

Regular Monthly Board Meeting of ALSA
BOD Meeting Minutes: January 16, 2008

The regular monthly ALSA BOD Meeting was called to order by President, Lora Crawford, at 8:04 p.m. EST.

BOD Members Present:

Lora Crawford – President
Julie Heggie – Vice President
Marilyn Nenni - Secretary
Mary Alice Pilbin - Board Member
Larry Lewellyn - Board Member
Kay Sharpnack – Board Member

Others Present:

Wayne Rankin – Treasurer (present only through Treasurer's report and Office report)

Not Present:

Cheryl Ryberg – Office Manager

Proceedings:

**A Special BOD Meeting is scheduled for Wednesday, January 30 at 8:00 p.m. EST.
The next regular monthly BOD Meeting will be held on February 6, 2008 at 8:00 p.m. EST.**

Approval of Minutes:

Minutes of December 12, 2007:

Kay made a motion to approve the BOD minutes of Dec. 12, 2007. Julie seconded. Motion carried.

Minutes of December 20, 2007:

Kay made a motion to approve the BOD minutes of Dec. 20, 2007. Julie seconded. Motion carried.

Minutes of December 28, 2007:

Kay made a motion to approve the BOD minutes of Dec. 28, 2007. Julie seconded. Motion carried.

(Reference: If minutes have not received a response by all BOD members within 7 days of the time they are posted to the BOD for email approval, they will automatically be posted to the membership.)

Election of Officers:

Vacancy for President exists as a result of the resignation of Ken Fenley as president on 1-4-08.

Kay made a motion to accept Lora Crawford for the position of President. Larry seconded. Motion carried.

Kay made a motion to accept Julie Heggie for the position of Vice President. Marilyn seconded. Motion carried.

TREASURER'S REPORT: Wayne Rankin

*No report was given as financial information given by the Office cannot be verified.
Discussion regarding methods for implementing Internal Control of ALSA finances was tabled until the January 30th meeting .*

ALSA OFFICE REPORT: Cheryl Ryberg (Tabled until the January 30th Meeting)

Numbers for 3 -Year Comparison

	<u>2005</u>	<u>2006</u>	<u>2007</u>
Memberships	61,620	49,320	55,960
Youth	17,014	13,610	12,725
Show Fees	103,745	101,701	96,113
Recording Fees	19,210	16,725	15,550
Research Fees	2,000	2,090	150

ALSA Closed 2007, with approximately \$12,500 profit.

The ALSA Office saved \$2,609 in office expenses over 2006, this was primarily in using different phone carriers and less supplies due to information being accessible on the website.

Discussion: *The above figures and amount of profit have not been verified by the Treasurer, or the Finance Committee. The Office report was not approved.*

OFFICE BUSINESS:

1. Monthly Statistics (adult memberships, youth memberships, shows)
2. New memberships & show sanctioning for 2008. (How many for 2008?)
3. ALSA bills for payment approvals. Nov., Dec., Jan.
4. Office Manager's Salary & Bonus
5. Line Item Financial Report from 2004 & 2005. (email 1-4-08)
6. Request of President for 2006 Tax Returns & 2004 –2006 Audit Reports
7. Account transfers & new signature cards for Pres. & Sec.
8. Certified letter of change of Office procedures.
9. Questions RE: ALSA Website Server & Email Address (email 1-4-08)
10. Request from President to provide program to read database backup.
11. Request for Online Backup Site for database. (10-13-07 & 12-5-07)
12. Membership lists for mass emails.
13. Printing of Award Certificates to finish out 2007.

Discussion: *Prices were reviewed for printing an additional 2000 award certificates. Printing will be given to the lowest bidder saving ALSA \$500.*

14. New Award Certificates for 2008.
15. Dazador's Elite 11-17-07
16. Participation on Bulletin Board of CLI

Discussion: *Due to the fact that Cheryl was not available to be on the call for this meeting, all topics except for #13 have been tabled until the January 30, 2008 meeting.*

OLD BUSINESS:

1. Letter from Glen Pfefferkorn regarding ILR ShowManager Program. (tabled from last meeting)

Discussion: *It was agreed that since all communications with the ILR regarding the use of the Show Manager Program have not been completed, a letter should not be sent out at this time.*

2. New Website at alsashow.net

Discussion: *The new website at alsashow.net is now up and running and is linked to the first page of our original website alsashow.org. The majority of the information is updated at this time and work is continuing. The original alsashow.org will now only contain any and all information that is pulled from the database and will be managed by the Office and the Webmaster.*

3. Letters & BOD conduct issues of BOD Member

Discussion: *Items of expected behavior of BOD members were discussed: Respect, breach of confidentiality, BOD flow of communications, responsibility of timely response, opportunity of opinion on all issues, and conflict of interest. Threatening and/or slanderous personal emails to other Board Members are not acceptable.*

4. ALSA Handbook:

1. Specs for quotes, bids, progress, proofing CDs, program being used.
2. Letter to Larry 1-2-08 regarding bids
3. Letter from EstherSue Sykes

Discussion: *Bids need to be finalized as to same list of specifications. Handbook Chair will be contacted concerning specs, publishing program, layout, and index. Letter from member will be forwarded to Handbook Chair. Publishing the Handbook ASAP is a top priority of the BOD.*

5. Legal Action email 12-5-07

Discussion: *Item was carried over from a previous agenda. Item is no longer pertinent.*

6. ALSA 501(c)(3) status

Discussion: *No updates have been received regarding this subject. Follow up will be done.*

7. ByLaw Change: (BOD Representation from each Region)

Discussion: *This topic has been submitted by some members and was discussed in the forum at the 2005 Grand National. Item will be sent to Policy & Planning Committee, Membership Committee, Election Committee, and Nomination Committee for review and recommendation.*

8. Grand National face-to-face meeting (BOD expenses)

Discussion: *A request (1-4-08 has been made for all bills and receipts for the months of November & December of 2007, and for January 2008. Not yet received.*

9. Update Committee List

Discussion: *Mary Alice Pilbin was appointed as liaison to the Protest Committee and to the Publications Committee.*

10. Non-ALSA show numbers

Discussion: *The use of assigning "NA" ALSA numbers to members not paying for tracking of ALSA points, use of ILR numbers, and use of ALSA L numbers was discussed. It appears we*

have many duplications entered in database. In lieu of L numbers, each animal could be tagged in database if point tracking has been paid for. Marilyn made a motion that the ALSA database must include all ILR numbers with every animal data entry and will be required on all show result sheets. Kay seconded. Motion carried unanimously. Note: as of 2008, per previous Board Motion, all animals and people showing at ALSA sanctioned shows are to obtain an ILR identification number. This may be done for as little as \$10. Contact the ILR for information.

NEW BUSINESS:

1. BOD Vacancy Recommendation from ALSA Attorney

Discussion: *With the resignation of BOD member Ken Fenley on 1-4-08, and due to the fact that he had more than six months remaining in his term of office, the ALSA ByLaws specified that the next remaining candidate from our previous election be appointed to fill a vacancy on the BOD. Per the direction from the ALSA attorney, the next eligible candidate to fill the BOD vacancy was Mary Alice Pilbin. Mary Alice was appointed as a member of the ALSA BOD on 1-14-08.*

2. Accept resignation of Craig Swindler as Chair of Finance/Budget Committee

Discussion: *Julie made a motion to accept the resignation of Craig Swindler as Chair of Finance/Budget Committee. Kay seconded. Motion carried unanimously.*

3. New Online Backup Site

Discussion: *As a result of continuing concerns by the BOD regarding an accessible complete backup of the ALSA database and records, it was discussed that an account be set up with an online backup service for repeated daily backups. Kay made a motion that an account be set up immediately with Carbonite to continuously backup all of ALSA information. In addition, for proper internal controls, the Office will be instructed as to the username and password to set the account up and the President & Secretary will keep the account username and password in their books. Marilyn seconded. Motion carried unanimously.*

4. BOD message to membership

Discussion: *A President's Bulletin has been sent to numerous publications and posted on the website with a message from the President/Board. A mass email will be composed to send out to the membership ASAP informing them of recent ALSA business.*

5. New goals for 2008 - Taskforce

Discussion: *The BOD recognizes that along with the huge load of normal ALSA business, there is a need for possibly new programs, achievement levels, fun events, competitions, and fun happenings with our llamas. Taskforce 2008 and Youth Taskforce 2008 will be set up under the direction of Marilyn, Larry, and Mary Alice to receive, review, and suggest any new programs or ideas from our membership and committees. If any member has a desire to serve on the Taskforce 2008, please contact the above BOD members who are heading this up. With the membership's help and input, we hope to have some exciting new offerings for the membership within a few months!*

6. All American Youth Jamboree & Shows

Discussion: *The first annual All American Youth Jamboree and Show is scheduled for June 26-29, 2008 in Indianapolis. Plans include an ALSA Youth Show, Multi Fiber Workshops, Llama Care Conference, ALSA Show Conference, and a 4-H Show. Also fun events include team competitions, Farmer Olympics, DJ, and cook outs and campfire. Committee exists of various members, including youth, from around the country. ALSA BOD is in support of this event and will investigate ways of backing and promotion.*

7. Show Sanctioning

Discussion: *The question was raised if ALSA shows are actually sanctioned as stated in the Handbook. Classes, schedules, and premium lists should be checked. Topic has been tabled until the March meeting.*

8. Using ILR numbers in Show Results

Discussion: *This item was addressed in #9 of Old Business. ILR numbers will be included in the ALSA database and included in all show results for accurate tracking of animals.*

9. ALSA Logo Contest (new logo for ALSA)

Discussion: *The idea of a new ALSA logo contest involving our membership was introduced and discussed. Kay made a motion to hold a contest for a new ALSA Logo Design this year. Julie seconded. Motion carried unanimously. Specifications and dates will be organized and published to the membership.*

COMMITTEE REPORTS:

1. Alpaca Committee (*liaison: Kay*)

Chair: Mary Reed

Deb Gaskill undertook the rather enormous job of retyping the handbook sections dealing with alpaca and submitted them to the committee for review. Portions of the changes to the fleece section had not been approved by the board, and are attached to this committee report with a request for their approval and inclusion in the 2008 handbook. Section O.

Discussion: *Since some of these handbook revisions refer to Judging, the Alpaca Report will be sent to the Judge's Committee for review before approval by the BOD.*

In addition the committee requests that an additional purpose be listed for the committee to read as follows:

"Responsible for Alpaca fleece judging criteria and format, writing and updating the ALSA Alpaca Fleece Judging and Clinic instructor materials and approving criteria for ALSA Alpaca Fiber Clinics."

We appreciate the board's approval of this additional language.

2. Education Show Clinic Committee (*liaison: Lora*)

Chair: Dawn Moore

No Report

2. Election Committee (*liaison: Lora*)

Chair: Lougene Baird

A new election form for the 2008 election was submitted for review.

4. Ethics Committee (*liaison: Julie*)

Chair: Cindy Ruckman

The Ethics Committee members continue to review the proposed Grievance Procedure concept. A final committee recommendation will be made and included in our February report.

5. Finance & Budget Committee (*liaison: Kay*)

Chair: Joe Payne (approved by email vote)

It is necessary that the person who signs the checks for ALSA not be the bookkeeper and the person who receives and deposits the money.

Discussion: *The BOD's concern of internal financial control was discussed.*

6. Grand National Committee (*liaison: Kay*)

Chair: Norris Berg

2007 Grand National Chair Report to the ALSA BOD

December 15, 2007

How It Went:

The 2007 Grand National Committee(GNC) was made up of individuals with several years of experience as volunteers to the Grand National Show(GNS). However, each individual for 2007 was in a new position. Two major concerns developed. Historical records and statistics of previous GNSs were poor at best. Records of expenses and income were difficult to impossible to find. The 2007 GNS was moved up two weeks with the GNC feeling there would be a show module available to assist in cutting down the many hours of data entry and quality control of the entries received. With only 10 days between the last regional show and the start of the Grand Nationals it put a significant amount of pressure on the GNC to make established deadlines for the show program, ordering food, constructing stalls, etc. However, the job was accomplished and the show went on.

Sponsorship was strong and *much appreciated*. As a result, all Grand Champions, Reserve Grand Champions and the first place winners in each class had their premiums increased approximately twenty five percent in 2007.

I received confirmation of expenses from the ALSA office, through the ALSA treasurer just two days ago and have not received any report of income as of this date. According to my records, money sent to the ALSA office and confirmed expenses, the 2007 Grand National Show will lose \$1,299.93 plus one outstanding bill not yet received of approximately \$575.00. This will result in a total loss of \$1,874.93. While not happy with a loss, with no other financial support or material support from ALSA and the overall lack of experience of the Grand National Committee, I am satisfied with the final result.

In reviewing 2007 expenses there are several areas that will be reduced for the 2008 Grand National Show. The 2007 show was our 10th annual show and approximately \$530.00 was spent in recognition of the event and will not be an expense in 2008. The Nebraska volunteer group recycled many of the decorations that had been used in the area and courtyard for six years and bought new ones. That should result in a savings of \$2,500.00. Sponsorship banners were designed the past year that can be reused and should result in savings of approximately \$750.00. The Grand National Committee recently recommended that the yearling classes no longer be split. If approved, this should result in savings of approximately \$1,400.00. As in the past, all unused ribbons will be recycled with minor adjustments to hold those costs down. As the Grand National Committee plans the 2008 show, our focus will continue to be on keeping costs down. I remain very positive about 2008 together we can make it the best ever!

Overall, moving the cocktail party to Friday night and the awards banquet to Saturday night was well received. We will be working on the vendor to speed up the cocktail party by increasing the number of serving lines, etc. From all reports received the judges did a very good job. I have not heard any

negative remarks in that area. The length of show days this year was good with all ending within a reasonable time frame. Many good comments were received on the Skillathon contest for the youth and the first ever Photo Contest for all to enter and enjoy.

The Lancaster Event Center will approximately double in size next year. There may be many improved changes for next year. The courtyard may move to the other barn in 2008. There will be new meeting rooms added to that barn along with a restaurant and a new arena added past that. The new arena will be 10 feet wider and 100 feet longer. Initial talks with event center management indicate no increase in fees. The Grand National Committee will keep the ALSA BOD and membership aware of the event center progress throughout the year.

Should any individual have any questions or suggestions, please contact me at any time.

Norris Berg, Chair

January 2008 Grand National Committee Report

1. We are currently in the process of arranging a conference call. Primary purpose is to review the list provided by Judges Committee and select halter and performance judges for the 2008 Grand National Show. We will also review the 2007 Grand National Show and discuss our thoughts, ideas and concerns for the 2008 show.
2. A statistical recap of 2007 show has been provided to the ALSA BOD. A summary will be provided to Llama Banner for their Grand National edition for the entire ALSA membership.
3. Comments and suggestions for the 2008 Grand National Show are *welcomed and encouraged* from the BOD and ALSA membership.

2008 Addition to January Grand National Committee Report

The Grand National Committee had a conference call on Wednesday, January 8th, for the primary purpose to discuss and select judges for the 2008 Grand National Show. Those selected were:

Halter:	Ray Howard	MI
	Gayle Woodsum	WY
	Beth Meyers	OH
Performance:	Pam Jensen	WI
	Ken Forster	ND
	Niki Kuklenski	OR
	John McDougal	VA

All have been contacted and have agreed to judge the show.

Request approval by the ALSA BOD for all of these judges for the 2008 show. Your action during your January conference call will allow the Regional shows to contact judges in a timely manner.

Discussion: *Kay made a motion to approve the judges for the 2008 Grand National Show per the recommendations of the National Committee. Julie seconded. Motion passed unanimously.*

7. Handbook Committee (liaison: Larry)

Chair: Helen Feick

No Report

8. Judges Committee (*liaison: Lora*)

Chair: Lavona Fercho

Following is a list of items for which the Judges' Committee is requesting Board approval at the January Board Meeting.

1. As a result of Bill Schultz submitting a successful Continuing Education Credit report for shows judges over the last three years, the Judges Committee recommends he be recertified as Level III Halter Judge (Youth, and Performance, for the next three years. The first item is request by Bill Schultz for recertification at Level III for three years. His CEC report is attached.

****Rationale for item 2 Below:** After extensive input from ALSA Judges on the Judges Stayng In Touch email blast, and discussion with continued input from the Judges at the face to face meeting at the Nationals in Nebraska, the Judges Committee are requesting a change to the current three level judges system. If approved, the JC will be making a significant change announcement in every ALSA Judges publication, as well to all judges.

The Judge levels are to change from the three level system to a two level system. Change from the three level system to the two level system is somewhat out of necessity. While the change will involve a bit of time in reworking the publications, the benefits will be considerable. With animal numbers declining, three levels are no longer realistic, and are causing considerable confusion regarding criteria for Judge advancement as well as for show Superintendents when selecting Judges for specific show sizes.

LLAMA JUDGE LEVELS

2. Criteria and recommendation: ALSA Llama Judge System - 2 Level Change - (1) ALSA Senior Judge (Halter, Youth and Performance) and (2) ALSA Judge (Halter Youth and Performance)

i. All Level III Llama Judges (Halter, Youth and Performance) who have remained current, have recertified as level III judges, and have submitted annual reports and open book tests (available in 2008) as per Handbook, will automatically become an ALSA Senior Judge (Halter, Youth and Performance). ALSA Senior Judges will not have a limit of numbers or show size they can judge.

ii. Re-certification for ALSA Senior Judges after three years will alternate.

iii. ALSA Senior Llama Judges (Halter, Youth and Performance) will be allowed to re-certify with qualifying CEC points the first time as Senior Judge with the submission of a completed open book test on Handbook changes, and with all reports current in their file prior to application.

iv. ALSA Senior Llama Judges (Halter, Youth and Performance) will not be allowed to re-certify with only CEC points, the second time. They will be required to provide their CEC report, and audit a one day clinic at the Judges meeting at Nationals, or a regular Advanced Clinic, for update on Handbook changes (including Performance, Showmanship, Youth Judging, Driving) in their third year.

v. The Senior Judge (Halter, Youth and Performance) will now be required to audit a clinic once in six years to retain Senior Judges status.

To become an " ALSA SENIOR LLAMA JUDGE "

i. ALSA Judges (Halter, Youth and Performance) will be limited to Judging shows of a maximum of 125 llamas.

ii. ALSA Judges (Halter, Youth and Performance) must have judged a minimum of four full ALSA shows, both halter and performance, with a minimum size of 100 llamas at each of the four shows, and at least one with Youth Judging, and Driving, prior to application as Senior Judge.

iii. ALSA Judges (Halter, Youth and Performance) must submit a completed open book test, provide a CEC report, and have remained current with Annual judges reports in their file, prior to application for Senior Judge.

iv. ALSA Judges must also attend and successfully meet requirements of an Advanced Judges Clinic prior to application for Senior Judge.

ALPACA JUDGE LEVELS

2. Criteria and recommendation: ALSA Judges System - 2 Level Change - (1) ALSA Senior Judge (Halter, Youth and Performance) and (2) ALSA Alpaca Judge

i. All Level III Alpaca Judges (Halter, Youth and Performance) who have remained current, have recertified as level III judges, and have submitted annual reports and open book tests (available in 2008) as per Handbook, will automatically become an ALSA Senior Alpaca Judge (Halter, Youth and Performance). ALSA Senior alpaca Judges will not have a limit of numbers or show size they can judge.

ii. Re-certification for ALSA Senior Alpaca Judges after three years will alternate.

iii. ALSA Senior Alpaca Judges (Halter, Youth and Performance) will be allowed to re-certify with qualifying CEC points the first time as Senior Judge, with submission of a completed open book test on Handbook changes, and with all reports current in their file prior to application.

iv. ALSA Senior Alpaca Judges (Halter, Youth and Performance) will not be allowed to re-certify with CEC points only, the second time. They will be required to audit a one day clinic at the Judges meeting at Nationals, or a regular Advanced Clinic, for update on Handbook changes (incl. Performance, Showmanship, Youth Judging, Driving) in their third year, as well as provide their CEC report.

v. The Senior Alpaca Judge (Halter, Youth and Performance) will now be required to audit a clinic once in six years to retain Senior Judges status.

To become an " **ALSA SENIOR ALPACA JUDGE** "

i. ALSA Alpaca Judges (Halter, Youth and Performance) will be limited to Judging shows of a maximum of 65 alpacas.

ii. ALSA Alpaca Judges (Halter, Youth and Performance) must have judged a minimum of four full ALSA shows, both halter and performance, with a minimum size of 55 at each of the four shows.

iii. ALSA Alpaca Judges (Halter, Youth and Performance) must submit a completed open book test, provide a CEC report, and have remained current with Annual judges reports prior to application for Senior Judge.

iv. ALSA Alpaca Judges must also attend and successfully meet requirements of an Advanced Judges Clinic prior to application for Senior Judge.

**Alpaca and Llama Fleece Judge Level criteria will be submitted in the next Judges report when committee input is summarized.

**Addendums for changes to specific areas of the Handbook, will be submitted after changes have BOD approval.

Discussion: *Kay moved to accept and approve the Judge's Committee report with the suggested changes to the levels of ALSA judges and additional information given. Mary Alice seconded. Motion carried unanimously*

9. Llama Fiber Committee (*liaison: Julie*)

Chair: June Black

1. On going planning for the 2008 Grand National Fleece Show.
2. We are (still) in the process of updating the llama fleece show forms. Once updates are completed we will submit them to the ALSA office for posting on the ALSA web site.
3. ***Has this been addressed?*** The Recap form as posted on the ALSA website needs corrections. There should be no \$5 fleece fee. The \$3 fleece entry fee is only applicable when the animal is not concurrently being exhibited in the halter and/or performance show.
4. The recently updated ALSA Llama Fleece Judging Clinic Manual is being further revised by the Llama Fiber Committee before sending it to all ALSA Llama Fleece Judges and Apprentices. The Llama Fiber Committee is (still) waiting for input from Lavona Fercho and Fran Soukup to be evaluated and folded into the Llama Fleece Judging Clinic Manual as appropriate.
5. **Request::** Please make the following correction: Change ALSA Committees website page committee title from "Fiber Committee" to "Llama Fiber Committee" to reflect change made earlier this year (2007).
6. The ALSA website Committee page now has no list of members under the "Fiber Committee" (which should be changed to "Llama Fiber Committee"). Please correct.

Discussion: *Website updates have been noted and passed on for correcting.*

10. Membership Committee (*liaison: Marilyn*)

Chair: Pam Jenson

The Membership committee has been informed by the chairperson that we are going to shortly need to "redo" the ALSA booklets that were produced 2 years ago. We are down to a precious few copies. Therefore, the committee has been charged with the task of gathering pictures of people doing things with their llamas, kids, adults, etc. Pictures of fiber, shows, parades, obstacles, anything that we can and do use our llamas for. These will be submitted to the chairperson and work will then begin on a new promotional ALSA booklet. This booklet will be submitted to the BOD for review and approval. At that time, we will be asking for bids on printing, etc. This work is in its preliminary stages, but we are getting started.

ADDITION TO MEMBERSHIP COMMITTEE REPORT FOR JANUARY:

I would like to make an addition and comment to my Membership Committee report as I submitted to you.

My Committee has been very busy gathering current pictures of people doing things with their llamas - pack strings, costumes, nursing home visits, shearing, fiber contests and displays of products, obstacle courses, with very young children - you name it I have pictures.

The reason is very simple - about 2 years ago ALSA published the current ALSA promotional booklet that is available. We had 10,000 printed. This seemed like a huge number, but as of today, I am down to a single box of the booklets and I started with 17 boxes. I get phone calls every day and e-mails anywhere from 6-12 daily asking for a "few" to a 100+ of these booklets. Cheryl Ryberg has some that she sends out with the show material (or so she tells me).

They are available at the FFA annual convention (Barb Baker says they are a huge success); they are available on individual farms, at county fairs and state fairs, at ALSA shows and at seminars. In fact, I am taking a supply along with me this weekend to the Llamas of Minnesota winter conference. Several people have asked for a supply of them.

Bottom line, is we are running out. We need to publish a new ALSA promotional booklet. I want to use new pictures, just to keep people interested in seeing it. Same old pictures make people NOT want to pick it up. I also want to expand the booklet to include some basic information - such as how easily trained the animals are; how great they are with the young children; how little care and upkeep they require (of course on my farm they are spoiled rotten, so I give them more care than they require, but that is another story); how little they require by way of expensive food, medical treatment, etc. I also want to include some of the basic information such as 1 cria (normal) per year, gestation period, cud chewers, etc. Just some very basic to give the non-llama people a bit of information.

I realize that times call for lots of expense in ALSA, we are hoping to publish a new rule book, and prices keep going up on everything. However, I would request that the Board give me permission to at least pursue this matter and to put together a booklet, that I would then photograph (it would be in black and white at that point) and send to each board member to review and make suggestions, etc. Once that is done, then I would submit to several publishing companies for a price quote. Nothing finally until the BOD approves and gives me the authority to proceed.

I sincerely feel we need this promotional material and we need it as soon as we can possibly do it. ALSA does not need any more 'bad' press.

Also, I need to know who is the chair of the publications committee. I have several things that I want to submit to Showring and I have no one to submit them to. Please let me know who is the chair.

Discussion: Committee may format new brochure for presentation to the BOD along with prices. It is to be understood that since there are still some in supply, a printing of this may not financially work into the 2008 budget.

11. Nomination Committee (*liaison: Lora*)

Chair: Deb Garvin
No Report

12. Nomination Committee (*liaison: Lora*)

Chair: Deb Garvin

Discussion: Some changes have been suggested by committee to include in a mass emailing to the membership in the near future.

13. Performance Committee (*liaison: Larry*)

Chair: Melanie McMurray, MD
No Report

14. Policy & Planning Committee (*liaison: Larry*)

Chair: Jerry Miller
No Report

Discussion: *This committee will be asked to review the current ALSA ByLaws to ascertain if any changes should be presented during the 2008 election.*

15. Promotion Committee (*liaison: Mary Alice*)

Chair: Mandy Gerken

It is my intention to resign. However, I do not wish to leave everything up in the air. If you like I would be happy to suggest more people for the committee. I have far too many priorities right now and am not doing a very good job leading this committee. I do have several suggestions, so maybe I should just pass those along to you with a list of people who I believe may be assets to the committee?

Mandy

16. Protest Committee (*liaison: Mary Alice*)

Chair: Jim Nenni

No Report

17. Publications Committee (*liaison: Julie*)

Chair:

No Report

18. Regional Committee (*liaison: Kay*)

Chair: Glen Pfefferkorn

January 14, 2008

1. Most of the 2007 regional matters are wrapped up. Southwestern region may still have an outstanding facility charge. The charge could be \$125.
2. I have compiled a summary of the financial reports from all regions. Those reports show a small profit by Rocky Mountain, Northwestern and Central. The other 5 regions incurred losses. The total net loss reported is \$1,980.65.
3. I have also compiled an adjusted summary by all regions. I have included costs such as ribbons and insurance, which were paid through the office and were not included in some regional reports. I reflected the actual premiums paid out at the show as an expense. I also adjusted the revenue portions of all regions to delete unused premiums being reported as revenue. This gives a more accurate accounting of the actual economic impact of the regional shows on the ALSA treasury. The adjusted net loss is \$4,633.05. These reports have been shared with the treasurer and the budget committee chair.
4. Three superintendents indicated they do not want to continue in that role for 2008. At your recent meeting you approved Ross Curtis as superintendent of the Eastern region and Linda Solomon in the Southwestern region. Robin Turell and Ruby Herron have agreed to be superintendents of Central Region. I request that the board approve them. That will complete our list of superintendents.
5. Due to the dates of shows in Tulsa, OK and Dallas, TX, I have approved the Central Regional show be held on October 11-12 in Duncan, OK. I think it is best for show participation if we do not schedule the Regional on the same weekend as a show in the same region.
6. The Rocky Mountain Regional will be held September 13-14 in Castle Rock, CO. This avoids being held the same weekend as the LFA fall event.
7. We had an injury accident to a volunteer in the Southwestern region during the show. I have been in contact with the superintendent. Indications I have are that our insurance carrier is handling the matter. I will be monitoring any adjustments needed in the 2008 packets or with regard to show volunteers.
8. I have a draft of the 2008 regional ribbon order prepared. All superintendents will be asked to review their portion of the order. I want to be sure they are comfortable with the order. As in 2007 we are not ordering an excess of 4th and 5th place ribbons for example to keep costs under control and minimize the inventory carry over. This process reduces the ribbon cost about 30-40% for each show.
9. I am in the process of locating additional insurance carriers to solicit bids for coverage of the 2008 Regional Shows. I recommend we compare other carriers to our current carrier to ensure we are getting a competitive rate.

Discussion: *Julie made a motion to approve the Regional Chairs and the committee report as submitted. Larry seconded. Motion carried unanimously.*

19. Show Management Committee (*liaison: Marilyn*)

Chair: Carol Ann Tallmon

No Report

20. Website Committee (*liaison: Marilyn*)

Chair: John Maddy (appointed by email vote)

No Report

21. Youth Committee (*liaison: Julie*)

Chair: Barb Harris

The youth committee has been discussing the topic of changes to the Ultimate youth award for sometime. As times have changed we have felt that the requirements to obtain an Ultimate award needed to be adjusted. With the Superior award requiring 5 firsts or 4 firsts and 2 seconds we felt that the Ultimate needed to reflect an elevated level of ability.

Our recommendation is as follows:

Ultimate award

6 first (1st) places in Showmanship

6 first (1st) places in Obstacle

6 first (1st) places in PR

6 first (1st) places in Pack

The changes to this award would take place at the discretion of the board. Youth who have already obtained an Ultimate would retain that but would also be eligible upon completion of all the above requirements would be eligible for the new Ultimate.

We would like to also recognize youth who participate in Youth Judging. Our suggestion would be that there is a second Ultimate award established. This Ultimate award would read:

Ultimate with Youth Judging

It would have all the above requirements as well as requiring 6 first (1st) places in Youth Judging.

As in the regular Ultimate youth who obtain the additional requirement in Youth Judging would be eligible for the upgraded certification.

We have also been asked by a member to have the youth's birthday added to their membership card. Since a member is required to show their membership card when entering a show this would assist show management in ascertaining that the youth is in the correct classes.

Discussion: *The recommendations for the new Youth Ultimate Award requirement were discussed. It was the consensus of the BOD that the Ultimate Award requirements were currently set at a good level of difficulty, especially since Youth Judging is not always offered at shows. However, the recommendations of the Youth Committee were very appealing as an additional higher level of Youth achievement and were sent back to the committee for this consideration.*

The BOD recognizes the benefits of having the youth birth dates on the membership cards and will confer with the Office on this issue.

MEMBER LETTERS TO THE BOARD:

1. Letter from member (12-20-07) regarding posting results of the North American Show & also website errors.

Discussion: *Member will be contacted to ensure that results have been posted.*

2. Letter from member (12-27-07) regarding animal show fees, classic class, judge's dues, membership renewal notices)

Discussion: *All the included items will be sent to their appropriate committees for review.*

3. Letter from member (2-29-07) regarding Committee structure, show fees.

Discussion: *Suggestions for the re-structure of committee members will be sent to Membership Committee and Policy & Planning Committee. BOD agrees that show animal fees are high but can not be adjusted until budget adjustments are made.*

4. Letter from member (12-30-07) regarding dogs at llama shows.

Discussion: *BOD agreed that even though rules are up to individual Show Superintendents, dogs should not be permitted to be near the show ring as it is a distraction to the lamas.*

5. Letter from member regarding Handbook Publishing helps (12-31-07).

Discussion: *Letter will be sent to Handbook Committee Chair.*

6. Letter from member regarding negative comments on a competing website (12-31-07)

Discussion: *BOD is appreciative of support and assures the membership that statements on this particular website are fictitious.*

7. Letter from member (1-11-08) regarding letter from Publication Committee liaison.

Discussion: *Letter was carefully reviewed and discussed. Content of article was not acceptable for this publication and no motion was made to change a previous decision.*

Motion: Larry moved to adjourn this meeting. Kay seconded. Motion carried.

Meeting Adjourned at 1:25 a.m. EST

Minutes Approved: February 1, 2008

Marilyn Nenni
Secretary

**Special Meeting of ALSA Board of Directors
BOD Meeting Minutes: January 30, 2008**

The regular monthly ALSA BOD Meeting was called to order by President, Lora Crawford, at 8:03 p.m. EST. This meeting was recorded.

BOD Members Present:

Lora Crawford – President
Julie Heggie – Vice President
Marilyn Nenni - Secretary
Mary Alice Pilbin - Board Member
Kay Sharpnack – Board Member

Others Present:

Wayne Rankin – Treasurer (present only through Treasurer's report and Office report)
Cheryl Ryberg – Office Manager

Not Present:

Larry Lewellyn

Proceedings:

The next regular monthly BOD Meeting will be held on February 6, 2008 at 8:03 p.m. EST.

Approval of Minutes:

Minutes of January 16, 2008:

Kay made a motion to approve the BOD minutes of Jan. 16, 2008. Julie seconded. Motion carried.

(Reference: If minutes have not received a response by all BOD members within 7 days of the time they are posted to the BOD for email approval, they will automatically be posted to the membership.)

ALSA OFFICE REPORT: Cheryl Ryberg

Administrator Manager Report 1/8/07

Numbers for 3 -Year Comparison

	<u>2005</u>	<u>2006</u>	<u>2007</u>
Memberships	61,620	49,320	55,960
Youth	17,014	13,610	12,725
Show Fees	103,745	101,701	96,113
Recording Fees	19,210	16,725	15,550
Research Fees	2,000	2,090	150

ALSA Closed 2007, with approximately \$12,500 profit.

The ALSA Office saved \$2,609 in office expenses over 2006, this was primarily in using different phone carriers and less supplies due to information being accessible on the website.

Discussion: *Since the Office Manager was not present on the last BOD call to address this issue, this report is again being included in the minutes of this meeting. The above figures and amount of profit have not been verified by the Treasurer, or the Finance Committee. The Office report was not approved.*

OFFICE BUSINESS:

1. Monthly Statistics (adult memberships, youth memberships, shows)
2. New memberships & show sanctioning for 2008. (How many for 2008?)
3. Request (original request 1-4-07) ALSA invoices & statements paid in Nov. & Dec., 2007. Requested to arrive at Kay's no later than Wed. Jan. 23, 2008.
4. Office Manager's Salary & Bonus
5. Line Item Financial Report from 2004 & 2005. (email 1-4-08)
6. Request of President for 2006 Tax Returns & 2004 –2006 Audit Reports (1-3-08)
7. Account transfers & new signature cards for Pres. Sec., & Treas.
8. Certified letter of change of Office procedures.
9. Questions RE: ALSA Website Server & Email Address (email 1-4-08)
10. Requests from Presidents to provide us with a complete working backup of the current ALSA database.
11. Requests from President to provide us with a program to read database backup.
12. Request for Online Backup Site for database. (10-13-07 & 12-5-07)
13. Report of set up of account with Carbonite.
14. Membership lists for mass emails.
15. Printing of Award Certificates to finish out 2007.
16. New Award Certificates for 2008.
17. Dazador's Elite 11-17-07
18. Participation on Bulletin Board of CLI

Discussion: *Since the Office Manager was not present at the last BOD meeting, this special meeting was called to finish addressing these office issues. When discussing #6 of the first few items of the Office Business, the Office Manager stated she did have signed copies of the audits from 2004-2006 but was refusing to comply with the request of the BOD to send copies of these audits to the BOD. Discussion proceeded to another item and the Office Manager abruptly hung up on the BOD meeting call. These items will remain on the agenda until they have been properly addressed.*

TREASURER'S REPORT: Wayne Rankin

ALSA Financial Issues

Discussion: *Further issues of ALSA's bank accounts, methods of accounting, signature cards, and checks written were discussed.*

OLD BUSINESS:

1. ALSA Handbook:

1. Specs for quotes, bids, progress, proofing CDs, program being used.
2. Letter to Larry 1-2-08 regarding bids
3. Letter from EstherSue Sykes

Discussion: *Handbook discussion was limited since the BOD liaison to the Handbook Committee was not present on the call. After communication with the Handbook Committee Chair, Helen Feick, the BOD is expecting to receive the handbook complete and ready to proof no later than Feb. 10, 2008. A list of specifications has been formatted and has been sent out to printers for bids.*

MEETING ADJOURNED:

Motion: Kay made a motion to adjourn the meeting. Marilyn seconded. Motion carried. Meeting Adjourned at 10:08 p.m. EST

Minutes Approved:

Marilyn Nenni
Secretary

**Regular Monthly Board Meeting of ALSA
BOD Meeting Minutes: February 6, 2008**

The regular monthly ALSA BOD Meeting was called to order by President, Lora Crawford, at 8:04 p.m. EST.

BOD Members Present:

Lora Crawford – President
Julie Heggie – Vice President
Marilyn Nenni - Secretary
Mary Alice Pilbin - Board Member
Larry Lewellyn - Board Member
Kay Sharpnack – Board Member

Others Present:

Joe Payne – Chair of Finance & Budget Committee – Joined the call only for the Treasurer's report.

Not Present:

Cheryl Ryberg – Office Manager

Proceedings:

A Special BOD Meeting is scheduled for Tuesday, February 26 at 8:00 p.m. EST.

The next regular monthly BOD Meeting will be held on March 11, 2008 at 8:00 p.m. EST.

Approval of Minutes:

Minutes of January 30, 2008.

Kay made a motion to approve the minutes of January 30, 2008. MaryAlice seconded the motion. The minutes were approved as written.

TREASURER'S REPORT: Joe Payne

Joe Payne, Finance and Budget Committee Chair, standing in for ALSA Treasurer Wayne Rankin, explained to the Board why a Balance Sheet could not be presented until the 2007 ALSA financials were corrected, balanced and reconciled. Statements must be corrected and when bank statements are received, checks can be aligned for 2007 financial statement. He also addressed Board questions regarding this issue.

OFFICE BUSINESS: Cheryl, the Office Manager, was not present for this meeting but responded to the BOD questions via an email.

1. Monthly Statistics (adult memberships, youth memberships, shows)

Discussion: *After discussion regarding our membership and show numbers, it was the consensus of the BOD that we needed continuous up-to-date ALSA status information in order for realize the position that our association is experiencing. Marilyn made a motion to request that the Office Manager provide us at BOD meeting monthly numbers for memberships and shows. A simple form will be provided to Cheryl to provide this information easily. Kay seconded. Motion carried unanimously.*

2. Number of 2008 memberships as of this date?

3. Number of 2008 shows sanctioned for 2008 as of this date?
4. Total number of adult memberships for 2007? Youth memberships for 2007?
5. Request (original request 1-4-07) ALSA invoices & statements paid in Nov. & Dec., 2007. Requested to arrive at Kay's no later than Wed. Jan. 23, 2008.
6. Office Manager's Salary & Bonus
7. Request by President for 2006 Tax Return (reply from Office Manager email dated 1-4-08 says they will be mailed on Monday, 1-7-08)
8. Request of President for 2004–2006 Audit Reports (requested email 1-4-08)
9. Account transfers & new signature cards for Pres., Sec., & Treas. for both Capital One accounts and Citizens Bank accounts.
10. Request for 12-31-07 statements for the 3 Capital One Accounts (email 1-31-08)
11. Certified letter of change of Office procedures to Office Manager.
12. Questions RE: ALSA Website Server alsashow.org & Email Address
13. Request for Online Backup Site for database. (10-13-07 & 12-5-07, & Jan. 2008)
14. Show Sanctioning – Are shows being sanctioned by the Office as per the Handbook? P. 21, Part D, Section 1, A, 1. and 4.
15. Membership lists for mass emails. Need Adult list & Youth list separately. All info included.
16. Printing of Award Certificates to finish out 2007.
17. New Award Certificates for 2008.
18. Participation on Bulletin Board of Llama Watch.
19. Office Manager Can not Attend BOD meetings.

Discussion: *Office Manager has replied to the BOD via email regarding the above items. At this time the BOD has received most of the financial information previously requested including Audits for 2004 to 2006, 2006 ALSA Tax return, and bank statements for all 5 of the ALSA bank accounts for the years 2006 and 2007.*

OLD BUSINESS:

1. ALSA Handbook – Progress report.

Discussion: *Current bids for printing the Handbook will be submitted to the BOD by February 12 and the decision will be made by February 20, 2008. Helen Feick, Chair of the Handbook Committee, reported that the completed new Handbook would be ready for proof reading by February 10 or before.*

2. Taskforce 2008 & Youth Taskforce 2008

Discussion: *Members have volunteered to serve on both 2008 Taskforce. More interested and enthusiastic members are still needed. Please contact the BOD!*

3. ALSA Logo Contest (new logo for ALSA)

Discussion: *Specifications for a Logo Contest have not yet been organized. Kay & Julie will present at the next BOD meeting to be posted on the website.*

4. Grand National Sponsors –

Discussion: *With input from the Grand National Committee, appreciation for the 2007 Grand National Show Sponsors was reviewed and discussed.*

5. Judge's Levels of Certification – Requests to be revisited.

Discussion: *The new Levels of Certification as proposed to the BOD from the Judge's Committee at the January BOD meeting were requested to be revisited. Kay made a motion that this issue be referred back to the Judge's Committee for more input from the current judges and apprentices. Larry seconded the motion. Motion carried by a majority.*

6. Message Board on Website

Discussion: *The formatting of an interactive message board on the ALSA website was discussed. This issue had been previously approved by the BOD. Direction was given to proceed with this tool of membership communication on the website.*

7. ILR Show Manager Program

Discussion: *Issue tabled until March 11 meeting.*

8. Referral to Past Showring Editorial

Discussion: *The BOD agreed that the Showring editorial in question was not appropriate nor was it completely factual, and that it did violate the Procedures of Publication which have always appeared on the website as a guideline for membership and committees.*

NEW BUSINESS:

1. Alpacas at Regionals & National Show

Discussion: *Due to small numbers in alpaca classes and the low financial income of the Alpaca Performance Classes at Regional Shows and the Grand National Show, input was requested from the Grand National Committee, the Regional Committee, and the Alpaca Committee on the issue of whether to continue these classes. All committees reviewed this issue and recommended that these classes continue in 2008.*

2. Membership Directory Needed

Discussion: *New Membership Directory is needed. We hope to be able to print up a new Membership Directory later in 2008.*

3. Regional Input

There have been suggestions that the BOD have representation from every Region, but with this comes the issue that not all Regions will have an interested party who will want to run for the BOD. So here's a suggestion that may result in successful regional input. Every year at each Region's Regional Show, a meeting will be held, time set by Regional Superintendent, to discuss ALSA ideas and input. Then each Region will select a Delegate from that Region to attend the Grand National and present their Regional input at the face-to-face meeting of the BOD.

Bonus: When the membership knows there will be a Regional ALSA meeting at the Regional Show, perhaps the Regional show attendance will increase. And it will bring more friendly interaction between exhibitors at the Regional show! Even local llama organizations could send a representative to the Regional meeting with input and suggestions.

The Only Drawback: This may take a little extra time at the face-to-face meeting at the National Show, but if we finally have internal things going well in ALSA, this time would be well spent – and we will have the time.

This plan would allow all of the membership to feel that they have a chance for input and voice in ALSA and every Region would get their concerns heard and addressed.

Discussion: BOD agreed that this proposal may be a possibility. The proposal will be given to the Membership Committee and the Regional Committee for review and recommendations.

COMMITTEE REPORTS:

1. Alpaca Committee (liaison: Kay)

Chair: Mary Reed

The Alpaca Committee held a conference call on January 28, 2008. The agenda for this conference call included the following:

1. Alpaca performance classes at ALSA Regional Shows and Grand National Show
2. Alpaca Fleece classes at 2008 Grand National Show
3. Contact information for ALSA members owning alpacas
4. Contact information for ALSA shows offering alpaca classes
5. ALSA National Champions Alpaca Show 2008

The committee unanimously voted to request that ALSA continue to offer Alpaca Performance classes at the Regional Shows and Grand National with no change in premiums paid. The committee does not want to move these classes to the ALSA National Champions Alpaca Show in December 2008. That show will be an open show and a qualifier for the 2009 ALSA Grand National.

The committee voted to request more time to determine the feasibility of alpaca fleece classes at the Grand National. No alpaca committee member plans to attend the Grand National, consequently outside assistance must be arranged. The committee's first choice "Alpaca Fleece Show Volunteer" has not been available by phone. An additional 2-3 weeks is necessary to determine if there are willing and able volunteers available to coordinate alpaca fleece classes at the Grand National.

