing abilities. I feel this will help ALSA with increasing its membership, Show attendance, Regional Shows, Grand National Show, and other sponsored events. My first idea for consideration is this:

Each month have a PHOTO OF THE MONTH contest.
Entries MUST BE from an ALSA member. (This will bring membership)

This will be open to all Adult and Youth together. (Only one award per month given)

Only one entry (photo) per individual per month. Each month the winner will be voted on by me by the first week of the next month. The three most current photos will be picked for the cover of the Showring Magazine. (The Showring is a quarterly magazine, so it is published every 3 months and I would choose between the last 3 winning photos for the cover.)

If their photo is chosen for the front cover of the Showring, they will be entitled two Free ALSA numbers. (This is non-transferrable)
All the winning photos will be published in the Showring and on the ALSA website with them and their ranch recognition.

This idea is open for suggestions. I would like to start on this right away for January!

Thank you Larry,

Ruby Herron
Editor
Showring Magazine

Note – this proposal was submitted to Board members for review after the meeting.
E-mail motion by Bill to approve proposal, seconded by Cheryl and unanimously approved.

Regional Committee - Chair: Open – Liaison At this time no Board members are willing to replace Cheryl as Liaison, so the position will remain open until after the next election of Board members. Cheryl will contact the Regional Superintendents to remind them to try to get their ribbon orders placed before February 15 to take advantage of the Winter Sale. The following resignation was reviewed and accepted.

Dear Cheryl & the ALSA Board of Directors:

It has been our privilege and honor to Superintendents of the Western Regionals Llama Show for the past six years. Ron and I have had so much fun coming up with our themed shows and creating new and challenging obstacles for our exhibitors. It really has been a blast.

But, we need a break. Therefore, we officially tender our resignation as Western Regionals superintendents effective immediately. We didn't want to leave ALSA in the lurch so we recruited our own replacements. Llama Association of Southern California (LASC) has offered to step into our shoes and take on the show. Ron and I heartily recommend them and will support their show in every way possible. We have a good supply of ribbons which we will hand off to them at the next show to save postage dollars. We will lend them any of our obstacles that they want/need and will always be available for any questions they may have.

Thank you for putting your trust in us to handle such an important show for ALSA.

Respectfully submitted,
Joy & Ron Pedroni
Black Cat Llamas

Cheryl was instructed to draft a thank you letter to Joy and Ron Pedroni for their years of service. The following proposal for the 2018 Western Regional was reviewed.

Hello Cheryl,

Joy Pedroni has said she wishes to resign as superintendent of the Western Regional. Our club, Llama Association of Southern California would like to take on doing this show.

We have already investigated and are ready to reserve October 6-7 2018 at the Tejon Ranch facility in Lebec, CA for next year's show.

This facility will cost \$1200 for the weekend. There has not been a llama show here before, but management there is quite excited to have us come.

LASC members are active ALSA members and look forward to having the regional at a facility easily accessible to them. As the location doesn't require those traveling from the north to enter the Los Angeles area and deal with that traffic, hopefully Northern and Central CA members will feel welcome to come.

DeeAnn Forester has agreed to be the superintendent. She will take care of hiring the judge and setting up accommodations for him/her. There are several volunteers who have agreed to help with setting up the obstacle courses. Of course, we don't dream of ever living up to a Pedroni

production, but we will do our best. Also volunteered already are scorekeepers and clean up crew.

I would be glad to answer any questions you have and to be the point person for contact. I prefer not to be named as superintendent though as I would also like to be able to support the show by entering a few llamas in performance, too.

Eileen Ditsler

Icehouse Llamas, San Dimas CA

Home of National Halter, Performance and Driving Champions - RMP Chill Out, Icehouse Archangel, Argentine Sugabo- and more to come!

Motion by Cheryl to approve the proposal, seconded by Bill and unanimously approved.

Show Management, Policy & Planning Committee—Chair: Kathy Devaul - Liaison: Bill – No report.

Youth Committee - Chair: Hunter Williams – Liaison: Bill – No report.