The ALSA 2008 Membership Renewal Application did not include the previously BOD approved check boxes for alpaca and llama ownership. There is no e-mail data base for ALSA members owning alpacas. Consequently there is no convenient way to communicate directly to alpaca owners, without communicating to all ALSA members. The committee believes this information is critical to increasing alpaca attendance at shows and clinics. The committee requests that the ALSA administrator take steps to correct this error.

Last August the committee requested a listing of ALSA shows that offer alpaca classes. At the end of August, the ALSA administrator forwarded a summary tally to the committee, with no detail of show names, locations, dates, superintendents, or number of alpacas exhibited. For this information to be useful to the committee, additional details must be provided. The committee requests a detailed listing of 2007 and proposed 2008 ALSA shows that offer alpaca classes to include: date, location, superintendent name, contact information, alpaca classes offered, estimated number of alpacas attending.

ALSA National Champions Alpaca Show 2008 has been scheduled for the first weekend in December – 12/6-12/7 at the Champions Show Facility in Springfield, Ohio. This will be an open ALSA show and a qualifier for the 2009 ALSA Regional Shows. Full Fleece Halter classes, performance classes (adult and youth) and a fleece show will be offered. Deb Yeagle has communicated with the facility and has made all arrangements to date. Deb Gaskill is very familiar with the facility and holds an open llama/alpaca show there annually. All members of the committee expressed their support of the show and discussed areas of assistance. The show must rent 126 stalls. Attendance of 250-300 alpaca is necessary to meet required minimums. This show would become the largest ALSA alpaca show for 2008, expected to generate new ALSA members from Ohio and surrounding states.

In consideration of anticipated growth in ALSA memberships from this region and support of the show, the committee unanimously requested that the ALSA BOD reduce the show fee for the first year of this show from \$5.00 per head to \$3.00 per head.

The opportunity to add alpaca halter classes to the Grand National was not discussed at this conference call. Certainly, ALSA must increase its number of alpaca shows and its number of alpacas exhibited to support a National Qualifier

show. The committee plans to conduct monthly conference calls and will discuss this opportunity at its next scheduled meeting in February.

Discussion: *Julie made a motion to accept the Alpaca Committee's report with the exception of the request for reduced show fees. MaryAlice seconded. Motion carried.*

2. Education Committee (liaison: Lora)

Chair: Dawn Moore

1. Submitted for the board's approval are the following names of members who are interested in volunteering to participate in the committee:

Bill Schultz (Level III ALSA judge), Great Lakes region
Terry Spekrijse (apprentice judge), New Zealand
Katie White, Pear Tree Farm, UT
Catherine Steele (4-H co-leader), Steele Dreams Llama Land, NE
Roger & Penny Thomas, Bluestem Llamas, OK
2. Lora has sent a copy of the current judge's manual to the chairperson and the committee is currently waiting for Lavona to return home so that she can forward the disks containing the manual and the alpaca/fleece additions to the chairperson. Electronic copies of the manual will be forwarded to the committee members unless they request otherwise.
3. The committee will be investigating adapting the old Pagemaker version of the manual into a Microsoft Word document, which will make it easier to update in the future since this is a more universally available program.

Discussion: *Kay made a motion to approve the Education Committee report and the new recommended committee members.*

3. Election Committee (liaison: Ken)

Chair: Lougene Baird

The 2008 Nomination form was submitted and approved by email vote. It is now posted on the website. Committee request approval of Jeri Dunn to join this committee.

Discussion: *Kay made a motion to approve the Election Committee report and the addition of the new committee member. MaryAlice seconded. Motion carried.*

4. Ethics Committee (liaison: Julie)

Chair: Cindy Ruckman

No Report

5. Finance & Budget Committee (liaison: Kay)

Recommended Handbook Revision

Per the present ALSA Handbook page 15, Q Finance & Budget Committee:

1. Members
 1. Members are selected by the Chairperson
2. Purpose
 1. Members are to review the financials and make suggestions on entries and ways to display the financials.
 2. Look into investment.

3. Stay in contact with the Treasurer and office to help make the the best business decisions for ALSA

Replace With:

1. Members

- a. Chairperson should have extensive financial or accounting background and stand in for the Treasurer in his absence to explain financial matters and answer questions from the Board.
- b. Chairperson shall choose members with experience in financial and /or business issues.

2. Purpose

- a. Work with and under the supervision of the Treasurer
- b. Do a monthly review of the transaction report of income and expenses.
- c. Help the Treasurer prepare an annual budget.
- d. Investigate new sources of income for ALSA.
- e. Investigate cost savings methods
- f. Stay in contact with the Treasurer, Office, and Board to help make the best business decisions for ALSA.

6. Grand National Committee (*liaison: Kay*)

Chair: Norris Berg

The Grand National Committee had a conference call in early January for the purpose of selecting judges for the 2008 Grand National Show. All selected judges were approved during the ALSA BOD January conference call.

Halter: Ray Howard, Beth Myers, Gayle Woodsum
Performance: Pam Jensen, John McDougall, Ken Forster, Niki Kuklenski

Contracts were mailed to each judge on January 22, 2008. At the request of the ALSA BOD we answered an ALSA members question on the Grand National dates. Other initial plans for the 2008 Grand National show are progressing well.

7. Handbook Committee (*liaison: Larry*)

Chair: Helen Feick

Current bids for printing the Handbook will be submitted to the BOD by February 12 and the decision will be made by February 20, 2008. Helen Feick, Chair of the Handbook Committee, reported that the completed new Handbook would be ready for proof reading by February 10 or before.

8. Judges Committee (*liaison: Lora*)

Chair: Lavona Fercho

No Report

9. Llama Fiber Committee (*liaison: Julie*)

Chair: June Black

No Report

10. Membership Committee (*liaison: Marilyn*)

Chair: Pam Jensen

No Report

11. Nomination Committee (*liaison: Lora*)

Chair: Deb Garvin

No Report

12. Performance Committee (*liaison: Larry*)

Chair: Melanie McMurray, MD

No Report

13. Policy & Planning Committee (*liaison: Larry*)

Chair: Jerry Miller

No Report

14. Promotion Committee (*liaison: MaryAlice*)

Chair:

15. Protest Committee (*liaison: MaryAlice*)

Chair: Jim Nenni

No Report

16. Publications Committee (*liaison: Julie*)

Chair:

No Report

17. Regional Committee (*liaison: Kay*)

Chair: Glen Pfefferkorn

1. All eight Regional Committee Supers have committed facilities for the 2008 shows and the dates are scheduled as follows:

1. Rocky Mtn. Sept 13-14
2. Great Lakes Sept 27-28
3. Southeastern Sept 27-28
4. Buckeye Oct 4-5
5. Northwestern Oct 4-5
6. Southwestern Oct 4-5
7. Central Oct 11-12
8. Eastern Oct 11-12

Two regionals are scheduled one week later than preferred by the Board. However to move to Oct. 4-5 dates in each case would require scheduling a regional on top of a show in that region. We do not recommend that. We risk the success of both shows and dampening further the spirits of ALSA show enthusiasts.

9. Six of the eight Regional shows have judges for the show.

10. All eight of the shows will be held at the same venue as 2007.

11. Dates, locations, confirmed judges and superintendent contact information is posted on the ALSA website.

12. The draft of the 2008 ribbon inventory has been reviewed by superintendents and has been provided to the Board liaison for contact with the ribbon vendor.

13. The committee chair is communicating with the Grand National Chair and our insurance representative regarding coverage for the national and regional shows. We are determining the appropriate coverage at the most economical cost.

14. The Regional Committee has reviewed revenue enhancements, cost control and class change suggestions made by the 2007 superintendents or other suggestions brought to our attention. We recommend the following:

15. Make no changes to class format from the 2007 Regional Shows. Add no new classes, combine no classes and eliminate no classes.

16. Make no changes to the premiums paid at the 2007 Regional Shows. I.e. \$50 1st, \$25 2nd, \$10 3rd. Do not change to jackpot premium format.
 17. Make no adjustments to entry or stall fees.
 18. Regional Superintendents will solicit sponsors for any additional premiums or special awards to be presented.
 19. Printing vendors will be asked to sponsor program printing or offer sponsor discounts. This could save \$200-\$400 in some regions.
 20. Feed stores, veterinary clinics, trailer and tack vendors will be targeted to bring support from non-owner sources.
 21. Superintendents will target cost reductions through use of volunteer photographers and donated or borrowed decorations. This in some regions could reduce expenses \$200- \$400.
15. Committee encourages ALSA Board support with the following:
1. Timely, accurate website for Regional shows
 2. Timely accurate membership contact list
 3. Timely, accurate show results and regional qualifying lists
 4. Automated entry and show reporting system-ShowManager
 5. Complete and accurate Regional Show Superintendent packets
 6. Complete and accurate Show Rule Book to all members
- This support makes the superintendents job easier, the records more accurate and the members happier.

18. Show Management Committee (*liaison: Marilyn*)

Chair:

Bill Schultz was submitted for approval for new Chair. Larry made a motion to approve Bill Schultz as Chair of Show Management Committee. MaryAlice seconded. Motion carried.

19. Website Committee (*liaison: Marilyn*)

Chair:

MaryAlice made a motion to move the database site to a new server which will enable the use of SQL and will also save us over \$500 a year. Kay seconded. Motion carried unanimously.

20. Youth Committee (*liaison: Julie*)

Chair: Barb Harris

No Report

MEMBER LETTERS TO THE BOARD:

1. Letter from Member 1-29-08 (points & show results)
Discussion: *Sent to the office for correction.*
2. Letter from Member (ILR Show Manager program)
Discussion: *BOD thanks member for input.*
3. Letter from Member 2-1-08 (points for driving classes)
Discussion: *Sent to the Performance committee.*
4. Letter from Member 2-1-08 (points)
Discussion: *Sent to the Office for correction.*
5. Letter from Member 2-4-08 (changes to Judge's levels)

Discussion: *Addressed by the Judge's Committee Chair.*

6. Letter from Member 2-4-08 (changes to judging levels)

Discussion: *Addressed by the Judge's Committee Chair.*

7. Letter from Member 2-4-08 (changes to Judge's levels)

Discussion: *Addressed by the Judge's Committee Chair.*

8. Letter from Member 2-5-08 (changes to Judge's levels)

Discussion: *Addressed by the Judge's Committee Chair.*

MEETING ADJOURNED:

Motion: Julie made a motion to adjourn this meeting. Larry seconded. Motion carried.
Adjourned at 1:00 a.m. EST

Minutes Approved: March 11, 2008

Marilyn Nenni
Secretary

Special Board Meeting of ALSA

BOD Meeting Minutes: February 26, 2008

The special ALSA BOD meeting was called to order by President, Lora Crawford, at 8:06 p.m. EST.

BOD Members Present:

Lora Crawford – President
Julie Heggie – Vice President
Marilyn Nenni – secretary
Mary Alice Pilbin – Board Member
Kay Sharpnack – Board Member

Others Present:

Wayne Rankin – ALSA Treasurer

Not Present:

Larry Lewellyn, Board Member

Proceedings:

The next regular monthly ALSA BOD Meeting will be held on March 11, 2008 at 8:00 p.m. EST.

Approval of Minutes:

Minutes of February 6, 2008

Minutes will be approved by email vote within the next seven days.

Business:

1. Letter regarding selection of 2008 Grand National Judges.

Discussion: *Situation was reviewed and discussed and found to have no merit.*

2. Letter of February 21, 2008 received from BOD member.

Discussion: *Referral was made to the discussion of Expected BOD Conduct as reported in the minutes of January 16, 2008. " Items of expected behavior of BOD members were discussed: Respect, breech of confidentiality, BOD flow of communications, responsibility of timely response, opportunity of opinion on all issues, and conflict of interest. Threatening and/or slanderous personal emails to other Board Members are not acceptable." BOD conduct has continued to be an issue. MaryAlice made a motion to eject Larry Lewellyn as an ALSA BOD member per Article III, Section 8. Marilyn seconded. Motion carried unanimously.*

3. ILR ShowManager Program.

Discussion: *Jan Wassink, ILR Manager, and ILR BOD members, Karen Baum, Mark Smith, Kathy McKinney, Kristy Brown, along with ALSA*

Treasurer, Wayne Rankin, joined the ALSA BOD call to discuss the ILR ShowManager Program.

Following the call, Julie made a motion to go into Executive Session. Kay seconded. Motion carried. BOD meeting went into Executive Session at 10:55 p.m.

Kay made a motion to end Executive Session at 11:09. MaryAlice seconded. Motion carried.

4. Office Contract Draft.

Discussion: Review of the Office Manager contract, which is due to expire December 31, 2008, was tabled.

5. Letters from two CPAs.

Discussion: *Segregation of duties for proper financial internal control of a non-profit organization was reviewed and discussed. Julie made a motion that Cheryl is to continue writing checks as she is currently doing using QuickBooks. Checks will be sent to ALSA treasurer, accompanied by invoices, for signature and mailing. As currently required, all checks in the amount of \$1500 or over must be approved by the BOD prior to signing. Kay seconded. Motion carried unanimously.*

Discussion continued regarding this year's audit of financials. Kay made a motion to accept the recommendation of the Treasurer and the Finance & Budget Committee to again hire Brian Beerman Assoc. to perform the 2007 ALSA audit under the direction of the ALSA Treasurer. MaryAlice seconded. Motion carried unanimously.

6. ALSA Handbook.

Discussion: *New revised Handbook will be ready for proofing as of March 1. Handbook Committee submitted four printing bids for review, consideration, and approval by the BOD. Kay made a motion to use Cave & Co. for printing of the 2008 revised Handbook. MaryAlice seconded. Motion carried. Further discussion included cover design and proofing.*

7. ALSA Database.

Discussion: *The current platform of the database is being reviewed and investigation of modifications and updating is being done.*

8. ALSA Logo Contest.

Discussion: *Specifications for Logo Contest were reviewed and discussed. Kay made a motion to accept the Logo Contest criteria with changes. Julie seconded. Specifications will be posted on the internet.*

Meeting Adjourned:

Kay made a motion to adjourn this meeting. MaryAlice seconded. Motion carried. Meeting was adjourned at 11:40 p.m. EST.

Minutes Approved: March 11, 2008

Marilyn Nenni
Secretary

Regular Monthly Board Meeting of ALSA
BOD Meeting Minutes: March 11, 2008

The regular monthly ALSA BOD Meeting was called to order by President, Lora Crawford, at 8:06 p.m. EST.

BOD Members Present:

Lora Crawford – President
Julie Heggie – Vice President
Marilyn Nenni - Secretary
Mary Alice Pilbin - Board Member
Kay Sharpnack – Board Member

Others Present:

Wayne Rankin – Treasurer
Cheryl Ryberg – Office Manager

Proceedings:

The next regular monthly BOD Meeting will be held on April 8, 2008 at 8:00 p.m. EST.

Approval of Minutes:

Minutes of February 6, 2008.

Kay made a motion to approve the minutes of February 6, 2008. MaryAlice seconded the motion. The minutes were approved as written.

Minutes of February 26, 2008.

Kay made a motion to approve the minutes of February 26, 2008. Julie seconded the motion. The minutes were approved as written.

TREASURER'S REPORT: Wayne Rankin

Wayne presented a report for January through February, 2008, showing profit and loss with a previous year comparison. The percentage of decreased income as compared to 2007 seems to be consistent with the general flow of financials that is being seen across the country in most businesses.

OFFICE BUSINESS: Cheryl Ryberg

Work requested by ALSA BOD and Accomplished:

1. ILR numbers: ILR numbers have been requested to add to our recorded animal database. This number will in the future be used to submit results using one number to help with the recording procedures but the office and show superintendents.
 - A. ILR numbers on recorded animals will be showing up on individual animal records that may be found on the ALSA Website under individual animal results as well as individual shows.
 - B. We have added a field in the ALSA data base to record animals that are NOT recorded but still place and qualify for National and Regionals. These are considered (NA) animals. These animals numbers will be kept in the data base but will not show up on the website until they are turned into RECORDING numbers.
 - C. We have NOT added a field in the result sheets (46 pages would not only have to be completely redone but would squeeze too much the information that we need. Suggestion,

have supers supply list of ILR numbers to submit with results, that would save them from having to add the extra number, potentially multiple times for each animal.

2. We are waiting for a schedule for audit with Brian Beerman, due to lateness of scheduling. I will let Wayne know when the audit is to begin.
3. We are printing out checks and will be sending a packet of checks with copies of invoices for Wayne's approval, signature and mailing.
4. We have altered the database to permit youth birthdays to show up on their ALSA Cards.
5. We are working on ways to permit Wayne to have Internet access into the ALSA Financial Data Base. Suggestions have been provided to Wayne and Lora as to how this may be accomplished.
6. Backup is pulled for Lora, could not be emailed due to size, Put into a Zip File and emailed to her today, this should work better for future months.

Suggestions regarding ALSA Sanctioned Shows:

1. Getting Committees involved with successful ALSA Shows.
 - A. Develop a business plan and provide solid business advice to our show superintendents. (Show Management?)
 - B. Encourage members to travel with other farms and provide other advice to help our members get to shows less expensively.
 - C. Have the Show Management Committee work with shows that are financially successful. (Including Regional)
 - D. Promote our Regional and National Show by use of members that are familiar with doing regional and national press releases. Hammer the press and media for free publicity. Deb Gaskill and Barb Flynn both are experienced at doing press releases and have offered to help months ago when this "Job" was posted on the website.
 - E. Congratulate the ILR and other llama show organizations for providing alternate places to show. Remember we, the ALSA, still is the largest Llama Show Association IN THE WORLD! Not to mention the only one that does all that the ALSA is capable of. Be proud and encourage a sense of pride and ownership in our members and volunteers

It is spring; a new season is well under way, lots of excitement to get out to the first show. Let us help to make it a positive, fun and meaningful experience. Here is one attempt at establishing a national presence; Promotion Committee can follow up realizing that it is promoting the ALSA as a show association.

FYI: Here is a note from Craig Swindler, we spoke yesterday and are putting together a media kit for the press at a NC Governor Conference:

Per our discussion yesterday thanks for sending the info I can include in a media package. Again I will be attending the NC Governor's Conference on Tourism this coming week. One of the workshops I am excited about is "Get to Know the Media You Need to Know" which will have five panel members to give their best advice on how to get stories placed in the top publications. We are to learn what these journalists are looking for, when they need it and the best way to get it into the hands of the right people. Members of the panel include: John Bordsen, travel editor, Charlotte Observer; Vicky Jarrett, editor in chief, Our State; Randy Johnson, editor, Hemispheres – The Magazine on United Airlines; Warner McGowin, executive editor, Southern Living; and Chanize Thorpe, freelance travel writer.

It was great to throw around several ideas on how to positively promote our llamas. Thanks again for your time, insight, and input.

Craig Swindler

Benefits of using the "ALSA" Show Recording Software:

1. ALSA Class Lists are incorporated. (drop down selection)
2. Members/Youth can be automatically added by their membership number

3. Animals Names with ALSA Numbers and ILR numbers may be added to be automatically selected. (drop down selection)
4. Points are automatically calculated
5. Super has but to press a button and the data is uploaded to ALSA. Report can be viewed, edited if necessary and then concluded into database.
6. This software has been developed years ago to help supers and the office, Grant and I greatly appreciate Marilyn for taking the time out to review what we feel would most benefit our supers, members and office.

MONTHLY STATISTICS 2008 vs. 2007													
	Jan 12	Feb 6	Mar 11	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year Totals
2008 Sanctioned Shows	?	77	33										
2008 Total Year to Date		77	110										
2007 – Year to Date													
Animal Entry in Shows	?	?	986										
2008 Total Year to Date			986										
2007													
Adult Memberships 2008	?	631	237										
2008 Total Year to Date		631	868										
2007													1,546
Youth Memberships 2008		175	104										
2008 Total Year to Date		175	279										
2007													564
Animals Recorded 2008													
2008Total Year to Date	?	?	360										
2007													
2009 Sanctioned Shows			1										

OLD BUSINESS:

1. ALSA Handbook

Discussion: *Handbook Committee Chair will overnight copies of the new Handbook on Saturday, March 15, to John McDougall, MaryAlice Pilbin, and Marilyn Nenni for proofing before sending to print.*

2. ALSA Email Address

Discussion: *The ALSA Webmaster is looking into the problem with executing the new office email address.*

3. ALSA Database & Website

Discussion: *Marilyn reported website updates and information regarding the ALSA database.*

Marilyn made a motion to go into Executive Session at 9:54 p.m. Julie seconded.

Julie made a motion to come out of Executive Session at 10:38 p.m. Kay seconded.

NEW BUSINESS:

1. Signatures on the three ALSA Capital One Accounts

Discussion: *Three signatures are now being submitted to all the Capital One Accounts.*

2. Office Criteria

Discussion: *The BOD discussed the criteria for the new Office Contract for 2009.*

3. Standing Rule Changes

Discussion: *See Election Committee Report.*

4. Goals for 2008

Discussion: *Item tabled until the April Meeting.*

5. Change to Petition of Nomination due to recent BOD change.

Discussion: *Vacancies for the upcoming election were discussed.*

COMMITTEE REPORTS:

1. Alpaca Committee (liaison: Kay)

Chair: Mary Reed

No Report

2. Education Committee (liaison: Lora)

Chair: Dawn Moore

1. Bill Schultz, our Level 3 judge, has resigned from the committee in order to chair another committee. Currently, the committee is searching for another Level 3 judge who would like to participate.
2. It has been discovered that the judges' manual does not exist on disk. Therefore, the manual will either need to be re-typed or possibly the existing PDF can be converted into a Word document. Dawn Moore is currently having an IT person look into the possibility of the conversion, including graphics. The text portion of the manual can be easily converted to a Word document, but the graphics would require a time-intensive cut & paste unless the IT person can devise a simpler method.
3. When the manual is converted into a Word document, it will be distributed in sections to the committee members to begin the process of editing and updating. The committee has suggested that the manual should be divided into the following sections: Section 1--The ALSA Program to include Chapters 1-4 listed below. Section 2, Rules & Criteria would include chapters 5-8. Section 3 would be dedicated to fiber. Section 4 would be reference materials.

Chapters:

1. The ALSA Association
2. Judging Program and Show Judges
3. Ring Procedures
4. Oral Reasons
5. Llama Halter and Confirmation
6. Performance Classes
7. Optional Classes:
 - Driving Classes
 - Showmanship
8. Youth Division
9. Fiber
 - Shorn Fleece
 - Walking Fiber

3. Election Committee (*liaison: Lora*)

Chair: Lougene Baird

The Committee has revised the Election Guidelines to be more user-friendly and accurate in terminology. No changes of substance were made. For the convenience of the membership, the committee has forwarded the revisions to the website manager and requested immediate replacement of the guidelines currently posted.

The Committee is requesting an update on anticipated information from Policy and Planning Committee. Are any bylaw changes scheduled to be included with the 2008 Directors Election ballot package?

Standing Rules: Acknowledging that membership is not required to vote on changes in Standing Rules, the Committee is requesting the Board of Directors correct Article II – Election, Compensation, Employees, Section 1: Election, (c) to read as follows.

The Election Committee or a CPA firm will tally the ballots. The Election Committee will then inform their liaison of the results. The Board Liaison will then notify the highest member of the Board of Directors whose position is not on the ballot. This individual will verbally advise all nominees of the election results, (and only the nominees). This individual will then advise the Election Committee that the nominees have been notified and the Election Committee will confirm the results to the nominees in writing, and forward a notice of the results to Showring by the next publishing date. **The Election Committee will notify the ALSA website manager of the results of the election for immediate posting on the ALSA web page. The Election Committee will also notify the manager of ALSA e-mail blasts of the election results for immediate distribution to the membership.**

Note: Currently, the Standing Rules do not require any communication to the membership until the next Showring Magazine. This addition, as read in bold copy, will guarantee good communication to the membership. As it now reads not even the existing Board knows until the next issue of Showring! The Committee is requesting the Board assign Alaska, Hawaii, Canada and other international countries to a specific Regional Show Region. As it stands now, because of this omission, ALSA members in good standing from these states and countries are prohibited from running for a seat on the Board of Directors.

The Committee has received from McCall and Company, PC (Certified Public Accountants) an engagement letter for their commitment to process the ballot counting for the 2008 General Election. The Committee is currently involved in securing the printer/mail agent for the General Election. The Committee is submitting a budget of \$1.07 per ballot mailed to qualified members.

Discussion: *BOD felt that this addition to the standing rules was not necessary.*

4. Ethics Committee (*liaison: Julie*)

Chair: Cindy Ruckman

The Ethics Committee regrettably accepts the resignation of committee member Rob Spencer. It is the goal of our committee to fill the vacant committee position as soon as possible.

Currently we are evaluating the purpose of the Ethics Committee as stated in the handbook (B.2.C.a&b). We are also discussing the possibility of refining the former proposal of a "Grievance Procedure" or creating a new protocol for members to come to the Ethics Committee with their concerns without having to file a formal protest. We have had several "Letters of Concern" addressed to our committee and we currently have no protocol to act or make recommendations in such matters. We believe that our inability to act in such instances is leading to an increase in frustration among concerned members.

Paperwork and follow-up for Protest #008-2007 has been completed.

As a final note, we would like to remind everyone that we are all ambassador's for ALSA. Positive words and actions are what make and keep ALSA growing and successful.

5. Finance & Budget Committee (*liaison: Kay*)

Chair: Joe Payne

No Report

6. Grand National Committee (*liaison: Kay*)

Chair: Norris Berg

GNC agrees it is probably time to change the style/color of the GN Ribbons. As in the past we should also recycle those ribbons which are clean and new. GNC recommends that recycled ribbons be used in the performance classes in 2008 provided they are in good condition.

Contracts for all seven approved judges for the 2008 Grand National Show were mailed on January 21, 2008 and have been returned and copies sent to the ALSA office.

Something new for the 2008 Grand Nationals. The Lancaster Event Center is under construction with several additions. It is currently on schedule and will be completed by show time. What's new.....

Amy Country Arena	Building	244 x 359	
Arena		125 x 300	
Food Court		58 x 32	
Heritage Meeting Room		33 x 56	
Lancaster Meeting Room		33 x 56	120 Banquet sitting
Nebraska Meeting Room		45 x 70	230 Banquet sitting

The committee requests the approval of Margo Schultz of Hammond, WI to the Grand National committee. Initial primary responsibilities will include vendors, banquet, cocktail party and entertainment areas.

Discussion: *Kay made a motion to approve Margo Schultz as a member of the Grand National Committee. Julie seconded. Motion carried.*

7. Handbook Committee (*liaison: Lora*)

Chair: Helen Feick

Discussion: *Handbook will be sent out for proofing on March 15, 2008.*

8. Judges Committee (*liaison: Lora*)

Chair: Lavona Fercho

The primary focus of this Judges' Committee report is relative only to the two Judging levels, revisions to the Handbook that clarify and enhance the level acquisition, and the rationale for Handbook changes.

With considerable input from many former level I, II, and III judges, and with declining numbers at many ALSA Halter shows, it became obvious that it was almost impossible for level I and II judges to advance to the next level under current Handbook rules.

With the ALSA office not being able to supply the show number information, the JC did acquire a list of most 2007 ALSA shows, counted by a Level II judge, from the ALSA

website. It was apparent from this list that show numbers indicated the former three level judges system handbook rules regarding judging, were inhibiting and redundant. There were not sufficient single judge shows to allow former level II judges to qualify for advancement, and former double judge shows, hired level III judges.

Also apparent, was that shows in several regions did not have Driving or Youth Judging classes and Judges could advance to the former level III judges level, without having judged these classes. Several superintendents also voiced concerns that this was happening in some of their shows.

It became apparent with this amount of input, that criteria in numbers and practical judges experience had to change. Time previously spent Judging, did not make for better Judges but just at greater individual cost.

The new ALSA Level Judges will be required to judge a minimum of only four full Halter, Showmanship and Performance shows, but with one of them having Driving and Youth Judging Classes. Several of the former level II judges have already met this qualification, some are still in the process.

After the 2008 show season, individual Judge commitments will supply further data that may qualify more for the ALSA Senior Level. Names of these judges will be forwarded to the BOD for approval in subsequent reports.

Some Judges will be attending clinics this year which will be significantly enriched with more focus on Driving instruction as well as Youth Judging. Some Level Judges will continue to focus on these achievements for future advancement. It is important to Superintendents that all ALSA Senior Judges be capable of judging all ALSA classes, and deemed of equal importance to an accredited show association as ALSA.

The former three levels will remain through the 2008 show year as to not cause confusion. The new list of approved judges is currently being drafted, and finalized right after the 2008 show season, in time for the Judges list to be supplied for the Nationals and Regionals. Superintendents will also be sent the new Judges list as well to make Judge selections for 2009. At this time the transition to the new two level judge system should be complete.

Discussion: Julie made a motion to accept the Judge's Committee report. MaryAlice seconded. Motion carried.

9. Llama Fiber Committee (*liaison: Julie*)

Chair: June Black

1. The Llama Fiber Committee has received a hard copy of a PowerPoint presentation (six frames per page) from Lavona Fercho (pertains to general fiber/fleece instruction) and another (six frames per page) from Fran Soukup (pertains to Walking Llama Fleece class instruction). Both women state these are proprietary documents. Since they are 'proprietary' the Llama Fiber Committee understands that **these documents cannot be used at ALSA clinics**. If any of the material is to be considered for use at ALSA clinics, it must belong to ALSA, be approved by the appropriate committee(s) and the ALSA Board of Directors.
2. The recently updated ALSA Llama Fleece Judging Clinic Manual *may be* further revised by the Llama Fiber Committee before sending it to all ALSA Llama Fleece Judges and Apprentices. We are considering what (if any) changes to make at this time.

3. Ongoing planning for the 2008 Grand National Fleece Show: Ribbons will be the same style and colors as last year, and we will reuse many ribbons with minor change (mostly year) to the tab. The ribbon expense for the 2008 ALSA Grand National Llama Fleece show should be minimal, especially compared to the 2007 show expenses (because we included shorn alpaca fleece classes, which is no longer our responsibility).
4. The process of updating llama fleece show forms is on hold until other more urgent matters are completed. Once updates are completed we will submit them to the ALSA office for posting on the ALSA web site.
5. We have discussed creating two levels of ALSA Llama Fleece Judges, and decided it is not necessary at this time. We are trying to get the fleece show numbers (number of llama fleece shows, and number of fleece entries) from the ALSA web site. However, the ALSA web site has been consistently returning "timeout" error message, so we have not been able to determine the numbers. When we are able to get this information, we will evaluate it and make a recommendation to the Board regarding the "leveling" of ALSA Llama Fleece Judges.
6. Cindy Ruckman is on the Llama Fiber Committee, but not listed on the ALSA committees web page. Please restore her to the list of committee members. Also email links are missing except for the committee chair. Please correct. ***Corrections have been made.***
7. ***Has this been addressed?*** The Recap form as posted on the ALSA website needs corrections. There should be NO \$5 fleece fee. The \$3 fleece entry fee is ONLY applicable when the animal is not concurrently being exhibited in the halter and/or performance show. ***Corrections have been made to the website.***

10. Membership Committee (*liaison: Marilyn*)

Chair: Pam Jensen

The Membership Committee has been busy reviewing the request of a suggestion to the Board of Directors concerning Regional representation at the Annual face-to-face meeting at Grand Nationals. Each member was requested to review the proposal and submit their view, opinions, etc. to the Membership Chair. The Membership Committee feels that this proposal, overall, would be a good one and that it should go forward. The Regional Committee also reviewed this proposal and recommended that we encourage such a meeting and allow superintendents to schedule as appropriate.

Discussion: *The BOD felt that the results of these Regional meetings would best be reviewed by the entire membership at the Annual Membership Meeting. This issue will be directed back to the Regional Committee to implement.*

11. Nomination Committee (*liaison: Lora*)

Chair: Deb Garvin

The ALSA Nominations committee has been working hard trying to solicit candidates to run for the BOD. So far, only one person has shown any interest. This individual is from the Pacific Northwest. We have had a couple people from the Rocky Mountain Region show interest, but there are already two BOD members from that Region.

As Trish informed the BOD last year and as I tried to express in a previous report/letter, the system we are now using does not work. The nominations committee has no idea who has submitted petitions to the election committee. We are totally in the dark.

In other organizations, the nominations committee is responsible for submitting a slate of candidates to be placed on the ballot. The ballot is then made up of those people. With the current

methodology, we have no idea who might be submitting petitions from any part of the country and therefore cannot try to assure the ballot is balanced with representation from all Regions.

I understand Trish's frustration from last year, as I have no idea where we stand on who is committed to running for what office. I also feel adamantly that if the Nominations committee is functional that anyone nominated through this committee should not have to get 5 additional petitions. The one candidate in the Northwest would be excellent, but he was totally unaware if contacted by the nominations committee to run that he would still be required to solicit nominations.

Due to the structure of this process, the nominations committee cannot even provide the BOD a decent report as we have no idea who may or may not be running.

Discussion: *This report is being returned to the Nominations Committee for recommendations.*

12. Performance Committee (*liaison: Julie*)

Chair: Melanie McMurray, MD

We recommend to the ALSA BOD that the entrants be required to enter all three performance events, i.e., obstacle, public relations, and pack to be eligible for Grand and Reserve Grand Champion in Open and Advanced Performance, effective January 1, 2009.

A majority of four members of the committee agree with requiring entrance into all 3 performance events to be considered for Grand and Reserve Performance Champion, so it carries (with 2 not replying, so I will count as abstentions).

Discussion: *This issue was also discussed within the Show Management Committee and they made this same recommendation to the BOD. Kay made a motion to accept the recommendation of the two committees to require three classes in order to be eligible for Performance Champion and Reserve in Open or Advanced Performance Classes. Marilyn seconded. Motion carried by a majority vote.*

13. Policy & Planning Committee (*liaison: Julie*)

Chair: Jerry Miller

No Report

14. Promotion Committee (*liaison: MaryAlice*)

Chair:

15. Protest Committee (*liaison: MaryAlice*)

Chair: Jim Nenni

The Protest Committee is working on a protest. It has not been finalized.

16. Publications Committee (*liaison:*)

Chair:

No Report

17. Regional Committee (*liaison: Kay*)

Chair: Glen Pfefferkorn

1. The ribbon order has been turned in to the liaison for contacting Royall Awards to facilitate determining the 2008 cost. The only change made from the 2007 order was not putting a 2008 tab on

the Top 5 ribbons awarded to the 3rd, 4th and 5th place winners. Tabs will remain on Champion and Reserve Champion ribbons.

2. I am working with Norris Berg, Grand National Chair on insurance coverage for the 2008 regional shows and Grand National. Review of our current policy shows that the cost charged to the 2007 regional shows included the Grand National premium. Some of the 2008 Regional shows may be covered by the premium paid last year. That policy is an annual policy effective for October 2, 2007 through October 2, 2008. We are investigating whether an event coverage policy will be less costly and are soliciting a comparative bid from a second vendor.

3. Norris is assisting with continued follow up of the injury accident at the 2007 Southeastern Regional show. The communication has been slow on the details regarding the responsibility of coverage.

4. Seven shows have judges confirmed. The communication between the superintendent and the judge for the final show has not been expeditious.

5. A draft of Guidelines has been presented to the regional superintendents, ALSA treasurer, Finance and Budget Committee Chair and the Regional Committee Board Liaison. When finalized these will provide clear direction for superintendents but in particular offer guidance to first time superintendents. The final draft should be ready for presentation to the ALSA Directors at the April meeting.

6. A draft of the General Information page and class number list of the regional registration packet has been reviewed by all superintendents and will be posted soon on the website.

7. Review of drafts of all forms needed for the regional shows will begin soon. I have been communicating with Marilyn Nenni and Bill Schultz, Show Management Chair reviewing form drafts for ALSA shows. When this process is finished, the regional committee can adopt, modify or add forms specific to the Regional Shows.

8. The committee has reviewed the request that each Regional schedules an ALSA member meeting. Two superintendents favor the idea. Two favor the idea but are concerned about scheduling. There are no scheduled evening gatherings, Friday evening is move in, Saturday the show may run late and Sunday is move out. I recommend we encourage such a meeting and allow superintendents to schedule as appropriate.

***Discussion:** The Membership Committee also reviewed and recommended to support Regional Meetings for input from each Region. See Membership Committee Report.*

18. Show Management Committee (liaison: Marilyn)

Chair: Bill Schultz

1. The committee responded to the request from members to discuss the proposal of a Classic Llama Division. After considerable committee member discussion the Show Management committee decided by a unanimous vote six in favor and zero opposed to approve the Classic Llama Division as an optional ALSA class. (.i. minis). This proposal includes the following definition as provided by the Classic Llama Focus group.

The Classic Llama definition:

- Double coat with prominent, abundant guard hair throughout coat.
- On the body (except juveniles and yearlings), undercoat has moderate to sparse density and is either minimally or not at all visible under the guard hair.
- Very short smooth fiber on face, ears, forehead and head.
- Short leg fiber above the knee or hock and short smooth or minimally ruffled hair below the knee or hock.
- "a large "window" of short, smooth hair on either side of their sternum."
- Neck fiber that often sheds out leaving a discernable guard hair "mane".

Discussion: *Kay made a motion to accept Classic Llamas as optional classes at ALSA shows for 24 months to prove they have the numbers that warrant representation at the Regional and Grand National Show. Julie seconded. Motion carried.*

2.The SMC is currently reviewing show packets and show information currently available on the ALSA website for accuracy. We have corrected several documents to date.

This will be an on going, step by step process as much of the information in the show packets reference the ALSA Handbook. Because the ALSA Rules are changed through out the year this makes it a continual challenge to keep the information available to the general membership correct on the website.

We were informed of a member with concerns regarding inaccurate information on the website and we contacted said member. To date we have not received a reply from the member.

3.The SMC referred a member's concern as to the reason for the ALSA rule regarding the Youth Division requirement to enter three performance classes to be eligible for a Performance Championship, but in the Open and Advanced Division only two performance classes are required to be eligible for a Performance Championship. The question was referred to the Performance Committee. *(See Performance Committee report)*

4.Currently the SMC has representation from the following regions. Great Lakes, Buckeye, Eastern, Central, and Northwest. We will add members from the remaining regions when candidates are presented to the committee.

19. Website Committee *(liaison: Marilyn)*

Chair:

No Report

20. Youth Committee *(liaison: Julie)*

Chair: Barb Harris

No Report

MEETING ADJOURNED:

Motion: Kay made a motion to adjourn this meeting. MaryAlice seconded. Motion carried.
Meeting was adjourned at 2:12 a.m. EST

Minutes Approved: March 13, 2008

Julie made an email motion to approve the minutes of March 11, 2008. Kay seconded.
Motion carried unanimously.

Marilyn Nenni
Secretary

Regular Monthly Board Meeting of ALSA
BOD Meeting Minutes: April 15, 2008

The regular monthly ALSA BOD Meeting was called to order by President, Lora Crawford, at 8:02 p.m. EST.

BOD Members Present:

Lora Crawford – President
Julie Heggie – Vice President
Marilyn Nenni - Secretary
MaryAlice Pilbin - Board Member
Kay Sharpnack – Board Member

Others Present:

Wayne Rankin – Treasurer

Not Present:

Cheryl Ryberg – Office Manager

Proceedings:

The next regular monthly BOD Meeting will be held on May 20, 2008 at 8:00 p.m. EST.

Approval of Minutes:

Minutes of March 11, 2008. Approved by email.

TREASURER'S REPORT: Wayne Rankin

Financial budget for 2008 presented for approval.

Discussion: *After review and discussion, Kay made a motion to approve the 2008 budget. MaryAlice seconded. Motion carried. Bond for ALSA Treasurer will be put on hold until after the upcoming election.*

OFFICE BUSINESS: Cheryl Ryberg

No Report from Office.

1. ALSA's Listing of Accounts – All ALSA's Pertinent Information

Discussion: It was pointed out that the BOD still does not have the correct complete access information to all important accounts belonging to ALSA. Information for such accounts will be requested from the ALSA Office. The Secretary was instructed to make a list and obtain all of ALSA's accounts with user names, passwords, and account numbers to be kept in the Director's book.

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2008 Total Year to Date			986	1277									
2007													
Adult Memberships 2008	?	631	237	195									
2008 Total Year to Date		631	868	1063									
2007													1,546
Youth Memberships 2008		175	104	112									
2008 Total Year to Date		175	279	391									
2007													564
Animal Recording # 2008													
2008 Total Year to Date	?	?		125									
2007													
2009 Sanctioned Shows			1										

OLD BUSINESS:

1. ALSA Handbook

Discussion: Handbook has not yet been completed by the Handbook Committee. Two BOD members have been sent a CD with part of the new Handbook and are now in the process of proofing. Lora will check into date of completion. A printer has been contracted and is waiting for finished copy to go to print.

2. ALSA Email Address

Discussion: The ALSA Office has now programmed their email to reflect ALSA's domain name. All email should now be received from and addressed to lamas@alsashow.org.

3. ALSA Database & Website

Discussion: Website: ALSA forms on the website have all been updated. All show forms used by show superintendents may now be printed off the website therefore lowering postal rates from the Office.

Database: Numerous platforms have been reviewed the past couple of months for possible use for ALSA's needs. After many interviews, three companies have now received detailed diagrams of our needs and are preparing quotes for ALSA's consideration. High level specifications include, but are not limited to, the ability to track and manage all show related information and show calendar, the ability for a Show Superintendent to enter show results and have all points and awards automatically assigned, the ability to track all points and awards with individual animal and owner records, the ability to manage and track membership information including dues, the ability for membership online registration; the ability for online animal ALSA registration, and the ability for members to register for shows online. The use of a new system would maximize the efficiency and time involved in the ALSA business processes resulting in lower costs for the Office and the needs for a full-time Webmaster. It is hoped that this powerful web based solution can be in place for use by the 2008 Grand National Show.

4. Office Criteria for new 2009 Contract

Discussion: *Details of a new contract for the ALSA Executive Secretary, including schedule of work, was reviewed and discussed. The final draft will be presented to the attorney for approval.*

5. Signatures on the three ALSA Capital One Accounts

Discussion: *New signature cards for Capital One accounts still have not been authorized and set in place.*

6. Goals for 2008

Discussion: *Good progress is being made in meeting the BOD's goals for 2008: Database, Financials, Office Contract, Handbook, and the ALSA Website.*

7. Resolution of the Directors (Resolutions adopted by unanimous Board vote on March 21, 2008)

"The undersigned, being the Board of Directors of the organization, a Wisconsin Corporation, by unanimous consent in writing pursuant to the authority contained in the corporate law of the State of Wisconsin and within the association bylaws Article III, Section 1. Number, and without the formality of convening a meeting, do hereby consent to the following action of the organization, to begin as of the 1st of April, 2008.

BE IT RESOLVED THAT: The organization's Board of Directors shall be fixed at five directors until results of the General Election 2008 are known and those elected are seated at the first meeting in July, 2008, at which time the Board of Directors shall return to seven directors.

BE IT RESOLVED that this resolution may be signed by the directors in as many counterparts as may be necessary, each of which so signed shall be deemed to be an original, (and each signed copy sent by electronic facsimile transmission shall be deemed to be an original) and such counterparts together shall constitute one and the same instrument and notwithstanding the date of execution shall be deemed to bear the date as set forth above."

Discussion: *This Resolution of the Directors was adopted by unanimous vote on March 21, 2008. The Resolution has been signed by all members of the BOD and placed into the Corporate Book.*

8. Attorney

Discussion: *ALSA has retained Martin J. Saunders with the law firm of Jackson/Lewis of Pittsburg, PA as legal council.*

9. Certified letter received from Larry Lewellyn dated March 20, 2008, received by ALSA President, Lora Crawford March 28, 2008, requesting response regarding his removal from the ALSA Board. ALSA President sent a response, as advised by council, by certified mail on April 14, 2008.

"Larry Lewellyn
2805 W. Oakland Drive
Sedalia, CO. 80135

April 10, 2008

Dear Mr. Lewellyn,

In reply to your certified letter of 3/20/08, and on advise of counsel, we are herewith enclosing Board minutes of 1/16/08 and the Board minutes of 1/26/08, attached as exhibits "A" and "B".

Yours very truly,

Lora Crawford
ALSA President"

Exhibit "A"

January 16, 2008 minutes:

Discussion: Items of expected behavior of BOD members were discussed: Respect, breach of confidentiality, BOD flow of communications, responsibility of timely response, opportunity of opinion on all issues, and conflict of interest. Threatening and/or slanderous personal emails to other Board Members are not acceptable.

Exhibit "B"

January 26, 2008 minutes

2. Letter of February 21, 2008 received from a BOD Member.

Discussion: Referral was made to the discussion of Expected BOD Conduct as reported in the minutes of January 16, 2008. "Items of expected behavior of BOD members were discussed: Respect, breach of a confidentiality, BOD flow of communications, responsibility of timely response, opportunity of opinion on all issues, and conflict of interest. Threatening and/or slanderous personal emails to other Board Members are not acceptable." BOD conduct has continued to be an issue. Mary Alice made a motion to eject Larry Lewellyn as an ALSA BOD Member per Article III, Section 8. Marilyn seconded. Motion carried unanimously.

NEW BUSINESS:

1. ALSA Handbook, Section G, page 27 – Sharing of ALSA show records.

Discussion: *It has been brought to the attention of the ALSA BOD that "The ALSA Award System is the sole property of ALSA". "ALSA points and ALSA awards may not be interpreted for use with, translated to establish a value for, or combined in any way with points or awards from any other show organization or show circuit." This paragraph in the Handbook will be presented to the ALSA attorney for proper interpretation.*

2. Premiums for 2008 Regional Shows.

Discussion: *Kay made a motion to approve \$5100.00 per region for premiums for each Regional Show. Julie seconded. Motion carried unanimously.*

3. Renewal of mass email account.

Discussion: *Julie motioned to approve renewal of Constant Contact account. Motion seconded and carried unanimously by an email vote.*

4. Attorney Fees:

Discussion: *Invoice from Jackson Lewis, Attorney at Law totaled \$2022.50 for legal fees. Kay made a motion to approve payment of invoice. Julie seconded. Motion carried.*

MaryAlice made a motion to go into Executive Session. Marilyn seconded. Motion carried. BOD went into Executive Session at 10:10 p.m. EST.

MaryAlice made a motion to come out of Executive Session. Marilyn seconded. Motion carried. Executive Session ended at 10:25 p.m. EST.

COMMITTEE REPORTS:

1. Alpaca Committee (liaison: Kay)

Chair: Mary Reed

No Report

2. Education Committee (*liaison: Lora*)

Chair: Dawn Moore

No Report

3. Election Committee (*liaison: Lora*)

Chair: Lougene Baird

The Petition segment of this year's General election was completed on April 10. Eight members representing the Southwestern, Northwestern, Southeastern, Great Lakes, Buckeye, and Rocky Mountain Regions received at least the minimum of five valid petitions to qualify for nomination.

Because the deadline for members to submit Petitions has passed, the e-mail address for that purpose, election@hawaiiintel.net, has been closed. All future e-mail regarding the election process should be directed to lougenebaird@hawaiiintel.net.

The Committee requested the Board determine, and was notified by the liaison, there are no members who have been suspended as described in Article II, Section 6. (b) and (c).

The same day the Petitioning process closed, all Nominees were notified of their nomination and given guidelines as to the Statement of Candidacy process. The Committee will continue to work closely with each Nominee through this period to assure each understands the guidelines and all have equal opportunity to submit a Statement that represents their position.

At this time, it is not known which of the nominees will choose to be placed on the ballot or who will decline their nomination. The committee is pleased to report the most vigorous petitioning process in the last decade --with over 100 petitions processed, amounting to about ten percent of the membership taking action in the nomination process!

The committee is requesting final notice from the Board of any bylaw changes to be voted on by the membership and to be included in this year's General Election ballot mailing.

The ALSA office and the Committee have concluded that 1,200 ballots will be printed. This covers current members as well as anticipated membership growth over the next three weeks. Labels for the ballot mailing will be generated the first week in May to assure all new dues paying members (excluding Youth) are included in the voting process.

The Committee is requesting the Board to post Candidate names and Regions on the ALSA website once the final determination is known of who will be on the ballot. This posting will allow the entire membership to be informed of those running for election approximately two weeks prior to the membership receiving ballots. Hopefully, this will dispel rumors of who is or is not on the ballot and expand the time period in which interested members may talk with the candidates and vice-versa. Additionally, the committee anticipates this early pre-announcement will stimulate a larger voter turnout.

The Committee asks the Board, in the spirit of timely communications to the membership, to allow the election results to be published on the ALSA website along with a SHOWRING article as described in the Standing Rules. The Committee recommends the States of Alaska and Hawaii, Canadian Provinces and other countries in which ALSA members reside, be attached to their closest or contiguous ALSA Region as these Regions are currently described on the map of the continental United States. The purpose for this is to allow a member in one of these areas to be attached to a region in order to serve on the Board as described in the ALSA bylaws. It is not intended to interfere with the National Show process.

Discussion: MaryAlice made a motion to approve the Election Committee's report and all requests herein. Kay seconded. Motion carried by a majority vote.

4. Ethics Committee (*liaison: Julie*)

Chair: Cindy Ruckman

No Report

5. Finance & Budget Committee (*liaison: Kay*)

Chair: Joe Payne

No Report

6. Grand National Committee (*liaison: Kay*)

Chair: Norris Berg

1. Committee continues to work on and make plans for the 2008 Grand National Show in the expanded Lancaster Event Center.
2. Conference call (already approved) will be held in April.

7. Handbook Committee (*liaison: Lora*)

Chair: Helen Feick

No Report

8. Judges Committee (*liaison: Lora*)

Chair: Lavona Fercho

No Report

9. Llama Fiber Committee (*liaison: Julie*)

Chair: June Black

No Report

10. Membership Committee (*liaison: Marilyn*)

Chair: Pam Jensen

No Report

11. Nomination Committee (*liaison: Lora*)

Chair: Deb Garvin

Refer to Election Committee's report.

12. Performance Committee (*liaison: Julie*)

Chair: Melanie McMurray, MD

1. We have a new committee member, to replace Susan Ravan. She is: Ditsler, Eileen Icehouse Llamas 217 Rodeo Court San Dimas, CA. 91773 (909) 599-5361 iceyllama@verizon.net
2. The idea of a Master Classes in Performance, in which those llamas achieving champion status would compete, rather than in Open or Advanced classes, was again submitted to the committee. The committee voted against requiring such classes.

Discussion: Julie made a motion to add Eileen Ditsler to the Performance Committee. Kay seconded. Motion carried unanimously. Julie made a motion to approve and to follow the recommendation of the committee's report. MaryAlice seconded. Motion carried.

13. Policy & Planning Committee (liaison: Julie)

Chair: Jerry Miller

No Report

14. Promotion Committee (liaison: MaryAlice)

Chair:

15. Protest Committee (liaison: MaryAlice)

Chair: Jim Nenni

Protest #1-08 has been reviewed and all information, along with disciplinary recommendations from this committee, has been sent to the BOD for review and discussion.

Discussion: The BOD reviewed Protest #1-08. MaryAlice made a motion to accept the recommendations of the Protest Committee for Protest #1-08. Kay seconded. Motion carried.

16. Publications Committee (liaison:)

Chair:

Discussion: Julie made a motion to approve Noelle Tharp-Taylor as the chair of the Publications Committee. Kay seconded. Motion carried unanimously.

17. Regional Committee (liaison: Kay)

Chair: Glen Pfefferkorn

1. The regional ribbon order has been finalized and sent to the vendor.
2. Efforts are still underway to evaluate and secure appropriate insurance coverage for the 2008 Regional Shows. Each superintendent has been requested to submit the insurance requirements for their facility to the Regional Committee Chair.
3. Regional superintendents have been requested to provide a copy of their facility contract to the ALSA office and the Regional Committee Chair. This will allow the treasurer to pay the required deposits.
4. The Southeastern Regional show has yet to confirm a judge. Judges contacted to date have been very slow to decline the dates or have previous commitments.
5. The Regional Information Page and class list review has been completed and sent to the office for posting.
6. Superintendents have been encouraged to begin soliciting sponsors for special awards for their show. Hopefully this will allow time to post special awards on the web site.

Discussion: Kay made a motion to approve the Regional Committee report. MaryAlice seconded. Motion carried.

18. Show Management Committee (liaison: Marilyn)

Chair: Bill Schultz

1. The show committee chair received three e-mails from ALSA members regarding the Master Performance Division. The members were requesting to add a Master Performance Division to

Advanced and Open Performance Classes. Letters were forwarded to Performance Committee for review.

2. The show committee chair received an Email from an ALSA member requesting that Fleece Show results be posted on a separate page of the ALSA web site. The request was forwarded to the ALSA Office. Cheryl and Grant were able to comply with the request and a separate location was created. The show committee chair followed up with the member requesting the change and the member was satisfied with the change.

19. Website Committee (*liaison: Marilyn*)

Chair:

No Report

20. Youth Committee (*liaison: Julie*)

Chair: Barb Harris

The committee at this time would like to submit to the board several things that have been brought to us over the last few months.

1. A request was sent to our committee regarding an additional Youth Award level beyond the Ultimate. At about the same time another youth asked about adding additional requirement to the Ultimate award. We have been discussing both of these over this time and would like to make the suggestion for a youth award that would be called Elite Youth. To obtain this award the youth would be required to obtain 6 first places in each of the following youth classes – Pack, PR, Obstacle, Showmanship and Youth Judging. Much as an Elite award for a llama who has repeatedly proven himself in halter, performance and possible Get/Produce this would recognize those youth who consistently excel and challenge themselves.
2. Once again the topic of allowing Champion llamas to show in youth classes has come up. In this case it is in regards to youth who have won with their llama being allowed to continue showing in the same youth classes as before. The proposal was made that a “champion class” be created that they would then have to compete in. At this time the committee feels that this is not a viable option for the following reasons:
 - a. Many shows are barely getting by during these money crunched times. Requiring or even suggesting additional classes can mean added expenses that may cause some shows to fold up.
 - b. Requiring youth who wins to move on to another level is akin to moving an “A” student to another class so as not to skew the curve for other students. If we remove the champion youth are the ones who now become champions really representative of a champion or there just by default? When they are now forced to show in the “champion” class will they then come back with the request to move the others out once again? Thus becoming a vicious never ending cycle.
3. A question was asked of our committee by the chair of the Show Management Committee as to the rule in the handbook that says:

“6. Intermediate and Senior Ages. In these divisions only, the animal may carry weight up to 25 pounds if the animal is 36 months of age and older. Alpacas may not use weight in youth class.” We have discussed this rule and feel that since it says “may” carry weight that it should not be changed. This allows youth who may want to begin to train their llama for use in the Open divisions the choice to actually begin gradually working with weight in their panniers.

Discussion: *Julie made a motion to approve Youth Committee recommendations. MaryAlice seconded. Motion carried.*

MEMBER’S LETTERS TO THE BOD:

1. Member letter of 3-16-08.
2. Member letter of 3-17-08
3. Member letter of 3-17-08

Discussion: *The three member letters containing comments regarding the ILR Show Module were reviewed and discussed. The BOD appreciates feed back from the membership.*

MEETING ADJOURNED:

Motion: Kay made a motion to adjourn this meeting. MaryAlice seconded. Motion carried. Meeting was adjourned at 12:32 a.m. EST

Minutes Approved: May 20, 2008

Marilyn Nenni
Secretary

Regular Monthly Meeting of ALSA BOD Meeting Minutes: May 20, 2008

The regular monthly ALSA BOD meeting was called to order by President, Lora Crawford, at 8:02 p.m.

ROLL CALL:

Members present:

Lora Crawford – President
Marilyn Nenni – Secretary
Julie Heggie – Board Member
Kay Sharpnack – Board Member
MaryAlice Pilbin – Board Member
Wayne Rankin – Treasurer
Cheryl Ryberg – Office Manager

PROCEEDINGS:

Next Board Meeting: Tuesday, June 10, 2008 at 8:00 PM EST

Approval Of Minutes: April 15, 2008

Julie made a motion to approve the minutes of April 15, 2008. Kay seconded. Motion carried unanimously.

TREASURER'S REPORT: Wayne Rankin, Treasurer

Investment Account:	146,627.00
CC Account	9,795.00
Checking Account	7,970.00
Mem.	5,085.00
Youth Scholarship	13,228.00

Treasurer reported that the annual audit for ALSA was started the week of 5-12-08.

Treasurer reported that signatures on Capital One Accounts have finally been completed. See Old Business, #5.

Travel Expenses for BOD members and for BOD business were discussed. Julie made a motion that BOD reimbursements for travel expenses to and from the National meeting shall be in the amount of a plane ticket **or** current IRS expense mileages, whichever is the lesser amount. Kay seconded. Motion carried unanimously.

Travel guidelines and reimbursement guidelines will be updated for the ALSA Director's Book and will be submitted for approval at the June meeting.

Lora requested BOD approval for travel and judge's expense for Judge's Clinic Expenses. Julie made a motion to approve Lora's request. MaryAlice seconded. Motion carried unanimously.

OFFICE REPORT: Cheryl Ryberg, Office Manager

April Administrative Office Report

This month we have been busy finalizing and printing the youth top ten certificates for 2007.

We are now ready to begin to print the 2008 ALSA Awards and request advise as to when to expect new design for the certificates.

Discussion: *Kay will send copies of award certificates for review.*

Our office is overflowing with data. We have requested last year (Wally president) to be permitted to discard all hard copy data 3 years and older.) This data, is taking up an extreme amount of space and is not now nor ever has been used by ALSA office. The handbook states that members have 90 days past posting to get any discrepancies cleared up, I think that 3 years is plenty of time to hold these records. Please advise.

Discussion: *The Office will be instructed to get rid of all records with the exception of the current three years. This includes the current year plus two past years.*

Due to concern over recording accuracy, the ALSA office advises that shows must send results to office in the format requested. The office cannot guarantee results from programs that are submitted not in accordance with sanctioning rules. See Show Result Sheets on the ALSA website, www.alsashow.org

MONTHLY STATISTICS 2008 vs. 2007													
	Jan 12	Feb 6	Mar 11	Apr	May 14	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year Totals
2008 Sanctioned Shows	?	77	33	13	14								
2008 Total Year to Date		77	110	123	137								
2007 – Year to Date													161
Animal Entry in Shows	?	?	986	291	2494								
2008 Total Year to Date			986	1277	3771								
2007													
Adult Memberships 2008	?	631	237	195									
2008 Total Year to Date		631	868	1063	1022								
2007													1,546
Youth Memberships 2008		175	104	112	84								
2008 Total Year to Date		175	279	391	475								
2007													564
Animal Recording # 2008					142								
2008 Total Year to Date	?	?		125	267								
2007													
2009 Sanctioned Shows			1										

OFFICE BUSINESS:

1. Monthly Statistics (adult memberships, youth memberships, shows)
2. Request of all accounts information – ALSA's Pertinent Information.
3. Insurance Policy Renewal Due June 8, 2008

OLD BUSINESS:

1. ALSA Handbook Status

Discussion: *When Handbook is completed by the Handbook Committee, proofing will be done by three members who will make necessary changes independently. Those proofing will then discuss changes via a conference call and handbook will be completed, sent to the printer, and mailed to the membership.*

2. ALSA Database & Website (Marilyn)

3. Signatures on the three Capital One Accounts

Discussion: *Capital One Signature cards have finally been completed to include the names of the Treasurer, the President, and the Secretary on the accounts.*

4. ALSA Handbook, Section G, page 37 – Sharing of ALSA show records. Attorney's response.

5. Attorney Fees Approval

Discussion: *Payment for attorney fees was approved.*

NEW BUSINESS:

1. Approval of Letter – Marilyn's request of 5-2-08

2. Request for funds for Llama Booth at FFA National Convention in Indpls., in November, 2009.

Discussion: *Kay made a motion to approve the \$700 request for FFA Llama Booth with the specification that check will be paid directly to appropriate convention facility. A statement of complete budget for an event must be presented along with all future financial requests. MaryAlice seconded. Motion carried.*

3. President's Letter

Discussion: *President's letter was approved to be put on the ALSA Website.*

4. Election Committee Emails

- a. Mass Email sent to membership correcting the July 5 deadline date for receipt of ballots to June 5, 2008.
- b. Some ballots were received without statements of candidacy included.
- c. Another mass email is requested by Election Committee Chair.

Discussion: *Additional emails will be sent to the membership regarding the 2008 BOD election.*

5. Discussion of Resumes

Discussion: *Julie made a motion to go into Executive Session at 10:00 p.m. MaryAlice seconded. Julie made a motion to come out of Executive Session at 10:50. Kay seconded.*

6. Camelid Community 2008

Discussion: *Tabled until the July BOD meeting.*

7. Election Emails Circulating the Membership

Discussion: *Submitted responses to circulating false rumors have been approved and will be sent to membership by email.*

8. Youth Scholarship Info due July 1. Send out notice in mass email.

Discussion: *2008 Youth Scholarship information has been on the website since January and will also be sent out in a membership email.*

9. Award Certificates Design

Discussion: *Kay will send copies of award certificates for review.*

COMMITTEE REPORTS:

1. Alpaca Committee: *(liaison: Kay)*

Chair: Mary Reed

No Report

2. Education Committee: *(liaison: Lora)*

Chair: Dawn Moore

1. The judge's manual has been converted from a PDF file into a Word document via OCR. However, this leaves the manual requiring major re-working to bring it back into a legible format. The committee has started tackling this project and has a rough draft of the first chapter completed. We will have several chapters available to the BOD for review by their next meeting.
2. The committee is still in need of a Level II judge to participate.

3. Election Committee: *(liaison: Lora)*

Chair: Lougene Baird

No Report

4. Ethics Committee: *(liaison: Julie)*

Chair: Margaret Henry (approved as Chair)

Resignation of Cindy Ruckman of Chair.

5. Finance & Budget Committee: *(liaison: Kay)*

Chair: Joe Payne

No Report

6. Grand National Committee: *(liaison: Kay)*

Chair: Norris Berg

Committee continues to work on 2008 Grand National Show. Economy and rising cost of fuel is of concern to the GNC and possible impact on the show. Think positive, it's a fun filled weekend and we look forward to the new, improved and enlarged Lancaster Event Center.

Volunteers in all areas are always needed. Please contact any GNC member and volunteer to help in any area.

7. Handbook Committee: (*liaison: Lora*)

Chair: Helen Feick

No Report

8. Judge's Committee: (*liaison: Lora*)

Chair: Lavona Fercho

Two Judges Clinics, the Llama Fleece Judges' Clinic and the Llama Halter Judges' Clinic have been successfully completed the first and second weeks in May. The Judges' Committee is waiting for individual results for files and recommendations when results are completed. The Llama Halter Clinic had quite a few of our Senior Judges auditing to review additional material highlighting Youth Judging and Driving.

The Judges' Committee is currently considering several more clinics for late summer and fall. There is some interest in a llama halter judges clinic, and a llama fleece judges clinic in the west if interest and need continues to develop. Dates and places will be announced at time of approval

There are two alpaca clinics scheduled for later this summer and fall as well, both in Ohio. An alpaca fleece Judges clinic is scheduled for August 22 23, 24th. An alpaca halter Judges clinic is planned for Sept. 12, 13t, 14th. Instructors are proposed as Mary Reed, Lavona Fercho and Deb Yeagle.

The Judges' Committee continue to work on the 2008 Approved Judges list, currently updating files as clinic results are noted and Judges submit results from 2008 shows judged to meet requirements of the two level Judges system. We are making considerable progress with the lists. Understanding certification and re-certification have to be verified, it is time consuming for all but most should be completed in the next two weeks.

The Judges list will be sent to Judges via JSIT email blast to verify information submitted, or to request information where not provided. Lists will be reviewed by the Judges Committee to verify status. Any individual concerns will be further explored by the Judges' Committee. As this will be a long and complicated list as before, one list will be later submitted in its entirety.

If there are any other questions, please let me know.

9. Llama Fiber Committee: (*liaison: Julie*)

Chair: June Black

1. The Llama Fiber Committee has received a hard copy of a PowerPoint presentation (six frames per page) from Lavona Fercho (pertains to general fiber/fleece instruction) and another (six frames per page) from Fran Soukup (pertains to Walking Llama Fleece class instruction). Both women state these are proprietary documents. Since they are 'proprietary' the Llama Fiber Committee understands that these documents cannot be used at ALSA clinics. If any of the material is to be considered for use at ALSA clinics, it must belong to ALSA, be approved by the appropriate committee(s) and the ALSA Board of Directors. ***Has this been addressed? What is the advice from the attorney?***

2. The ALSA Advanced Level Llama Fleece Judging Clinic held May 2-4, 2008 in Colorado was a great success!
3. Ongoing planning for the 2008 Grand National Fleece Show: Nothing new to report on this item.
4. We are updating llama fleece show forms. Most just need the new logo. We are discussing what other changes need to be made. Once updates are completed we will submit them to the ALSA office for posting on the ALSA web site.

Discussion: *Cindy Ruckman was presented for approval as Chair of the Fiber Committee. Julie made a motion to approve Cindy Ruckman as Chair. Kay seconded. Motion carried unanimously.*

10. Membership Committee: *(liaison: Marilyn)*

Chair: Pam Jensen

The membership committee has been very quiet this past month. We continue to encourage people to join ALSA and be an active part of the llama industry. The one question that is always asked “when are we going to get a new rule book?” The membership committee realizes that this is a project in progress.... But we cannot stress enough the importance of this publication. Our membership feel that they are being neglected and uniformed without a new rule book. This needs to be done as absolutely soon as possible and out to the members. Just having this rule book may eliminate some of the complaints about ALSA and its seemingly ignoring of members needs. We realize that ALSA BOD is working hard on many, many things, but we need this rule book out as a priority.

11. Nomination Committee: *(liaison: Lora)*

Chair: Deb Garvin

No Report

12. Performance Committee *(liaison: Julie)*

Chair: Melanie McMurray

No Report

13. Policy & Planning Committee: *(liaison: Julie)*

Chair: Jerry Miller

No Report

14. Promotion Committee: *(liaison: MaryAlice)*

Chair:

No Report

15. Protest Committee: *(liaison: MaryAlice)*

Chair: Jim Nenni

No Report

16. Publications Committee: *(liaison: Julie)*

Chair:

No Report

17. Regional Committee: (*liaison: Kay*)

Chair: Glen Pfefferkorn

1. Committee Members are still submitting insurance requirements to the Chair.
2. Superintendents are continuing to send copies of their facility contracts to the Chair and to the ALSA Treasurer for payment of required deposits.
3. The Southeastern Regional has confirmed a judge and that information has been added to the regional information page on the ALSA web site.
4. The injury accident at the 2007 regional show appears to have been resolved. We are still evaluating whether there are issues to address as to future coverage, signing of holding harmless statements or other issues raised from this accident.

18. Show Management Committee: (*liaison: Marilyn*)

Chair: Bill Schultz

No Report

19. Website Committee: (*liaison: Marilyn*)

Chair: Kristi Murdock (approved by email vote 4-23-08)

1. I request that the Board approve the appointment of Debi Garvin to the committee. She has a great deal of passion with regard to ALSA software and database systems, as well as an extensive background in quality assurance. She is interested in being a member and we would welcome her expertise.

Discussion: *Debi Garvin, as selected by Chair, is approved as a member of the Website Committee.*

3. Marilyn also asked our opinions, as software professionals, of a proposal to update ALSA databases and access to them. I would summarize Steve Katzakian's and my responses by saying that we strongly believe that a complete rework of the ALSA databases and the applications with which to access them is well overdue – we would love to see this project become reality and will do anything we can to make that happen. Our recommendation is that a system specification be created and then be put out for development bid. We would be glad to assist with creation of that specification. I also suggested that the Board might wish to hire a contractor to lead the effort of writing a specification since one can set priorities for a contractor while it can be more difficult to do so with volunteers.

Discussion: *Marilyn has the continued support of the ALSA BOD to proceed with the Database Project. The purpose of the Website Committee as stated in the ALSA Handbook is re-emphasized to the Chair and committee.*

20. Youth Committee: (*liaison: Julie*)

Chair: Barb Harris

No Report

MEMBER'S LETTERS TO THE BOD:

1. Member letter of 4-21-08

Discussion: *Answers to questions pertaining to the ILR Show Module and ALSA will be presented to the entire membership via ALSA email within the next few weeks.*

MEETING ADJOURNED: Julie made a motion to adjourn at 12:00 a.m. EST.
Kay seconded. Motion carried

Minutes Approved: June 16, 2008

Marilyn Nenni
Secretary

Regular Monthly Meeting of ALSA BOD Meeting Minutes: June 10, 2008

The regular monthly ALSA BOD meeting was called to order by President, Lora Crawford, at 8:05 p.m.

ROLL CALL:

Members present:

Lora Crawford – President
Marilyn Nenni – Secretary
Julie Heggie – Board Member
Kay Sharpnack – Board Member
MaryAlice Pilbin – Board Member
Wayne Rankin – Treasurer
Cheryl Ryberg – Office Manager

Not Present - Wayne Rankin – Treasurer

Guest – Norris Berg – Chair of Grand National Committee
Joe Payne – Chair of Finance Committee

PROCEEDINGS:

Next Board Meeting: Tuesday, July 8, at 8:00 PM EST

Approval Of Minutes: May 20, 2008 (Will be approved by Email Vote)

TREASURER'S REPORT: Wayne Rankin, Treasurer

Balance Sheet

ASSETS	AS OF:	
Current Assets	(per Wayne)	(per Cheryl)
Checking/Savings	<u>May 31, 2008</u>	<u>June 10, 2008</u>
ALSA Cap 1 Investment Account	147,012.42	147,012.42
ALSA Credit Card Account	10,660.00	11,155.00
ALSA Checking Account	9,800.74	4,887.00
ALSA Linda Pierce Memorial Fune	5,146.18	5,146.18
ALSA Memorial Youth Scholarship	<u>13,385.93</u>	<u>13,385.93</u>
Total Current Assets	186,005.27	181,586.91

HI ALL

I HAVE SENT THE BALANCE SHEET DIRECT FROM THE COMPUTER IN THE ALSA OFFICE.

IN THE LAST COUPLE OF DAYS I HAVE BEEN ASKED TO GIVE MY OPINION ON 2008 NATIONALS. OVER THE LAST FEW MONTHS I HAVE BEEN SURROUNDED WITH PEOPLE GETTING THEIR HOUSES OR CARS REPOSSESSED. I HAVE SEEN HAY PRICES AND SOME FOOD PRICES DOUBLE. IN MY OWN BUSINESS WE OUR DOWN OVER \$1,000,000 IN SALES, WHICH INDICATES THAT

AUTOMOTIVE BUSINESSES AROUND THE COUNTRY ARE DOWN. NEVADA HAS HAD TO CUT THE BUDGET \$80,000,000 THIS YEAR FROM EXPECTED LOST REVENUES.

WHAT DOES ANY OF THIS MEAN TO THE ALSA BOD? IF PEOPLE DO NOT COME TO THE NATIONALS, ALSA WILL LOOSE AN UNDETERMINED AMOUNT OF MONEY (MY ESTIMATE IS \$30,000-\$40,000). THIS IS A YEAR WE ARE GOING TO MOVE THE OFFICE, GOING TO PRINT THE HANDBOOK AND REDO THE DATA PROGRAM. COST ESTIMATES RANGE FROM \$25,000 TO \$60,000 TO GET THROUGH THESE PROJECTS. ATTENDANCE AT ALL LLAMA SHOWS IS OFF--ALSA IS GETTING LESS INCOME THAN EXPECTED. THIS ADDS UP TO A POSSIBLE DECLINE IN ALSA FUNDS OF \$100,000 IN 2008. DOES THIS BOARD WANT TO DO THIS TO ALSA?

I AM HOPEFUL THAT THE REGIONAL SHOWS WILL BE MORE SUCCESSFUL IF THE NATIONAL SHOW IS NOT HELD THIS YEAR. THIS COULD BE, BECAUSE OF GLEN, A SLIGHT MONEY MAKER FOR ALSA TO HELP OFFSET SOME OF THE REQUIRED EXPENSE.

I FEEL THAT THE BOD NEEDS TO POLL THE ALSA MEMBERS ON THIS IMPORTANT MATTER, BUT A DECISION NEEDS TO COME WITHIN THE NEXT TWO WEEKS BECAUSE A DOWNPAYMENT IS DUE THE LANCASTER EVENTS FACILITY.

WAYNE RANKIN
ALSA TREASURER

OFFICE REPORT: Cheryl Ryberg, Office Manager

MONTHLY STATISTICS 2008 vs. 2007													
	Jan 12	Feb 6	Mar 11	Apr	May 14	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year Totals
2008 Sanctioned Shows	?	77	33	13	14	1							
2008 Total Year to Date		77	110	123	137	138							
2007 – Year to Date													161
Animal Entry in Shows	?	?	986	291	2494	1786							
2008 Total Year to Date			986	1277	3771	5557							
2007													
Adult Memberships 2008	?	631	237	195		9							
2008 Total Year to Date		631	868	1063	1022	1031							
2007													1,546
Youth Memberships 2008		175	104	112	84	4							
2008 Total Year to Date		175	279	391	475	479							
2007													564
Animal Recording # 2008					142	54							
2008 Total Year to Date	?	?		125	267	321							
2007													
2009 Sanctioned Shows			1										

We have been receiving concerns regarding the Showring. Members need to be updated if it is to be late. In the past when the SR did not have enough advertising money to put out an issue, a mass email was sent to the members highlighting the SR and encouraging them to advertise. I have not noticed that has been done for awhile.

Discussion: *Able Publishing will be contacted with regards to the next issue of Showring.*

I had a sad phone call from a lady that has been showing a light wool male. She was concerned because the Grand and Reserves that she has received at numerous shows are not showing up on the website. After I explained that there needed to be 8 in the division for the Grands and Reserves to be “official” and count toward his halter champion she became very agitated. Her complaint was legitimate. She has spent a good deal of money getting to shows, as much as she pointed out as other exhibitors. It is not her doing that there is less than 8 in the division. After I explained that the animal still qualified for National she felt a little better but requested

that I bring this issue up to the board. I assured her that I would. This is a real problem for many members and the single most misunderstood rule in the handbook. After much thought I ask the board to consider, beginning in 2009, to have show Grands and Reserves marked on the website with a way for the office/members to understand the difference between a show and an official ALSA Grand/Reserve. This would give credit to the member and animal and at least partially help with this complaint.

Discussion: *The concern of how to publish show Grands and Reserves vs. official award Grands and Reserves will be sent to the Membership Committee.*

We are working diligently to keep up with the shows coming in and getting them posted asap.

Cheryl Ryberg

OFFICE BUSINESS:

1. Monthly Statistics (adult memberships, youth memberships, shows)
2. ALSA Insurance Policy Renewal Due June 8, 2008 – premium is the same as 2007.

Discussion: *Discussion of total numbers, income, and expenses as compared to 2007 was discussed with Finance Committee Chair, Joe Payne.*

OLD BUSINESS:

1. ALSA Handbook Status (refer to letter under Handbook Committee)

Discussion: *Committee continues to be contacted for completion of ALSA Handbook.*

2. ALSA Database

Discussion: *Outlines and specifications of a new database format have been presented for review to the BOD as well as to professionals in this field. Chair will ask for final input from committee and other qualified parties before a final decision is made.*

3. Office Contract – Attorney's Recommendations

Discussion: *The BOD reviewed and discussed the attorneys recommendations of the ALSA office contract for 2009.*

4. Request for funds for FFA Booth at FFA National in November, 2009. Response to request of payment directly to Convention Center.

Discussion: *Liaison will check with the Treasurer to see if the requested \$700.00 to assist with the expenses of a 4-space Llama Promotional Booth at the annual FFA Convention in Indianapolis has been paid.*

5. Award Certificates Design

Discussion: *Kay will send Marilyn samples of previous certificates to work from. A new awards certificate will be originated in 2008 and will save on costs.*

NEW BUSINESS:

1. Youth Scholarship Info due July 1.

Discussion: *Scholarship information has been on the website since January of 2008. In addition, information will be included in an email to the membership.*

2. ALSA Reimbursement Guidelines (note from Marilyn - edited version attached. yellow highlight=omit green highlight=added spacings and spellings corrected?)

Discussion: *Kay made a motion to approve the Reimbursement Guidelines for the ALSA BOD and ALSA committees. The guideline is to be posted on the website. Julie seconded. Motion carried.*

Cheryl will be assembling Director Books for the new BOD members for the July meeting.

3. Lower ALSA show fees and show expenses to Exhibitors

Discussion: *Expressed concerns will be forwarded on to the Finance Committee and the Show Management Committee for review and input.*

4. Survey/Poll program for ALSA

Discussion: *Julie motioned to subscribe to the presented Survey/Poll program, for the fee of \$45.00 a month, to be used for gathering input from the ALSA membership. Kay seconded. Motion carried.*

COMMITTEE REPORTS:

1. Alpaca Committee: (liaison: Kay)

Chair: Mary Reed

No Report

2. Education Committee: (liaison: Lora)

Chair: Dawn Moore

Good news everyone!! Hank Kauffman was able to convert a 2001 manual into a Word document that actually looks great. The file is attached. Hank has generously agreed to be our Level III judge on our committee as well to help oversee our updates to the manual. He suggested that we get the Powerpoint presentation that Lora has used at the most recent clinic as a starting point for revising the manual--so the clinic & manual flow together. Lora, can you forward that presentation on?

After we have a chance to see the order in which the clinic is presented, we can then organize the manual to reflect that and each pick sections to revamp. Does that sound like a plan? I still like the order which Cathleen suggested:

1. The ALSA Association
2. Judging Program and Show Judges
3. Ring Procedures
4. Oral Reasons
5. Llama Halter and Confirmation
6. Performance Classes
7. Optional Classes:
 - Driving Classes
 - Showmanship
 - (does short stack come in here or is that covered in performance?)
8. Youth Division
9. Fiber

Shorn Fleece
Walking Fiber

Hopefully, this either jives with the clinics, or we can also work on revising clinic material to reflect this order.

Any thoughts? I'm excited that we don't have to start from scratch now. Katy White did a great job on working on the first chapter, and I'll forward that on to everyone. I can incorporate it into the document that Hank sent after everyone's had a chance to review & comment.

Discussion: *Kay made a motion to approve the Education Committee report. Marilyn seconded. Motion carried.*

3. Election Committee: (liaison: Lora)
Chair: Lougene Baird

Election Committee Report – June 8, 2008

The balloting process for this year's General Election is complete. June 6, 2008, the Committee reported the following results to its Board Liaison, Lora Crawford. The results, including the number of votes each Nominee received, are below. With approximately forty percent of the membership casting votes, a total of 397 ballots were received. This constitutes the largest voter turnout in ALSA history.

Elected to the Board are:

- Cathie Kindler 198 votes
- Mary Beth McCormick 195 votes
- Bob LaMorte 168 votes

The alternates are:

- Ken Austin 146 votes
- Ulin Andrews 118 votes
- Trish Brandt-Robuck 116 votes
- Larry Lewellyn 96 votes
- Cliff Zimmerman 84 votes

Three members of an independent CPA firm certified the election. None of the counters were ALSA members or otherwise associated with ALSA.

The Election Committee would like to thank the ALSA Board of Directors for working with the Committee to facilitate making this year's election more transparent. The Committee worked with the Nomination Committee by informing Nominations twice of the number of Petitions received by each potential Nominee during the Petitioning process. Additionally, the Board approved the Election Committee's request for approval to post the Statements of Candidacy to the ALSA website within minutes of the final Nominees submitting their Statements. The Committee strongly supports these steps toward continued and more accurate communications with the entire membership. The Committee would also like to thank the ALSA office for the speed and accuracy in which all information requested by the Committee was delivered. The office was contributory to the success of the Committee meeting all deadlines for the election.

The final phase of the election process began June 6. ALSA Standing Rules Article II, Section I (f) require the Committee to retain the ballots until midnight October 15. Pending the absence of any challenge the ballots will be destroyed October 16, 2008.

Discussion: *Julie motioned to approve the Election report. Marilyn seconded. Motion carried.*

4. Ethics Committee: (liaison: Julie)
Chair: Margaret Henry

No Report

5. Finance & Budget Committee: (*liaison: Kay*)

Chair: Joe Payne

No Report

6. Grand National Committee: (*liaison: Kay*)

Chair: Norris Berg

1. Plans for 2008 GN Show continues.
2. Due to current economic conditions and the continued increase of gas/diesel the GNC has great concerns about attendance at the 2008 Grand National Show.

Discussion: *Committee Chair, Norris Berg, and Finance Committee Chair, Joe Payne, were invited for discussion on this issue. The concern is the possibility of quite a high loss of finances if attendance is extremely low at the Grand National Show this year.*

Past numbers, income, and expenses were reviewed and discussed. Per Norris, we need to fill 400 stalls minimum, many with 2 animals per stall to break even. The increasing high price of oil and the overall economy are affecting many families' normal activities and lifestyle. This is a reality.

None of us (BOD, Committee Chairs, Committee Members) wants to cancel the 2008 Grand National. It is, however, the fiduciary responsibility for the Board to carefully look at any issue that could have a major affect on the health and viability of ALSA. This issue needs to go to the Membership for input in order for the Board to make an informed decision. Every effort will be made to continue with the 2008 Grand National Show.

Kay made a motion to send out the GNC survey with a cover letter to the membership for input of information necessary for the New Board to make a decision regarding the 2008 Grand National Show. Julie seconded. Motion carried. Marilyn will construct the survey and present it to the Grand National Committee and to the BOD for approval.

7. Handbook Committee: (*liaison: Lora*)

Chair: Helen Feick

No Report

Letter sent to Chair on 5-23-08

Helen,

The Board came up with a plan to complete the Handbook.

Send the final CD to Marilyn Nenni, Mary Alice Pilbin and John McDougall. I do not have John's email, so I have not talked with him. Please do so. After the three have a chance to edit the information. Marilyn will arrange for a conference call to go through the entire book. Marilyn will then send the finished product to the printer and will send you a CD for your records. Lora

8. Judge's Committee: (*liaison: Lora*)

Following are the Judges' Committee recommendations to the BOD for their June meeting. Items here are mostly reflecting Apprentice Judges, Judges status and clinic results. The full ALSA

Approved Judges List 2008, will be sent separately for publication, very shortly, when all status is confirmed.

1. With results from the successful completion of the Advanced Llama Fleece Clinic May 2-4, 2008, recommendations are that Ann Bruhn and Patti Morgan be certified as Level Llama Fleece Judge, and Geri Rutledge, Fran Soukup, Cindy Ruckman, and Karen Kinyon be recertified as Senior Llama Fleece Judge for three years.
2. With results from the May 2-4 Llama Fleece Clinic is the recommendation by the Judges Committee, Susie Smithers, and Karen Kinyon with whom they have Instructed several clinics, that Cindy Ruckman and Fran Soukup be certified as Llama Fleece Instructors.
3. Family circumstances prevented Sherry Ishman-Lynch from attending the May 2-4 Llama fleece clinic. The Judges' Committee recommends a waiver in her re-certification until she can attend the next planned llama fleece clinic.
4. Recommendations from the successful completion of the May 9 - 11, Beginning & Advanced Llama Halter Judging clinic recommendations are that:
 - a. Emily Stoops be approved as apprentice as Llama Halter Judge.
 - b. Cheryl Juntilla and Terry Spekrijse be approved as ALSA Level Halter Judge.
 - c. Wally Baker, Maryan Baker and Debbie Shellabarger, with the strength of the May Halter clinic, and required documentation of further shows judged in 2008, be recognized to apply for Senior Judge status in 2009.
 - d. Allen Davis be certified as ALSA Senior Judge status with clinic attendance.
 - e. Hank Kaufman, Deb Yeagle, and Beth Myers be recertified at Senior Status with clinic attendance.
5. Many of our ALSA Judges have published professional articles pertinent to Judging in many livestock publications. The Judges' Committee had hoped to have a Judges website or venue for the posting of these varied research articles. As a Judge specific website seems to be out of consideration, it is now hoped the BOD will approve access of the ALSA website, 'Judges' designation, of pre-approved, professional articles previously published, in pdf format, that pertain to Judges, classes and activities taking place in the show ring.
6. The Judges' Committee would like to reiterate that all Apprentice Judges, including llama and alpaca halter, and llama and alpaca fleece, seek approval first from the Judges Committee to apprentice with a show judge, before approaching the superintendent and show judge for permission as stipulated in the Handbook. Apprentices must obtain approval from the Judges committee before contacting the cooperating Judge to determine that the cooperating Judge qualifies and is available to accept an apprentice.

Discussion: Marilyn made a motion to approve the Judge's Committee report with the addition in Item #5 being: Articles to be published on the Judges portion of the Website must be pre-approved by the Judge's Committee. Julie seconded. Motion carried.

9. Llama Fiber Committee: (liaison: Julie)

Chair: Cindy Ruckman

As the newly appointed Chair of the Llama Fiber Committee, I am pleased to inform the Board of these months' discussion points:

1. The Committee regretfully accepts the resignation of Sharon Beacham. Sharon's contributions to ALSA and the llama fiber community are immeasurable! We wish her the very best as she focuses on being a "Grandmother";
2. Since the ALSA Advanced Level Llama Fleece Judging Clinic held May 2-4, 2008 in Colorado, the Committee is reviewing possible Handbook changes. The Committee is also

anticipating a list of suggested ALSA Llama Fleece Judging Clinic Manual changes to be made by the clinic instructors.

3. In an effort to maintain the integrity of our Llama Fleece Judging program, the Committee is working to create criteria for judge designations of “*Level Llama Fleece Judge*” and “*Senior Llama Fleece Judge*”. A *Senior Llama Fleece Judge* will be qualified to work with Apprentice Llama Fleece Judges and to judge at the ALSA National Llama Fleece Show.
4. Ongoing planning for the 2008 Grand National Fleece Show: Nothing new to report on this item.

Llama Fleece Show forms have been updated and will be sent to the Marilyn Nenni, ALSA Webmaster, to be posted on the ALSA website.

10. Membership Committee: (*liaison: Marilyn*)

Chair: Pam Jensen

No Report

11. Nomination Committee: (*liaison: Lora*)

Chair: Deb Garvin

No Report

12. Performance Committee (*liaison: Julie*)

Chair: Melanie McMurray

No Report

13. Policy & Planning Committee: (*liaison: Julie*)

Chair: Jerry Miller

No Report

14. Promotion Committee: (*liaison: MaryAlice*)

Chair:

No Report

15. Protest Committee: (*liaison: MaryAlice*)

Chair: Jim Nenni

No Report

16. Publications Committee: (*liaison: BOD*)

Chair: Noelle Tharp-Taylor

Discussion: *Able Publishing will be contacted to ascertain the status of advertising. Low advertising is keeping Showring from being published.*

17. Regional Committee: (*liaison: Kay*)

Chair: Glen Pfefferkorn

1. Royall Awards has the ribbons ready for shipping. They have been given updated addresses supplied by superintendents.
2. Superintendents have been instructed to inventory their ribbon shipment when received. If we have any discrepancies we will have plenty of time to make corrections.
3. Several superintendents have provided copies of their signed contracts to the treasurer and myself. We are working toward completion of this task.
4. Deposits have been made on three regional facilities. The other five regions are still in the process of obtaining their 2008 contracts.
5. We are still working on the details of securing insurance coverage for the 2008 shows.
6. The general information and class list is now available for all regions. This year the general information is available on the site for each regional rather than posted once in a separate area.
7. Superintendents have been instructed to prepare and load their specific regional information at their convenience. I will be monitoring that process. NW Regional has submitted information to be loaded.

18. Show Management Committee: (*liaison: Marilyn*)

Chair: Bill Schultz

No Report

18. Website Committee: (*liaison: Marilyn*)

Chair: Kristi Murdock

No Report

19. Youth Committee: (*liaison: Julie*)

Chair: Barb Harris

No Report

MEMBER'S LETTERS TO THE BOD:

1. Letter from Member 6-2-08 - Fiber Show Results & Listings on Website.

Discussion: *Office will be contacted for correction to this problem.*

2. Letter from Member 6-2-08 – Statements in email.

Discussion: *Previously addressed*

3. Letter from Member 5-29-08 – Show results.

Discussion: *Follow up contact has been made with Member and situation has been corrected.*

4. Letter of request from Member 6-9-08 – Trial period of Classic Llama division.

Discussion: *Member will be contacted and advised that Classic Group may request an extended trial period, if necessary, after the trial period has been evaluated.*

MEETING ADJOURNED: **Motion:** Kay made a motion to adjourn the meeting. Julie seconded. Motion carried.