Motion to adjourn by Cheryl, seconded by Bill and unanimously approved.
Meeting adjourned at 9:01 p.m.

E-mail motions

- | | |
|----------|---|
| 12/12/17 | Jim requests approval of two-year office contract payable at \$3,650 per month. Larry, Bill and Debbie vote yes. Cheryl votes no. |
| 12/14/17 | Robin requests immediate revision to Handbook Part F, Section 9(B) to state that Grand and Reserve Championships earned at the Grand National Show count towards ALSA Champion designation regardless of the number of entries in the division. Unanimously approved by telephone vote. |
| 12/17/17 | Minutes of Board meeting submitted for corrections. Approved by Jim, Bill and Debbie. No corrections received. |
| 12/19/17 | Motion by Debbie to pay Robin an additional \$ 614.82 in travel expenses, seconded by Bill. Larry votes yes. Cheryl raises Point of Order that ALSA's Reimbursement Guidelines require receipts or other proof of expenses and votes no. |
| 12/25/17 | Winter Showring magazine submitted for approval. Unanimously approved. |

Submitted January 11, 2018

By Cheryl Juntilla

Reluctantly Still Acting Secretary

ALSA Monthly BOD Meeting March 13, 2018

Call to order: 7:05 p.m.

Next Board Meeting: Tuesday, April 10, 2018, 7:00 p.m. Central Daylight Time
(All times posted are Central Daylight Time, if not noted)

Roll call:

President:	Jim Doyle
V. President:	Bill Feick
Secretary:	
Treasurer:	Cheryl Juntilla
Board Member:	Debbie Andrews
Office Manager:	Robin Turell

Office Report

BOD Meeting - Office Report Tuesday, March 13, 2018

1. Memberships

As of March 6th 2018, we currently have 168 regular members. This is an increase from last month of 17. We currently have 99 youth signed up. This is an increase from last month of 16. We have 114 LIFE Members. I do not have the current list of judges.

2. Shows

As of March 6th, 2018 there are currently 31 shows on the ALSA calendar for 2018. This is an increase from last month of 7 shows.

FYI – We did receive the results electronically for the 2017 Indiana State Fair Llama & Alpaca Show held in Indianapolis IN on August 4-5, 2017.

We have not received the judges' cards, recap sheet, and fee. I was informed that the judge's cards were being sent. I am not certain about the recap sheet and/or fee.

Once everything is received in the ALSA office, the results will be posted.

The "TOP 10 YOUTH AWARD" overall points for 2017 will be able to be calculated once done.

Motion by Cheryl to accept Office Report, seconded by Debbie and unanimously approved.

Treasurer's Report for January, 2018

- 1) Bank accounts have been reconciled
- 2) Annual report was timely filed with State of Wisconsin
- 3) Year-to-date comparison P&L report has been provided to Board

Current Assets

Checking Account	\$	7,727
Investment Account		44,501
Youth Scholarship Account		<u>5,754</u>

Total Bank Accounts	\$	57,982
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Total Current Assets	<u>\$ 57,982</u>
Liabilities	<u>0</u>
Total Liabilities	<u>0</u>
Equity	<u>\$ 57,982</u>
Total Liabilities and Equity	<u>\$ 57,982</u>

Cash Balance on Hand January 31, 2018 \$ 59,598

Receipts

Membership Revenue	\$ 1,875
Show Fee Revenue	\$ 1,386
2018 Judges' Dues	\$ 150
Handbook Sales	<u>\$ 15</u>

Total Receipts \$ 3,426

Disbursements

Bank/Credit Card Fees	\$ 56
BOD Expenses	\$ 7
Grand National Facility Deposit	\$ 500
Office Contract Labor	\$ 3,650
Constant Contact Eblast Expense	\$ 45
Office Supplies	\$ 145
Go To My PC	\$ 134
Computer Backup (Hard Drive)	\$ 130
Internet Usage Expense	\$ 146
Telephone Expense	\$ 143
Postage	<u>\$ 87</u>

Total Disbursements \$ 5,042

Balance on Hand February 28, 2018 \$ 57,982

Motion by Bill to accept Treasurer's Report, seconded by Debbie. Cheryl abstains. Motion carries.