Time: 1:10 a.m. EST

Minutes Approved: June 17, 2008

Marilyn Nenni

Secretary

Regular Monthly Meeting of ALSA

BOD Meeting Minutes: July 8, 2008

The regular monthly ALSA BOD meeting was called to order by President, Lora Crawford, at 8:05 p.m.

ROLL CALL:

Members present:

Lora Crawford – President
Marilyn Nenni – Secretary
Julie Heggie – Board Member
Kay Sharpnack – Board Member
MaryAlice Pilbin – Board Member
Wayne Rankin – Treasurer
Cheryl Ryberg – Office Manager

Newly Elected BOB Members present:

Bob LaMorte – Board Member
Cathie Kindler – Board Member
Mary Beth McCormick – Board Member

PROCEEDINGS:

Election of Officers: Three newly elected BOD members were present and the BOD elected Officers for the next year's term as follows:

Mary Beth McCormick – President
Kay Sharpnack – Vice President
Marilyn Nenni – Secretary
Wayne Rankin – Treasurer

Kay made a motion to have Cathie train as assistant to the Treasurer with access to ALSA's financial information for the 2008-2009 term. Julie seconded. Motion carried unanimously.

Kay asked that outgoing President & BOD member, Lora Crawford, remain on this BOD call as a resource. BOD members agreed.

Meeting was turned over to newly elected President, Mary Beth McCormick.

Next Board Meeting: Tuesday, August 12, 2008, at 8:00 p.m. EST

Approval Of Minutes: June 10, 2008 (approved by email vote)

TREASURER'S REPORT: Wayne Rankin, Treasurer

Balance Sheet – As of June 30, 2008

ASSETS

Current Assets

Checking/Savings

ALSA Cap 1 Investment Account	148,605.04
ALSA CC	2,455.00
ALSA Checking	18,981.08
ALSA Linda Pierce Memorial Fund	5,159.93

ALSA Memorial Youth Scholarship	13,421.69
Total Checking/Savings	188,622.74
Total Current Assets	188,622.74
TOTAL ASSETS	188,622.74
LIABILITIES & EQUITY	
Equity	
Opening Bal Equity	49,204.42
Retained Earnings	107,488.79
Net Income	31,929.53
Total Equity	188,622.74
TOTAL LIABILITIES & EQUITY	188,622.74

Discussion: *Treasurer reported that the audit should be back within this next week and at that time finances can be rectified with the Office.*

Treasurer's report was accepted but cannot be approved until the audit is complete.

OFFICE REPORT: Cheryl Ryberg, Office Manager

MONTHLY STATISTICS 2008 vs. 2007													
	Jan 12	Feb 6	Mar 11	Apr	May 14	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year Totals
2008 Sanctioned Shows	?	77	33	13	14	1	12						
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2007 – Year to Date													161
Animal Entry in Shows	?	?	986	291	2494	1786	1175						
2008 Total Year to Date			986	1277	3771	5557	6732						
2007													
Adult Memberships 2008	?	631	237	195		9	13						
2008 Total Year to Date		631	868	1063	1022	1031	1044						
2007													1,546
Youth Memberships 2008		175	104	112	84	4	20						
2008 Total Year to Date		175	279	391	475	479	499						
2007													564
Animal Recording # 2008					142	54	25						
2008 Total Year to Date	?	?		125	267	321	346						
2007													
2009 Sanctioned Shows			1				1						

I have been asked several questions by new board members. I will use my report to present my answers not only to the board but to the membership as well.

Why is the economy of the ALSA in trouble and is there a way to make corrections to safely get through this year and into the future.

1. The Grand National having been moved up last year had to compete with 6 Regionals in the same month. Having a Regional and a National in the same month knocked out independent shows and created a situation where members, due to either time or money, had to choose to go to one or the other where in previous years they were able to attend both and often a local show as well. This clearly affected the bottom line for Regional and National compared to previous years. It also affected the bottom line of independent show revenue. **Suggested correction method.** Push National back to where it previously was scheduled, change venue to be more accommodating.

Discussion: *The BOD would like to emphasize that the economy of ALSA is NOT in trouble. As with any other business, at this time our income is not as fluid as in some years but the Treasurer and the BOD are well aware of the current national financial state of all businesses and our association's finances are being watched carefully..*

2. The GN and the Regionals have barely been breaking even and over all have lost money for many years. The cost of putting together Regional and National have steadily gone up every year. **Suggested correction**

method. Outside (membership) Regional money should be encouraged. A template can be put in place for Regional Committee. Regional premium money comes directly from the ALSA where the GN premium money comes from sponsors. All Regional Supers should be required to develop a team to distribute the responsibility. One of these team members' exclusive jobs would be to get sponsors. Class entry fees should go up \$5 as well as stall fees to cover expenses. As an aside note, the office instigated Ambassador Program was designed to help with the regional situation, it was stopped by the board in 2007. There were no fees involved.

Discussion: *The Office Manager presented and volunteered to head up the Ambassador Program as stated in minutes of 9-12-07. At no time did the BOD suggest or vote to discontinue this program as evident in the minutes of Dec. 12, 2007.*

3. The web shop has been closed for over a year now, there is no way for members to purchase items related to the ALSA. **Suggested correction method.** The board needs to advertise for and interview members that would be interested in providing this service with a percentage of the profit to benefit ALSA.

Discussion: *This item was not discussed during this meeting. Past records show that due to money losses, the undisclosed inventory of the Web Shop was purchased voluntarily by a generous member with the money going to ALSA. All items were then donated back to ALSA and displayed at the Grand National show in the ALSA shirt booth and all monies from sales went back to ALSA.*

4. Shows are down and some closing, how can we assure the ALSA to continue with shows being the platform which the system is built on. Suggested correction method. For 2 years the office has been proposing to purchase a label list of all state and county fairs. State and county fairs are subsidized by their local governments giving the flexibility that independent shows do not have access to. This label list would be used to mail colorful postcards to the management of these shows introducing the idea of incorporating llama and or alpaca shows to their venue and directing them to check out what we are offering on the ALSA Website where all of the sanctioning information is now housed. The office still maintains that we need to get more local shows available for our members which will also build our membership. It all starts with the shows. There has been nothing done in over 2 years to actively seek new show venues. This is imperative to be successful in the long and short run.

Discussion: *This item was not discussed during this meeting. It will be addressed at the August, 2008 meeting.*

5. Errors are said to be corrected by new programs, what is the extent of the errors and will a new program help? Explanation. Until someone develops software that can be waved around a ring and automatically record the show there will continue to be errors.

Errors for the most part are human. To date in 2008 we are averaging less than ½ of one percent errors. We have done close to 6000 show entries and printed around 500 certificates. We maintain the statistics in the office to back up our claim.

Occasionally we come across a software glitch that we have been fine-tuning for almost 8 years now. The only way a new program would be effective is to completely understand the shortcomings of the existing software. That list has never been done. A list has never been made of what the ALSA Software is capable of. It is certainly not obsolete and was implemented to contain unlimited data into the future

A contractor should look over the specs of what software needs to do, not volunteer. (Agreeing here with website committee report)

The office that understands requirements and used software on daily basis has never been consulted regarding development software needs.

Discussion: *As reported in all BOD minutes of 2008, the BOD has been investigating the possibility of whether a new database program would prove to be more efficient to our association. A database only keeps records and is only as correct as the information that one enters into it. The BOD has been consulting with many professional companies, not volunteers, regarding the possibility of our system*

becoming more time efficient, having on-line entries, show result entries, and automatic look-ups. The BOD is considering that in the long run, a new platform will save ALSA hours, errors, and monies.

Cheryl will give a report of positives and shortcomings of our current database program being used at the August ALSA BOD meeting.

OFFICE BUSINESS:

1. Monthly Statistics (adult memberships, youth memberships, shows)
2. Office needs to provide correct account information to BOD for account at Halfprice Hosting – (database website account).

Discussion: *Information previously provided was incorrect. Grant Miller, database webmaster will be contacted for accurate account (alsashow.org) information.*

3. Office needs to provide a BOD member information for database website. (ISP address)

Discussion: *BOD will contact Grant Miller for this information.*

4. Section G, page 37 of ALSA Handbook – Sharing of ALSA records.

Discussion: *Lora reported that the ALSA attorney stated that it appeared to be in violation of the Handbook to allow other organizations to use our show records. Due to time restraints, Marilyn made a motion to table further discussion of this issue until the August meeting. Cathie seconded the motion. Motion carried unanimously.*

5. “Office Talk” article for Showring (requested 6-18-08)

Discussion: *Office Manager’s article, “Office Talk”, for Showring was approved for publication.*

OLD BUSINESS:

1. ALSA Handbook Status

Discussion: *New Handbook, which was scheduled for printing in January of 2008, has not yet been received from committee. BOD discussed possibilities to complete the Handbook, get it to printing, and to the membership. Steps will be taken immediately to get this project completed.*

2. Request for funds for FFA Booth at FFA National in November, 2009. Response to request of payment directly to Convention Center. (Note, June 10 – Liaison was to check with Treasurer to see if requested \$700 to assist with the expenses of a 4-space Llama Promotional Booth at FFA Convention has been paid)

Discussion: *Check was sent to Barb Baker, chair of the promotional lama booth at FFA national convention in October in Indianapolis.*

3. Office Contract

Discussion: *Kay made a motion to go into Executive Session at 10:10 p.m. Cathie seconded the motion. Motion carried unanimously.*

Julie made a motion to come out of Executive Session at 12:32. Kay seconded the motion. Motion carried unanimously.

4. ALSA's Listing of Accounts – All ALSA's Pertinent Information

Discussion: *An effort is still being made to compose a list of all of ALSA's information regarding all accounts, user names, and passwords.*

5. New Award Certificates (Note: It was previously voted that new award certificates will be designed to allow to print at a lower cost. Design will now belong to ALSA.)

Discussion: *This issue was tabled until the August meeting.*

6. Database Project

Discussion: *Bob made a motion to table this issue until the August meeting. Marilyn seconded. Motion carried by a majority vote.*

7. Camelid Community

Discussion: *Mary Beth will contact Cheryl to represent ALSA at Camelid Community meeting.*

NEW BUSINESS:

1. ALSA Financial Accounts – Signatures

Discussion: *Treasurer will look into adding new President's name to ALSA financial accounts.*

2. Scholarship Applications Deadline extended to July 15.

Discussion: *With consent of the Youth Committee Chair, the deadline for receiving ALSA Youth Scholarship applications has been extended to July 15. Notice of extended deadline was sent out to all youth in a mass email on July 2, 2008.*

3. International East & International West National Shows

Discussion: *This issue will be sent to the Grand National Committee for review.*

4. Regional Elections for the ALSA Board of Directors

Discussion: *This issue will be sent to the Policy & Planning Committee for review.*

5. ALSA President elected by the ALSA membership at large.

Discussion: *This issue will also be sent to the Policy & Planning Committee for review.*

6. Survey Results (survey closed on July 5, 2008)

Discussion: *Survey to the membership, sent June 18, 2008, regarding the 2008 Grand National Show and the 2008 Regional Shows was closed on July 5, 2008. Results have been sent to BOD members, the Grand National Committee, and the Finance Committee for review. An emergency BOD meeting is scheduled for July 16, 2008 to discuss this issue with the Grand National Committee Chair.*

7. ALSA Incentives

Discussion: *This issue was tabled until the August meeting.*

8. Election Committee Article for Showring

Discussion: *The Election Committee has submitted an election article for approval for the Showring as specified in the Handbook. Cathie will check to see if the article has been received by Showring for publication.*

COMMITTEE REPORTS: (For the membership's convenience, Committees reflect the appointment of newly appointed liaisons for the coming year. Listed Chairs of the committees and their reports are those who are ending their one-year term of service as of July, 2008. The BOD and membership sincerely thanks all the current Chairs and their committee members for their valuable service to ALSA this past year.)

1. Alpaca Committee: (*liaison: Kay*)

Chair: Mary Reed

I have received only one request to add to Handbook language as follows:

Part K. Section 3 Approved Alpaca Halter Classes, paragraph B.1.b. Suri Fleece Length.

Please add to (1) Under 24 months of age (**and Never Shorn**): Minimum of 3 inches and no maximum.

Please add new **(2) Yearling Division – 12 months to 24 months and previously shorn: Minimum of 3 inches and a maximum of 14 inches or length to knee at the longest point, whichever is greater.**

(2) is renumbered as **(3)**.

This allows a show to offer two yearling classes – separating animals that have been shorn from those that have not been shorn to provide an equitable judging environment.

The committee repeats its request, approved by the board in 2007, that the annual membership dues renewal form be altered to request information as to camelid ownership with separate check boxes for alpacas and llamas.

The committee repeats its request for an updated list of ALSA members that exhibit/own alpacas, including all available phone and e-mail contact information.

The committee repeats its request for an updated list of ALSA shows that offer alpaca classes, with name of show, superintendent name and contact information, city and state, and date last held.

On behalf of the committee, I wish to request that if the 2008 handbook be further delayed, that the edited Alpaca sections provided to ALSA in late December 2007 be made available on the ALSA website.

I would like to request that the ALSA Board approve the appointment of Kevin Sullivan to the Alpaca Show Committee. Kevin is an active ALSA member. He superintends one of the largest

ALSA alpaca shows, actively exhibits at ALSA shows, and is an ALSA apprentice alpaca halter judge.

Thanks for your consideration to these requests.

Discussion: *Kay will check to see that all membership forms now include “llama and/or alpaca membership” so correct numbers can be ascertained.*

Marilyn made a motion to approve the Committee report and accept Handbook changes for the next Handbook printing. Also to approve Kevin Sullivan as a new member to this committee. Julie seconded the motion. Motion passed unanimously.

2. Education Committee: (liaison: Mary Beth)

Chair: Dawn Moore

No Report

3. Election Committee: (liaison: Cathie)

Chair: Lougene Baird

Election Committee Report – June 8, 2008

The balloting process for this year’s General Election is complete. June 6, 2008, the Committee reported the following results to its Board Liaison, Lora Crawford. The results, including the number of votes each Candidate received, are below. With approximately forty percent of the membership casting votes, a total of 397 ballots were received. This constitutes the largest percentage voter turnout in ALSA history.

Elected to the Board are:

- Cathie Kindler 198 votes
- Mary Beth McCormick 195 votes
- Bob LaMorte 168 votes

The alternates are:

- Ken Austin 146 votes
- Ulin Andrews 118 votes
- Trish Brandt-Robuck 116 votes
- Larry Lewellyn 96 votes
- Cliff Zimmerman 84 votes

Three members of an independent CPA firm certified the election. None of the counters were ALSA members or otherwise associated with ALSA.

The Election Committee would like to thank the ALSA Board of Directors for working with the Committee to facilitate making this year’s election more transparent. The Committee worked with the Nomination Committee by informing Nominations twice of the number of Petitions received by each potential Nominee during the Petitioning process. Additionally, the Board approved the Election Committee’s request for approval to post the Statements of Candidacy to the ALSA website within minutes of the final Candidates submitting their Statements. The Committee strongly supports these steps toward continued and more accurate communications with the entire membership.

The Committee would also like to thank the ALSA office for the speed and accuracy in which all information requested by the Committee was delivered. The office was contributory to the success of the Committee meeting all deadlines for the election.

The final phase of the election process began June 6. ALSA Standing Rules Article II, Section I (f) require the Committee to retain the ballots until midnight October 15. Pending the absence of any challenge the ballots will be destroyed October 16, 2008.

Election Committee Updated Report – June 25, 2008

Per request by Board Liaison Lora Crawford, the Election Committee (EC) will respond to the Nominations Committee (NC) Final Report.

Reference to Paragraph two of that report:

Nomination Committee Report Statement: “The NC has no idea who has submitted petitions to the election committee until late in the process.”

Election Committee Reply:

- The Election Committee did not receive a request from the Nomination Committee asking “who” submitted petitions.
- The Election Committee informed the NC on March 29, 2008 that no member had received five petitions as of that date.
- Later, the Election Committee voluntarily informed the NC that seven Petitionees (Andrews, Brandt-Robuck, Kindler, LaMonte, Lewellyn, McCormick and Zimmerman) had received more than five petitions, two Petitionees (Austin and Overman) had received four petitions and one Petitionee (Baird) had received one petition.
- These ten members constituted 100% of the members whose Petitions were received by the Election Committee.

Nominations Committee Statement: “...we have no idea why nominees that expressed interest and apparently had the required number of petitions did not show up on the ballot”.

Election Committee Reply:

- All Petitioner names that were on the ballot were names given to the NC in late March.
- All Petitionees who met all requirements as described in the ALSA Bylaws were on the ballot.
- Petitionees Overman and Baird received no additional Petitions after the EC reported their Petition count to the NC.
- A Nominations Committee e-mail stated its committee did not contact the Petitioner who only received one (1) Petition.
- The EC has no knowledge, or was it informed of, any other members who the NC “apparently” expected to see on the ballot.

Nomination Committee Statement: “.....neither easy nor transparent”.

Election Committee Reply:

- The Election process is not easy. There is no requirement for it to be easy. The process requires diligent, dedicated work and knowledge of the Bylaws and Standing Rules by both the Election as well as the Nominations Committee.
- As far as ‘transparent’, this year’s election process was far more transparent than prior years. Two important changes that took place are: (1) the number of petitions each petitioner received was communicated twice to the Nomination Committee for that Committee’s use, (2) the Statement of Candidacies were transmitted to the BOD for posting on the ALSA webpage within minutes after the final Statement was received. This placed in plain sight the slate allowing the entire membership to immediate knowledge.

Additionally:

Regarding which committee receives the Petitions - -The Election Committee recommended to the 2002 Board that the Nomination Committee should receive all Petitions. Earlier this year the committee again made this same recommendation to the current Board. This change would allow the Nominations Committee to better ‘work’ the Petitioning process. The Committee agrees a Bylaw change is not required. Per the Bylaws (Article III, Section 6 (b))states ...the Election Committee must receive the Petitions by April 10. The Bylaws do not say who must send them to the Election Committee, therefore it could be an individual or the Nominations Committee.

Regarding ‘one Board Member per Region’. It is inappropriate for the Election Committee to comment on one (1) Board member from each Region at this time. This is a matter for the membership to vote on in concept and then for the Board and appropriate Committees to facilitate.

Respectfully submitted, Lougene Baird, Chair ALSA Election Committee

Discussion: *Bob made a motion to approve the committee report. Cathie seconded the motion. Motion carried unanimously.*

4. Ethics Committee: *(liaison: Julie)*

Chair: Margaret Henry

No Report

5. Finance & Budget Committee: *(liaison: Kay)*

Chair: Joe Payne

Nothing new to report.

6. Grand National Committee: *(liaison: Kay)*

Chair: Norris Berg

Review of recent survey is in process.

7. Handbook Committee: *(liaison: Bob)*

Chair: Helen Feick

No Report

8. Judge's Committee: *(liaison: Cathie)*

No Report

9. Llama Fiber Committee: *(liaison: Julie)*

Chair: Cindy Ruckman

No Report

10. Membership Committee: *(liaison: Marilyn)*

Chair: Pam Jensen

No Report

11. Nomination Committee: *(liaison: Bob)*

Chair: Deb Garvin

No Report

12. Performance Committee *(liaison: Marilyn)*

Chair: Melanie McMurray

No Report

13. Policy & Planning Committee: *(liaison: MaryAlice)*

Chair: Jerry Miller

No Report

14. Promotion Committee: *(liaison: Bob)*

Chair:

No Report

15. Protest Committee: (*liaison: Mary Beth*)

Chair: Jim Nenni

No Report

16. Publications Committee: (*liaison: BOD*)

Chair: Noelle Tharp-Taylor

No Report

17. Regional Committee: (*liaison: Mary Beth*)

Chair: Glen Pfefferkorn

1. Facility deposits have been made for Northwestern, Eastern and Buckeye. Others are still in progress.
2. General information and a class list for all eight regionals is posted on line for exhibitors to access.
3. Northwestern Regional has specific regional details and the show entry form posted and accessible to exhibitors.
4. Royall Awards shipped seven of the regional ribbon orders by UPS on June 30th. We are awaiting word from the Rocky Mountain superintendent for an updated address. The address we provided was rejected as incomplete by the mail system.
6. Superintendents are soliciting sponsors for each show. Northwestern has secured sponsors for all but two of 10 belt buckles to award for each performance champion and reserve champion. A sponsor of cash premiums of \$60 and \$40 respectively has been secured for all halter champions and reserve champions and \$100 to be awarded to a Supreme Regional Champion Male and a Supreme Regional Champion Female. Other regions will be reporting soon.

Discussion: *Cathie made a motion to approve the committee report. Kay seconded the motion. Motion carried unanimously.*

18. Show Management Committee: (*liaison: Mary Alice*)

Chair: Bill Schultz

No Report

18. Website Committee: (*liaison: Marilyn*)

Chair: Kristi Murdock

No Report

19. Youth Committee: (*liaison: Julie*)

Chair: Barb Harris

No Report

MEMBER'S LETTERS TO THE BOD:

1. Member's letter of 6-12-08 (concerning 6-10-08 BOD meeting)

Discussion: *Letter was addressed by the BOD.*

2. Member's letter of 7-2-08. (holding Nationals every other year)

Discussion: *Member's letter will be sent to the Grand National Committee for review.*

3. Member's letter of 7-2-08. (adding judge's name to show results on website)

Discussion: *Kay made a motion to add this change to the database show results. Cathie seconded the motion. Motion carried unanimously. The database webmaster, Grant Miller, will be asked to add this field to show results.*

4. Member's letter of 7-6-08. (fleece show sanctioning fees)

Discussion: *Julie, Liaison to the Fiber Committee, will contact member regarding fiber fees at shows.*

MEETING ADJOURNED:

Bob made a motion to adjourn the BOD meeting. Kay seconded the motion. Motion carried unanimously. Meeting was adjourned at 1:21 p.m.

Minutes Approved: July 16, 2008

Marilyn Nenni

Secretary

Emergency Meeting of ALSA

BOD Meeting Minutes: July 16, 2008

The emergency ALSA BOD meeting was called to order by President, Mary Beth McCormick, at 8:03 p.m. EDT

ROLL CALL:

Members present:

Mary Beth McCormick – President
Kay Sharpnack – Vice President
Marilyn Nenni – Secretary
Julie Heggie – Board Member
Bob LaMorte – Board Member
Cathie Kindler – Board Member
MaryAlice Pilbin – Board Member
Wayne Rankin – Treasurer

Guests present:

Norris Berg – Grand National Committee Chair
Joe Payne – Finance Committee Chair

PROCEEDINGS:

1. 2008 Grand National Show:

Chair of the Grand National Committee, Norris Berg, outlined the National Show situation: Plans were presented to cut costs at the 2008 Grand National Show.

Banquet, Cocktail Party, and Youth Meals:

To prevent raising the cost of stall fees, entry fees, etc, all food events will be on a “pay as you use” basis.

In the planning stages, these events will be combined and held Friday night. Working on a Western BBQ buffet style meal and trying to keep costs between \$15 -\$20 a person. Special meals for the youth at a reasonable cost. This will allow exhibitors the opportunity to visit with friends from across the country and if desired, go out to eat and visit with them. Entertainment will be provided. Search is currently underway with costs in mind. Award presentation and recognition will be held during the Western BBQ. (cost of the meal includes tax, tip, and no one will use gas/diesel getting there!)

Financial Notes for consideration:

- Trophies & ribbons are paid for from sponsorships.
- Ribbons cost is approximately \$7,000.00.
- Current 2008 sponsorships total \$17,500.00.
- Attempts will be made to negotiate for 300 guaranteed stalls rather than the normal 400 guaranteed stalls.
- Numbers received as a result of the Survey to the membership may not fill 300 stalls.
- If only 270 stalls are rented completely, loss may still be close to \$20,000.00 for ALSA
- Not only are sponsorships needed for ribbons, trophies, & premiums, but number of rented stalls, number of animals, and number of classes entered plays a large part in the necessary income for this show. Youth and performance entries are important and rates for entry will remain the same. Youth fees are \$25 per class which is half the adult entry fee.
- 2007 Comparison: 468 stalls rented, 800 class entries, approximately 530 animals, and approximately 200 farms attended. Sponsorships totaled a little over \$40,000.00. Total expenses were \$125,000.00 which included all costs for all areas. Premiums awarded totaled \$34,000.00.

Points of Discussion:

The best educated guess as to attendance will still not solve the problem facing this year's show. The worst that could happen is that ALSA could lose \$20,000 to \$30,000. Considerations were discussed as to the long-range problems that would possibly result from canceling the 2008 Grand National Show at this time. Although

ALSA could be losing monies on this event, if the show was to be cancelled, looking ahead to the ALSA membership, the future loss could be much greater than this immediate financial loss. It was felt that the 2008 Grand National Show must go on even with a substantial loss. In order to make this show work, the bottom line is that the stalls must be filled.

Kay made a motion that ALSA will continue to have a 2008 Grand National Show. Cathie seconded. Motion was passed by a unanimous vote.

Support for Decision:

Efforts must be made to raise monies instead of losing 20,000 – 30,000. Suggestions were made to amend the 2008 show qualifications rules to encourage increased attendance that would benefit both the Regional shows and the Grand National Show. Many possibilities for increasing 2008 attendance were evaluated and discussed extensively.

Kay made a motion that the 2008 Regional Shows are to be open to everyone. Placings 1st through 6th will qualify for the 2008 Grand National Show. Bob seconded. Roll call vote: Julie, no; Marilyn, yes; Kay, yes; MaryAlice, yes; Bob, yes; Cathie, no. Motion passed by a majority – 4 to 2. This change should add a 25% plus increase to attendance at Regionals and possibly get more animals to Nationals and allow some first time exhibitors to attend and enjoy the Grand Nationals for the first time. The Grand National Committee has recommended a change to the ALSA Handbook, Part B, Section 2, para R2c: delete the word “corporate”. “This committee with representation from each region should provide better coverage from each region of the country and result in the attainment of more sponsorships.”

Kay made a motion that all 1st and 2nd place animals at any ALSA Show held since the 2007 Grand National Show are automatically qualified for the 2008 Grand National. (this year, 2008, only). Marilyn seconded. Roll call vote: Julie, no; Marilyn, yes; Kay, yes; MaryAlice, yes; Bob, no; Cathie, no. President voted “yes” to break the tie. Motion passed by a majority – 4 to 3.

A mass email will be sent out to notify the membership ASAP so plans can be made.

National Show premiums will be determined by the number of sponsorships and the number of animals attending this year’s National Show.

Marilyn will talk with Norris regarding some incentives and promotions for 2008. It is imperative that everyone, including the membership, work to obtain sponsorships and to encourage attendance in order to make this year’s show work. Sponsorships of all amounts will be welcomed. Anyone contributing \$100.00 will receive a business card ad in the show program and listed on the ALSA website with a link to their own personal website.

Thanks were expressed to Norris Berg and Joe Payne for joining us during this part of the meeting.

2. Executive Secretary’s New Contract:

A letter was reviewed to send to Cheryl Ryberg regarding the revised contract and advising her of dates of her “first right of refusal” that is written in her current contract. Bob made a motion to accept the letter as written. Marilyn seconded. Motion passed unanimously.

The new contract for the ALSA Executive Secretary for 2009 was reviewed and details discussed.

Kay called for a roll call vote to accept the new Executive Secretary contract, with changes noted: Julie, yes; Marilyn, yes; Kay, yes; MaryAlice, yes; Bob, yes; Cathie, yes. Motion carried by a unanimous vote.

A new contract for the position of ALSA Executive Secretary will be sent to Cheryl by certified mail, return receipt requested.. As per her current contract, she has until August 29, 2008 to present any negotiations to the BOD and sign a new contract with the BOD for 2009.

Cathie made a motion to approve the BOD minutes of July 8, 2008. Julie seconded. Motion carried unanimously.

MEETING ADJOURNED:

Julie made a motion to adjourn the meeting at 11:40 p.m. Kay seconded. Motion carried unanimously. Meeting was adjourned at 11:40 p.m.

Minutes Approved: August 12, 2008

**Marilyn Nenni,
Secretary**

Regular Monthly Meeting of ALSA

BOD Meeting Minutes: August 12, 2008

The regular monthly ALSA BOD meeting was called to order by President, Mary Beth McCormick, at 8:04 p.m.

ROLL CALL:

Members present:

Mary Beth McCormick – President
Kay Sharpnack – Vice President
Marilyn Nenni – Secretary
Julie Heggie – Board Member
MaryAlice Pilbin – Board Member
Cathie Kindler – Board Member
Bob LaMorte – Board Member

Wayne Rankin – Treasurer
Cheryl Ryberg – Office Manager

PROCEEDINGS:

Next Board Meeting: Tuesday, September 9, 2008, at 8:00 p.m. EST

Approval Of Minutes: July 16, 2008

Kay made a motion to approve the minutes as corrected. MaryAlice seconded the motion. Motion carried unanimously.

TREASURER'S REPORT: Wayne Rankin, Treasurer

Balance Sheet – As of July 31, 2008

ASSETS

Current Assets

Checking/Savings

ALSA Cap 1 Investment Account	148,989.21
ALSA CC	3,190.00
ALSA Checking	3,041.85
ALSA Linda Pierce Memorial Fund	5,173.27
ALSA Memorial Youth Scholarship	11,956.39

Total Checking/Savings	172,350.72
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Total Current Assets	172,350.72
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TOTAL ASSETS	172,350.72
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LIABILITIES & EQUITY

Equity

Opening Bal Equity	49,204.42
Retained Earnings	107,921.00
Net Income	15,225.30

Total Equity	<u>172,350.72</u>
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TOTAL LIABILITIES & EQUITY	172,350.72
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Discussion: Treasurer reported that the audit has been completed. Treasurer and Finance Committee Chair, Joe Payne, have proposed questions to auditor and should have answers to complete the audit next week. At that time finances for 2007 can be

rectified with the Office. Treasurer's report was accepted but cannot be approved until the audit is complete

The process to add the President's name to the ALSA accounts is underway and progressing.

Just for information, ALSA's total assets for July of 2007 were \$176,000 (rounded off) compared to \$172,000 in July of 2008. However, it must be taken into consideration that National Show sponsorships are included in these figures and that not all sponsorships come into our accounts at the same time of year. We currently may have more or less sponsorships received now than at this same time last year.

OFFICE REPORT: Cheryl Ryberg, Office Manager

A written listing of the ALSA Database was sent to the BOD. Attributes of the current database were reviewed and discussed. Cheryl will work on sending additional screen captures.

MONTHLY STATISTICS 2008 vs. 2007													
	Jan 12	Feb 6	Mar 11	Apr	May 14	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year Totals
2008 Sanctioned Shows	?	77	33	13	14	1	12	11					
2008 Total Year to Date		77	110	123	137	138	150	161					
2007 – Year to Date													161
Animal Entry in Shows	?	?	986	291	2494	1786	1175	1279					
2008 Total Year to Date			986	1277	3771	5557	6732	8011					
2007													
Adult Memberships 2008	?	631	237	195		9	13	18					
2008 Total Year to Date		631	868	1063	1022	1031	1044	1062					
2007													1,546
Youth Memberships 2008		175	104	112	84	4	20	19					
2008 Total Year to Date		175	279	391	475	479	499	518					
2007													564
Animal Recording # 2008					142	54	25	29					
2008 Total Year to Date	?	?		125	267	321	346	365					
2007													
2009 Sanctioned Shows			1				1						

OFFICE BUSINESS:

1. Monthly Statistics (adult memberships, youth memberships, shows)
2. Office needs to provide correct account information to BOD for account at Halfprice Hosting – (database website account).

Discussion: *Information previously provided by Office was incorrect. Grant Miller, database webmaster, was contacted for accurate account (alsashow.org) information on 7-14-08. There has been no response to this request. Attempts will continue to be made to obtain ALSA information.*

3. Office needs to provide a BOD member information for database website. (ISP address)

Discussion: *Request was again made to the Office and to Grant Miller, webmaster, on 7-14-08. Cheryl reports she does not have this information. Grant has not responded. BOD will continue to attempt to obtain this ALSA information.*

4. ILR Show Module – Using Microsoft Illegally

Discussion: *ILR has sent out a notice to their membership addressing this issue. ILR reports there is no piracy or any illegal use of Microsoft products.*

5. Office Contract Negotiation 2009

Discussion: *Kay made a motion to go into Executive Session at 9:03. MaryAlice seconded the motion.*

Julie made a motion to come out of Executive Session at 10:08. Bob seconded the motion.

Still working within the 90 days of first right of refusal that is in the Office Manager's current contract, a counter offer was made to Cheryl Ryberg to accept the new ALSA 2009 contract for one year ending December 31, 2009. The new contract will be sent to her again with the changes discussed.

The ALSA official email address, lamas@alsashow.org (or llamas@alsahow.org), was again discussed. A prior email address, alsa@nauticom.net, is not to be used for any ALSA business. Office was instructed to correct the email address on all correspondence and letterheads.

OLD BUSINESS:

1. BOD Action Item List

Discussion: *The BOD Action Item List was reviewed and completed items were updated. This list is continually reviewed by BOD members as a way to track incoming issues and items sent to committee.*

2. ALSA Handbook Status (Bob – liaison)

Discussion: *The nearly complete ALSA Handbook is now in the hands of the BOD. Final touches will be complete by next week. It will then be proofed by a committee of three people and sent on to the printer.*

3. Section G, page 37 – Sharing of ALSA records, conflict of interest and violation of our association rules - tabled from July meeting

Discussion: *After much discussion, consideration of the attorney's prior advice, and careful examination of the ALSA Handbook statement on page 37, Cathie made a motion that the ILR Show module is prohibited to be used by any ALSA show, any Regional Show, or the ALSA Grand National Show. All ALSA Shows are prohibited from giving the ILR, or any other association, access to any ALSA show results, points, or awards as of 2008 and forward as written in the ALSA Handbook, Section G, page 37. Julie seconded the motion. Roll call vote: Julie, yes; Cathie, yes; Bob, yes; Marilyn, yes; MaryAlice, yes; Kay, no. Motion carried by a majority.*

4. ALSA's Listing of Accounts – All ALSA's Pertinent Information (we still do not have a complete listing)

Discussion: *Access of all ALSA information will continue to be pursued.*

5. New Award Certificates (Note: It was voted that new award certificates will be designed to allow to print at a lower cost. Design will now belong to ALSA.) - tabled from July meeting

Discussion: *New 2009 design is not yet completed for review. Should have by September meeting.*

6. Database Project (Marilyn) - tabled from July meeting – tabled until September meeting.
7. Camelid Community

Discussion: *Cheryl attended as the ALSA representative. Report will be received when approved report comes from organization.*

8. ALSA Financial Accounts – Signatures

Discussion: *On Wednesday, July 30, 2008, a motion was made by Marilyn Nenni that Lora Crawford, past president of ALSA, be removed from the three Cap One ALSA bank accounts and the name of Mary Beth McCormick, current ALSA president, be added to ALSA's three Cap One accounts. The Motion was seconded by Mary Alice Pilbin, with the following members voting in favor: Kay Sharpnack, Cathie Kindler, Bob LaMorte, Julie Heggie. Motion carried. Required documents for changing signatures on these accounts are currently in the process of being sent to the bank for change on ALSA's account.*

9. Scholarship Applications

Discussion: *BOD selections from applicant's applications are due to Julie & Barb Harris by 8-15-08. Applicants should be notified by August 31 as specified in scholarship rules.*

NEW BUSINESS:

1. ALSA Incentives – tabled from July meeting

Discussion: *A listing of possible show incentives, show and financial issues, and overall future issues were presented by Marilyn. Items from this list will be passed on to appropriate committees for review and consideration.*

2. BOD member that sent internal memo from the Exec. Secretary of ALSA to the ILR

Discussion: *Reviewed and discussed.*

3. Use of ILR Show Program for the ALSA Grand National Show

Discussion: *Discussed above in Old Business, Item 3.*

4. Letters & BOD Conduct Issues of BOD Member

Discussion: *Items of expected behavior of BOD members are: Respect, confidentiality, following BOD flow of communications, responsibility of timely responses, opportunity of opinion on all issues, and avoidance of conflict of interest. Threatening and/or slanderous personal emails to other Board Members are not acceptable. (taken from the minutes of 1-16-08). Persons serving on the ALSA Board of Directors are expected to review and give careful consideration to all issues at hand while representing the membership as a whole for the betterment and future*

growth of the ALSA association.

It was recommended that the above be added to the ALSA Standing Rules as a “Code of Conduct” in the next printing of the ALSA Handbook. After discussion, the BOD thought it was not necessary to add to the Handbook. Appropriate conduct should be covered in Robert’s Rules and also just common sense of most people.

5. Letter for website and mass email to membership regarding Grand National Show.

Discussion: *Letter to the membership from the president was reviewed and discussed. Kay made a motion to approve and send out with scheduled mass email to the membership and to also post it on the ALSA website. Marilyn seconded. Motion carried unanimously.*

6. Request from SW Regional to hold Regional Show with Fall Harvest Show.

Discussion: *The BOD gave approval to hold both shows in conjunction with each other.*

COMMITTEE REPORTS:

1. . **Alpaca Committee:** (liaison: Kay)
Chair: Mary Reed

No Report

2. **Education Committee:** (liaison: Mary Beth)
Chair: Dawn Moore

No Report

3. **Election Committee:** (liaison: Cathie)
Chair: Lougene Baird

Kay made a motion that Chair has the leeway to consult with the Nomination Committee to work on proposals for updating wording and revision to the Bylaws and procedures. Marilyn seconded. Motion carried unanimously.

4. **Ethics Committee:** (liaison: Julie)
Chair: Margaret Henry

It will be hard to follow in the footsteps of our two previous Chairs, Maryan Baker and Cindy Ruckman. It was a pleasure to work with both of them. Allen Davis and Toni Strassburg-Pearce have agreed to stay on the committee. I have asked Jim Doyle to be a member with the BOD'S approval. Jim is a long time ALSA member and has shown and raised llamas for many years. He was the superintendent of the State Fair of Texas llama show for many years and is involved in the Ft. Worth Llama show and sale. I think he will be a great addition for the Ethics Committee.

Kay made a motion to approve the committee report and approve Jim Doyle as a member of this committee. Cathie seconded. Motion carried unanimously.

5. **Finance & Budget Committee:** (liaison: Kay)
Chair: Joe Payne

No Report

6. Grand National Committee: (*liaison: Kay*)

No Report.

Chair requests a change to the current ALSA Handbook, Part B, Section 2, para R2c. Change the word “corporate” to “all.”

BOD approved.

7. Handbook Committee: (*liaison: Bob*)

Chair: Helen Feick

The handbook will be finished and turned in before the August board meeting for a final review and ready to be sent to the printers.

I would like to thank Bob LaMorte (the fourth or fifth liaison) for his help this past month, he has done more to help with the handbook than has been received since, this committee was given (forced on) me. It has been a costly undertaking for me personally, monetarily and mentally, but we are almost finished. Mr. LaMorte, Barb Laux, and Penny Davidson have been most helpful.

I am sending a copy of the bids to Mr. LaMorte to share with the board and hopefully, will review these bids and make sure that all of the requests for printing, binding, labels, mailing, etc. are covered by the amounts of these bids.

And, I wanted to wish each and everyone on this board and the past...the best of everything in whatever the future holds for each of you. And, with the final approval and the book being sent to the printers....I am going to do what we had in mind when we bought our first two llamas over 18 years ago....go and enjoy them!!!

Request for approval of Wally Baker for Chair. *Approved.*

8. Judge's Committee: (*liaison: Cathie*)

Chair: Lavona Fercho

1. The Judges' Committee would like to request both Mary Wickman and Bill Feick both Level Judges, advance to Senior Judge level with the strength of their previous CEC reports, and their numerous shows judged in 2008 including Driving and Youth Judging classes. Both have only positive evaluations in their files. On their next re-certification dates they will be required to re-certify with a clinic.

Approved

2. There are enough Judges and Apprentices requesting both Llama Halter and Llama Fleece Judges clinics for recertification later this fall. The Judges' Committee is requesting approval of each clinic, with Host, date, and instructors to be confirmed later.

Approval given to schedule clinics.

3. The Judges' Committee would like to request the new 2009 ALSA Membership Directory have Alpaca Breeders and Llama Breeders identified as such. This could be done at membership renewal and would greatly facilitate emails blasts or mailings of specific information including clinics pertinent to either llama or alpaca breeders.

4. We are having the Alpaca clinic at Kevin Sullivans, September 12, 13, 14, and wanted to try something different.
The Handbook, Part S. Section 5, D, (p. 131) states, "The Judges' Committee also has the option to incorporate the use of an "expert" instructor; for example, a fiber or anatomy expert for Llama or Alpaca Clinics."

I would like to engage Eric Hoffman, international speaker and author of many camelid articles and books, including "The Complete Alpaca", for one day at the Sept. 12, 13, 14th, clinic. Plans for the clinic will be tentative until we have the numbers to proceed. We have to post this very soon as well, and would like to present this to the BOD for approval.

*Kay made a motion to approve Eric Hoffman as guest speaker. Marilyn seconded.
Motion carried unanimously.*

9. Llama Fiber Committee: (liaison: Julie)

Chair: Cindy Ruckman

I am pleased to inform the Board of this months' discussion points:

1. With the Board's approval, we would like to add Maryan Baker to our committee. In addition to bringing a vast amount of fiber/fleece knowledge to the committee, Maryan represents the Southwestern Region which is not currently represented on our committee;
2. As previously submitted, we respectfully request that the Board make the following changes to the 15th Edition of the ALSA Handbook as proposed in August of 2007:
 - a. Remove Part O, Section 1, A, 3, i: *Shows should allow a minimum of one hour of judging per 15 fleeces and one hour of setup per 20 fleeces entered in show.* It is our opinion one hour is not enough time for a judge to thoroughly judge 15 fleeces and any such recommendation would be more appropriate listed in the Fleece Show Management Guide.
 - b. Part G. Section 4.D.3. To qualify for the title of Llama Fleece Champion, the llama must win four Grand Championships or three Grand Championships and two Reserve Grand Championships within one overall coat division (Double, Single or Suri). Delete "within one overall coat division (Double, Single or Suri)." It is not uncommon for a llama to move from Single to Double coat during the maturation process. It is our opinion that a llamas fleece points should stay with the llama for its lifetime.
 - c. There are two places where the original description is "*the two year- old class*". Our recommendation is that the wording should be amended to "*24 mo and over class*". The two locations are: Part D, Section 3, A, 2, "Age at date of shearing, example", and Part O, Fleece, Definition, "Age at date of shearing, example".
3. In an effort to maintain the integrity of our Llama Fleece Judging program, the Committee continues working to create criteria for judge designations of "*Level Llama Fleece Judge*" and "*Senior Llama Fleece Judge*". A *Senior Llama Fleece Judge* will be qualified to work with Apprentice Llama Fleece Judges and to judge at the ALSA National Llama Fleece Show. It is the goal of our committee to have formal recommendations for moving from Level to Senior Llama Fleece Judge in our August report. In an effort to notify all Llama Fleece Judges and Show Superintendents, we recommend that the new system be implemented January 1, 2009.
4. Ongoing planning for the 2008 Grand National Fleece Show: Nothing new to report on this item.

10. Membership Committee: (liaison: Marilyn)

Chair: Pam Jensen

No Report

11. Nomination Committee: (*liaison: Bob*)

Chair: Carolyn Myers (approved by BOD email vote)

Members for Approval:

Danielle Wagoner...Southwestern Region; California

Steve Smith...South Central Region; Missouri

Debra McDougall..Eastern Region; Virginia

Janet Swindler...Southeastern; North Carolina

Sylvia DeWaard..Northwestern Region; Washington

Committee members approved.

12. Performance Committee (*liaison: Marilyn*)

Chair:

Request for Niki Kuklenski for approval of Chair of this committee.

Cathie made a motion to approve Committee Chair. Kay seconded. Motion carried unanimously.

13. Policy & Planning Committee: (*liaison: MaryAlice*)

Chair:

14. Promotion Committee: (*liaison: Bob*)

Chair:

15. Protest Committee: (*liaison: Mary Beth*)

Chair:

Request for approval of Ken Austin for Chair.

Kay made a motion to approve committee Chair. Cathie seconded. Motion carried unanimously.

16. Publications Committee: (*liaison: Mary Beth*)

Chair:

17. Regional Committee: (*liaison: Kay*)

Chair: Glen Pfefferkorn

REQUIRE BOARD DECISIONS AT AUGUST 12 MEETING

1. Format of SW Regional Show. The superintendent has requested approval to run the SW Regional show concurrently with the Harvest Fest ALSA Show. With the change of regional qualification there is no reason to run the local show prior to the Regional Show. Running concurrently will save time, staff and space. Basically exhibitors will participate in a dual show but will earn triple points since the Regional awards dual points. I recommend we approve the request. The superintendent has cleared the idea with the judges involved and it is a locally developed plan. You should approve their request and wish them well.

Approved

2. Request for a second performance judge for the SW Regional. The Harvest Fest uses 2 judges during performance to save time due to the large number of performance entries. Under the format described above the SW Regional show would also need to have a 2nd performance judge. If we approve the plan we need to approve the second performance judge. I recommend approval.

ALSA cannot give approval for second performance judges at all shows. The SW Regional will have a second judge due to a volunteer sponsorship to cover the fees of the second performance judge.

3. Request for a second performance judge for the Buckeye Regional. For several years a second performance judge has been approved for this region. Mike Haumschild the superintendent and qualified ALSA judge performs those duties as an unpaid volunteer. He has agreed to do that once again. I recommend you approve the request.

Request approved.

4. Request for a second performance judge for Central Regional. Reports are that the performance show at the Central Regional last fall ran well into the night. I do not think that is acceptable for exhibitors, the judge or staff volunteers. The report from the 2007 Central Regional lists 9 open entries and 89 youth entries and 121 total llamas and 3 alpacas at the show. That appears to show 98 performance entries. That is below the 150 youth judging and performance entries required (Part E Section 6. D. 14th Edition) for a regional to hire a second judge. I have communicated with the new superintendent several ideas to save time. She is an experienced superintendent and I feel understands the rule and the circumstances. Based on the facts available I do not recommend approval of the request. However, if this regional or any of the others surpass the 150 required entries we may have need for hiring additional judges. Now is a good time for the directors to discuss this idea and develop an action plan for how we handle this situation if it happens in any of the remaining six regions.

ALSA cannot give approval for second performance judges at all shows due to finances. A second performance judge for any Regional may be secured if the fees involved are covered by a sponsorship.

5. Since the level of judges was recently changed and neither the online or printed Rule book (Part E Section 6. D) has been revised, you must instruct us on the level of second performance judge which must be hired. (PLEASE NOTE: YOUR REGIONAL COMMITTEE CHAIR WILL NOT ACCEPT BEING PASSED OFF TO A COMMITTEE FOR AN ANSWER. IT MUST COME AS AN OFFICIAL ACT OF THE DIRECTORS SINCE THE RULE REVISIONS SHOULD HAVE HAPPENED CONCURRENTLY WITH THE ANNOUNCED CHANGE OF LEVELS).

Any judges hired for a Regional Show must be a Senior Level judge.

For your information:

1. We had six ribbons in the Eastern Regional order that were misprinted with the wrong placing. The vendor is correcting the order.
2. Superintendents have been advised the treasurer prefers monies be forwarded to the office as received to avoid dipping into savings.

3. Superintendents have been advised, since photographs taken at the 2007 regional shows have yet to be published, that no show will expend funds for a photographer. Each will use a volunteer. This should save approximately \$1,500 spent on photographs in 2007.
4. Buckeye and Northwest have entry forms and regional specific information posted on the website. Other regions will be posted soon.
5. The office has been provided a list of forms and other supplies to be mailed to each superintendent. The proof packet has yet to be received by the Regional Committee Chair.
6. The Regional Committee Chair and Grand National Chair are cooperating on securing insurance certificates.

Subject: Great Lakes Regional

Personal reasons have resulted in the Great Lakes Regional superintendent relinquishing her responsibilities for that show. Therefore I request the board approve her replacement. The new information is below.

New Superintendent is Fran Soukup.
New facility is Sauk County Fairgrounds, Baraboo, WI

The dates and judge remain as previously scheduled. Fran is very enthusiastic about her new role and is already working on motel reservations, has secured stall panels, has lined up volunteers and is well on her way. I have provided her abundant reports to catch her up with the other supers. I urge your immediate approval.

I will continue to work with the previous superintendent to insure our obligations with the LaCrosse Interstate Fairgrounds are satisfactorily terminated.

18. Show Management Committee: (*liaison: MaryAlice*)
Chair: Bill Schultz

No Report

19. Website Committee: (*liaison: Marilyn*)
Chair:

20. Youth Committee: (*liaison: Julie*)
Chair: Barb Harris

No Report

MEMBER'S LETTERS TO THE BOD:

1. Letter of 8-4-08 from Member

- a) About three weeks ago, I got a ROM Halter certificate for my classic female Rocky Mountain Inca's Legacy Lady. She is two points from earning this, so I contacted the office to let them know it was a mistake etc. I have to this date, still not heard a word in response.
- b) In March I bought a horsemanship scale, animal number and obstacle manual, I still to this day have not gotten any paperwork telling me what I paid for all this. I would like a receipt for my files.
- c) Back in May, I went online and paid to transfer a female I bought named Chilean Peppermint Patty. She already has an ALSA number, but it is in someone else's name. I had taken her to the COLA show in Oregon and wanted to make sure her points counted and went into my name. I still do not have any paperwork or verification this happened. Additionally, she is not listed as owned by me on the ALSA website where it lists the animal numbers for all my animals.
- d) Lastly, a friend of mine was visiting and wanted help filling out her forms for a show. She couldn't remember if she paid her 2008 dues and she also wanted to buy an ALSA number for an animal. When I suggested that she call the office, she laughed and told me that nobody would answer and she wouldn't get a call back. I told her,

that I had good luck usually calling and did so while we were sitting there. I left a message and requested a call back on my cell to take care of this. This was done on Thursday July 31st in the morning. I still have not received a call back. I have gotten a big "I TOLD YOU SO" on this item.....

BOD discussed issues with Cheryl. Office will contact member to address above problems.

MEETING ADJOURNED:

Motion: Kay made a motion to adjourn.
Bob seconded the motion.

Meeting adjourned at 1:55 a.m. EDT

Minutes Approved: August 18, 2008

Marilyn Nenni
Secretary

Emergency Meeting of ALSA

BOD Meeting Minutes: August 24, 2008

The Emergency ALSA BOD meeting was called to order by President, Mary Beth McCormick, at 9:04 p.m. EST.

ROLL CALL:

Members present:

Mary Beth McCormick – President
Kay Sharpnack – Vice President
Marilyn Nenni – Secretary
Julie Heggie – Board Member
MaryAlice Pilbin – Board Member
Cathie Kindler – Board Member
Bob LaMorte – Board Member

PROCEEDINGS:

Next Board Meeting: Tuesday, September 9, 2008, at 8:00 p.m. EST

Agenda Item: Use of ILR Show Program by ALSA Shows – Revisited from 8-12-08 BOD meeting.

Discussion: *As a result of much discussion, review, and consideration of received correspondence including a letter of August 14, 2008 to the BOD from Jan Wassink of the ILR, the following are some points that were brought to the attention of the BOD:*

- 1. If the ILR Show Module is used online, any entered show results will go into the ILR Database as Jan Wassink had previously stated in his presentation at the 2007 Grand National. At the advice of the ALSA attorney, giving ALSA's show results to any other show organization is a violation of the ALSA rules. Page 37, Section G of the ALSA Handbook.*
- 2. The ILR had previously refused to consider a non-compete agreement when offered by the ALSA BOD in December of 2007.*
- 3. A format for a show module and user-friendly online database (with the capabilities of online show entries, membership, show results, automatic entering of results into ALSA database, figuring points, etc.) for ALSA recently has been extensively researched with many professional companies. A first-stage proposal and quote was presented in early April of 2008 by Marilyn, Chair of this project, hopefully to be completed by the time of the 2008 Grand National Show. It has not yet been discussed by the BOD. A new system can be in place for ALSA in 90-120 days.*
- 4. Some BOD members are of the opinion that originally the ShowManager program was being developed for ALSA – not for use by the ILR. That is the reason the ALSA BOD approved of it a few years ago.*
- 5. A ShowProgram has been talked about and promised to ALSA starting quite a few years ago. Why has it taken so long and why does ALSA not yet have one?*
- 6. A letter of August 14, 2008 from ILR Registrar states: "if a contract were worked out between ALSA and the ILR for all ALSA shows, a "non-compete" clause could be included – provided it was very specific as to what would or would not be allowed. It can not be included if each individual show contracts directly with the ILR for use of ShowManager."*
- 7. ALSA has always supported ILR by requiring only ILR registered animals can show in ALSA shows. ALSA has never received any funds from this requirement.*

8. *Some BOD members are of the opinion that show expenses and fees must be reduced. Paying the ILR to use their ShowManager program adds to the expenses of the shows.*
9. *Some BOD members are of the opinion that ALSA should have their own ShowManager program and not depend on another association. If ALSA depends on another association's program, ALSA has no control over the fees charged and also receives no part of any of those fees.*
10. *Some BOD members are of the opinion that the ILR ShowProgram is available to ALSA shows now, will help shows with data entry, and there is no problem using it. ALSA will then not have to spend the money to have their own system.*
11. *The ILR ShowManager program will assure accurate data to be pulled from the ILR database (as it is already entered into the ILR database) for the purpose of an entry list and show program, but show results still must be sent to and entered by hand into the ALSA database.*
12. *If a show superintendent does not have their own program to use for shows, the ILR ShowManager, or any ShowManager program, makes show entries much easier, offers accuracy with spellings, and eliminates some typing. Saves show superintendents time. With any Show program, results still need to be sent to the ALSA Office and entered into the database.*
13. *It is not the intent of the ALSA BOD to put any hardships on any show or show superintendents. BOD decisions are a result of a majority vote and what each BOD member individually feels, based on past and present knowledge, is in the best interest of the ALSA organization and its membership for now and in the future.*

Cathie made a motion that ALSA allow individual shows, as they see fit, to use the ILR ShowProgram as long as no show results are entered into the ILR online ShowProgram and show results are only sent to the ALSA Office. This is until the time that the new Database & Show Program is available from ALSA.

Kay seconded the motion. Marilyn called for a roll call vote.

Cathie, yes; Julie, no; Marilyn, yes; MaryAlice, yes; Bob, no; Kay, yes. Motion carried by a majority vote.

Cathie made a motion clarifying the motion and vote of August 12, 2008:

*The ILR Show module may be used by any ALSA show provided no show results are entered into the ILR Show program. All ALSA Shows are prohibited from giving the ILR, or any **show** association, access to any ALSA show results, points, or awards as of 2008 and forward as written in the ALSA Handbook, Section G, page 37. Julie seconded the motion. Roll call vote: Julie, yes; Cathie, yes; Bob, yes; Marilyn, yes; MaryAlice, yes; Kay, yes. Motion carried unanimously.*

MEETING ADJOURNED:

Motion: Cathie made a motion to adjourn.
MaryAlice seconded the motion.

Meeting adjourned at 10:15 p.m. EST

Minutes Approved: August 26, 2008

Marilyn Nenni
Secretary

Regular Monthly Meeting of ALSA

BOD Meeting Minutes: September 9, 2008

The regular monthly ALSA BOD meeting was called to order by President, Mary Beth McCormick, at 8:08 p.m. EDT.

ROLL CALL:

Members present:

Mary Beth McCormick – President
Kay Sharpnack – Vice President
Marilyn Nenni – Secretary
Wayne Rankin – Treasurer
Julie Heggie – Board Member

Mary Alice Pilbin – Board Member
Cathie Kindler – Board Member
Bob LaMorte – Board Member
Cheryl Ryberg – Office Manager

PROCEEDINGS:

Next Board Meeting: Tuesday, October 7, 2008 at 8:00 PM EST

Approval Of Minutes: August 24, 2008 – approved by email vote.

TREASURER’S REPORT: Wayne Rankin, Treasurer

ALSA

Balance Sheet

As of August 31, 2008

	<u>Aug 31, 08</u>
ASSETS	
Current Assets	
Checking/Savings	
ALSA Cap 1 Investment Account	108,969.21
ALSA CC	7,050.00
ALSA Checking	-17,345.40
ALSA Linda Pierce Memorial Fund	5,173.27
ALSA Memorial Youth Scholarship	11,956.39
Total Checking/Savings	<u>115,803.47</u>
Total Current Assets	<u>115,803.47</u>
TOTAL ASSETS	<u>115,803.47</u>
LIABILITIES & EQUITY	
Equity	
Opening Bal Equity	49,204.42
Retained Earnings	107,921.00
Net Income	-41,321.95
Total Equity	<u>115,803.47</u>
TOTAL LIABILITIES & EQUITY	<u>115,803.47</u>

Please note ALSA checking is negative. Even though checks for Regional shows were printed, they have not been mailed out yet.

Discussion: *The negative checking is due to funds not yet being transferred from the Investment Account to cover the initial outlay of funds for the Regional and National Shows. Monies are going out but no income has been received at this time. This is a normal situation for ALSA at this time of year.*

I received a note from ALSA Accountant, Brian Beerman, today. He is about ready with audit report and has set THE REPORT equal to the ALSA accounting program. Attached is the 2007 income statement and balance sheet as approved by him.

Discussion: *The final 2007 ALSA audit was received from Beerman, Piper & Associates, LLC and has been presented to the BOD for review. It will be posted on the Financial page of the ALSA website.*

OFFICE REPORT: Cheryl Ryberg, Office Manager

MONTHLY STATISTICS 2008 vs. 2007													
	Jan 12	Feb 6	Mar 11	Apr	May 14	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year Totals
2008 Sanctioned Shows	?	77	33	13	14	1	12	11	5				
2008 Total Year to Date		77	110	123	137	138	150	161	166				
2007 – Year to Date													161
Animal Entry in Shows	?	?	986	291	2494	1786	1175	1279	458				
2008 Total Year to Date			986	1277	3771	5557	6732	8011	8469				
2007									10962				
Adult Memberships 2008	?	631	237	195		9	13	18	21				
2008 Total Year to Date		631	868	1063	1022	1031	1044	1062	1083				
2007													1,546
Youth Memberships 2008		175	104	112	84	4	20	19	17				
2008 Total Year to Date		175	279	391	475	479	499	518	535				
2007													564
Animal Recording # 2008					142	54	25	29	68				
2008 Total Year to Date	?	?		125	267	321	346	365	433				
2007									546				
2009 Sanctioned Shows			1				1		2				

Hal Koenig one of our show superintendents has chosen to incorporate the Classic Division into his show, 2008 Oregon Flock & Fiber. This is the first of hopefully many.

We will be adding a field to the ALSA Database to accommodate this new division.

I have two suggestions to help make the ALSA Show Association more desirable for our members for the 2009 show season. Although work on the software is very important, I believe that member need strong reasons to attend our sanctioned shows, Regional and ultimately our Grand National. I hope the board will look seriously at these suggestions and add to them to make the ALSA experience a more valuable one.

1. **Broadcast the entire 2009 Grand National Show via the Internet.**
 - a. To save costs on doing this have a sub committee selected to research local educational institutions that may want to participate in doing this as part of their school projects.
 - b. The biggest problem with getting corporate sponsors is the numbers of attendees of the Grand National. If we can tell them that MILLIONS will be viewing our Grand National we have a much better shot at getting corporate sponsors that would in turn help to pay for the internet viewing and much, much more.
 - c. Have sub committee send out press releases that this will be a first on the Internet. The press loves to print something unusual or a first.

Discussion: *This may be a good possibility for the 2009 National Show. This is being sent to the Grand National Committee, the Show Management Committee, and the Promotion Committee for review and input.*

2. **Offer members that have achieved HALTER, PERFORMANCE, GOS, POD Championships a place on the ALSA Website to offer their animal for a private treaty sale.**
 - a. There should be a flat fee, no commissions of \$100.
 - b. There should be a limit to the time for this fee, say 6 mos.
 - c. The Promotion Committee could organize this.

Discussion: *This issue will be sent to Promotion Committee and Website Committee for review and feedback.*

Again, I feel strongly that the ALSA membership likes to wear and purchase items with their logo. There was no loss of income to ALSA with the last web shop. When a new logo is chosen, I hope that the board will choose someone to contract this work.

A Member is making statements on chat lines that reflect that Wayne cleaned up the finances by ordering an audit. I wish to state here for the record that the ALSA Office has been audited every year since 1999.

OFFICE BUSINESS:

1. Monthly Statistics (adult memberships, youth memberships, shows)
2. Office Contract Negotiation 2009

Discussion: *Cheryl responded to the new 2009 contract previously sent to her by the ALSA Board. The contract she returned for negotiation did not respond to the same 2009 contract previously sent to her. President will send Cheryl another copy of ALSA's newly written 2009 contract for Cheryl to clearly note additions or deletions for the BOD's review.*

OLD BUSINESS:

1. BOD Action Item List
2. Database/Show Management Project:

ALSA has communicated the following business level objectives for the proposed Show Management Solution:

- To create a solution that will allow for real-time updates and eliminate the need for emailing and uploading information
- To create a technology solution that will allow ALSA to easily track and manage show calendar, owner, animal, result, point, membership and other Show Management related information without vast technical knowledge
- To create a technology solution that will handle the amount of users and information required by ALSA
- To develop a solution that will provide remote access to submit and view system information based on permission levels
- To work with an experienced and reliable vendor to provide guidance and support the ongoing needs of the solution as required by ALSA
- To have ownership of the final solution
- To create a solution that will help maximize the efficiency of the ALSA business processes and facilitate growth of the organization
- To create a solution that will store all system information in a highly secure environment
- To create a technology solution that ties system functionality and ease of use together to produce a system that will continue to be utilized over time
- To build a powerful solution that will meet the needs of today while remaining scalable to expand in features and functionalities to grow with ALSA's needs

The Show Management Solution will include the following (and more) high-level features:

- Because the solution will be web based, the system can be accessed from any internet connection world-wide with the proper permissions.
- The ability to track and manage all show related information with the system.
- The ability to view a calendar of upcoming shows.
- The ability for a Show Superintendent to create and submit a show online. Once created, the show name will automatically appear in the Show Calendar.
- The ability to add/edit an unlimited number of classes. Once entered within the system, classes will be available for selection during show creation and entering a show. Show entries will be able to be entered online.
- The ability for a Show Superintendent to enter results for a show by the classes. The Show Superintendent will assign the “place” order and all points will be automatically assigned. All results and points will be tracked within the individual animal and owner records as well.
- The ability to track and manage all member related information including contact information, dues, judging, and awards.
- The ability to track dues information including payment amount and date.
- The ability for members to register online.
- The ability to track and manage all animal related information including, but not limited to, name, ALSA number, ILR number, DOB, type, sex, sire, dam, owner information, points, awards, and championships.
- The ability for members to register animals online. The animal will be assigned to a member at the time of creation and owner information will be accessible from the animal record.
- The ability for members to register for shows online. Member will enter membership number and the rest of their information will automatically be populated. When member enters animal ALSA or ILR number, the animal information will automatically be populated.
- The ability to track and manage award related information including all awards, points, and championships.
- The ability to assign awards to a member. All points and awards earned will be viewable from a member record.
- The ability to create a solution that meets the current needs and goals of ALSA while allowing for growth well into the future. ie. the printing of show certificates which will include animal ownership, animal genealogy, animal photos, all ALSA points, awards, and championships; the creation of a storefront; the creation of a lama market where owners may create their own ads for animals, breeding, equipment, or gifts & misc.
- ALSA will be provided full ownership of the final solution once completed and tested. This will allow ALSA to make use of the solution as it sees fit moving forward.

Discussion: *After continued review and discussion by the BOD, Bob made a motion to move forward with the acceptance of the proposal from Open Professional Group to start on the Database/Show Management Project ASAP, sign the agreement, and submit 40% of the cost of the bid. MaryAlice seconded. Roll call vote: Bob, yes; Cathie, yes; Marilyn, yes; Julie, yes; MaryAlice, yes; Kay, yes. Motion carried unanimously.*

3. ALSA Handbook Status (Bob – liaison)

Discussion: *The 15th edition of the ALSA Handbook is now in the hands of the new Handbook Committee and is making progress towards a rapid completion. Various questions have been presented to the BOD for accuracy. Request of approval of alpaca section was to*

re-confirm what had previously been approved by the BOD in 2007 but not entered into the minutes. Additional areas of discussion included: "All qualifying notification is available on the ALSA website." Handbook Committee is instructed to clean up wording in Part E, Regional Championships to reflect new procedures.

Bob will ask the Handbook Committee to get bids on printing quantities of 2,000 and 2,500 and also ascertain what is needed as far as layout work.

4. New Award Certificates (Note: It was voted that new award certificates will be designed to allow to print at a lower cost. Design will now belong to ALSA.) - tabled from July meeting.

Discussion: *A new border design for ALSA certificates was presented by Marilyn. Vote will be taken next week by email.*

5. ALSA Financial Accounts – New Signatures

Discussion: *Treasurer reported that papers have been processed successfully with the bank to reflect the validity of signatures for the current ALSA President, Secretary, and Treasurer.*

6. Scholarship Applications – Selections for 2008 Youth Scholarship have been completed.

Discussion: *President will contact all scholarship applicant's families to inform them of the results of 2008 awarded scholarships. The two winning applicants, along with their parents, will be invited to be the guests of ALSA at the Grand National banquet and awards ceremony.*

7. ALSA Incentives presented at August meeting.

Discussion: *Various items have been put on the Action Item List for follow through and BOD liaisons are submitting to the appropriate committees.*

NEW BUSINESS:

1. Deadline for use of the ILR program.

Discussion: *A decision is not applicable at this time.*

2. Bob made a motion by email that the Grand National Show Clerk use the ALSA program this year at the 2008 Grand Nationals. Kay called for discussion because there is no ALSA program in place at this time.

- a. Message submitted by Cathie:

"After giving this a lot of thought, I would like to use the program that I used last year. I entered all the information on the ILR site about 3 or 4 weeks ago. After entering the information on the site, I wasn't quite sure where everything was going & how all the reports worked. I would like to work with the ILR program for a longer period of time to make sure of how everything works and where all of the information is going. But, I will use whatever program the Board tells me to use. Have a good week. Sharon (Carrier)"

Discussion: *After much discussion, Bob made a motion that Sharon Carrier, clerk for the Grand National Show, be informed that she may use the program that was used in 2007 to clerk the 2008 Grand National Show. Cathie seconded. Roll call vote: Bob, yes; Marilyn, yes; Cathie, yes; MaryAlice, yes; Julie, yes; Kay, no. Motion carried by a majority vote.*

3. Letters & BOD Conduct Issues of BOD Member

Items of expected behavior of BOD members are: Respect, confidentiality, following BOD flow of communications, responsibility of timely responses, opportunity of opinion on all issues, and avoidance of conflict of interest. Threatening and/or slanderous personal emails to other Board Members are not acceptable. (taken from the minutes of 1-16-08)

Discussion: *Conduct of the BOD was again a topic of discussion.*

b. On 9-2-08 a member posted the following on the internet chat line: "They (ILR) also bid on the ALSA contract which evidently the BOD didn't even consider." Question being, where did Member get the information that ILR possibly bid on the ALSA contract? And where did Member get the mis-information that the BOD didn't consider the ILR bid? All discussion on the ALSA contract has been done in BOD Executive Session.

Discussion: *Topics of discussion within the BOD are not to be discussed outside the BOD until the minutes have been approved and posted. This is to assure the correct information is being viewed by all ALSA members.*

4. Request that the "east coast-west coast Nationals" subject be sent to Policy and Planning along with the GNC,s report for their study.

Discussion: *The topic of having both an East Coast & West Coast National Show has been addressed by the National Committee in their report within these minutes. Additionally, this issue is being sent to the Policy & Planning Committee for review.*

5. Request that Marketing be added to the title of the Promotions committee.

Discussion: *Marilyn made a motion to change the name of the Promotion Committee to Promotion & Marketing Committee. Bob seconded. Motion carried unanimously. Chair will review the current Committee description and make necessary recommendations for the Handbook.*

6. Approval of Letter for 2009 ALSA Renewal Membership:

Discussion: *Letter was reviewed. Marilyn will review edits with Membership Committee Chair.*

7. Selecting the Regional Top Five Winners.

- a. *The Top Five are selected from the 8 animals normally standing for Grand & Reserve Champion.*
- b. *The Top Five are selected by bringing back the top five placings from each of the four age divisions – a total of 20 animals.*

Discussion: *The process of selecting the Top Five Winners at the Regional Shows was discussed since apparently there have been two different methods used. Kay made a motion that the Regional Top Five, consisting of Grand Champion, Reserve Grand Champion, and a 3rd, 4th, and 5th placing, be selected by the Judge from the top five placings of each class. Julie seconded. Motion carried unanimously. All show superintendents will be notified of the correct selection procedure for the 2008 Regional Shows.*

8. Independent ALSA Registry

Discussion: *Bob presented "food for thought" for entertaining this issue in the future. Also the possibility of using another Registry that is already in place. Discussion included the possibility of a survey to the membership.*

9. Motion made by Kay on 8-28-08 to Amend Something Previously Adopted:
“I make a motion to Amend Something Previously Adopted. I move to amend the Minutes of 8-12-08, Judge's Committee Report, to replace the name of Mary Wickmam with Margaret Henry per request of Lavona Fercho, Chair.”

Discussion: *Kay made a motion to Amend Something Previously Adopted. The motion was made to amend the minutes of 8-12-08, Judges Committee Report, to delete the name of Mary Wickmam and correct the name to read Margaret Henry. Motion was seconded. Motion carried by a majority vote.*

10. Regional Packet

Discussion: *Regional Committee Chair sent in suggestions for Regional Show Packets.*

11. Additional Bonus' for Regionals & Nationals.

- a. Making all Grands and Reserves count at Regionals even if there are not enough in the divisions?

Discussion: *After discussion of consideration for the participating exhibitors, Kay made a motion that all Grand Champion and Reserve Grand Champion will count for ALSA awards at both the Regional and National Shows regardless of the total number of animals in the division. Marilyn seconded. Motion carried unanimously. This will apply for the 2008 shows.*

- b. Extra points are given at Regionals but nothing extra is given at Nationals. Would an extra bonus at National's too, where the competition is even more difficult, be a nice addition?

Discussion: *Marilyn made a motion that triple points will be awarded to participants at the Grand National Show. Kay seconded. Motion carried unanimously. This will apply for the 2008 Grand National Show.*

12. 2009 Planning Committee

Request to form a 2009 Steering Group Planning Committee for the purpose of reviewing what additional services and benefits ALSA can offer its members.

Discussion: *Request was denied. Standing committees can offer suggestions.*

13. ALSA Annual Report for membership at National Membership Meeting.

Discussion: *Marilyn will work with Cheryl and Promotion Committee on creating an annual report.*

14. Family asking whether 11 yr. old youth may show intact male, over 24 months, at National Show. Family plans on gelding in the fall of 2008.

Handbook states that all sanctioned shows **must** include the specific instruction in their show information as to whether a youth 8 to 12 years of age is permitted to show an intact male over 24 months of age. It is not recommended by ALSA however the final decision lies with Show Management. Regional & National informations do not state any specifications as to this issue.

Part I, Section 5, K (14th edition) reads as follows:

“It is recommended that exhibitors 8 years through 12 years of age not show intact males over 24 months of age, with the choice of acceptance or decline lying with show management and stated in their premium show booklet.”

Discussion: *As stated in the Handbook, this is not recommended, but can be allowed. Note is to be included in Regional and National information on the website.*

15. Thank you & appreciation to all 2008 Show Superintendents.

Discussion: *Bob presented that letters of appreciation will be sent to all show superintendents for their hard work and support of the ALSA organization.*

COMMITTEE REPORTS:

1. Alpaca Committee: (liaison: Kay)

Chair: Mary Reed

The members of the alpaca committee are working on arrangements for alpaca fleece to be judged at the ALSA Grand National. Volunteers are being coordinated. A request for approval of Susie Smithers to serve as the Alpaca Fleece judge has been sent to the Judges committee and the board for approval.

Once the judge is approved and a local coordinator agrees to receive mail in fleece entries, the forms will be ready for posting.

The ALSA Fleece Judging Clinic held August 22-24 was successfully completed. Attendee evaluations are underway and will be finalized to the judges committee in the next two weeks.

The committee made a recommendation that an additional fleece length for Suri yearlings previously shorn be added to the halter rules in its August committee report. It is unclear if this rule addition was approved. If it was not discussed, the committee would like to repeat that request.

The committee would like to recommend that the minimum fleece length for judging alpaca walking fiber be reduced to 2 inches from 3 inches.

Discussion: *Marilyn made a motion to approve the Alpaca Committee's report and recommendation with the exception of the first paragraph which is still awaiting reply from the Judge's Committee. Cathie seconded. Motion carried unanimously.*

2. Education Committee: (liaison: Mary Beth)

Chair: Dawn Moore

No Report

3. Election Committee: (liaison: Cathie)

Chair: Lougene Baird

The Chair is requesting Board approval for Jerry Dunn and Sherry Adamcyk to remain as members of the committee. Their dedication to and knowledge of the election process is key to the operations of the committee. The Committee is currently involved in reviewing the ALSA Bylaws and Standing Rules for all changes needing to be made to clarify and streamline the election process. The Petition to Nominate Form will be revised and submitted to the ALSA Board for placement on the ALSA website at the end of December.

The Committee is submitting a budget projected at \$1.35 per member receiving a ballot. This amount has taken into consideration the cost of this year's election and any increased costs for supplies and printing for the 2009 General Election.

Discussion: *Kay made a motion to accept the report and recommendations as written. Julie seconded. Motion carried unanimously.*

4. Ethics Committee: (liaison: Julie)

Chair: Margaret Henry

At this time the committee has four members. We feel we need at least two more members for a full committee. Hopefully, we will have two names for the BOD to consider by the next meeting. After we get our committee together we will begin work on new guidelines.

5. Finance & Budget Committee: (*liaison: Kay*)

Chair: Joe Payne

No Report

6. Grand National Committee: (*liaison: Kay*)

Chair: Norris Berg

August Report: (was submitted in August but not in time to make the BOD agenda and the minutes)

1. Contract for Lancaster Event Center has been finalized and signed.
2. Plans for the show are coming together and will be posted to the ALSA web site as soon as possible.
3. The Grand National Committee is in search of a volunteer to fill the role of Gate Keeper – Team Leader. In addition, we are searching for a volunteer to join the performance team. Anyone interested should contact a GNC member for more information on either position.
4. The GNC is always looking for more sponsorships at all levels. Again, contact any GNC member, check the ALSA web site or contact any of the Promotion Committee members.
5. The GNC again requests a change to the current ALSA Handbook, Part B, Section 2, para R2c. Change the word “corporate” to “all.”
6. The 2008 GN show will be held in the remodeled Lancaster Event Center. There will be new stalling locations, new and larger arena, new meeting rooms, food court, etc.
7. The GNC was asked for comments on ALSA members suggestion that the Grand Nationals be split to two locations. The North American for Eastern United States and Estes Park for Western United States. Comments from the GNC included:
 - ALSA member suggested more than 80% of participants supporting the Grand Nationals are West of the Mississippi. That statement is not true. The 2007 Grand National show revealed that 35% of the class entries came from East of the Mississippi and 65% of the entries came from West of the Mississippi (not over 80%).
 - Current location is almost dead center United States.
 - One National is all we need.
 - Neither Louisville or Estes Park is central to the exhibitors in the East or West, neither do the dates.
 - Expenses are a major concern – do we have enough qualified judges or would we use the same judges for both shows.
 - Going to Estes Park the end of October would not be an option.
 - A single National would be the best.
 - Estes Park is not the cheapest place to visit.
 - Canyon road to Estes is not a four lane road.
 - Estes Park has an outdoor arena with stalls separate from the arena.
 - Not in favor of Estes Park.
 - ALSA BOD needs to determine if location is moved how many exhibitors would attend because of the move and just as important is of those who have attended in the past would not attend if location is moved.
 - VERY IMPORTANT – It would take a solid local group/organization of volunteers to assist with putting on a National show in their area. The committee, in charge of the shows, need to know where these volunteers would be coming from.
 - BOTTOM LINE: Earliest possible date would probably 2010. The ALSA BOD needs to collect a great deal of data prior to making this decision.

September Report:

1. August 2008 GNC report to the BOD is attached. With the exception of paragraph 5 of that report the remainder was not in the BOD minutes and it reflected a “No Report” from our committee.
2. The GNC is still searching for volunteers to provide performance classes to the GN show. Ideally, the performance crew brings on a new volunteer each year for a three year period. George Clements, Performance Supt has spent a great deal of time looking for a replacement who rotated off this year and one who can not make it this year due to economic considerations. Plan B has gone into place but we still are in search of volunteers to

fill this key position(s). Thanks to Julie Heggie, ALSA BOD, for assuming the position as Team Leader – Gate Keepers. Please contact her if you'd like to help when you are not showing or your showing has completed. All other major volunteer positions/team leaders have been filled. We are always in need of part time volunteers at the show. Please check with the show staff upon arrival and check in for available openings.

3. Currently sponsorships are down. Anyone who is capable of supporting the show at any of the several levels of sponsorship would be appreciated.
4. The Lancaster Event Cent has remodeled. Expect many new and improved changes as you check in for the 2008 show.
5. There will be a Western style BBQ on Friday night followed by a short awards program and entertainment. A youth program will be held at the same time. Rates for both are reasonable which includes tax, tip and will be held in the new food court area. Saturday night is open and we encourage you spend time with friends and other exhibitors.
6. The GNC was asked to comment on a suggestion from an ALSA member. The suggestion was to hold the Grand National Show every other year. GNC committee comments:
 - I am not in favor of a split show.
 - I would say no to the GN every other year.....exhibitors show all year with the goal of getting to the GN show at the end of the showing season.
 - Who qualifies?.....only those who show during the year of the GN? Would have a significant negative impact on regular ALSA shows during the year in which there was no national show.
 - Changing the format to every other year would diminish the importance of the show and open the door for some other group to step in and fill the void. Many farms look to Nationals as an integral part of their marketing strategy and if ALSA doesn't meet that need they will find someone who does.
 - I think we need to reach out to the Alpaca community and bring them back into the fold. A parallel alpaca show at GN would bring in considerable money for ALSA and at the same time provide a very cost effective venue for the alpaca community. For example, the Lancaster Event Center has increased to 1200 stalls and has added two new arenas.
 - Booking an arena/event center would be a difficult task every two years. Dates/reservations are normally made several years in advance on a yearly basis. It would be extremely difficult to get the same time frame/weekend with a show every other year.
 - Currently the GNC does not support or recommend the suggestion of holding the Grand National Show every other year.

Discussion: *Kay made a motion to approve the August Grand National Committee's report as received. Marilyn seconded. Motion carried unanimously. September report was accepted as written.*

7. Handbook Committee: *(liaison: Bob)*

Chair: Wally Baker

I have received all the Handbook Materials from the previous Handbook Committee. Final handbook revision phases are being completed before going to the printer. I am conveying all handbook questions I have through the Board Liaison for Board attention.

For Board approval, I would like to add Melanie McMurry, M.D. and Nelson Leonard to the Handbook Committee.

Every effort is being taken to have the ALSA Handbook available to the membership next month.

Discussion: Section O. , Section 2. Alpaca Fleece was discussed. This section has been previously approved in the minutes of July 12, 2008 and will be included in the new Handbook. New members to the Handbook Committee were approved.

8. Judge's Committee: *(liaison: Cathie)*

Chair: Lavona Fercho

On the strength of Maryan Bakers attendance of both Beginning and Advanced llama fleece Judge's clinics, an alpaca fleece judges clinic, apprenticeships, certification, fleece shows judged and mentoring with llama fleece apprentice judges, the Judges' Committee would like to recommend her advancement to Senior Llama Fleece Judge.

2. On the strength of qualifying marks at the August 22, 23, 24th Alpaca Fleece Judges Clinic in Ohio, we are requesting Deb Yeagle and Susie Smithers be re-certified, with clinic, as Senior Alpaca Fleece Judges.
3. On the strength of qualifying marks at the August 22, 23, 24th Alpaca Fleece Judges Clinic in Ohio, the Judges' Committee is requesting approval of Bonnie Van Meter, Mary Jo Miller, Beth Myers, and Joy Bishop-Forshey as alpaca fleece judge apprentices.
4. In the August Judges' Committee Report, two names were forwarded with recommendation to advance from ALSA Level to Senior Judge. The names were Mary Wickman and Bill Feick. Bill Feick was correct, however the Judges Committee approved the advancement of Margaret Henry not Mary Wickman. Somehow a typing error occurred and Mary's name was incorrectly transposed instead of Margaret Henry. Can the BOD please note the typing error and correct the advancement of Margaret Henry to Senior Llama Halter and Performance Judge, not Mary Wickman. Mary Wickman is a Level Performance Judge.

Addition:

I have been talking with Wally about changes to the the Alpaca Section O, which Wally has that according to the minutes was not approved by the BOD. Part of it (approx. 30 pages) was sent when Debie Shellabarger was Chair, and another portion of Section O, Alpaca Fleece - Shorn fleece Class and Walking Fleece (3pages) was sent when Mary Reed was Chair. The JC have seen and approved these changes as well and they are being taught at clinics.

We also have one more small change which regards both llama and alpaca fleece judges. With the change to the two level judges system, considerable time was spent on the Handbook, but I did want to clarify the Judges Fees. I assume the BOD approved the Judges fees for Halter to be Level Judges \$ 250.00 and Senior Judges \$300.00 when this change was sent in some time back.

The recommendation was also that to be less confusing, the fleece judges(llama and alpaca) receive the same pay with 2 categories as well, rather than have 3 or 4 different levels of fees each based on numbers of fleeces. The llama fleece committee agrees as well.

I do not think all the fleece fee changes were approved by the BOD so I am sending it as well in the hopes this can be inserted in the Handbook and still meet the Handbook deadline as Wally is still asking for clarification.

Part D, Santioned Shows D. Judges Fees, 1. Llama Shows 2 - b, c, Alpaca shows, 24, top of page 25)

The changes are basically as they were before, just eliminating the lesser levels in the old system. Little change was actually done as indicated in the red print, but enough to be seen and approved by the BOD.

Part D: Santioned Shows

D. Judges Fees:

1. Llama Shows

b. Halter/Performance judges should be paid the following fees per day:

Level Judges	\$ 250
Senior Judges	\$ 300 (unchanged from current Handbook)

c. Fleece judges should be paid the following fees per day:

Up to 100 entires	\$ 250
Over 100 entries	\$ 300 (unchanged from current Handbook)

2. Alpaca Shows

b. Halter and Performance judges should be paid the following fees per day:

Level Judges	\$ 300 (unchanged from current Handbook)
Senior Judges	\$ 350 (unchanged from current Handbook)

c. Fleece Judges should be paid the following fees per day.

Up to 100 entries	\$ 250 (unchanged from current Handbook)
Over 100 entries	\$ 300 (unchanged from current Handbook)

I hope this clarifies all, and makes it easier for Wally to continue moving forward.

Discussion: *Bob made a motion to approve Judge's Committee report and recommendations.. Kay seconded. Motion carried unanimously.*

Kay made a motion to approve the uniform pay scale for judges. Julie seconded. Motion carried unanimously.

9. Llama Fiber Committee: (liaison: Julie)

Chair: Cindy Ruckman

New Business

1. Our Committee's response to the Letter of Concern from an ALSA member regarding the Llama Fleece Judge Training and Apprentice program, dated 8.13.08. Although the letter addressed many important issues that we are willing to consider, we would like to note that the letter was written by a member with no personal experience within our committee or our Judge Training Program. After discussion with the ALSA Llama Fiber Clinic Instructors and the ALSA Llama Fiber Committee, it is the Committee's position that any and all ALSA members should be afforded the opportunity to become an ALSA Judge upon successful completion of the required criteria as set forth in the ALSA Handbook. Every ALSA member should be respected and appreciated no matter how long they have been involved with llamas, alpacas or the livestock industry. To regulate or make an elite class of ALSA Membership with special rights would be contrary to the basic rights of ALSA Membership as outlined in the ALSA Handbook. As always, our Committee will do it's best to keep training materials and Judges current and up-to-date.
2. Our Committee's response to the Letter of Concern from an ALSA member regarding the 2008 Grand National Llama Fleece Show information and website updates dated 8.23.08. Prior to the BOD receiving this letter, Lee Ann King, Grand National Llama Fleece Show Superintendent and Cindy Ruckman, ALSA Llama Fiber Committee Chair had both corresponded via e-mail with the author of the letter to confirm that the show was going to be a part of the ALSA Grand Nationals and that we would forward information as soon as it was available. At this point all information in question is available, accurate and complete. No further action is required.
3. We are currently working with the Judges Committee to schedule an ALSA Llama Fleece Judges Clinic for late 2008/early 2009;

Old Business

1. Regarding "entry limits" for ALSA Llama Fleece Shows, the Llama Fiber Committee does not recommend limiting entries of Llama Fleece Shows. If there is an Entry Limitation because of the show "level", it is recommended that entries be taken first come, first serve until the limit is met. The Llama Fleece Committee supports a decision by Show Management if they choose to enforce an entry deadline. We recommend that the show bill and entry form state any show size limitations and entry deadlines.

2008 Grand National Llama Fleece Show plans are progressing nicely. All information is available on the ALSA website and Sponsorships are being secured.

Discussion: *Fiber Committee's report was accepted as submitted.*

10. Membership Committee: (liaison: Marilyn)

Chair: Pam Jensen

No Report

11. Nomination Committee: (liaison: Bob)

Chair: Carolyn Myers

No Report

12. Performance Committee (*liaison: Marilyn*)

Chair: Niki Kuklenski

Request approval of Committee members:

Sara Davis- MA Eastern Region csdavis@oakhollowlivestock.com

George Clements- WI Great Lakes Region bananaears@powercom.net

Nelson Leonard- OR Northwestern Region llamabiz@aol.com

Ellen Goldsmith- NV Southwestern Region cvalpacas@juno.com

Patti Morgan- KS Central/Rocky Mountain Region pmmorgan@skyerock.net

Eileen Ditsler- CA Southwestern Region iceyllama@verizon.net

Ron Shinnick- GA Southeastern Region rshinnick@hotmail.com

Discussion: *Marilyn made a motion to approve the Performance Committee members. MaryAlice seconded. Motion carried unanimously.*

Request approval of the following Handbook rule change only for the purpose of clarification. Request is not changing the intent of the original rule.

Part M, Section 4. Handler Rules

C. In Obstacle classes, the handler may choose NOT to negotiate an obstacle him/herself without penalty.

Proposed Change:

Part M, Section 4. Handler Rules

C. In Obstacle classes, the handler may choose NOT to negotiate a jump obstacle without penalty (llama or alpaca only negotiates jump obstacle). All remaining obstacles will be required to be negotiated by the handler in accordance with course design.

Discussion: *After discussion, it was noted that Handler Rule, C, had been previously voted on to read as is currently stated. Kay made a motion to not accept the proposed change to the Handler Rule C. Julie seconded. Motion carried unanimously.*

13. Policy & Planning Committee: (*liaison: MaryAlice*)

Chair:

MaryAlice made a motion to approve Lora Crawford as Chair and to accept Lougene Baird as a member of the committee. Julie seconded. Motion carried by a majority vote.