Cheryl will follow up with the CPA about the Texas informational return.

Old Business: Jim will continue to follow up with Mr. Bice.

Item Larry was working on – Youth Jamboree – Robin will call Marilyn Nenni about promoting this event.

Discussion re Grand National Reimbursement Guidelines tabled at last meeting
Jim will follow up with Glenna about this and Grand National budget.

Ad hoc Committee's investigation and recommendation re violation of rule re qualification for Master Performance classes –

ALSA AD HOC Committee

February 27, 2018

Meeting Minutes and Recommendations to the Board

Meeting Called to Order at 8:03PM Eastern Time

Roll Call:

President: Jim Doyle

Ethics Chair: Cheryl Lambert

Show Management Chair: Kathy Devaul

Judges: Margaret Henry

Performance Chair: Anna Reese

ALSA Office Staff: Robin Turell

The Meeting began with Jim Doyle outlining why this committee was formed based on the February 13, 2018 Board of Directors meeting. At which time the Jim asked Cheryl Lambert, Ethics Chair, to explain the situation at hand, along with the proposed solution that was made to the Board, along with an explanation of the Letter that was sent to the Board.

Cheryl briefed the committee on the details of the ethical situation; but first and foremost she reemphasized that it was not her intent to pick on any specific exhibitor, but continued to explain a difficult situation for show superintendents when an exhibitor enters an animal in a Masters Performance class that has not qualified for that division by earning an **Advanced Performance Championship** but which has entered Master classes in prior shows. This is a rule in the handbook that goes back to when the Master Class was created and can be referenced in a 2012 Handbook that she had possession of. There has been much discussion amongst exhibitor's since the ALSA Email Blast dated March 16th that the Rule had been changed in 2015 and that they were not aware of this change. This however is not true as to the only change made to this rule was the addition in 2014 Handbook that once an animal was placed in a Master class it cannot go back to advance. The only change in 2015 was the required amount in a class from 6 to 5. She further stated as per the Handbook that it is the Exhibitors Responsibility to place animals in the correct classes.

The Proposed solution that Cheryl Lambert presented to the ALSA Board was to have the exhibitors entering the Master's Division be required to provide proof to each show superintendent that their animal has actually qualified by earning an Advanced Performance Championship and the actual shows that the animal earned to qualify to move up. This would allow for the Superintendent to quickly look and verify and possibly correct if there is a misunderstanding to a SHOW Grand and RESERVE versus Performance Grand and Reserve.

The committee then had a lengthy discussion on how to move forward, potential suspensions, along with many other potential solutions.

The committee decided to break this situation into three motions.

A Motion was made for the Following (Lambert was requested to state the Motion for the Committee)

A **Motion** to Grandfather all Animals that have been in Masters classes prior to February 13, 2018 ALSA Board of Directors meeting, and that moving forward all exhibitors be required to provide all superintendents when moving an animal up to a MASTER classes that they provide the actual shows that allowed the animal to qualify. And that said Superintendent must verify that the Animal is a qualified Advanced Performance Champion.

Second by Margaret Henry

Jim Called for the Vote and the Motion Passed unanimously – Anna Yes, Kathy yes, Cheryl Yes, Margret Yes

Rational: By putting a stake in the ground and moving forward would allow for the organization to move forward and acknowledge and address the problem. Although this may be considered by some that the organization is allowing for bad behavior, the committee felt that the damage of going back through all records, stripping exhibitors of awards that innocently without knowing other animals did not qualify, the massive time for the ALSA Office to go through every record, the Data base not being able to handle all of the changes, and so on it would be better to put the stake in the ground and moving forward address any and all violations.