14. Promotion Committee: (*liaison: Bob*)

Chair:

Discussion: *Committee name is now Promotion & Marketing Committee as previously noted in New Business. Kay made a motion to accept John McDougal as Chair. MaryAlice seconded. Motion carried unanimously. Chair will be asked to redefine the description, purpose and duties of this committee in the Handbook if necessary.*

15. Protest Committee: (*liaison: Mary Beth*)

Chair: Ken Austin

No Report

16. Publications Committee: (*liaison: Mary Beth*)

Chair:

No Report

17. Regional Committee: *(liaison: Kay)*

Chair: Glen Pfefferkorn

1. All regional information and entry forms are posted on the ALSA website. Including information from the new superintendent in the Great Lakes Region.
2. Bids have been requested from our insurance company for regional show coverage. Our present company has not provided particularly exemplary service this past year. We have a second bid in hand for comparison or as a back up.
3. Coordination with the ALSA office has been less than desired in providing packet information and forms for the superintendent packets. As was noted in the August report, the first request was made July 15 and the task is still in progress two weeks before the first regional show.
4. The Regional sample packet provided to the regional committee chair was incomplete.
5. Youth Judging Packet information at last communication was still not available. That is not an error of the office or the Regional chair but evidently a failure of the ALSA directors to coordinate with the committee responsible to finish that task which started last April.
6. All superintendents received their \$500 advance with instructions for how it was to be used and what accounting must be made.
7. The premium checks presumably were mailed from the office this past week so they will be in the hands of the superintendents soon. The regional chair provided a memo on how the premiums were to be used and the accounting that must be made.

Discussion: *Kay will ask Committee Chair for details of insurance and fees obtained for 2008 shows. A question was also brought up as to how ALSA would receive monies from the ILR for those Regional shows using the ILR Show Module for registration and exhibitors using credit cards for payment. Will ALSA be charged additional service fees?*

18. Show Management Committee: *(liaison: MaryAlice)*

Chair: Bill Schultz

Committee Members: Jan Gordon, Barb Parsons, Ken Forester, Karen Harris and Lisa Swain.

Discussion: *Kay motioned to approve committee members. Marilyn seconded. Motion carried unanimously.*

19. Website Committee: *(liaison: Marilyn)*

Chair:

No Report

20. Youth Committee: *(liaison: Julie)*

Chair: Barb Harris

No Report

MEMBER'S LETTERS TO THE BOD:

1. Letter of Request from youth regarding distributing handouts at Nationals for Wild Bill Fogle Memorial Scholarship with the Oregon Community Foundation.

Discussion: *The National Committee Chair will be contacted to see where youth can be offered a space for handouts for scholarship.*

2. Letter from member regarding use of ALSA show results to publications:

Discussion: *Show results are permitted **and** encouraged to be submitted for publication in any newsletters, magazines, journals, and newspapers.*

3. Letter of 8-25-08 from member regarding reasoning for BOD decision regarding the ILR Show Module.

Discussion: *Details of discussion were printed in the minutes of the August 26 BOD meeting. A vote has now been taken to proceed with the Database/Show Management Project for the ALSA organization.*

4. Letter of 8-24-08 from member regarding suggestions for Fiber Show promotions.

Discussion: *Fiber Committee has responded to this letter in their Fiber Committee Report.*

5. Letter of 8-13-08 from member regarding Judges and Experience.

Discussion: *This letter had a response from the Fiber Committee in the Sept. monthly report.*

6. Letter of 8-28-08 from member regarding use of ILR Show Program.

Discussion: *BOD thanks member for their comments. President will address.*

6. Letter of August 11, 2008 from member questioning Mandatory Requirement of ILR and CCLR Certificates for ALSA shows.

Discussion: *President will respond to member's questions and concerns.*

8. Letter of August 26, 2008 from Member regarding ALSA's own Show Management Program.

Discussion: *Member will be contacted by BOD member.*

MEETING ADJOURNED:

Kay made a motion to adjourn the meeting.

Bob seconded.

Meeting adjourned at 2:39 a.m. EDT.

Minutes Approved: September 18, 2008

Marilyn Nenni

Secretary

Regular Monthly Meeting of ALSA

BOD Meeting Minutes: October 7, 2008

The regular monthly ALSA BOD meeting was called to order by President, Mary Beth McCormick, at 8:05 p.m. EDT.

ROLL CALL:

Members present:

Mary Beth McCormick – President
 Kay Sharpnack – Vice President
 Marilyn Nenni – Secretary
 Wayne Rankin – Treasurer
 Julie Heggie – Board Member

Mary Alice Pilbin – Board Member
 Cathie Kindler – Board Member
 Bob LaMorte – Board Member
 Cheryl Ryberg – Office Manager

PROCEEDINGS:

Next Board Meeting: Thursday, October 23, 2008 at 7:30AM CST in Lincoln, NE
 Tuesday, November 12 2008 at 8:00 PM EST

Approval Of Minutes: September 9, 2008 – approved by email vote.

TREASURER'S REPORT: Wayne Rankin, Treasurer

Profit & Loss Report, January 1, 2008 thru October 6, 2008, Posted on the ALSA Website under Finances.

Balance Sheet will be handed out at the Membership Meeting.

OFFICE REPORT: Cheryl Ryberg, Office Manager

MONTHLY STATISTICS 2008 vs. 2007													
	Jan 12	Feb 6	Mar 11	Apr	May 14	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year Totals
2008 Sanctioned Shows	?	77	33	13	14	1	12	11	5				
2008 Total Year to Date		77	110	123	137	138	150	161	166				
2007 – Year to Date													161
Animal Entry in Shows	?	?	986	291	2494	1786	1175	1279	458				
2008 Total Year to Date			986	1277	3771	5557	6732	8011	8469				
2007									10962				
Adult Memberships 2008	?	631	237	195		9	13	18	21				
2008 Total Year to Date		631	868	1063	1022	1031	1044	1062	1083				
2007													1,546
Youth Memberships 2008		175	104	112	84	4	20	19	17				
2008 Total Year to Date		175	279	391	475	479	499	518	535				
2007													564
Animal Recording # 2008					142	54	25	29	68				
2008 Total Year to Date	?	?		125	267	321	346	365	433				
2007									546				
2009 Sanctioned Shows			1				1		2				

OFFICE BUSINESS:

1. Monthly Statistics (Office did not submit numbers)

2. Superintendent's letter. (Attached from 9-11-08) Question from Cheryl on 9-11, "Additional suggestion is that I address each super personally and include a certificate of appreciation, personalized to each super. We can do that. Let me know." "It will be less than \$2 each which would include postage and certificates".

Discussion: It was decided that certificates were not necessary.

3. Regional Show Packets and labels sent to Regional Superintendents.
4. Regional Judge's Placing Card Labels sent to Regional Superintendents.
5. Office Errors

Discussion: Item #3, 4, & 5 were reviewed and discussed with the Office Manager. When changes are made from previous years by committees, the Office must be notified to produce work correctly.

6. Office Contract Negotiation 2009

Discussion: Marilyn made a motion seconded by MaryAlice, to go into Executive Session at 8:45 p.m. Julie made a motion, seconded by Cathie to come out of Executive Session at 9:40 p.m.

ALSA's current contract with Cheryl states that she be given first right of refusal to the same contract, with the Board only being able to negotiate remuneration and the length of said contract. MaryAlice made a motion to offer Cheryl a renewal of her current contract for \$20,000 for a period of one year. Kay seconded. Roll call vote: Marilyn, yes; MaryAlice, yes; Julie, yes; Bob, yes; Kay, yes; Mary Beth, yes. Motion passed unanimously. Cheryl stated she would like to take time to consider the offer. Mary Beth will send Cheryl a contract with these terms by email as well as a hardcopy Certified with return receipt. Cheryl must refuse this contract in writing before further negotiation on the new contract (written by the Board with review and input from the ALSA attorney) can begin.

OLD BUSINESS:

1. BOD Action Item List – Please get committee lists updated.
2. Database/Show System Project:
 - a. Non-Breeders & Youth Animals - non-breeders do not have to be registered with ILR to be shown in performance and or halter....Page 75 Section 5a Page 48 Section 2a.. Could there be a compromise of requiring the geldings and youth animals be listed, if not registered?

Discussion: Non breeders and youth animals that are not registered with the ILR will be required to obtain an ALSA Recording Number starting January, 2009.

- b. Offer of help to ALSA membership and show superintendents in using the ALSA new Database for the first time in 2009.

Discussion: Sharon Carrier has made the following suggestion and offer: If a show superintendent is uncomfortable with setting up a show with the new ALSA database and show system in effect in 2009, information can be sent to her and she will set up the show at absolutely no charge and print out the show program for the show.

3. ALSA Handbook Status

Discussion: Bob, as liaison to the Handbook Committee, was instructed in September to have the Handbook Committee to get bids on printing quantities of 2,000 versus 2,500 and also ascertain what is needed as far as layout work and costs. Marilyn sent out two graphic designs on 9-16 for Handbook Cover as requested by BOD. Five BOD members voted on #2 as their preference. In addition it was brought up that perhaps printing of the Handbook should be delayed until December to accommodate any new changes for 2009. The Handbook has not been proofed as originally planned. Julie moved that when comparison financial accounting is presented, we give Wally Baker, Handbook Committee Chair, the approval to proceed with the printing of the Handbook. Kay seconded. Vote was four, yes; two, no. Motion carried by a majority. Marilyn was instructed to send the cover design in the proper resolution for printing.

4. New Award Certificates (Note: It was voted that new award certificates will be designed to allow printing at a lower cost. Design will now belong to ALSA.) - tabled from July meeting.

Discussion: A new design for the ALSA award certificates is under consideration. With new certificates, the design will belong to ALSA, and printing can be accomplished at a lower cost. Design has been approved and will be made up on a creamy parchment with blue design.

5. Scholarship Applications – Selections for 2008 Youth Scholarship have been completed.

Discussion: Selections for 2008 Youth Scholarship have been completed and will be awarded at the Grand National Show dinner

6. Confidentiality of BOD Business until discussed and settled at BOD meetings:
In Sept. minutes: “Topics of discussion within the BOD are not to be discussed outside the BOD until the minutes have been approved and posted. This is to assure the correct information is being viewed by all ALSA members.”

Discussion: Issues presented only to the BOD are now appearing on the chat list on the internet. Many untrue statements are being spread as a result of gossipy statements being made outside of the ALSA minutes.

7. ALSA Annual Report for Nationals.

Discussion: Much work has gone into this first-ever Annual Report project by Marilyn and Cheryl. Every attempt possible is being made to communicate all projects, details, financial information, BOD member’s statements, and Committee workings in an open and honest publication to keep the membership informed. The Annual Report will be distributed at the Grand National Show and then posted on the ALSA website.

NEW BUSINESS:

1. Discussion of Bob LaMorte Letters to the BOD

9-11-08 “Dear fellow Board Members, It was made very clear in our vote that the entire program would be done the same as last year with no involvement of the ILR program. It seems as though Kay has again taken to undermine the will of the board with Norris's statement of what he will do regardless of the elected members vote. If this does not stop Norris my have to be relieved of his position of GN chair, I am assured that the GN can go forward without Norris as chair. The Board spoke loud and clear on this subject, if Kay and or Norris cannot respect the Board vote and decision they should remove themselves of their respective positions.”

10-01-08 “Marilyn could you add to the agenda, new liaison for the Nationals and Regionals. These two

committees should go to one of the four board members that will be on the Board next year. I would suggest Mary Beth , Cathie and Julie they have been in the industry a number of years, not both in one persons hands however. They need to be in the hands of someone that we know for sure will still be on the Board next year, their work starts now.”

2. Member Letter regarding entering and showing 2 juveniles (with pending registrations, awaiting DNA analysis of sire) at the Grand National Show. A Board Member contacted both concerned parties and the ILR for resolution information regarding registration that has been presented to the Board.

Discussion: Julie motioned to accept registration of Member’s animals. Cathie seconded. Motion carried.

3. 2009 Membership Dues for new members only.

Discussion: Any new ALSA memberships from October 1 thru December 31 of the current year, will be active until December 31 of the following year

4. Board Protocol

Discussion: BOD protocol normally states that all correspondence from the President sent out on behalf of the BOD will be copied to the BOD prior to being sent.

4. Eastern Regional Cancellation Show Cancellation Sunday 9-29-08 by Kay per recommendation of the Regional Chair, Regional Show Super due to the Show Super not having 1 entry in hand less than 2 weeks before the show.

Discussion: The premature and illegal cancellation of the Regional Show by Kay, (after notification of the Treasurer, and President) but without full Board knowledge or approval was both ill-advised and wrong. Although it resulted in the best attended Eastern Regional Show of the past 3 years, the BOD had approved a motion made in June that the Regional and Grand National Shows would go forward regardless of attendance. Kay copied the BOD stating she took full responsibility from the time she sent the OK to cancel the Eastern Regional to the Regional Chair and Show Super.

5. Review of Grand National dates for 2009

Discussion: BOD member presented questions of whether moving the dates of the Grand National Show two weeks earlier these past two years is influencing lower attendance of the National Show. The Board decided that this issue would be presented to the Membership at the Grand National for input.

6. Regional & Grand National Insurance

Discussion: Final arrangements for insurance for these shows was presented and voted on by email. Insurance will be provided by Midwest General Agency.

7. Liaisons to the Grand National and Regional Committees.

Letter from Bob LaMorte: 10-1-08 “Marilyn could you add to the agenda, new liaison for the Nationals and Regionals. These two committees should go to one of the four board members that will be on the Board next year. I would suggest Mary Beth, Cathie, and Julie they have been in the industry a number of years, not both in one person’s hands however. They need to be in the hands of someone that we

know for sure will still be on the Board next year, their work starts now.
Bob”

Discussion: It was brought to the attention of the BOD that the BOD term for the liaison of the Grand National Committee and the Regional Committee would expire before the next Grand National and Regional shows. These two Committee Chairs only terms expire as of December 1 of each year. At this point, Kay hung up and left the BOD meeting. Shortly thereafter, a resignation was received by email from Kay stating: “Please accept my resignation as Board liaison to the following Committees as of this time. 1. Grand National Committee; 2. Regional Committee; 3. Finance and Budget Committee. Cathie made a motion to appoint Julie as liaison to the Regional Committee for the term of December 1, 2008 to December 1, 2009. Bob seconded. Motion carried unanimously. Cathie motioned that Bob be appointed as liaison to the National Committee for the term of December 1, 2008 to December 1, 2009. Julie seconded. Motion carried by a majority.

Further discussion regarding the above continued on Nov. 12 at the time of approval of the minutes. Bob made a motion to approve Item 8 as originally written above. Cathie seconded. Roll Call vote: Marilyn, yes; MaryAlice, yes; Cathie, yes; Bob, yes; Kay, abstain. Motion carried by a majority vote.

COMMITTEE REPORTS:

1. Alpaca Committee: (liaison: Kay)

Chair: Mary Reed

No Report

2. Education & Show Clinic Committee: (liaison: Mary Beth)

Chair: Dawn Moore

No Report

3. Election Committee: (liaison: Cathie)

Chair: Lougene Baird

No Report

4. Ethics Committee: (liaison: Julie)

Chair: Margaret Henry

No Report

5. Finance & Budget Committee: (liaison: Kay)

Chair: Joe Payne

The Finance Committee has worked on many projects during the past year at the request of the Board and Treasurer, relating to many aspects of ALSA. The Committee and The Treasurer have made numerous recommendations to the Board about proposed changes that could benefit ALSA. Due to a majority of the Board not agreeing, very few of these recommendations were implemented. I think that it is in the best interest of ALSA that I resign as Chairman of the Finance Committee at this time to allow the Board at their Annual Meeting to appoint someone, who they believe they can work with and have enough confidence in their recommendations to implement them.
Thanks for working with me the last year.

6. Grand National Committee: (*liaison: Kay*)

Chair: Norris Berg

1. The committee is finalizing all the last minute details for the 2008 Grand National Show. The committee remains positive about the number of exhibitors attending. We have received many phone calls requesting further information. However, sponsorships for the year are 50% of last year and vendor requests reflect the same percentage.
2. We would like to encourage all exhibitors who plan to attend the national show to submit their registrations forms as soon as possible. It would help and be greatly appreciated by the show clerk. Late registrations will be accepted up to show time but will not appear in the show program.
3. The Lancaster Event Center's remodeling project has been completed. The GNC is excited about the new arena, food court area and meeting rooms. Please join us on Friday evening for the Route 11 Western BBQ, awards presentation and dance. If you forgot to sign up for the BBQ with your initial registration please contact the show clerk and join us for a fun filled evening. All youth should sign up for their Friday night program. The second annual Youth Skillaton will again be held.....it's free and prizes will be awarded. Both youth and adults should check the ALSA web site for further information concerning the ALSA Photo Contest.
4. All exhibitors are encouraged to bring their alpaca and llama fleece to Lincoln for the Grand National Fleece Show.
5. The GNC requests BOD approval to determine show premiums once the show is completed and mail them to the winners such as is done at LFA. This will prevent returning unused premiums to the ALSA Office and should allow a larger payout.

Discussion: The BOD approved the request of the Grand National Chair to determine National Show premiums after the National Show.

7. Handbook Committee: (*liaison: Bob*)

Chair: Wally Baker

The final 2008 "print ready" 15th Edition ALSA Handbook is completed. I have forwarded a copy to the Board for review and approval. If approval is received by October 8, 2008, we can have the project completed by the printer around the time of Grand Nationals.

I would like to thank Bob LaMorte, Committee Liaison, the Handbook Committee and the various other committee chairpersons and members contacted for their input during the handbook compilation process. Their assistance was very much appreciated.

8. Judge's Committee: (*liaison: Cathie*)

Chair: Lavona Fercho

Discussion: A motion was made and approved to table the Judge's Committee Report.

9. Llama Fiber Committee: (*liaison: Julie*)

Chair: Cindy Ruckman

There is a report. I have requested a copy from Julie as I can not locate it.

10. Membership Committee: (*liaison: Marilyn*)

Chair: Pam Jensen

No Report

11. Nomination Committee: (*liaison: Bob*)

Chair: Carolyn Myers

12. Performance Committee (*liaison: Marilyn*)

Chair: Niki Kuklenski

After much discussion on how to make sure that exhibitors in performance understand and that they are accurately judged, we came up with this rule. We feel that this helps to clarify and helps to elevate confusion on the behalf of exhibitors, judges and others. I understand that something similar was submitted at the last meeting, but was not submitted by this committee? We feel that this should appear with the same wording in the obstacle and public relations sections of the rule book, the pack section has already clarified this. This is our final request after careful consideration amongst this committee.

Respectfully submitted, Niki

In Obstacle *and* Public Relations classes, the handler may choose NOT to negotiate an obstacle him/herself without penalty, *unless it is required to be negotiated by the handler in accordance with course design.*

P.S. Wally Baker of the handbook committee has been cc'ed on this, if approved he will make sure it is put in the new revised handbook immediately.

1. Champion Animals In Youth Performance Classes:

The committee agreed that this is not ALSA's issue to police. While nobody likes seeing someone take a trained animal through performance, it would be way too hard to police and there is a concern over having a market for trainers to sell their finished champions.

2. Novice Points and Championships with Novice

The committee agreed that exhibitors need to work toward the goal of progressing to advanced divisions. By adding points for the novice division, it encourages people to hang out in novice and to not progress. To help elevate the frustration of not having enough time in the novice division (current rule reads, three 1-3 placements in novice requires moving up to advance or novice divisions), the committee is considering rewriting this rule to allow ample time for the animal to progress prior to entering advance. More will be available on this potential change soon!

3. Showmanship Patterns For Judges

The committee agrees, this is not an issue for the performance committee. This should be given to the judges committee.

4. Novice Performance at Regionals

The committee has discussed the possible addition of novice performance at Regionals. Some felt it would be a good avenue to promote getting more exhibitors when numbers are dwindling at the regional shows. Also that many shows offer novice, but at Regionals it is advanced only. Concerns brought up were the fact that it would take away from the prestige of Regionals and allow less than qualified animals to come. There was a split on this from the committee. It would be helpful to hear from members on their thoughts for this. Maybe post it on the ALSA discussion board?

Other Items Being Discussed:

1. The committee is talking about putting together various performance scenarios for the judges clinicians to use. There has been a longtime concern over consistency in performance and hopefully this would help to improve the accuracy of the judges overall. More information will be provided on this later.

2. The committee is considering allowing exhibitors to remain in the novice performance division longer. The current rule does not allow a long enough time for an animal to progress prior to advancement. This would hopefully, help to keep from needing a master's or in between class for the people in limbo from novice to advance. More on this will come later. The committee is still working on wording of this potential change.

Discussion: After discussion of the requested rule change (In Obstacle and Public Relations classes, the handler may choose NOT to negotiate an obstacle him/herself without penalty, unless it is required to be negotiated by the handler in accordance with course design.), Julie made a motion to not approve the new performance rule proposal. Bob seconded. Motion carried by a majority vote.

13. Policy & Planning Committee: (*liaison: MaryAlice*)

Chair: Lora Crawford

Members:

Lougene Baird, Pending, Pending, Pending

We are in the process of recruiting new committee members. When this committee is finalized I will submit the names to the ALSA Board.

For review from the Handbook:

PART B. Committees

Section 2. Specific Committee Requirements

M. Policy and Planning Committee

1. Members

- a. The committee members will represent as many ALSA regions as possible

2. Purpose

- b. To review all material received pertaining to ALSA planning and policy and make recommendations in writing to the ALSA Board of Directors

As a committee our goals are:

1. Create specific criteria for the responsibilities of this committee, so future committee members will have a clear direction as to what is expected
2. We request *immediate* posting of the Bylaws and Standing Rules on the ALSA website, with a "button" (labeled: Bylaws and Standing Rules), so Committee Chairs as well as all members can go directly to the Bylaws and Standing Rules to understand, use and follow these documents.
3. Our first project will be to review and update the Bylaws and Standing rules, which are currently out of date and in some cases no longer apply as written.
4. The timeline for #3 is to have the changes of the Bylaws and Standing Rules to the ALSA Board by March 2009 for approval and publication on in the Election Ballot by May 2009.
5. Our goal is to contact all committee chairs, either through the Board liaisons or directly from designated committee members. The purpose of this contact is to ask each Committee Chair to review the sections of the Bylaws and Standing Rules as it pertains to operations of their committee's section and make appropriate suggestions for any changes to the Bylaws or Standing Rules.
6. We request a budget of \$300.00 for conference calls, postage and paper supplies. Most of our communication will be by e-mail and/or fax.

Discussion: The Bylaws and Standing Rules will be posted on the ALSA website ASAP. The request for a budget of \$300.00 (item #6) is denied. Individual expense requests will be considered on their own merit at time of request.

14. Promotion Committee: (*liaison: Bob*)

Chair:

No Report

15. Protest Committee: (*liaison: Mary Beth*)

Chair: Ken Austin

No Report

16. Publications Committee: (*Mary Beth*)

Chair:

No Report

17. Regional Committee: (*liaison: Kay*)

Chair: Glen Pfefferkorn

1. Rocky Mountain Regional super did not receive a \$500 advance check as requested from the office.
2. Insurance for the October Regional shows was obtained. Correction of item 6 on September report where I mistakenly advised the board all had received checks. I apologize if that caused any inconvenience for the directors.
3. All shows received the forms needed for their show. Partially done by the Regional committee Chair since the packets from the office and available on the website were incomplete.
4. As far as I can tell all superintendents received their \$5,100 premium checks.
5. Preliminary data from Rocky Mountain shows a profit of \$466.21. That does not include judge expenses not provided yet by the office or the insurance cost. Those two costs are estimated at \$1700. 74 animals vs 105 for 2007.
6. Preliminary data from Great Lakes shows a loss of \$1018. That does not reflect actual cost for the judge nor the insurance cost. \$1339 estimated judge's cost included in the loss amount. Insurance cost will increase the expenses. 79 llamas vs 89 for 2007.
7. The Southeastern Regional super has not provided any data to date. Last conversation prior to the show the numbers were down but not significantly.
8. Numbers for Northwestern regional are at about 80% of 07. I project a loss from that show.
9. Preliminary data for the Eastern Regional is 89 llamas vs. 105 for 2007. The 2007 loss was \$2,986.03. You are all aware of the status of the Eastern Regional. I apologize for inconvenience caused by my 'stupid decision making' as one of your faithful yelled into my ear. The Eastern Regional Superintendent has noted that the judge did not receive timely reimbursement of her airfare requested from the office. My understanding is that is now resolved.
10. Last reports from Central, Buckeye and Southwestern all indicate numbers were down. Hopefully I can have complete reports soon. I apologize if my lack of complete numbers causes the board inconvenience.
11. As stated in my annual report I will not continue as the Regional Committee Chair after November 1, 2008. I pledge that I will ensure all after show reports from the eight regions will be received and I'll compile a summary for the board.

Discussion: *Report accepted.*

18. Show Management Committee: (*liaison: MaryAlice*)

Chair: Bill Schultz

No Report

19. Website Committee: (*liaison: Marilyn*)

Chair: Diana Lewis

No Report

20. Youth Committee: (*liaison: Julie*)

Chair: Barb Harris

No Report

MEMBER'S LETTERS TO THE BOD:

The following Member letters have been reviewed and discussed. The action taken is specified by each individual letter.

1. Letter of August 11, 2008 from Member's attorney regarding Mandatory Requirement of ILR and CCLR Certificates.

- ALSA President will send response.*
2. Letter from Member regarding Classic Fiber Classes.
Chair of the Llama Fiber Committee has responded to Member.
 3. Letter from Member regarding ILR incentive programs.
President will send reply.
 4. Letter from Member regarding cancellation of Eastern Regional.
President will send reply.
 5. Letter from Member regarding the IRS Farm Hobby Loss.
President will send reply.
 6. Letter from Member regarding use of ALSA points and awards.
President will provide letter to attorney.

MEETING ADJOURNED:

Kay made a motion to adjourn the meeting.
Bob seconded.

Meeting adjourned at 3:45 a.m. EDT

Minutes Approved: November 12, 2008

MaryAlice made a motion to approve the minutes as corrected. Cathie seconded. Motion carried by a majority vote.

Marilyn Nenni
Secretary

Annual Face-To-Face Meeting of ALSA

BOD Meeting Minutes: October 23, 2008

The special ALSA BOD meeting was called to order by President, Mary Beth McCormick, at 7:40 a.m. CST.

ROLL CALL:

Members Present:

Mary Beth McCormick – President
Kay Sharpnack – Vice President
Marilyn Nenni – Secretary
Wayne Rankin – Treasurer
Julie Heggie – Board Member

Mary Alice Pilbin – Board Member
Cathie Kindler – Board Member
Bob LaMorte – Board Member
Cheryl Ryberg – Office Manager

PROCEEDINGS:

Next Board Meeting: Wednesday, November 12, 2008 at 8:00 p.m. EST

Approval Of Minutes: October 7, 2008 minutes not yet completed due to tight time restraints of the Secretary. Bob LaMorte expressed much displeasure over the minutes not yet being completed.

GRAND NATIONAL CHAIR REPORT: Norris Berg

Numbers and finances are looking good – better than they could have been due to the current economy. Plans are going well. The new facility is working out extremely well and offers great possibilities for expansion of the Grand National Show. Discussion will be continued for the possibility of a complete ALSA Grand National Show – Llamas, Llama & Alpaca Fleece Show, and Alpacas – including alpaca halter classes.

TREASURER’S REPORT: Wayne Rankin, Treasurer

1. On Oct. 16, Wayne emailed each of the BOD members five financial documents to review. The recently completed audit was included in the Annual Report to distribute to the membership (and post on the website) and Wayne will hand out the financial report at the membership meeting.
2. Further discussion included money needs, membership needs, and show needs.
3. Concerns of checks being out of order on the line item report was discussed and remedied. All checks must be accounted for in numerical order in the future.
4. The Treasurer explained to the BOD why an annual Audit is not always necessary and recommended discussion by the Board, Treasurer, and Finance & Budget Chair in January/February of each year to determine whether or no there should be an audit for the prior year. It was discussed and decided that an annual audit is not necessary and quite an expense. In the future, it will be discussed and decided each February whether an audit for that year is a necessity.
5. ALSA finances were discussed and are actually as to be expected or better. In this current economy, most businesses are experiencing at least 20% less than last year. Our Treasurer’s statement summed it up as follows: “Blame it on the economy. Not the membership, not the

BOD, not the Office.” The BOD is well aware of the “monies out match monies in” policy and is discussing plans for our 2009 Memberships and other means of income to ALSA. At the same time, the BOD is looking at ways to reduce expenses to Show Superintendents and Exhibitors. Not an easy task. The BOD definitely does not want to raise dues or fees, and is examining ways to offer members more for their money.

OFFICE REPORT: Cheryl Ryberg, Office Manager

MONTHLY STATISTICS 2008 vs. 2007												
	Jan 12	Feb 6	Mar 11	Apr	May 14	Jun	Jul	Aug	Sep	Oct	Nov	Dec Year Totals
2008 Sanctioned Shows	?	77	33	13	14	1	12	11	5			
2008 Total Year to Date		77	110	123	137	138	150	161	166			
2007 – Year to Date												161
Animal Entry in Shows	?	?	986	291	2494	1786	1175	1279	458			
2008 Total Year to Date			986	1277	3771	5557	6732	8011	8469			
2007									10962			
Adult Memberships 2008	?	631	237	195		9	13	18	21			
2008 Total Year to Date		631	868	1063	1022	1031	1044	1062	1083			
2007												1,546
Youth Memberships 2008		175	104	112	84	4	20	19	17			
2008 Total Year to Date		175	279	391	475	479	499	518	535			
2007												564
Animal Recording # 2008					142	54	25	29	68			
2008 Total Year to Date	?	?		125	267	321	346	365	433			
2007									546			
2009 Sanctioned Shows			1				1		2			

OFFICE BUSINESS:

1. Monthly Statistics: *No numbers have been received from the Office this month.*
2. Superintendent’s letter.
Discussion: *Approved letter will be sent from the Office no later than November. Certificates will not be used.*
3. Office Contract Negotiation for 2009
Discussion: *The ALSA President sent Cheryl a renewal offer of her current contract on Oct. 1, 2008. Her three year current contract, due to terminate December 31, 2008, states that Cheryl must have first right of refusal to the same current contract with no changes or negotiations except for the salary and the time period of the contract. This is the same contract that was offered to Cheryl and signed and approved by the BOD three years ago. Due to the fact that legally no changes could be made to this contract, the BOD’s offer to renew the current contract was for \$20,000.00 for a period of one year. After discussion, Cheryl refused the renewal of her current contract and signed a refusal. A totally new contract was then offered to her for \$60,000 for one year, an amount reduced from the previous contract. After negotiations, Cheryl signed the new one-year contract that will terminate as of December 31, 2009. The new contract may be reviewed under the BOD items on the ALSA website.*
4. Letter from Member’s attorney. (10-1-08)

Discussion: Letter questioning ILR registration requirement was discussed. An ILR registration requirement has been in effect since the beginning of ALSA and is currently a rule of our show association. This policy supports animal registration and the llama registry.

5. Letter from Cheryl re: continued harassment by Member

Discussion: Member has been asked to produce documents to back up reported errors.

6. Letter to BOD from Cheryl 10-18-08

Discussion: Letter regarding new Office contract was addressed above under Item #3.

7. Letter from ALSA President to BOD with attached re-sorted financials 10-19-08

Discussion: Items were reviewed.

OLD BUSINESS:

1. BOD Action Item List

Discussion: Tabled

2. Database/Show System Project

Discussion: Progress on the new Database/Show System is going very well. The committee, Marilyn Nenni, Sharon Carrier, Diana Lewis, and Cheryl Ryberg, have had a successful conference with the company and now have received the System Flow Diagrams and the Requirements Document for review. (other experienced members are also reviewing the documents). The next conference is scheduled for November 11. The company normally allows 10 days to complete work after a conference, but this upcoming conference needed to be delayed by us due to the involvement with the Grand National Show.

3. New Award Certificates (Approval of design)

Discussion: A design for new ALSA Award Certificates for 2009 was presented to the BOD and approved. This design will belong to ALSA and will allow ALSA to print them at the lowest available price.

4. Scholarship Winners –

Discussion: Scholarship winners will be posted with photo & information on the ALSA website in Youth Spotlight, a new feature presented by the Membership Committee for the Youth area of the website.

5. Once Again - Confidentiality of BOD Business until discussed at BOD meetings and posted in the minutes. **In Sept. minutes:** “Topics of discussion within the BOD are not to be discussed outside the BOD until the minutes have been approved and posted. This is to assure the correct information is being viewed by all ALSA members”. Issues sent or discussed only by the BOD are still inappropriately appearing on the chat list on the web.

Discussion: *The BOD remains concerned about how information continues to be posted on chat lists before it has been BOD approved and/or posted. Sadly, much of the information being posted is strictly rumor and not correct. If members have concerns over rumors you are hearing or seeing posted, you are encouraged to contact a BOD member.*

6. Report from Regionals. Attendance, how they went.

Discussion: *Glen Pfefferkorn, will not be continuing as Regional Chair. He will, however, complete all of the wrap-up reports and work from the 2008 Regionals. Thank you Glen for doing a superb job of organization and coordination of our 8 Regions. Animal numbers and finances are not complete at this time, but will be soon. Concerns continue about the low numbers of alpacas entered in classes at the Regional Shows and the Grand National Show. The classes are being offered, costs are the same as all other classes, but the entries never cover the costs. Although ALSA is for both alpacas and llamas and the membership would like to see alpacas active in our show association, if alpaca owners do not wish to support these classes, perhaps these classes should be discontinued. Kay made a motion to examine the alpaca numbers in the 2009 and 2010 Regional and GN Show and if the numbers are not financially viable, performance alpaca classes will be discontinued. Alpacas will still be welcomed but will be merged into the lama performance classes. Cathie seconded the motion. Roll call vote: Julie, no; Kay, yes; MaryAlice, yes; Marilyn, yes; Bob, yes; Cathie, yes. Motion carried with a majority vote.*

7. Grand National Show business.

Discussion: *Due to the ability to reuse the leftover Top Ten ribbons, the 2008 total is \$929.38 less than the original 2007 total of \$7371.68. The number of stalls that ALSA has committed for has been reached. Attendance is positive.*

9. Letters & BOD Conduct Issues of BOD Member

Items of expected behavior of BOD members are: Respect, confidentiality, following BOD flow of communications, responsibility of timely responses, opportunity of opinion on all issues, and avoidance of conflict of interest. Threatening and/or slanderous personal emails to other Board Members are not acceptable. (taken from the minutes of 1-16-08)

Discussion: *Expected BOD behavior as stated above is required. Violations of BOD policy will be documented.*

10. Approval of Colima Printers to print ALSA Handbook.

Discussion: *An email vote was taken to approve Colima Printers to print 2500 copies of the 15th Edition of the ALSA Handbook. 100 copies of the Handbook will be distributed at the Grand National Show to save on shipping charges. The remainder will be mailed out before the end of the year. Report from the Handbook Committee Chair: "The 2008 ALSA 15th edition Handbook has been finalized and received approval from the Board for printing and distribution to the ALSA membership. The handbook proof was given to Colima Printers for processing. Colima Printers advised they will have the printing completed during the week of October 13, 2008. The Printers will attempt to have the binding completed on approximately 100 handbooks in time for the Grand National. I will transport the handbooks with me to have them available for members attending the show. Mass mailing of handbooks to the membership will occur later this month."*

An email vote was taken to approve Colima Printers to print 2500 copies of the 15th Edition .

11. Committee List

Discussion: Committee lists must be checked for correct members, phone numbers, and emails. BOD liaisons and members need to check for correct information.

NEW BUSINESS:

1. Confidential Letter sent by MB to BOD 10-16-08

Discussion: Letter, referring to the spread of confidential information, was discussed.

2. BOD member's post on chat list.

Discussion: BOD had previously addressed this issue by email before this meeting. As always, it is not appropriate for BOD members to post on a chat list since it could easily represent only a personal opinion or a personal agenda and not the opinion of the ALSA BOD.

3. Letter from BOD Liaison 10-8 – Kay (10-15-08)

Discussion: Letter of 10-8-08 from Kay Sharpnack stated a resignation as liaison of the Finance Committee, the Regional Committee, and the Grand National Committee.

4. Response to Member's letter concerning ILR Show Module.

Discussion: A response was sent by the ALSA president.

5. Address Committee Items

Discussion: Committee reports were not due for this face-to-face meeting.

6. Address Input from Regional Membership Meetings

Discussion: All items from Regional Membership meetings will be reviewed and sent to the appropriate committees for further review and action.

7. New Program or Policy Suggestions

Discussion: There are a number of member suggestions that are currently being reviewed by committees to have in place for 2009. The Membership Committee proposed a new feature for the ALSA website – "Member Spotlight" and "Youth Spotlight". Further details will be presented. The issue of Novice Performance has been under the consideration of the Performance Committee. Briefly presented to the BOD, the BOD voted in favor of moving forward with an award for Novice Performance Champion (Level I), an Advanced Performance Champion (Level II) as we have now, and a Masters Performance Champion (Level III). Many members have expressed a desire to accumulate points and awards for the Novice division of performance. Details will be reviewed and presented to start in 2009.

8. Camelid Community "Care Brochure" for ALSA Website 10-14-08

Discussion: The new Camelid Community “Care Brochure” has been approved to be put on the ALSA website.

9. Website Chair

Discussion: Email of resignation, due to time restraints, was received from Diana Lewis, Chair of the Website Committee. A new Chair will be appointed.

10. Annual Report Completed

Discussion: The 2008 ALSA Annual Report has been completed to hand out to the membership at the Membership Meeting on October 26, 2008. The report will then be posted on the ALSA website for all members’ review.

MEMBER’S LETTERS TO THE BOD:

1. Members letter & responses from other members pertaining to ILR Show Module.
Discussion: Response has been sent to member.
2. Letter of concern re: Youth Showmanship from Member.
Discussion: Notice was sent confirming that a different animal for Youth Showmanship and Youth Performance classes may be used.
3. Letter (10-7-08) from Member regarding cancellation error of the Eastern Regional Show.
Discussion: Cancellation of this Show without full BOD approval was reversed ASAP and the show continued with many post-haste entries and much success due to the hard work of many. A letter will be sent to this Member.
4. Letter from Member regarding a show in member’s area.
Discussion: Issue has been under review and member will be contacted.
5. Letter from Member (9-4-08) re: Show Module & ALSA Discussion Board - Tabled due to time restraints.
6. Letter from Member 9-21-08 – Group youth dues for 4-H groups. -Tabled due to time restraints.
7. Letter from Member (financial picture) 10-10-08 - Tabled due to time restraints.
8. Letter from Member – info (to Showring) 10-15-08 - Tabled due to time restraints.

MEETING ADJOURNED:

Bob made a motion to adjourn the meeting.

MaryAlice seconded.

Meeting adjourned at 5:00 CST

Minutes Approved: November 12, 2008

Bob made a motion to approve the minutes as corrected. Cathie seconded.
Motion carried by a majority vote.

Marilyn Nenni

Secretary

Regular Monthly Meeting of ALSA

BOD Meeting Minutes: November 12, 2008

The regular monthly ALSA BOD meeting was called to order by President, Mary Beth McCormick, at 8:04 p.m. EST.

ROLL CALL:

Members present:

Mary Beth McCormick – President
Kay Sharpnack – Vice President
Marilyn Nenni – Secretary
Wayne Rankin – Treasurer
Julie Heggie – Board Member

Mary Alice Pilbin – Board Member
Cathie Kindler – Board Member
Bob LaMorte – Board Member
Cheryl Ryberg – Office Manager

PROCEEDINGS:

Next Board Meeting: Tuesday, December 9, 2008 at 8:00 p.m. EST

Approval Of Minutes: October 7, 2008

MaryAlice made a motion to approve the minutes as corrected.
Cathie seconded. Motion carried by a majority vote.

October 23, 2008

Bob made a motion to approve the minutes as corrected.
MaryAlice seconded. Motion carried by a majority vote.

REQUEST FOR EXECUTIVE SESSION BY Kay:

Kay made a motion to enter Executive session at 10:55. Cathie seconded.
Kay made a motion to exit Executive session at 11:40. Cathie seconded.

TREASURER'S REPORT: Wayne Rankin, Treasurer

ALSA Balance Sheet
As of October 31, 2008

Oct. 31, 08

ASSETS

Current Assets

Checking/Savings

ALSA Cap 1 Investment Account	81,428.77
ALSA CC	7,173.02
ALSA Checking	24,937.41
ALSA Linda Pierce Memorial Fund	5,214.40
ALSA Memorial Youth Scholarship	<u>12,053.38</u>

Total Checking/Savings 130,806.98

Total Current Assets 130,806.98

TOTAL ASSETS 130,806.98

LIABILITIES & EQUITY

Equity

Opening Bal Equity	49,204.42
Retained Earnings	109,932.98

Net Income	<u>-28,330.42</u>
Total Equity	<u>130,806.98</u>
TOTAL LIABILITIES & EQUITY	<u>130,806.98</u>

1. Wayne presented the 2008 Regional Report. Show income is accurate, total expenses are true as we have them so far. Regional Shows did fairly well despite the current economy and the losses were less than expected. Thank you Glen, Regional Chair, and Treasurer, Wayne.
2. Two options for Grand National Premiums were presented. Kay made a motion to approve Option #2 that was the one that had the lesser loss to ALSA. Bob seconded. Motion approved by a unanimous vote. Premiums will be sent out to Grand National winners within the next couple of weeks.
3. Wayne will set up a 2009 Budget to work with the new ALSA Treasurer.
4. Wayne will request signature changes for the ALSA Bank accounts to add the new Treasurer.
5. A request to reimburse the GN Alpaca Fleece Show Judge for expenses submitted was discussed. Kay made a motion to pay the bill submitted for the Alpaca Fleece Judging. MaryAlice seconded. Roll call vote: Kay, yes; Marilyn, abstain; Julie, yes; MaryAlice, yes; Cathie, yes; Bob, no. Motion carried by a majority vote.

OFFICE REPORT: Cheryl Ryberg, Office Manager

MONTHLY STATISTICS 2008 vs. 2007													
	Jan 12	Feb 6	Mar 11	Apr	May 14	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year Totals
2008 Sanctioned Shows	?	77	33	13	14	1	12	11	0	0	0		
2008 Total Year to Date		77	110	123	137	138	150	161	161	161	161		
2007 – Year to Date													161
Animal Entry in Shows	?	?	986	291	2494	1786	1175	1279	458	1750	899		
2008 Total Year to Date			986	1277	3771	5557	6732	8011	8469	10219	11118		
2007									10962				
Adult Memberships 2008	?	631	237	195		9	13	18	21	9	13		
2008 Total Year to Date		631	868	1063	1022	1031	1044	1062	1083	1092	1105		
2007													1,546
Youth Memberships 2008		175	104	112	84	4	20	19	17	33	4		
2008 Total Year to Date		175	279	391	475	479	499	518	535	568	572		
2007													564
Animal Recording # 2008					142	54	25	29	68	39	49		
2008 Total Year to Date	?	?		125	267	321	346	365	433	472	521		
2007									546				
2009 Sanctioned Shows			1				1		2	8	2		

OFFICE BUSINESS:

1. Monthly Statistics (adult memberships, youth memberships, shows)
2. Status of Superintendent's letter.
Letters will go out by Nov. 30, 2008
3. Office Contract 2009 –
A copy of the 2009 Office Contract will be sent to all BOD members.
4. Monthly reports Requested From Office
Marilyn requested that a monthly line-item report of income and expenses, each check & income listed separately with details, be presented to the BOD each month. In addition, comparison numbers of memberships, shows, animals in shows as appearing in the above

chart be reported each month as a means of a way for the BOD to ascertain the progress of our association.

4. 2009 Membership Campaign & Letter

Notices of 2009 membership renewals are being prepared for mailing.

The issue of the Associate Youth Membership (March 2007 minutes) will be reviewed by the Youth Committee.

Bonus! All new memberships or renewed memberships received by Wed. December 24, 2008, will be included in a drawing to win FREE full year ALSA membership. Two separate drawings are planned – one for an Adult Membership and one for a Youth Membership.

5. Show Calendar for 2009 shows.

Office reported that 2009 shows are on the website show calendar.

OLD BUSINESS:

1. BOD Action Item List

2. Database/Show System Project

Discussion: *The new database project is progressing very efficiently. The committee, consisting of very experienced show superintendents, show clerks, and those with detailed clerical experience, are working hard on the Requirements and Flow Plans. The company is very experienced and detailed and has put forth a plan more than anyone can imagine. This is a great membership benefit with no cost to the members to use. All show results and points will be posted. One committee member has adequately described it as “a slam dunk, member pleasing system!!”*

3. New Award Certificates

Discussion: *New designs have been approved and pricing will be reported.*

4. 2008 Regional Wrap Up

a. Regional Sponsorships

Discussion: *It was suggested that sponsors for Regional Show be given National Recognition in the future for added visibility. The majority of the BOD did not feel this was necessary.*

b. Kay reported that the Regional financial sheet is not yet complete. Some expenses are very slow coming in. Glen is wrapping up the 2008 Regional Shows and providing ribbon counts to Kay for the 2009 orders. At this point, it appears that 7 of the 8 Regionals lost money, but that the losses will not be as great as anticipated by the Regional Chair, the ALSA Treasurer, and the Finance & Budget Chair. Julie will be appointing a new Regional Chair.

5. 2008 Grand National Wrap Up

Discussion: *Norris, Grand National Committee Chair, reported a current income of \$83,039.17 (includes \$22,500 sponsor money) and \$70,733.16 in expenses. \$10,000.00 of the expenses are for ribbons and trophies. That means the 2008 show itself broke even. A profit of \$12,306 however, that does not include any premiums. Two options for premiums are discussed above in the Treasurer’s Report. (note: these*

figures are unofficial at this time. A final GN Show Financial Report should be ready for the December BOD meeting) Thanks to the Grand National and his committee for a super job!

6. ALSA Taskforce 2008

The ALSA taskforce has not submitted any reports or contributions to the ALSA BOD since its inception last spring. At this time, they are in the progress of possibly re-organizing. They are asking permission to be listed as an ALSA Committee as our other committees are. Also they are requesting information on a new Membership Directory.

Discussion: *The BOD approved the continuation of the ALSA Taskforce 2009. The Taskforce provides an opportunity for any ALSA member to join for the purpose of discussing new programs and ideas. It is not one of the ALSA Committees as listed in the Handbook, but an additional group that would like to offer discussion for benefits to ALSA. A new Membership Book is on the priority list for the ALSA BOD, but funds are a definite issue with this project at this time.*

7. Youth Committee Wrap Ups

- a. Has the new youth membership rule, which was to go into effect in 2008, ever been passed on to the Office to include in membership information?

Discussion: *The issue of Associate Youth Memberships will be reviewed by the Youth Committee.*

- b. A final ruling has never been made as to the continuation of the Youth Annual Top Ten Listings. Many members would like to see these awards continued.

Discussion: *Julie, Youth Committee liaison, will discuss this with Youth Committee Chair.*

- c. New Elite Youth Award for 2009: The current Youth Ultimate Award requires 6 Showmanship 1sts, 6 Obstacle 1sts, 2 PR 1sts, and 2 Pack 1sts. The new Elite Award requires 6 Showmanship 1sts, 6 Obstacle 1sts, 6 PR 1sts, 6 Pack 1sts, and 6 Youth Judging 1sts. The new Elite requires no additional Showmanship or Obstacle placings over the requirements for the Ultimate and I've been told that some Jr.'s already have completed these requirements. The first proposal was for 10 1sts of each of these classes. If 10 is not acceptable, could there be a meeting of at least 8 1sts in all of these classes? At least it would add more for Showmanship & Obstacle.

Discussion: *Liaison will check with committee Chair for clarification on requirements.*

8. Judge's Committee Report

The following report from the Judge's Committee was tabled from the Oct. 7 meeting.

1. On the strength of Wally Baker and Maryan Baker auditing the May Llama Halter Clinic, recommendation of clinic instructor, and further documentation of shows each judged in 2008, the Judges Committee would like to request both be approved as Senior Llama Halter Judges for three years.

2. Resulting from the Alpaca Halter Breeders and Judges Halter Clinic. September 12, 13, 14 at Sullivans, with attendees Linda Hayes (Senior recertifying) Shannon McConnell (Senior recertifying) Mary Jo Miller (certifying) Jo Ballard, (Begining judge), Beth Myers (Auditing) Bonnie Van Meter (Auditing) Susie Smithers (Apprenticing) Kevin Sullivan (Apprenticing) Brenda Burns (Breeder) Scott Eber (Breeder) we make the following recommendations:

- i. Linda Hayes and Shannon McConnell be recertified as Senior Judge with qualifying scores.

- ii. Mary Jo Miller completed the Advanced clinic with qualifying scores, but due to size of shows apprenticed at, we are recommending she complete another Apprenticeship at an alpaca show with

sufficient fleeced Huacaya for additional experience, at the December 5/6 Alpaca National Show. Upon successful completion of the additional apprenticeship, she be certified as Level Judge for Alpaca Halter

iii. Beth Myers and Bonnie Van Meter be recognized for auditing this Alpaca Halter Judges Clinic.

iv. Jo Ballard with qualifying scores, be approved as Beginning Alpaca Halter Judge apprentice.

v. Kevin Sullivan and Susie Smithers credit this clinic as one apprenticeship, as numbers or fleeced suri and huacaya are guaranteed for experience.

3. The Judges' Committee and Llama Fleece committee are currently arranging for Llama Fleece Clinics for 2008 and 2009. One hosted at LANA EXPO June 17- 20, 2009, one hosted by Niki Kuklenski in Washington state, and one hosted in the midwest. There are currently approximately 24 people requesting llama fleece clinics as breeders, beginning and advanced judges. The Judges' Committee will seek BOD approval for planned clinics as soon as all information regarding Instructors, location and dates are confirmed.

4. The Judges' Committee is currently working on the agenda for the Annual Judges Meeting at the Grand Nationals on Thursday, October 23 at 6:00 p.m. The following tentative agenda will be sent in a JSIT email to all Judges and Apprentices.

i. Handbook - Ethics - Professionalism: discussion and observations.

ii. Introduction of optional Classic Llama class - Selection criteria in pdf format, and demonstration with live llamas

iii. Showmanship - Continuity in Judges expectations on handbook criteria.

iv. Other items from the floor

1. The Judges' Committee has had a very busy and successful year. Each month the Board has received a report updating them on the work of the committee. This includes all requests or directives from the Board, rewriting and reviewing sections of the Handbook, writing rules and regulations for fleece classes, program and PowerPoint editing for training of Halter and Fleece Judges (both llama and alpaca) and supervising the apprentice programs. The Judges' Committee also has the responsibility of reviewing Judges' certifications and the paper work this entails. We are fortunate to have members that have worked so well together for the good of our Association.

Discussion: *Bob made a motion to accept the Oct. 7th Judge's Committee Report. Cathie seconded. Roll Call vote: Kay, yes; Marilyn, yes; Julie, no; Cathie, yes; Bob, yes. Motion was carried by a majority vote.*

NEW BUSINESS:

1. Input from Regional Meetings

Discussion: *Issues reported from the Regional Membership meetings will be reviewed by the BOD and then passed on to the appropriate committees for review and recommendations.*

2. Discussion on false rumors and Board Unity

3. Judge's Committee Support

Discussion: *The Judge's Committee and its Chair has the complete support of the ALSA BOD. This Committee brought many positive changes to 2008 and the BOD is very appreciative of the committee's work.*

4. Discussion Board Monitoring

Discussion: *The BOD realizes the need for answers to questions posted on the ALSA Discussion Board. The current policy of not posting BOD replies was reviewed. In a*

further attempt to keep communication open, in the future, if a particular discussion merits a reply from the BOD, a BOD approved response will be posted by the Moderator. The ALSA Discussion Board has been very helpful to many who benefit from suggestions and helpful hints.

5. Attendance of Grand National Judges at the Membership Meeting & the Judge's Meeting.

Discussion: *Attendance of National Judges at the Annual Membership Meeting has been addressed in the past. At the Grand National Show, the national judge's must uphold the highest degree of integrity. The BOD will support the Grand National Chair if he feels that the National Judges should not attend the National Membership Meeting. Cathie made a motion that it should be a rule that the Grand National judges not be permitted to attend the Grand National Membership Meeting. Julie seconded. Roll Call vote: Marilyn, yes; Julie, yes; Bob, yes; MaryAlice, yes; Kay, no; Cathie, yes. Motion carried by a majority vote.*

6. Liaison to the Grand National Committee.

Discussion: *Julie will be the new liaison to the Grand National Committee and to the Regional Committee.*

7. Qualifying for the 2009 Regional Shows and Grand National.

Discussion: *Regional Show Superintendents will be contacted for input and review.*

8. Terms of Committees –

There are some concerns regarding continuing consistency of committees and of member's feelings when their committee term expires. The Handbook states a Committee term is for only one year. More discussion next meeting.

9. Promotion of Alpacas for 2009.

Discussion: *The Alpaca Committee is in the process of preparing a long range 3 - 5 year strategic plan to increase both ALSA alpaca membership and ALSA sanctioned halter shows. The Committee feels that the time is right to implement alpaca halter shows in a number of ALSA regions in 2009. There are currently 3-4 shows already set up with several more in process.*

The Alpaca Committee is excited and optimistic about 2009 and asks the ALSA Board and members to find a way to encourage yet more organizations to put on ALSA sanctioned Alpaca Shows. Mary and Kay will continue to work closely together to come up with new ideas for the promotion of the Alpaca part of ALSA from coast to coast.

10. Letter from Hal Koenig re: ALSA Survey

Discussion: *Tabled until the December meeting.*

COMMITTEE REPORTS:

1. Alpaca Committee: (liaison: Kay)

Chair: Mary Reed

The December National Alpaca Show is looking good with over 300 alpacas entered and more than 60 ALSA member farms participating and another 30 who have paid the non-member fee to show. 150 animals are already entered in the Walking Fiber Show. This show has a \$35,000 budget and should bring in \$3000+ for ALSA

2. Education & Show Clinic Committee: (liaison: Mary Beth)

Chair: Dawn Moore

1. Over the summer, this committee was relatively inactive. As it stands currently, the judge's manual has been converted from a PDF file into a Word document via OCR. However, this leaves the manual requiring major re-working to bring it back into a legible format. The committee has started tackling this project and has a rough draft of the first chapter completed. Additional sections will be handed out to committee members who are still interested in participating.
2. At this time, the committee's goal for the next year is to finish the conversion of the judge's manual and then incorporate the updates into the manual.
3. The committee is in need of a Level II judge to participate as well as additional committee members.
4. Current committee members who have opted to continue are:
Terry Spekreijse (apprentice judge), New Zealand
Katie White, Pear Tree Farm, UT
Roger & Penny Thomas, Bluestem Llamas, OK

3. Election Committee: (liaison: Cathie)

Chair: Lougene Baird

No Report

4. Ethics Committee: (liaison: Kay)

Chair: Margaret Henry

No Report

5. Finance & Budget Committee: (liaison: Cathie)

Chair: Tom Parsons

Discussion: *Request for Tom Parsons to serve as Chair of this Committee was approved by email vote. Request approved by majority vote as of 11-7-08*
Request for approval of Malcolm Tallmon and Craig Swindler as committee members was approved.

6. Grand National Committee: (liaison: Kay)

Chair: Norris Berg

1. The 2008 GN show was held in October in the newly remodeled Lancaster Event Center. Income and expenses are currently being finalized with a report to the BOD when completed but not later than November 10, 2008. GNC will make recommendations for premiums to the BOD for final approval at that time.
2. The GNC thanks all the exhibitors, sponsors, vendors, BOD and volunteers for making it a successful show despite the current economic conditions.

The dates of October 23, 24, 25, 2009 have been blocked by the Lancaster Event Center. A show of hands at the general membership meeting overwhelming favored those dates. I have spoke with the event center and they have also blocked the arena we have used in the past if the alpaca owners and ALSA BOD decide to have a joint national show.

Report accepted as written.

7. Handbook Committee: (*liaison: Bob*)

Chair: Wally Baker

The 2008 ALSA 15th Edition Handbook has been printed and the current handbook has been posted on the ALSA website. 149 copies of the handbook were given to members at the Grand National Show. The ALSA office has prepared mailing addresses for the mail processing company handling remaining distribution. Mass mailing of the handbooks to the ALSA membership will be done during the first week of November 2008.

8. Judge's Committee: (*liaison: Cathie*)

Chair: Lavona Fercho

Nothing New To Report

9. Llama Fiber Committee: (*liaison: Julie*)

Chair: Cindy Ruckman

No Report

10. Membership Committee: (*liaison: Marilyn*)

Chair: Pam Jensen

We are proposing and requesting approval for the following:

1. Membership Spotlight – on the ALSA website.

We would propose that every 3 months an ALSA member be featured with a small article and photographs of that person with their llamas. The article would tell something about the person, what they do with their llamas, how they decided to get involved with llamas, their showing experiences, etc. This would be posted for a 3 month period and then a new member would be spotlighted. The membership committee would pick people from various regions of ALSA, a difference region every 3 months, and obtain pictures of that person and contribute information for the article to the membership chair, who would write the article and submit the article and pictures to be posted on the internet.

This is aimed at getting members involved and rewarding their accomplishments in a very public way on the ALSA website. We want to involve members of all levels of ownership and showing, small farm and large farms. Everyone needs a pat on the back for their hard work and love of the llamas and the llama industry.

2. Our second project would better be labeled – Youth of the Month. Each month we want to spotlight a youth for around the country that we feel has earned the “spotlight” of the ALSA website. We would vary the regions each month, with a picture of the youth and a small article about the young person, any groups they belong to, e.g. 4-H, etc. and what they do with their llamas/alpacas. Youth are the future of the llama industry and showing and need this attention directed their way. The chair of the membership committee would pick the region to draw the featured youth from each month and the committee member from that region would pick the youth, get the picture and submit information to the chair for an article on the youth. The picture and article would be then submitted to post on the ALSA website for a one month period.

We are asking Board approval of both of these proposed projects for the membership committee.

We wanted to mention that all of us are more than pleased that the 15th edition of the ALSA rule book is now out and will be mailed to all members that did not get theirs at the 2008 Grand National show. This is

absolutely essential for all members. It is something that the membership dues pay for and should be forthcoming each year. Thank you to the Board for recognizing the importance of this matter and to the Rule Book Committee for getting the project completed.

Discussion: *Proposal was approved.*

11. Nomination Committee: (liaison: Bob)

Chair: Carolyn Myers

No Report

12. Performance Committee: (liaison: Marilyn)

Chair: Niki Kuklenski

Discussion: *Chair requested approval of the addition of two members to the Performance Committee: Brian Patterson – Wisconsin and Bob Woolbridge - Washington .*

Request approved by majority vote as of 11-7-08

13. Policy & Planning Committee: (liaison: MaryAlice)

Chair: Lora Crawford

Discussion: *Request for Larry Lewellyn to serve as a member of this committee was approved by email vote 11-8-08.*

14. Promotion Committee: (liaison: BOD)

Chair:

No Report

15. Protest Committee: (liaison: Mary Beth)

Chair: Ken Austin

No Report

16. Publications Committee: (liaison: Mary Beth)

Chair:

Discussion: *Kay made a motion to approve Gayle Woodsum as Chair. Marilyn seconded. Motion carried by a unanimous vote.*

17. Regional Committee: (liaison: Julie)

Chair:

No Report

18. Show Management Committee: (liaison: MaryAlice)

Chair: Bill Schultz

Discussion: *Proposals for two rule changes was tabled until the December meeting.*

19. Website Committee: (*liaison: Marilyn*)

Discussion: *Kay moved to approve Mike Hoopengardner as the Chair. Julie seconded. Motion approved unanimously.*

20. Youth Committee: (*liaison: Julie*)

Chair: Barb Harris

Youth Committee Report regarding the new National Youth Llama Association sponsored by ALSA.

Previously the Youth Committee had been asked to look over a proposal for an ALSA Youth Association. The committee liked the idea but as it was presented to us the Youth Association would have its own governing board made up of youth members.

At this time our only hesitation on proceeding with creating an ALSA Youth Association is it having its governing board made up solely of youth members. Instead we would like to offer an alternative during the initial start up and fledgling time and that would be that the Youth Association's board would be a sub-committee of the Youth Committee. Their president would be a representative on the Youth Committee with a voice and vote. They would be able to present their ideas and proposal to the Youth Committee who would then be able to provide input and discussion before passing it on to the ALSA BOD. Once the Youth Association has had sufficient time to demonstrate their ability to govern themselves they could then be made autonomous. It would be suggested that they would possibly spun off as a sub-association with a board liaison to whom their president would report to.

MEMBER'S LETTERS TO THE BOD:

1. Letter from Member (tabled from Oct. meeting)
Letter of response has been sent.
2. Letter from Member re: Eastern Regional - Oct. 7 (tabled from Oct. meeting)
Letter of response will be sent.
3. Letter from Member re: area shows (tabled from Oct. meeting)
Response has been sent.
4. Letter from Pastor Jim Wining:
Dear Ms. Ryberg:

Our church for years has sponsored the kid group known as "Show Time Llamas" and their activities at Three Muile Ranch. My wife (Pam) began this mission with our autistic son in mind fifteen years ago. This past show you demonstrated that same compassionate love of children for the entire country. You have praised God !

We thank you so very much for the "special needs" classes, the "youth showmanship" and "performance classes." These young children grow mentally and spiritually clearer through the cooperative experience of llama activities. We realize of course each class has competition in presence; however, first and foremost is the relationship connection each child has with his/her/shy and loving llama. Fellowship among the children is naturally enhanced through their mutual love and appreciation of their llama buddies!

Our world today needs more organizations like yours.

Also I am copying this letter for the host llama club, The Nebraska Llama Association. They are always the absolute best hosts for all of the shows they sponsor. They have been there for my wife when I was committed to a church event or service. Truly they demonstrate the humble service God asks of us each and every day. May God continue his blessings upon you and your

wonderful representatives in Nebraska, I remain,

In Christ

Senior Pastor Jim Wining

5. Letter from Member re: ALSA achievements, support of “novice friendly” performance, and llama recognition. - 10-7-08

Letter of response has been sent.

MEETING ADJOURNED:

Bob made a motion to adjourn the meeting.
Marilyn seconded.

Meeting adjourned at 2:53 a.m. EST

Minutes Approved:

November 20, 2008

Marilyn Nenni

Secretary

Regular Monthly Meeting of ALSA

BOD Meeting Minutes: December 9, 2008

The ALSA BOD meeting was called to order by President, Mary Beth McCormick, at 8:08 p.m. EST.

ROLL CALL:

Members present:

Mary Beth McCormick – President
Kay Sharpnack – Vice President
Marilyn Nenni – Secretary
Cathie Kindler – Treasurer

Mary Alice Pilbin – Board Member
Julie Heggie – Board Member
Bob LaMorte – Board Member
Cheryl Ryberg – Office Manager

PROCEEDINGS:

Next Board Meeting: Tuesday, January 6, 2008 at 8:00 p.m. EST

Approval Of Minutes: November 20, 2008

Minutes were approved by email vote on November 23, 2008.

TREASURER'S REPORT: Cathie Kindler

Balance Sheet as of November 30, 2008

Nov 30, 2008

ASSETS:

Current Assets

Checking/Savings

ALSA Cap 1 Investment Account 81,646.31

ALSA CC 25,789.77

ALSA Checking 27,830.64

ALSA Linda Pierce Memorial Fund 5,228.33

ALSA Memorial Youth Scholarship 12,085.58

Total Checking/Savings 152,580.63

Total Current Assets 152,580.63

TOTAL ASSETS: 152,580.63

LIABILITIES & EQUITY:

Equity

Opening Bal Equity 49,204.42

Retained Earnings 108,798.35

Net Income -5,422.14

Total Equity 152,580.63

TOTAL LIABILITIES & EQUITY: 152,580.63

COMPARISON: November, 2007 – Total Current Assets 141,884.37

OFFICE REPORT: Cheryl Ryberg, Office Manager

	Jan 12	Feb 6	Mar 11	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year Totals
2008 Sanctioned Shows	6	18	16	7	12	7	8	1	6	1	8		
2008 Total Year to Date													
2007	20	23	9	8	20	4	16	9	4	4	8	11	136
2006	9	20	38	25	31	16	7	9	11	4	0	12	182
Animal Entry in Shows													
2008 Total Year to Date	10	482	643	750	2962	1630	1206	368	1634	1257	572		
2007	195	453	1762	1098	3143	1432	1257	1271	2285	1936	2725	76	17633
2006	282	515	1552	1250	2905	2719	724	170	2972	2566	961	222	16838
Adult Memberships 2008	304	148	82	64	33	13	7	17	23	11	114		
2008 Total Year to Date													
2007	366	141	113	61	36	5	38	17	12	4	13	271	1077
2006	339	103	218	48	62	24	18	22	24	10	2	272	1142
Youth Memberships 2008	102	90	58	56	61	15	11	12	19	7	29		
2008 Total Year to Date													
2007	120	65	55	93	66	10	33	37	7	3	4	55	548
2006	118	33	164	22	38	14	31	42	23	4	1	54	544
Animals Recorded 2008													
2008	49	28	41	56	154	29	9	49	80	48	14		
2007	51	59	50	61	142	79	69	83	59	93	20	6	772
2006	42	43	146	28	86	40	43	66	120	97	16	37	764
2009 Sanctioned Shows													

Paid animal entry in shows, the monthly money that we receive does not necessarily reflect the actual animals entry in shows in that particular month, what we have is PAID Animal Fees, suggest a change in that category.

Same with Paid Membership does not reflect totals of members for one particular year but what was paid for membership on a per monthly basis.

Sanctioning show fees paid would be the same so we know how much sanctioning came in per month, we can total 2009 shows but it should be 2008 Sanctioning Fees Received as we do not receive some 2009 fees in 2008. Or I can change the way of receiving Sanctioning Fees for 2009 so we can clearly note which fees are for 2010 Sanctioning and add that field.

I would also suggest that you delete the total year to date on all years, we can keep a running total if you like for current year, this will make it easier to read.

Note:

1. Because show fees and membership dues do not always reflect in the year which they are charted in there may or may not be more/less animals and members in any given year.
2. We keep track of dollar amounts of sanctioned shows so there will be additional shows that did not pay sanctioning fees such as new shows and there are several shows that pay \$25 sanctioning fees. We can also change our 2009 accounting to more accurately reflect how many sanctioned shows occurred every month.

OFFICE BUSINESS:

1. Monthly Statistics (adult memberships, youth memberships, shows)
2. Monthly line-item financial report requested by Marilyn

Discussion: A monthly line-item financial report will be provided to the BOD monthly.

3. Office has been requested to provide a BOD member of information for database website. (ISP address) – Request is months old with no response to date!

Discussion: Office Manager is again requested to provide this information for ALSA records.

4. Marilyn's letter of 11-14 regarding Office back-ups with Carbonite.

Discussion: An account with Carbonite has now been set up with ALSA. Backups of the entire ALSA database computer are being done constantly throughout each 24 hours. The Finance & Budget Committee will make a recommendation to the BOD as to whether the financial records should also be backed up by Carbonite.

5. Recent erroneous items sent out from Office.

Discussion: *Items going out from the ALSA Office must have a professional look and be free of errors.*

OLD BUSINESS:

1. BOD Action Item List – *tabled*
2. 2008 Grand National Wrap Up – *premium list* (see attached Grand National Payouts, item #1)
3. Results posted for 2008 GN and 2008 Regionals

Discussion: *2008 Regional show results have been posted. Results from the Grand National Show are being posted with judge's scorecards.*

4. ALSA/ILR Joint Meeting

Discussion: *Mary Beth will make contacts to set up a conference call. BOD members are asked to contribute agenda items.*

5. Lawsuit from ALSA Member, Malinda Norman

Discussion: *Letter from ALSA attorney in response to Mary Beth's letter, sent on Dec. 2, 2008, requesting advice on the recent lawsuit (letter attached below #2) situation was discussed. Bob introduced a letter (12-2-08) from Kathy Peterson, CLR Registrar, requesting that the Certified Llama Registry (CLR) be included as one of the llama registries ALSA recognized for participation in ALSA-sanctioned shows. (letter attached below #3). Bob made a motion to accept the CLR as another recognized and legitimate registry for ALSA shows in addition to other recognized registries. Several members of the BOD expressed the desire to not have ALSA involved in a lawsuit as discussion continued with regards to adding the CLR registry as another option for the membership to register animals. It was clearly stated that only double LL llamas would be allowed to participate in ALSA shows. One member requested more details about the CLR registry before proceeding with the motion already on the floor. Motion was not seconded. (according to Robert's Rules, motions made within a small BOD or committee of less than 12 do not need a second) Roll call vote: Kay, no; Marilyn, abstain; Cathies, yes; Julie, yes; MaryAlice, no; Bob, yes. Motion carried by a majority vote. Marilyn requested that more details were needed about the CLR Registry and that this issue be added to the agenda of the next meeting to investigate unanswered questions.*

6. Database Project Update

Discussion: *The database project is progressing very well and on schedule.*

7. Youth Annual Awards

Discussion: *Youth Committee had requested input from the Office as to any problems with figuring annual youth awards. Cheryl responded that with the new database, these awards will be easily computed. Marilyn made a motion to reinstate the Annual*

National Top Ten List youth awards. Kay seconded. Motion carried by a unanimous vote.

NEW BUSINESS:

1. Permission for Royall Awards to make TT Grand National ribbons early winter.

Discussion: Kay informed the BOD that ribbon prices are increasing 6-7% as of 1-1-09. Questions were brought up as to whether it would be a good financial decision to put out ribbon money in January if Royall Awards made ribbons early (at the 2008 price). BOD member requested comparative pricing for ribbons. Additional pricings will be acquired and decision will be on hold until prices can be compared.

2. 2008 GN Fleece Show Report & 2009 Request

Discussion: The Llama Fleece Committee requested that it made sense to have the alpaca fleece classes as a part of the "GN Fleece Show". The GN Fleece Show would include both a llama fleece show and an alpaca fleece show, both with separate representatives to do the coordination for the shows and for securing sponsorships. Walking fleece classes are being considered for the 2009 GN Fleece Show. Financial Report from the GN Llama Fleece Show is attached below, Item #4.

3. Scholarship Fund/Memorial Postings

Discussion: Youth scholarship fund is being referred to with two different names in different documents. The correct name is the ALSA Memorial Youth Scholarship Fund. The name was changed to accommodate donations in memory of many ALSA members. Marilyn suggested a Memorial Page on the ALSA website where fond remembrances and contributions in honor of past ALSA members may be posted and contributed to the Scholarship Fun or to the GN Show. Kay made a motion to put up a memorial website page for donations made in remembrance of an ALSA member. Donations will go into the Youth Memorial Scholarship Fund. Julie seconded the motion. Motion carried with a unanimous vote.

4. Approval of new Oregon Show.

Discussion: Board approved sanctioning for a new quad show, Glen Pfefferkorn show superintendent, by email on November 26, 2008. New quad show is the Western Oregon Llama Invitational to be held June 27-28, 2009.

5. New Membership Directory

Discussion: A request was made by the ALSA Taskforce 2008 for a new membership directory. The printing of a new membership directory is being considered in the 2009 budget. Kay made a motion to approve the printing and mailing of a new Membership Directory no later than May 1, 2009 subject to the recommendation and approval of the Finance & Budget Committee. Bob seconded. Motion carried by a unanimous vote.

6. Support for Celebrity and LFA Events

Discussion: Marilyn made a proposal for ALSA to show support of marketing events in the llama community, since ALSA is not involved with auctions or sales, by offering double points at the two main spring and fall marketing events – Celebrity and the LFA event which both offer ALSA Shows. It would also be reciprocal support for the LFA who has been a special sponsor for the ALSA Grand National. Through further discussion it was decided that free advertising would be offered to these events in the upcoming Membership Directory and/or on the ALSA website.

7. International Year of Fiber

Discussion: An international day at the 2009 New York Sheep & Wool Festival. “Keep the Fleece” is looking for participants, announcements and sponsors. Contact Linda Cortright, editor & publisher of Wild Fibers Magazine.

8. Camelid Community Press Packet

Discussion: The Camelid Community information will be posted on the ALSA website to help educate people outside of our llama community.

9. Suggestion for Lifetime Member Cards

Discussion: A special card without a dated year will be sent to ALSA Lifetime Members.

10. Response from Grand National Committee to question, “How did relaxation of qualifying rules affect the GN in numbers and monetarily?”

Discussion: Comments from all committee members were reviewed. It is impossible to determine accurate results of the 2008 change. While numbers were down for the 2008 GN show, many favorable comments were heard throughout the weekend. Gas/diesel prices and the economy were undoubtedly a major concern for the 2008 show. Other considerations for a lower attendance is that a review of memberships shows a decline since 2005 and our current membership is not nearly as affluent as it once was. A survey will be put out to the membership for their views on qualifying rules for the Regional Shows and the Grand National Show.

11. Notification of Qualifying

Discussion: Qualifying cards, lists, or honor system? Tracking show qualifiers will be reviewed for the new database system.

12. Hal Koenig - Survey – tabled from November 12 meeting.

Discussion: BOD appreciated input regarding the preparation of a survey, but felt that ALSA could not justify the cost at this time.

13. Concerns of the 15th Edition of Handbook and for ALSA Performance Manual

Discussion: Changes to obstacle specifications were made in 2006. No mention in the 15th edition of the Handbook was made to address these changes for any of the Youth

Classes. Specifications are currently not correct in the Performance Manual. Corrections to the Handbook will be made for the next printing, corrections will be noted on the Handbook page, the What's New page, and the Judge's page of the ALSA website, and stickers will be made and attached to the front of the Performance Manual indicating changes. Attention to these changes will also be noted in the show sanctioning packets.

COMMITTEE REPORTS:

1. Alpaca Committee: (liaison: Kay)

Chair: Mary Reed

Nothing to report – National Champion Alpaca Show this week.

2. Education & Show Clinic Committee: (liaison: Mary Beth)

Chair: Dawn Moore

*Hi Mary Beth,
I'm so sorry, but I need to resign from being the committee chair. At this time, I just don't have the time it would take to try to keep everyone motivated and to recruit new members effectively. I would like to continue to be a part of the committee and assist in any way that I can.*

3. Election Committee: (liaison: Cathie)

Chair: Lougene Baird

No Report

4. Ethics Committee: (liaison: Kay)

Chair: Margaret Henry

I have asked Ellen Goldsmith to join our ethics committee and she has agreed to become a member. Ellen raises Alpacas and trains for performance. I think she will be a great addition to the committee. If Ellen is approved by the BOD, our committee will be ready to start work on several projects. Our members are: Allen Davis, New Castle, IN, Tonie Strassburg-Pearce, Chilcoat, CA, Jim Doyle, Krum TX, Ellen Goldsmith Gardnerville, NV, Margaret Henry Brookston, TX. I would like to ask that Jim Doyle and Ellen Goldsmith be added to the Ethics Committee list on the ALSA web site.

Kay made a motion to approve the Ethics Committee report. Marilyn seconded. Motion carried by a unanimous vote.

5. Finance & Budget Committee: (liaison: Cathie)

Chair: Tom Parsons

No Report

6. Grand National Committee: (liaison: Julie)

Chair: Norris Berg

2008 December Grand National Report

The Grand National Committee serves the ALSA BOD and it's members annually between December 1st and November 30th. I was asked by the new GNC liaison Julie Heggie via a phone conversation to serve as Chair

for another year. Request ALSA BOD approve the current committee members to serve with me the coming year. They all work together as a team and are truly great ALSA volunteers.

I have one remaining bill for the 2008 show which needs to be verified and then a final report will be provided to the BOD. As of now, my records indicate expenses as \$70,771.16 with an income of \$83,039.17 prior to the distribution of premiums which was an additional \$13,855.00. This equates to a loss of \$1,587.99 for the 2008 show with the one remaining bill to be confirmed. Final financial numbers will be provided when available. It should be noted exhibitors received a combined total of \$25,065.24 in premiums, trophies, awards and ribbons. The GNC thanks Wayne Rankin for his extra work in the distribution of premiums to exhibitors. A statistical summary of the show will be provided to the BOD in the very near future.

Total number of exhibitor llamas, classes, etc were down approximately 25% for the year. Considering the economy at show time we were satisfied and appreciated the extra effort of everyone supporting the show and making it successful. Many positive comments were received on the show and the remodeled Lancaster Event Center.

A major concern for 2009 and future years is to find volunteers to supply the performance classes. Anyone who would like to volunteer or knows someone who would "fit the bill" please contact me at 715-273-5230 for further details.

The process has already started in the selection of judges for the 2009 show. Per the ALSA handbook the GNC selection of judges will be available to the ALSA BOD prior to their February meeting.

7. Handbook Committee: (*liaison: Bob*)

Chair: Wally Baker

Last month, Handbook Committee completed mailing the ALSA 2008 15th Edition handbooks to the membership. All remaining handbooks in surplus for future distribution will be bulk mailed to the ALSA office via UPS during the first week of December 2008. Handbook processing invoices have been submitted to the ALSA office for payment to the printer and mailing service.
(Costs: Set up, ; Printing, : Shipping to membership, \$256.00; Shipping extras to ALSA office \$401.00)

8. Judge's Committee: (*liaison: Cathie*)

Chair: Lavona Fercho

It is a busy time of year for the Judges' Committee. I am submitting activities we are currently working on.

The Judges' Committee is currently working on three major Judges' disciplines, those being Llama halter, Llama and Alpaca fleece, and Alpaca halter.

1. We are currently notifying Judges of any 2008 show or Judges evaluations received in their files, of required CEC or annual judges reports for 2008, and the status and requirements for certification or recertification with clinics for those certifying in 2009. This is very time consuming as we wait to hear back from those without reports, to confirm all Judges status on the Approved List is current.
2. As we are hearing back from Judges of their requirements, and assessing needs, we are also planning clinics for 2009 in both the east and west, making sure we have alternate Instructors each year so participants have the benefit of different instructors for their Beginning and Advanced clinics.
3. We currently have three clinics planned, two for Llama Fleece Judges one in Kentucky March 6,7,8, 2009, and in Nevada, June 19, 20, 21, 2009, and a Llama Halter Clinic in Oregon, May 8, 9, 10, 2009. We are planning a Llama Halter Clinic in the Mid-west as well but details are not available yet. We will be planning one Alpaca Halter Judges Clinic in 2009 as well. We will be seeking BOD approval for all clinics in January as soon as we have final details confirmed and Instructors designated.
4. We are reviewing all Alpaca Judges files, and determining Judges required for major alpaca shows for 2009. We were fortunate to have Shannon McConnell, a former experienced ALSA alpaca halter judge recertify at a clinic, as an ALSA Senior Halter Alpaca Judge. With the demand once more for Senior Alpaca

Judges, and with ever increasing Alpaca halter show numbers, we have a necessity for former Senior ALSA Alpaca Judges to attend Alpaca clinics to update and recertify as needed. We will be making formal a request, with further dates and Judges names to the BOD for approval in January.

5. The Education Committee is currently working on the Llama Halter clinic manual, however, Instructors have been using PowerPoint presentations which has been very successful in Llama and Alpaca Halter, and Llama and Alpaca fleece clinics. Portions within each PowerPoint can be printed for Handouts for participants. They are easily adaptable for additional focus where required, recently in Driving and Youth Judging, and keeping current with Handbook changes.

6. Several Instructors used the PowerPoint in 2007 and 2008. With more clinics being offered now, additional Instructors will be using it in 2009. A list of all current Instructors will be submitted to the BOD when this is complete.

6. As our Judges update files on current status, with Annual or CEC reports, we will soon be supplying the list to Norris and the Grand National show committee for Judge selection in 2009.

9. Llama Fleece Committee: (*liaison: Julie*)

Chair: Cindy Ruckman

I am pleased to inform you of the ALSA Llama Fiber Committee's current discussion points:

New Business

1. The Llama Fiber Committee respectfully accepts the resignation of June Black. June has been a long standing member of our committee. We appreciate her hard work and dedication.
2. In an effort to create a consistent and effective criteria for creating and regulating the classes at an ALSA Llama Fleece Show, our committee believes that it would be helpful to have a clearly stated goal for ALSA llama fleece shows. With the permission of the BOD, we would like our goal to be: *To help members evaluate their animals' fleece while promoting llama fiber as a marketable end product.* With this goal we will hope to better communicate our reasoning and decision making process as it relates to classes and judging criteria at Llama Fleece Shows.
3. Regarding the 2009 GN Fleece Show, we recommend the following:
 - a. The Llama Fiber Committee will continue to coordinate the GN Llama Fleece Show as through a sub-committee, the GN Llama Fleece Show Committee;
 - b. Continue with no pre-qualification for shorn fleece;
 - c. Ages for all classes should be broken down according to the 15th Edition Handbook;
 - d. The addition of Llama Walking Fleece Classes as a part of the show. These classes will have the following criteria:
 - i. No pre-qualification for juveniles (5-12 mo);
 - ii. Animals over 12mo must pre-qualify as follows: Grand Champion, Reserve Champion, or a placing of 1-3rd, 4th place in classes of at least 15, 5th place in classes of 25 or more entries at any ALSA Certified Llama Fleece Show.
 - e. The Llama Fiber Committee and the GN Llama Fleece Show Committee is willing to add the approved Alpaca Fleece Classes to our list of responsibilities with the following criteria met
 - i. An "alpaca representative" will work with the committee to ensure that the proper classes and protocol are followed;
 - ii. An "alpaca representative" will be at the GN to work in an effort to ensure that everything runs according to the ALSA Handbook;
 - iii. The Alpaca Committee will work with the Llama Fiber Committee to promote the GN Fleece Show and to secure show sponsors;
 - iv. The show would then become the "Grand National Fleece Show" and the committee would be the "Grand National Fleece Show Committee".
 - f. With the permission of the BOD, we would like to consider purchasing our GN Fleece Show ribbons from a different supplier in 2009. There is a long-time ALSA member in Ohio who has a trophy shop. For a similar ribbon, her initial estimate is 25-30% less than the cost of this year's ribbons. With the addition of classes and a tightening economy, we would like to pursue a change in ribbon vendors.

- g. If the layout of the 2009 Grand Nationals is going to be the same as 2008, we respectfully request the same location as we had this year. It worked very well for everyone involved.
- h. With the addition of Walking Fleece and the Alpaca Classes, the GN Fleece Show will require one additional judge (for Walking Fleece) and a minimum of 3 additional volunteers. We are always appreciative of our volunteers and are looking forward to adding some new people to our team.
- i. Regarding 2009 Grand Nationals, we recommend the addition of a "Versatility Grand Champion" Award. The GN Fleece Clerk will report the final placings to the GN Show Clerk for the fleece portion of the point tabulation for this award. *(this item will be referred to the GN Committee)*

Old Business

- 1. Along with the Judges Committee, we continue to finalize plans for two Llama Fleece Judges Clinics in 2009;
- 2. We continue to work with Board Member and Web-Master Marilyn Nenni to keep the Llama Fiber related forms up to date and easily accessible for the membership. Thank you Marilyn for your patience and diligence as you work to create the ALSA website.

We all wish each you a very merry Christmas and we look forward to working along side of you in 2009.

10. Membership Committee: *(liaison: Marilyn)*

Chair: Pam Jensen

Nothing to Report

11. Nomination Committee: *(liaison: Bob)*

Chair: Carolyn Myers

Nothing to Report

12. Performance Committee *(liaison: Marilyn)*

Chair: Niki Kuklenski

The ALSA Performance Committee has added two new members Bob Woodbridge, Washington bob@wooldridge.com and Brian Patterson, WI tvffarm@dishup.us

George Clements has resigned and this committee would like to thank him for all his support and hard work on this committee in the past. We appreciate his contributions and experience.

The committee is actively working on a proposal for novice performance titles and/or points. Master level classes are also being discussed. Because of the complicated nature of this addition, we are trying to think through every angle and consider any and all implications prior to just submitting a proposal. The committee is open to input and suggestions from members. We hope to have a finished product in the next two months.

The issue of including Novice and Masters classes as repeatedly requested by members had already been approved in November. Since the Performance Committee has been unable to complete the details, the BOD review whether to move forward with some previous considerations, which had no objections raised, from the Performance Committee. Details must be completed in order to put into place for 2009 shows and to include in the new database workup. Further input from this committee is requested. Julie made a motion to move forward with the informal proposal from the Performance Committee. Bob seconded. Motion carried with a unanimous vote.

13. Policy & Planning Committee: *(liaison: Mary Alice)*

Chair: Lora Crawford (2 attachments – ALSA Standing Rules & ALSA Bylaws)

Dear Committee Chairs,

My sincere apologies. Please disregard the email sent 11-21-08. I have saved too many change documents regarding ALSA Bylaws and Standing rules, so I have attached the most current. The changes are in red.

Please get back to me by December 15, 2008 if you have any suggested changes.
I have heard back from:
Barb Harris - not changes
Wally baker - who discovered my errors

14. Promotion Committee: (*liaison: Board – Bob?*)

Chair:

Nothing to Report

15. Protest Committee: (*liaison: Mary Beth*)

Chair: Ken Austin

The Chair submitted committee members for approval. The Protest Committee will consist of: Lavona Fercho, Margaret Henry, Lora Crawford, Pam Jensen, Celia Taylor, and Hal Koenig.

16. Publications Committee: (*liaison: Mary Beth*)

Chair: Gayle Woodsum

I plan to take time this weekend to sketch out a timeline, start assembling the committee, and to draft an email blast for Marilyn.

I will also be making a list of potential start-up advertisers, so if you could have the board be thinking about their own advertising possibilities as well as to have them send me any names at all they can think of for people who might be interested in advertising.

It would probably behoove us to offer a special deal for anyone placing ads in the early come-back issues.

You can also ask the board to send me any thoughts they have at all for things they would like to see (or not see) in the new Showing, for names of people they think might be interested in being on the committee or in writing articles. Also, anyone on the board who might be willing to jot down a few paragraphs that I could fashion into news pieces or articles would also be great. People don't have to write finished pieces - I can do that through the editing process. And finally, photos can start coming my way.

17. Regional Committee: (*liaison: Julie*)

Chair: Glen Pfefferkorn

Attached is the November Report and an updated summary of the 2008 Regional shows. I think all is included in the financial report except the cost to replace the stolen sign at Great Lakes and the clerk, obstacle and program printing costs for Central. The supers assured me yesterday they would get those costs pulled together soon.

With this I think my work is done. I will send all the records I have to my replacement as soon as I'm directed where to mail them.

Thanks to the Regional Chair and Committee members, the regions show losses were less than expected during this year of high gas prices and stressed economy.

18. Show Management Committee: (*liaison: Mary Alice*)

Chair: Bill Schultz

This report was tabled from the November meeting.

Proposal for Rule Change:

In an effort to provide a more stable and predictable show format for show superintendent's, exhibitors and performance course designers, the SMC is proposing the following change to the handbook and ALSA website:

The SMC proposes the following:

All ALSA Board approved rules and amendments made between January 1 and Sept 30th will go into effect on the first of January of the following year.

The SMC proposes that all rules changes or amendments be made and approved by the ALSA Board from January 1 through Sept 30th. The SMC proposes that all changes made during that time would be submitted to the handbook committee for inclusion into the handbook for the following year. This would allow the handbook committee from Oct. 1 thru Dec. 31 to make the changes and publish the handbook for the following year.

This proposal would insure better compliance by all show personal and ALSA exhibitors, ALSA members would be clear on what rules they are to follow and it will serve to keep them from being confused or from missing a change that may have taken place in the middle of the show season.

The SMC believes the appropriate place for the proposed statement based on the current hand book would be following the published statement on page 22, Section A, item 9.

Proposal: Regional Award Program

In an effort to enhance the current show format of the ALSA show program, we the Show Management Committee would like to propose a Regional Award Program - a Regional Top Ten award program. This program will recognize the top ten show llamas and their owners and the top ten youth in each region. Since many ALSA members enjoy their Regional Shows and are looking for ways to encourage participation, our belief is that his program will provide ALSA members with much needed recognition on the Regional level and will benefit Regional Show attendance. Also having it be an annual award with the equal opportunities for achievement, many members will be encouraged to compete at additional shows bringing more enthusiasm, attendance, and monies to local shows.