The Committee then discussed how to handle violations. In a lengthy discussion, a motion was put together by all the committee's opinions as follows:

A Motion for the Following (Lambert was requested to state the Motion for the Committee)

A Motion that ALSA Office when reviewing Show Results see a potential violation within a MASTER's Performance Classes that it is brought to the Ethics Chair and this Committee to further investigate. If a Violation was found, there will be a recommendation made to the BOD for up to a 1 Year Suspension to the following: **Ranch/Farm, Exhibitor, Animal, and Show Superintendent.**

This motion was seconded by both Anna Reese and Margaret Henry

Jim Called for the Vote and the Motion Passed unanimously – Anna Yes, Kathy yes, Cheryl Yes, Margaret Yes

Rational: Based on the fact that it is the Exhibitors responsibility to properly enter their animals in the correct divisions it is also the Superintendents responsibility to verify all new animal move ups and that the animal in fact is a qualified Advanced Performance Animal that a 1 year suspension for the Ranch/Farm, exhibitor, animal and superintendent should be recommended. This allows for fairness to all exhibitors and stops further violations.

The last discussion the committee had was the required size of classes to count for Performance Animals. The discussion was around not having enough animals to have a qualified Advanced class and a qualified Master class that the superintendents are not combining the classes as stated in the handbook as their option. Therefore, the class would count for Performance Champions. Also a potential and final fix to the Master Class problem is that we reduce the required class amount based on shows Master class entries across the nation.

A Motion for the Following (Lambert was requested to state the Motion for the Committee)

A Motion To Highly recommend to all show superintendents to combine Advance and Master Classes as per the ALSA Handbook so that they have the number of entries for Grand and Reserve to count for Performance. And that the class requirement for Master's is changed from 5 to 3 for all Grands and Reserves to count for Performance Champions.

This motion was seconded by both Anna Reese and Margaret Henry

Jim Called for the Vote and the Motion Passed unanimously – Anna Yes, Kathy yes, Cheryl Yes, Margaret Yes

Rational: The committee discussed how across the country the average number of entries in Master Classes were 3. By reducing the required number of 5 to 3 would assist in resolving why exhibitors were entering animals who were not qualified to be in Masters in the first place. Also by reminding the Superintendents that they have the right to combine the Masters and Advance classes as per the handbook, would also resolve the required entry of 5 in advance and allow for the classes to count for Performance Champions.

It is requested that the ALSA Board of Directors accept this committee's report/minutes along with the committee's recommendations of all **three** motions so that this organization along with all of the future shows has a clear guideline of the rules and potential repercussions to violations moving forward.

We ask that you approved the three motions as a slate, and that once approved an email blast can go out to all exhibitors, superintendents and show management as soon as possible.

Jim made a Motion to adjourn the meeting

Seconded by all and approved by all.

Meeting adjourned at 9:03 Eastern Standard Time.

Respectfully Submitted March 1, 2018

By Cheryl Lambert

Ethic Chair and requested recording secretary of this committee meeting

Motion by Cheryl to accept ad hoc committee's report and recommendations and to request the committee to submit appropriate revisions to the Handbook Committee in accordance with the ALSA Process for Making Revisions to Handbook. Seconded by Bill and unanimously approved.

It was agreed that an e-mail blast should be drafted to inform the membership of the results of the ad hoc committee's review of this issue.

New Business: It was decided to not assign new liaisons for Larry's committees at this time. Those committee chairs should feel free to communicate with any Board member until new liaisons are appointed after the election.

It was noted that there would be no additional cost to hold an election for the chair of the judges committee this year, as the annual fee paid to the election service allows up to 10 elections. It was agreed to table this discussion until after July 1.

Correspondence from Members:

Committee Reports:

Alpaca Committee - Chair: Mary Reed - Liaison: Cheryl – No formal report – Discussion re e-mails received from Committee members. Cheryl will forward the Alpaca Committee's suggestions about low-cost educational youth events to the Youth Committee to work on ideas on ways to encourage show superintendents and 4-H leaders to get involved in organizing such events. It was noted that show superintendents in different parts of the country have held clinics with their shows and that many judges have donated their time to teach youth clinics, but that it would be good to promote more educational opportunities for youth members.

Election and Nominations Committee - Chair: Lougene Baird - Liaison: Debbie –

Election Committee Report – March 8, 2018

The Board approved proposed change to the ALSA Bylaws balloting is complete. The bylaws require approval of 2/3 of the memberships voting to amend the bylaws. The margin passed overwhelmingly by 97.4% approval. 77 voted, 75 voted yes. 2 voted no.

The change becomes effective immediately.

A list of Life members who no longer have good contact information on file with the organization is attached. We request that ALSA maintain this in a separate section of members in good standing. Each name turns up during election time. This requires a great deal of effort upon the office staff and Election Committee to locate and edit information for these members who ALSA has lost track of during the last decade. The members are no longer active or interested in lamas or the organization or deceased. Several have request no further contact and opted out receiving information from ALSA. The office and the Election Committee can share copies of the list.

Respectfully,
Lougene Baird, Chair
ALSA Election Committee

Motion by Cheryl to accept Election Committee's report, seconded by Bill and unanimously approved.

Discussion about draft election announcement, number of positions to fill, and deadlines to declare candidacy and submit Statements of Candidacy. Voting will be from May 25 to June 5 in accordance with Standing Rules Article III, Section 1(g).

Ethics Committee - Chair: Cheryl Lambert – Liaison: Cheryl – Committee Chair has removed herself from investigation of a pending protest due to a conflict of interest.

Finance & Budget Committee - Chair: Cheryl Juntilla – Liaison: Debbie – See Treasurer's report above.

Fleece Committee - Chair: Judy Glaser – Liaison: Cheryl – Written report was received today

The Fleece Committee is presently working on updates, corrections and future changes to Divisions, score cards and the manual. Manual suggested additions/changes will be sent to the Judges Committee. Handbook suggested changes will be sent to the Handbook Committee

when we all agree they are ready. Each Fleece Committee member has been given a task to work on. We as a committee have a deadline of 4/5 to present our work to each other.

Judy Glaser
Fleece Committee Chair

Grand National Committee - Chair: Glenna Overmiller – Liaison: Jim – No report.

Handbook Committee –Chair: Adryce Mathiesen – Liaison: Bill – No report.

Judge's Committee - Chair: Barb Harris – Liaison – No report.

Membership Committee - Chair: Lauren Wright – Liaison: Debbie – No report.

Performance Committee - Chair: Anna Reese – Liaison – No report.

Protest Committee - Chair: Cheryl Lambert – Liaison: Bill – Bill received a letter postmarked March 2, 2018, which included a protest from a member and a check for the \$250 protest fee. The Chair of the Protest Committee will remove herself from this matter due to a conflict of interest so it will be forwarded to the Chair of the Judges Committee in accordance with Handbook Part V, Section 1, paragraph 15.

Publications, Promotions, Marketing and Web Site Committee - Chair: Ruby Herron – Liaison: No report.

Regional Committee - Chair: Open – Liaison: Open – No report.

Show Management, Policy & Planning Committee–Chair: Kathy Devaul - Liaison: Bill – No report.

Youth Committee - Chair: Hunter Williams – Liaison: Bill – No report.

Motion to adjourn by Bill, seconded by Cheryl and unanimously approved.
Meeting adjourned at 8:18 p.m.

E-mail motions

- | | |
|---------|---|
| 2/14/18 | Minutes submitted for approval. No corrections requested. |
| 2/15/18 | Jim requests clarification that approval of Grand National Committee report includes approval of Fleece, Halter and Performance Coordinators. Unanimously approved. |
| 2/15/18 | Draft e-mail blast regarding Master Performance Division submitted by Cheryl for approval. Approved by Bill and Jim. |
| 2/16/18 | Larry submits his resignation from the Board. |
| 2/21/18 | Motion by Cheryl to adopt the following Emergency Resolution: |

WHEREAS Larry Lewellyn has resigned as a member of the ALSA Board of Directors and there is no eligible candidate from a prior election available to fill the remainder of his term, and

WHEREAS there are fewer than four months remaining until the next election of directors,

IT IS HEREBY RESOLVED that the Board of Directors shall continue to operate with the remaining four members until July 1, 2018, at which time the Directors elected this year shall take office.

Seconded by Bill and unanimously approved.

Submitted March 15, 2018
By Cheryl Juntilla
Acting Secretary