Here is our proposal for the Regional Award Program:

1. The basis for this program will be the current ALSA point system.
2. The points for this program will accumulate with current ALSA standards, but will break out llamas and youth per their respective region.
3. Awards will be given to the animal or youth with the top ten points, in the categories listed below, in each Region.
4. The program will include all ALSA shows during a 12 month time period – starting on Sept. 1 and ending on Aug. 31 of the following year. By using this time period, this will enable the Office time to tally all awards in time to award them at the annual Regional Shows.
5. Like all other ALSA awards, only animals with ALSA Show Numbers will be eligible to participate in the Regional Award Program.
6. We hope to be able to provide the accumulated points on the ALSA website and update monthly as data is reported to the site. This will enable members to see ongoing placements within their region and encourage participation.
7. If there are ties within the list, more than one (eg.) 3rd place may be awarded.
8. Proper Certificates of Achievement will be awarded to each animal or youth achieving enough points to be on the Top Ten Listing. The awards will be presented at the Regional Shows. Further acknowledgement and recognition will be given through the ALSA website and the Showring. (it would be nice if in the future the 1st place could be awarded something more substantial).
9. Awards will be given in the following categories:

Top Ten Regional Suri Female
 Top Ten Regional Suri Male
 Top Ten Light Wool Female
 Top Ten Light Wool Male
 Top Ten Medium Wool Female
 Top Ten Medium Wool Male
 Top Ten Heavy Wool Female
 Top Ten Heavy Wool Male
 Top Ten Produce of Dam
 Top Ten Get of Sire

Top Ten Novice Performance (total points of obstacle, pr, & pack)
 Top Ten Advanced Performance
 Top Ten Masters Performance
 Top Ten Driving Animals (total points of pleasure driving & obstacle driving)
 Top Ten Beginner Youth Performance (total points of obstacle, pr, & pack)
 Top Ten Intermediate Youth Performance
 Top Ten Senior Youth Performance
 Top Ten Beginner Youth Showmanship
 Top Ten Intermediate Youth Showmanship
 Top Ten Senior Youth Showmanship
 Top Ten Adult Showmanship
 Top Ten Beginner Youth Judging
 Top Ten Intermediate Youth Judging
 Top Ten Senior Youth Judging

10. This Award Program is being offered to give ALSA members more for their membership. Our committee believes we need to approach this project as an *Extra Perk* to members and hopefully, down the road, build and improve the program.

Benefits: This annual High Point Regional Award would make more use of ALSA points, encourage competitive members to attend more shows, build attendance numbers and income at local shows, give additional recognition to animals and owners, bring in attendance at Regionals, and give everyone an equal chance to make the Top Ten List since we're going by points and not just a first place or Grand or Reserve Champion place. A good animal consistently in 3rd or 4th place could easily gain recognition with this award. This would also benefit those farms and youth who for whatever reason, time off work, money, or travel distance, will most likely never feel they can attend a National Show. This award will give added importance to our Regional Shows, hopefully bring in more attendance and income, and make our Regional Shows more fun.

Discussion from the BOD resulted in approval of the Regional Top Ten Awards for Youth Classes only at this time. This had also been proposed and approved by the Youth Committee. If membership input shows a desire for Regional Top Ten Awards for all classes, this issue can be revisited.

19. Website Committee: (*liaison: Marilyn*)

Chair: Mike Hoopengardner

I have been recruiting committee members and will have a committee ready for approval by the January BOD meeting.

The website can and should be the source for everything ALSA related. From the new llama/alpaca owner to the experienced veteran, there needs to be something for everyone. The following are things that this committee would like to implement.

1. Marketplace

The marketplace can include a farm locator, animals for sale, fleece and crafts, and equipment/services just to name a few. This addition to the website should bring additional income to ALSA. We are currently charging 20.00 for a website listing that is nearly impossible to access. By creating the marketplace this will provide value for this charge. We have attached a basic plan for BOD approval – we would like to launch this early in 2009.

2. Education

This area can give articles on showing basics, links for healthcare, the ALSA Handbook as well as schedules for clinics and seminars. This would be a great help to new llama and alpaca owners.

3. Fleece

This area will give more importance to Fleece shows and information.

Proposed Committee Goals 2009

1. Review every page on the website
2. Make recommendations to the webmaster for editing of these pages
3. Assist the webmaster in the creation of a website that is easy to use with current and useful information

With the addition of the ALSA Database, it is important that the website meets the need of the members as well as meeting the purpose of ALSA to promote Llamas and Alpacas.

Proposal: ALSA Marketplace

We would like approval to add an ALSA Marketplace to the ALSA website. Since the ALSA website is one of the most visited sites in the llama community with approximately 3,500 successful requests each day, a Marketplace to offer sales and services will be an excellent offering to ALSA members.

Categories available to post to will be: (additions may be added later as needed)

ALSA Champions – Halter & Performance	Stud Services
ALSA ROMs – Halter & Performance	Llamas Wanted
Male Llamas	Services Offered (transport, shearing, etc)
Female Llamas	Supplies, Equipment, & Gifts
Male Alpacas	The Classifieds
Female Alpacas	Breeder's Directory
Non-Breeders	ALSA Brochures, Booklets, & Videos

Breeder's Directory:

Will be offered at the current price of \$20.00 per year. In addition to listings being available in the new database, listings will also be in the ALSA Marketplace arranged by state. Listing will include name, address, phone, email, and website URL. Breeder may send a few lines of text to be included as well as a small picture sized to the following specifications. (?? x ?? pixels at 72 dpi*)

Sales Listings:

Ads may be posted in the above categories (with the exception of Supplies, Equipment, & Gifts) for \$10.00 a year. Vendors may post in the Supplies, Equipment, & Gifts category for \$20.00 a year. The Website Committee will help the webmaster monitor the length of times on the ads. As an additional Bonus to those who have achieved an ALSA Champion or ALSA ROM award, those ads will also be placed in those special award categories at no additional charge. Sales listings will contain a photo (?? x ?? at 72 dpi*), farm, animal, and contact information, and a link to a larger photo.

Classified Ads:

Short classified ads consisting only of text may be posted for only \$5.00 a year.

Rotating Banner Ad:

A rotating banner ad is available on the front page of the ALSA Marketplace for \$50.00 per year. These ads will appear at random and constantly rotate and have an active link to the farm's website. Ads must be ?? x ?? pixels at 72 dpi*. If you need help in creating your banner, there is no charge.

Small Banner Ads:

Small banner ads are available on the front page of the ALSA Marketplace for only \$10.00 for a period of 3 months. The banner will have a link to the farm's website.

Featured Sales Ads:

Featured sales ads are available on the front page of the ALSA Marketplace for only \$25.00 for 6 months. This ad will consist of a photo, farm listing, owner, and link to more information. Ad specifications are ?? x ?? at 72 dpi.*

*Actual specific sizes will be defined when the page is being developed.

We project that this very affordable ALSA Marketplace will bring additional revenue to ALSA as well as giving members more benefits for their ALSA membership.

We plan to start work on the development of this area of the website as soon as approval is given. As soon as we have something up on the website, we plan to begin a promotional campaign to notify the membership of the new benefits offered to them.

Kay made a motion to approve the website Marketplace as proposed by the Website Committee. Cathie seconded. Motion carried by a unanimous vote.

20. Youth Committee: (*liaison: Julie*)

Chair: Barb Harris

Previously the Youth Committee had been asked to look over a proposal for an ALSA Youth Association. The committee liked the idea but as it was presented to us the Youth Association would have its own governing board made up of youth members. At this time our only hesitation on proceeding with creating an ALSA Youth Association is it having its governing board made up solely of youth members. Instead we would like to offer an alternative during the initial start up and fledgling time and that would be that the Youth Association's board would be a sub-committee of the Youth Committee. Their president would be a representative on the Youth Committee with a voice and vote. They would be able to present their ideas and proposal to the Youth Committee who would then be able to provide input and discussion before passing it on to the ALSA BOD. Once the Youth Association has had sufficient time to demonstrate their ability to govern themselves they could then be made autonomous. It would be suggested that they would possibly spun off as a sub-association with a board liaison to whom their president would report to.

Further action on the proposed National Youth Association, sponsored by ALSA, is postponed until requested feedback (requested in Sept., 2008) is received from Policy & Planning Committee.

MEMBER'S LETTERS TO THE BOD:

1. Letter from Kathy Peterson, CLR Registrar, regarding use of CLR Registry.
President will respond.
2. Letter from Member regarding change of award certificate design.
President will respond.
3. Letter from Member regarding ILR petition to start new show association circulating at a recent show.
Reviewed and discussed.

MEETING ADJOURNED: **Motion:** Kay made a motion to adjourn the meeting. Cathie seconded. Motion carried by a unanimous vote.

Time: 2:39 a.m. EST

MINUTES APPROVED: **December 23, 2008**

Marilyn Nenni, Secretary

Attachment #1 2008 Grand National Premiums

Old Business #2. GRAND NATIONAL PAYOUTS, from Wayne

2008 Grand National Premiums					
Class	1st (100)	2nd (75)	3rd (50)	4th (25)	Class Name
1	100	50	25		Pleasure Driving
2	100	50			Special Needs Showmanship
3	100	50			Special Needs Obstacle
4	100	50	25		Obstacle Driving
5	100	50	25		Adult Showmanship
6	100	50	25		Intermediate Youth Showmanship
7	100	50	25		Junior Youth Showmanship
8	100	50	25		Senior Youth Showmanship
9	100	50	25		Junior Youth Judging
10	100	50	25		Intermediate Youth Judging
11	100	50	25		Senior Youth Judging
12	100	50	25		Suri Juvenile Female
13	100	50	25		Suri Yearling Female
14	100	50	25		Suri Two Year Old Female
15	100	50			Suri Adult Female
16	100				Grand Champion Suri Female
17		50			Reserve Grand Champion Suri Female
18	100	50	25		Suri Juvenile Male
19	100	50	25		Suri Yearling Male
20	100	50	25		Suri 2 Year Old Male
21	100	50	25		Suri Adult Male
22	100				Grand Champion Suri Male
23		50			Reserve Grand Champion Suri Male
24	100	50	25		Yearling Non Breeder
25	100	50	25		2 Year Old Non Breeder
26	100	50	25		Adult Non Breeder
27	100				Grand Champion Non Breeder
28		50			Reserve Grand Champion Non Breeder
29	100	50			LW Juvenile Female
30	100	50	25		LW Yearling Female
31	100	50	25		LW 2 Year Old Female
32	100	50	25		LW Adult Female
33	100				Grand Champion LW Female
34		50			Reserve Champion LW Female
35	100				LW Juvenile Male
36	100	50	25		LW Yearling Male
37	100				LW 2 Year Old Male
38	100	50	25		LW Adult Male
39	100				Grand Champion LW Male
40		50			Reserve Champion LW Male
41	100	50	25		MW Juvenile Female
42	100	50	25		MW Yearling Female
43	100	50	25		MW 2 Year Old Female
44	100	50	25		MW Adult Female
45	100				Grand Champion MW Female
46		50			Reserve Grand Champion MW Female
47	100	50	25		MW Juvenile Male
48	100	50	25		MW Yearling Male

49	100	50	25	MW 2 Year Old Male
50	100	50	25	MW Adult Male
51	100			Grand Champion MW Male
52		50		Reserve Champion MW Male
53	100	50	25	Advanced Llama Obstacle
54	100	50	25	Advanced Alpaca Obstacle
55	100	50	25	Senior Youth Obstacle
56	100	50	25	Youth Alpaca Obstacle
57	100	50	25	Intermediate Youth Obstacle
58	100	50	25	Junior Youth Obstacle
59	100	50	25	Advanced Llama Pack
60	100	50	25	Advanced Alpaca Pack
61	100	50	25	Senior Youth Obstacle
62	100	50	25	Youth Alpaca Pack
63	100	50	25	Intermediate Youth Pack
64	100	50	25	Junior Youth Pack
65	100	50	25	HW Juvenile Female
66	100	50	25	HW Yearling Female
67	100	50	25	HW 2 Year Old Female
68	100	50	25	HW Adult Female
69	100			Grand Champion HW Female
70		50		Reserve Grand Champion HW Female
71	100	50	25	HW Juvenile Male
72	100	50	25	HW Yearling Male
73	100	50	25	HW 2 Year Old Male
74	100	50	25	HW Adult Male
75	100			Grand Champion HW Male
76		50		Reserve Grand Champion HW Male
77	100	50	25	Produce of Dam
78	100	50	25	Get of Sire
79	100	50	25	Senior Youth Public Relations
80	100	50	25	Youth Alpaca Public Relations
81	100	50	25	Intermediate Youth Public Relations
82	100	50	25	Junior Youth Public Relations
83	100	50	25	Advanced Llama Public Relations
84	100	50	25	Advanced Alpaca Public Relations
85	100			Senior Performance Champion
86		50		Senior Reserve Performance Champion
87	100			Youth Alpaca Performance Champion
88		50		Youth Alpaca Reserve Performance Champion
89	100			Intermediate Performance Champion
90		50		Intermediate Reserve Performance Champion
91	100			Junior Performance Champion
92		50		Junior Reserve Performance Champion
93	100			Performance Champion
94		50		Reserve Performance Champion
95	100			Alpaca Performance Champion
96		50		Alpaca Reserve Performance Champion
	8100	3950	1500	13550

Attachment #2 Letter from Attorney:

Robert L. Smith
Attorney At Law
P. O. Box 2452
Henderson, TX 75653-2452

Date: October 1, 2008

To: Mary Beth McCormick, President
Alpaca and Llama Association
607 California Ave.
Pittsburg, PA 15202

From: Robert L. Smith
Attorney At Law
Post Office Box 2452
Henderson, TX 75653-2452

Subject: Mandatory Requirement of ILR and CLAA (Canadian Registry) Certificates

My firm represents Malinda Norman, a member in good standing of the Alpaca and Llama Show Association (herein referred to as ALSA) and other ALSA and non-ALSA members (herein referred to as clients), who object to ALSA's exclusionary and discriminatory requirement that certain llamas must be registered with the International Llama Association (herein referred to as the ILR) before they are allowed participation in ALSA sanctioned shows.

Please reference Ms. Norman's letter, dated August 11, 2008, to the ALSA Board of Directors (herein referred to as the BOD), requesting clarification of the need for and the legitimacy of the requirement that certain llamas be registered with the ILR as a prerequisite for participation in certain llama classes of ALSA sanctioned shows and your subsequent response dated September 22, 2008.

My clients take exception to your reference of "other livestock show organizations" and view it as irrelevant to our primary question of why ALSA requires certain llamas be registered with the ILR before these llamas are allowed to participate in certain llama classes at ALSA sanctioned shows. My clients are not interested in what other livestock organizations do. My clients are only interested in what llama show organizations, and in particular ALSA, do. As a matter of record, there are existing llama show organizations that do not require a registration from the ILR or any other registry to participate in all aspects of their shows.

In your response you attempt to justify your answer to my client's question by stating that a certificate of registration is required to facilitate proper classification with regard to age; however, you then admit the system ALSA uses is flawed and imperfect. You admit that some owners lie about the date of birth shown on the ILR registration and that the ILR cannot prove the dates of birth on the certificates of registration they issue are correct. Furthermore, you state ALSA will continue to enforce the exclusionary and discriminatory requirement that certain llamas must be registered with the ILR, although you know and say you know that it is common knowledge within the llama industry that ILR certificates of registration are inaccurate.

Ms. McCormick, it is not my clients' desire to ask for court intervention in this matter; however, my clients will not sit idly by while this exclusionary and discriminatory requirement continues to prevent ALSA members in good standing and non-ALSA members from enjoying all the benefits ALSA has to offer. My clients highly recommend that the BOD immediately remove this exclusionary and discriminatory requirement.

Yours truly,

Robert L. Smith

cc: ALSA Board of Directors: Julie Heggie, Cathie Kindler, Bob LaMorte, Marilyn Nenni, MaryAlice Pilbin, Kay Sharpnack

Attachment #3: Letter from CLR Registrar

Certified Llama Registry (CLR)

P. O. Box 360717
Birmingham, AL 35236

December 2, 2008

ALSA Board of Directors
Alpaca and Llama Show Association
607 California Avenue
Pittsburg, PA 15202

Dear ALSA Board of Directors:

Please accept this letter as a formal request by the Certified Llama Registry (CLR) to be included as one of the llama registries ALSA recognizes for participation in ALSA-sanctioned shows. The CLR was created in 2005 and currently registers llamas in the United States.

Since the introduction of llamas into the United States and before the existence of the CLR, verified registrations of llama pedigree were not required. Therefore, purity of llamas within the United States was and is to this day impossible to prove. With a history of over 20 years of llama registrations, the United States still does not have a basis from which to determine llama purity.

The CLR recognized the need for accuracy of pedigrees within the llama registration process and has from its inception required matching DNA that ties back to the parents of every llama it registers. Although this process verifies pedigree, the CLR does not declare purity. It is the CLR's belief that declaration of purity has to come from CLR's sub-registries, but only after a verifiable starting point has been determined. Sub-registries can then apply their unique requirements specific to that sub-registry's determination of what they may or may not consider pure within their sub-registry. The CLR's function in this process is to maintain an accurate database (hub on a wheel) that verifies pedigrees from which sub-registries (spokes of the wheel) have a verifiable starting point.

The CLR maintains only one sub-registry at this time, which is for Suri llamas. Other examples of sub-registries could be Mini, Ccara, Appaloosa and various others, depending upon what criteria sub-registries may choose to use. In each case, a sub-registry would have an established breed standard, as does the CLR Suri sub-registry.

All llamas enter the CLR registration process through the Primary category, which is considered the hub of the database. The sub-registries will draw their DNA verified and microchip identified seed stock from the CLR's Primary category. All offspring within a particular sub-registry must first be registered in the CLR's Primary category. This requirement assures accuracy of records of any sub-registry going forward.

The CLR is the only llama registry in the United States that requires DNA proof of parentage and microchip identification for every llama it registers. The CLR is the only registry in the United States which strongly recommends veterinarian certification of date of birth and provides an indicator on its certificate of registration for that purpose.

The CLR recognizes the need for verification and understands that this verification costs more than what some have been accustomed to paying. The CLR also recognizes that all llamas may not need the extensive CLI verification and understands that clients tend to register with the CLR those llamas they believe will contribute most positively to their breeding and marketing programs.

The CLR would consider it a privilege to be accepted by ALSA as one of the registries it recognizes. For this privilege, the CLR would be open to discussion on various topics such as CLR participation with other sponsors of ALSA events. Although the CLR does not carry the bank account other registries do, we would work with ALSA to create and maintain a long-term mutually beneficial relationship.

Thank you for your consideration.

Yours truly,
Kathy Peterson, CLR Registrar
ContactCLR@aol.com
205-369-3111

12-8-08

The catalyst for the current situation is threefold: the desire of the ILR to increase revenue sources by merger with ALSA, managing ALSA or competing with ALSA through development of a show module; the desire of a few breeders to have a show association that they can control; and the request by CLR for acceptance as a handbook listed registry with a revenue share back to ALSA, (something the other registries should have been providing all along).

Historically ALSA has accepted animals from two registries – the ILR (predominantly in USA) and the CLRC (predominantly in Canada). There is a third registry (CLR) that has operated for several years and meets more rigorous standards (DNA, phenotypic screening and microchip) than the above mentioned registries. The CLR registry has requested acceptance from ALSA.

There are four actions that the Board can consider:

1. Do nothing – continue to accept llamas only from ILR and CLRC
2. Start its own registry and only accept animals that are members of that registry ,
3. Drop registry requirements entirely and accept all “llamas”, or
4. Add the new registry to the list.

The outcome of the first action most likely will result in legal action, an unnecessary expense and distraction.

The second action requires significant cost and effort, but is the direction seen in other livestock and companion animal industries.

The third action removes all controls (that artificially exist as ILR does not require DNA or Microchip) and phenotype will be the only tool to use to prove that the animal is a llama of a specific age, as required in the ALSA handbook. This decision probably is the least desirable. It requires adoption of a llama phenotypic breed standard, and oversight by show management.

The fourth action, adding the CLR as a registry, removes the situation of discrimination and has further positive ramifications, if simultaneously the CLI show division is folded into ALSA.

1. ALSA eliminates a perceived competitor
2. ALSA gains income from the transaction

Placing decisions in the show ring and economic considerations will sort out which llamas attend shows. Those that never place will not be able to justify the expense of attending shows. This has already happened with ILR registered, “sub-standard” llamas.

We can't prove the purity or historical lineage of any llama in the US. At some point all ancestors were imported from South America. There, any proven breeding records evaporate. There are none. If we start with an animal that has unknown genetics and track its offspring from importation forward, bloodlines that meet the desired breed standard, successfully reproduce themselves, and are prepotent will survive. Those that do not, eventually fail.

There is a myth that CLR promotes crossbreeds. That myth was started by SLA, now defunct, and simply is NOT REALITY! CLR was never about creating cross breeds. CLR is about defining a breed standard for the llama, establishing permanent identification – microchip, and requiring DNA testing in every instance to confirm parentage in the registration of llamas. It is about giving value and legitimacy to the registration paper for each llama. It differs significantly from the ILR, which does not require DNA or microchip and uses only the phenotype determined import/screening to register animals as llamas.

If we are worried about crossbreeds, there is little we can do about them. They have been imported for years from South America. The ILR is full of them, as they passed screening, but then have produced little Huacaya offspring. Some added genetically to the llama gene pool, some did not. We know that the llama is a hybridized animal. We actually have breeds of llamas, but have only just started to recognize breeds in this country. (They are recognized in South America.) Ultimately, as mentioned above, the show ring sorts out the hybridized animals that do not add to the gene pool.

In addition CLR recognized the llama as a fiber producing animal, apart from a companion animal. Its show format, CLI, differs from ALSA by combining a fiber component into the judging of breeds of llamas that, through selective breeding, have developed usable fleeces. The CLI/CLR goes further to define a breed standard for the identified breeds, for use in judging and breeding decisions. The creation of a standard has enabled breeders to measure their success in achieving the phenotype desirable for each breed. Because CLR only registers animals that phenotypically meet the criteria of the llama breed standard, uses DNA in every instance to confirm parentage, identifies animals accurately through required Microchip, the CLR is the only llama registry in North America that will eventually achieve "purity" of the breed.

Kathy Peterson

Attachment #4: Grand National Llama Fleece Show Financial Report

2008 ALSA Grand National Llama Fleece Show Income & Expense Report Lee Ann King, Superintendent

2008 Income

Sponsor Contributions	\$ 2,200.00
Entry Fees	2,020.00
Return Shipping Fees	<u>135.00</u>
TOTAL INCOME	\$ 4,355.00

2008 Expenses

Ribbons – original order	\$ 283.83
Ribbons – additional 10 ordered	158.99
Judge Fee, flat rate	800.00
14 skirted tables \$15 each	210.00
Pipe & Drape 60' @ \$1.50 a foot	90.00
Show Program Publishing – 8 pages	327.32
Premiums (paid with sponsor contributions)	2,045.00
General Show Expenses, copies, card stock, postage, etc. (used remainder of sponsor contributions)	155.00
UPS and USPS return fleece shipping	<u>135.00</u>
TOTAL EXPENSES	\$ 4,205.14

BALANCE = \$149.86

Emergency Meeting of ALSA

BOD Meeting Minutes: November 20, 2008

The emergency ALSA BOD meeting was called to order by President, Mary Beth McCormick, at 8:05 p.m. EST.

ROLL CALL:

Members present:

Mary Beth McCormick – President
Kay Sharpnack – Vice President
Marilyn Nenni – Secretary
Cathie Kindler – Treasurer

Mary Alice Pilbin – Board Member
Julie Heggie – Board Member
Bob LaMorte – Board Member
Cheryl Ryberg – Office Manager

PROCEEDINGS:

Next Board Meeting: Tuesday, December 9, 2008 at 8:00 p.m. EST

Approval Of Minutes: November 12, 2008

Julie made a motion to approve the minutes.
MaryAlice seconded.
Motion carried by a majority vote.

Kay made a motion to enter Executive session at 8:15. Marilyn seconded.
Julie made a motion to exit Executive session at 8:25. Kay seconded.

BUSINESS:

1. November Show Management Report – Tabled from Nov. 12 meeting

11-9-08

Proposal for Rule Change:

In an effort to provide a more stable and predictable show format for show superintendent's, exhibitors and performance course designers, the SMC is proposing the following change to the handbook and ALSA website:

The SMC proposes the following:

All ALSA Board approved rules and amendments made between January 1 and Sept 30th will go into effect on the first of January of the following year.

The SMC proposes that all rules changes or amendments be made and approved by the ALSA Board from January 1 through Sept 30th. The SMC proposes that all changes made during that time would be submitted to the handbook committee for inclusion into the handbook for the following year. This would allow the handbook committee from Oct. 1 thru Dec. 31 to make the changes and publish the handbook for the following year.

This proposal would insure better compliance by all show personal and ALSA exhibitors, ALSA members would be clear on what rules they are to follow and it will serve to keep them from being confused or from missing a change that may have taken place in the middle of the show season.

The SMC believes the appropriate place for the proposed statement based on the current hand book would be following the published statement on page 22, Section A, item 9.

Discussion: *The rule above is already in place and is normally followed. However, it is probably not stated in the Handbook. The BOD recommends that it be stated: “All new rules made between January 1 through December 31, will go into effect in January of the following year.” This will be added to the BOD Director’s Book. This issue is being sent to the Policy & Planning Committee for their review and to see if it should be included in the ALSA Handbook.*

Proposal: Regional Award Program

In an effort to enhance the current show format of the ALSA show program, we the Show Management Committee would like to propose a Regional Award Program - a Regional Top Ten award program. This program will recognize the top ten show llamas and their owners and the top ten youth in each region. Since many ALSA members enjoy their Regional Shows and are looking for ways to encourage participation, our belief is that this program will provide ALSA members with much needed recognition on the Regional level and will benefit Regional Show attendance. Also having it be an annual award with the equal opportunities for achievement, many members will be encouraged to compete at additional shows bringing more enthusiasm, attendance, and monies to local shows.

Here is our proposal for the Regional Award Program:

1. The basis for this program will be the current ALSA point system.
2. The points for this program will accumulate with current ALSA standards, but will break out llamas and youth per their respective region.
3. Awards will be given to the animal or youth with the top ten points, in the categories listed below, in each Region.
4. The program will include all ALSA shows during a 12 month time period – starting on Sept. 1 and ending on Aug. 31 of the following year. By using this time period, this will enable the Office time to tally all awards in time to award them at the annual Regional Shows.
5. Like all other ALSA awards, only animals with ALSA Show Numbers will be eligible to participate in the Regional Award Program.
6. We hope to be able to provide the accumulated points on the ALSA website and update monthly as data is reported to the site. This will enable members to see ongoing placements within their region and encourage participation.
7. If there are ties within the list, more than one (eg.) 3rd place may be awarded.
8. Proper Certificates of Achievement will be awarded to each animal or youth achieving enough points to be on the Top Ten Listing. The awards will be presented at the Regional Shows. Further acknowledgement and recognition will be given through the ALSA website and the Showring. (it would be nice if in the future the 1st place could be awarded something more substantial).
9. Awards will be given in the following categories:
 - Top Ten Regional Suri Female
 - Top Ten Regional Suri Male
 - Top Ten Light Wool Female
 - Top Ten Light Wool Male
 - Top Ten Medium Wool Female
 - Top Ten Medium Wool Male
 - Top Ten Heavy Wool Female
 - Top Ten Heavy Wool Male
 - Top Ten Produce of Dam
 - Top Ten Get of Sire
 - Top Ten Novice Performance (total points of obstacle, pr, & pack)
 - Top Ten Advanced Performance
 - Top Ten Masters Performance
 - Top Ten Driving Animals (total points of pleasure driving & obstacle driving)
 - Top Ten Beginner Youth Performance (total points of obstacle, pr, & pack)
 - Top Ten Intermediate Youth Performance
 - Top Ten Senior Youth Performance
 - Top Ten Beginner Youth Showmanship
 - Top Ten Intermediate Youth Showmanship
 - Top Ten Senior Youth Showmanship
 - Top Ten Beginner Youth Judging

Top Ten Intermediate Youth Judging
Top Ten Senior Youth Judging
Top Ten Adult Showmanship

10. This Award Program is being offered to give ALSA members more for their membership. Our committee believes we need to approach this project as an *Extra Perk* to members and hopefully, down the road, build and improve the program.

Benefits: This annual High Point Regional Award would make more use of ALSA points, encourage competitive members to attend more shows, build attendance numbers and income at local shows, give additional recognition to animals and owners, bring in attendance at Regionals, and give everyone an equal chance to make the Top Ten List since we're going by points and not just a first place or Grand or Reserve Champion place. A good animal consistently in 3rd or 4th place could easily gain recognition with this award. This would also benefit those farms and youth who for whatever reason, time off work, money, or travel distance, will most likely never feel they can attend a National Show. This award will give added importance to our Regional Shows, hopefully bring in more attendance and income, and make our Regional Shows more fun.

Discussion: *The BOD felt that a Regional Awards Program may be beneficial to our membership. This issue is being sent to the Regional Committee Chair for their review and input.*

2. Showring Magazine

A proposal has been submitted to the BOD from Gayle Woodsum who has volunteered to oversee the publication of Showring with an in-house publisher.

For Consideration:

Returning *Showring* magazine to in-house production.

Proposal drafted by Gayle M. Woodsum; printing estimates from Lincoln Printing, Laramie, Wyoming

Initial proposal:

Copy and production staff: by volunteer committee

Publishing/design/editor-in-chief: volunteer committee chair with one ½ page color ad per issue

gratis

In-House Publishing Proposal

One potential version for Showring from professional printing estimate (printer local to volunteer publisher). Recommended bimonthly publication as opposed to quarterly. Quality and size can change to adjust price if desired.

Quality: full color, 16 numbered pages, 80# gloss, plus covers (4 pages) on gloss cover stock

2000 copies/copy

Cost for printing: \$2771.25 Bulk sort and mailing can be done here @ 7 cents or less/copy (\$140/2000)

Sample color ads (single issue):

inside covers: \$450

back cover: \$400

full page inside: \$275

half page: \$190

business card: \$50

Sample black and white ads:

full page inside: \$190

half page: \$150

business card: \$25

To pay for this proposal through ad sales alone would need to look something like this:

Two inside covers and back cover: \$1300.

2 Full page color ads: 550.

2 Full page b/w ads: 380.

4 Half page b/w ads: 600.

TOTAL REVENUE \$2830.

Discussion: *Advertising prices were reviewed for a bi-monthly publication for ALSA. Marilyn made a motion to accept the new Showring proposal as submitted by Gayle. Conditional to receiving recommendations from the ALSA Treasurer and the Finance &*

Budget Committee, work on Showring may start immediately. Bob seconded. Motion carried unanimously.

3. Mass Email to Membership and President's Bulletin

Discussion: *The BOD discussed sending another ALSA News bulletin out to the membership and also sending a President's bulletin. Additionally, in order to respond to some circulating concerns and accusations, a document addressing these issues will be posted on the ALSA website. Cathie made a motion that these two bulletins be sent out to the membership and the documents be posted on the ALSA website. Bob seconded. Roll Call vote: Julie, yes; MaryAlice, yes; Kay, no; Cathie, yes; Marilyn, yes; Bob, yes. Motion carried by a majority vote. Preparation will be started for these two communications to the membership.*

4. Motion

Bob made a motion, "Given the economic times that we are all living in at this time, and the need to give our members as much value for their investment in our organization. I move that we suspend, but not prohibit the current requirement for members to register NEW animals with the ILR for a period of one year as a trail period and that ALSA be empowered to issue ALSA Registered Show numbers for new animals with proof of sire and dam. This new show number would be in lieu of the ILR number. This number should be recorded with ALSA as a "R" number as we have now "L" and "NA" numbers. This number would differentiate that the animal is now registered with ALSA and additional paperwork for that animal will no longer be needed. The fee for show and registered numbers would be \$25 to save our members a total of \$15 per animal."

Motion was not seconded or discussed at this time.

5. Concerns of the Lama Community

Discussion: *The ALSA BOD is concerned about the lack of harmony in the lama community regarding issues of the ILR and ALSA. The ALSA BOD thinks it would be advantageous to issue an invitation to the ILR Board of Directors to have a joint conference call or face-to-face meeting at everyone's earliest convenience. Marilyn made a motion to send an invitation to the ILR BOD to invite them to meet with the ALSA BOD on either a conference call or a face-to-face meeting to discuss a commonality of goals. Cathie seconded the motion. Roll call vote: Julie, yes; Kay, yes; Marilyn, yes; MaryAlice, yes; Bob, abstain; Cathie, yes. Motion carried by a majority vote. The ALSA President will send the ILR BOD an invitation to join the ALSA BOD in a meeting.*

November 24, 2008

Mr. Mark Smith, President
International Lama Registry
msfllama@omnicityusa.com

Re: Invitation to the ILR Board of Directors

Dear Mark,

We, the Board of Directors of the ALSA, would like to extend an invitation to the Board of Directors of the ILR to meet in a joint session to discuss common industry goals.

As the success of each of our organizations is of mutual benefit, it is our Board's desire to explore means of strengthening both organizations, and in the process destabilize any intentions there may be to damage either or both. Further, it would be in the best interests of the llama community for both of the primary llama organizations to present a united front in cooperatively forming a vision for the future direction of the industry and to address current llama community financial concerns.

We believe this would best be accomplished through a face-to-face meeting, if such can feasibly be arranged; or by phone conference if the face-to-face option cannot be arranged. In your response, please feel free to present any specific topics you would like to recommend for consideration for the agenda. The ALSA Board will, in the meantime, also be working to put together topics for the agenda.

We look forward to your earliest response,

Respectfully,
Mary Beth McCormick,
ALSA President

Board of Directors:
Kay Sharpnack, Vice President
Marilyn Nenni, Secretary
Cathie Kindler, Treasurer
Julie Heggie Member
Mary Alice Pilbin, Member
Bob LaMorte, Member

MEETING ADJOURNED:

Kay made a motion to adjourn the meeting.
MaryAlice seconded.

Meeting was adjourned at 10:26 p.m. EST

Minutes Approved:

Marilyn Nenni
Secretary

Emergency Meeting of ALSA

BOD Meeting Minutes: December 12, 2008

The ALSA BOD meeting was called to order by Acting President, Marilyn Nenni at 7:01 p.m. EST.

ROLL CALL:

Members present:

Marilyn Nenni – Secretary
Cathie Kindler – Treasurer

Mary Alice Pilbin – Board Member
Julie Heggie – Board Member
Bob LaMorte – Board Member

Next Board Meeting: Tuesday, December 23, 2008 at 8:00 p.m. EST
January 6, 2008 at 8:00 p.m. EST

PROCEEDINGS:

1. The BOD received a letter of resignation on December 10, 2008 from Kay Patterson, the current Vice President of ALSA. The BOD received a letter of resignation on December 10, 2008 from Mary Beth McCormick, the current President of ALSA.
2. The BOD reviewed and discussed the meeting of December 9, 2008. Each member of the BOD expressed their overview of the Dec. 9th decision that was made to accept the CLR as a valid registry for ALSA shows. Marilyn made a motion to reconsider the decision, gather more details concerning the CLR Registry, and present all details to the ALSA membership for input. MaryAlice seconded. Roll call vote: Cathie, no; MaryAlice, yes; Julie, no; Bob, no; Marilyn, yes. Motion did not pass by a majority vote – 2 to 3.
3. Cathie made a motion for Julie Heggie to become President of ALSA. MaryAlice seconded. Motion carried by a unanimous vote.

Julie will contact the members next in line to fill the vacant positions on the BOD. Ken Austin will be contacted to fill the remaining 6 months of Kay Sharpnack's term. Ulin Andrews will be contacted to fill the remaining 2 ½ year term of Mary Beth McCormick.

4. Since the resignation of Mary Beth, Marilyn had continued communications with ILR President, Mark Smith, with regards to the invitation to the ILR for a conference call joint meeting. The date of December 18, 2008 was suggested. Mark responded that the recent cancellation of a face-to-face meeting by members of the ALSA BOD and recent decisions concerning the CLR had now strained the relationship of our two groups. He further stated that they will be willing to meet on a conference call. ALSA President, Julie, will send a letter to the ILR BOD with clarification as to the previous arrangements and cancellation of a face-to-face meeting. The ALSA BOD members had not ever voted to have a face-to-face meeting but thought a conference call was being arranged by the former President. Most BOD members did not approve of money coming from ALSA monies to finance a face-to-face meeting with the ILR Board.
5. Julie will compose a letter to the ALSA membership explaining the decision to accept the

CLR as a valid registry for ALSA shows. ALSA will only accept double LL registered llamas. After getting sufficient replies to all unanswered questions regarding the CLR, the BOD will re-evaluate the decision.

MEETING ADJOURNED: **Motion:** Marilyn made a motion to adjourn the meeting. MaryAlice seconded. Motion carried by a unanimous vote.

Time: 9:30 p.m. EST

MINUTES APPROVED: **December 23, 2008**

Marilyn Nenni, Secretary

Special Meeting of ALSA

BOD Meeting Minutes: December 23, 2008

The ALSA BOD meeting was called to order by President, Julie Heggie at 8:02 p.m. EST.

ROLL CALL:

Members present:

Julie Heggie – President	Ulin Andrews – Board Member
Marilyn Nenni – Secretary	Trish Robuck-Brant – Board Member
Cathie Kindler – Treasurer	Larry Lewellyn – Board Member
MaryAlice Pilbin – Board Member	

Next Board Meeting: January 13, 2008 at 8:00 p.m. EST

PROCEEDINGS:

1. Acceptance of Resignations:
 - a. Marilyn made a motion to accept the resignation of Kay Sharpnack from the BOD on December 10, 2008. Cathie seconded. Motion carried by a unanimous vote.
 - b. MaryAlice made a motion to accept the resignation of Mary Beth McCormick from the BOD on December 10, 2008. Motion carried by a unanimous vote.
2. Email Vote: On December 16, 2008, Marilyn made a motion to remove Bob LaMorte from the ALSA Board of Directors due to continuous unauthorized activity after numerous warnings. MaryAlice seconded. Motion carried by a unanimous vote.
3. BOD Vacancies:
 - a. Ken Austin, next on the list of nominees from the 2008 election, was contacted to fill the position vacated by Kay Sharpnack. Ken refused.
 - b. Ulin Andrews, next on the list of nominees from the 2008 election, was then contacted to fill the position vacated by Kay Sharpnack. Ulin accepted and will fill the remainder of this term which expires July, 2009.
 - c. Trish Robuck-Brandt, next on the list of nominees from the 2008 election, was contacted to fill the position vacated by Mary Beth McCormick. Trish's term will expire in July, 2011.
 - d. Larry Lewellyn, next on the list of nominees from the 2008 election, was contacted to fill the position vacated by Bob LaMorte. Larry's term will expire in July, 2011.
4. Marilyn made a motion for MaryAlice to become Vice President of ALSA. Trish seconded. Motion carried by a majority vote.
5. Survey: Discussion took place with regards to a survey that was sent out to all the membership on December 12, 2006 asking for a yes/no answer to the question *Are you in favor of allowing llamas registered with the CLR to participate in ALSA shows? (this would be in addition to our currently accepted registries, the International Lama Registry, the Alpaca Registry, Inc., and the Canadian Livestock Records Corporation.)* The survey closed December 20, 2008. Results of the survey indicated: 660 (50.5%) emails to the survey were opened, 557 (84.4%) of the opened emails clicked through to the survey, 475 votes were

received, 200 comments were received, 323 (68%) voted NO, 134 (28.2%) voted YES, 18 (3.7%) NO RESPONSE.

MaryAlice made a motion to not accept the CLR Registry as a valid registry for ALSA shows at this time. Marilyn seconded. Roll call vote: Trish, Yes; Ulin, No; Larry, No; Cathie, No; Marilyn, Yes; MaryAlice, Yes. Vote was a tie, 3 to 3. President's vote – Julie, No. Motion was not carried.

Cathie made a motion that, because of the many opinions expressed in the recent survey, this issue should be sent to the membership for a final decision on the ALSA June 2009 ballot. Larry seconded. Roll call vote: Ulin, Yes; Trish, Yes; MaryAlice, Yes; Marilyn, Yes; Larry, Yes; Cathie, Yes. Motion carried by a unanimous vote.

Julie will send a letter to Kathy Peterson, CLR Registrar, to inform her of the BOD's decision to put the final vote to the membership in the 2009 ballot.

6. Proposal of Uniting Associations & Organizations - *Tabled*
7. Advisory Group – *Tabled*
8. Weekly statements from BOD to the membership. - *Details for a proposal will be discussed by Julie and Marilyn.*

MEETING ADJOURNED: **Motion:** Cathie made a motion to adjourn the meeting. Ulin seconded. Motion carried by a unanimous vote.

Time: 9:12 p.m. EST

MINUTES APPROVED: **January 1, 2009**

Marilyn Nenni, Secretary

Regular Monthly Board Meeting of ALSA
BOD Meeting Minutes: April 15, 2008

The regular monthly ALSA BOD Meeting was called to order by President, Lora Crawford, at 8:02 p.m. EST.

BOD Members Present:

Lora Crawford – President
Julie Heggie – Vice President
Marilyn Nenni - Secretary
MaryAlice Pilbin - Board Member
Kay Sharpnack – Board Member

Others Present:

Wayne Rankin – Treasurer

Not Present:

Cheryl Ryberg – Office Manager

Proceedings:

The next regular monthly BOD Meeting will be held on May 20, 2008 at 8:00 p.m. EST.

Approval of Minutes:

Minutes of March 11, 2008. Approved by email.

TREASURER'S REPORT: Wayne Rankin

Financial budget for 2008 presented for approval.

Discussion: *After review and discussion, Kay made a motion to approve the 2008 budget. MaryAlice seconded. Motion carried. Bond for ALSA Treasurer will be put on hold until after the upcoming election.*

OFFICE BUSINESS: Cheryl Ryberg

No Report from Office.

1. ALSA's Listing of Accounts – All ALSA's Pertinent Information

Discussion: It was pointed out that the BOD still does not have the correct complete access information to all important accounts belonging to ALSA. Information for such accounts will be requested from the ALSA Office. The Secretary was instructed to make a list and obtain all of ALSA's accounts with user names, passwords, and account numbers to be kept in the Director's book.

MONTHLY STATISTICS 2008 vs. 2007													
	Jan 12	Feb 6	Mar 11	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year Totals
2008 Sanctioned Shows	?	77	33	13									
2008 Total Year to Date		77	110	123									
2007 – Year to Date													
Animal Entry in Shows	?	?	986	291									
2008 Total Year to Date			986	1277									
2007													
Adult Memberships 2008	?	631	237	195									
2008 Total Year to Date		631	868	1063									
2007													1,546
Youth Memberships 2008		175	104	112									
2008 Total Year to Date		175	279	391									
2007													564
Animal Recording # 2008													
2008 Total Year to Date	?	?		125									
2007													
2009 Sanctioned Shows			1										

OLD BUSINESS:

1. ALSA Handbook

Discussion: Handbook has not yet been completed by the Handbook Committee. Two BOD members have been sent a CD with part of the new Handbook and are now in the process of proofing. Lora will check into date of completion. A printer has been contracted and is waiting for finished copy to go to print.

2. ALSA Email Address

Discussion: The ALSA Office has now programmed their email to reflect ALSA's domain name. All email should now be received from and addressed to lamas@alsashow.org.

3. ALSA Database & Website

Discussion: Website: ALSA forms on the website have all been updated. All show forms used by show superintendents may now be printed off the website therefore lowering postal rates from the Office.

Database: Numerous platforms have been reviewed the past couple of months for possible use for ALSA's needs. After many interviews, three companies have now received detailed diagrams of our needs and are preparing quotes for ALSA's consideration. High level specifications include, but are not limited to, the ability to track and manage all show related information and show calendar, the ability for a Show Superintendent to enter show results and have all points and awards automatically assigned, the ability to track all points and awards with individual animal and owner records, the ability to manage and track membership information including dues, the ability for membership online registration; the ability for online animal ALSA registration, and the ability for members to register for shows online. The use of a new system would maximize the efficiency and time involved in the ALSA business processes resulting in lower costs for the Office and the needs for a full-time Webmaster. It is hoped that this powerful web based solution can be in place for use by the 2008 Grand National Show.

4. Office Criteria for new 2009 Contract

Discussion: *Details of a new contract for the ALSA Executive Secretary, including schedule of work, was reviewed and discussed. The final draft will be presented to the attorney for approval.*

5. Signatures on the three ALSA Capital One Accounts

Discussion: *New signature cards for Capital One accounts still have not been authorized and set in place.*

6. Goals for 2008

Discussion: *Good progress is being made in meeting the BOD's goals for 2008: Database, Financials, Office Contract, Handbook, and the ALSA Website.*

7. Resolution of the Directors (Resolutions adopted by unanimous Board vote on March 21, 2008)

"The undersigned, being the Board of Directors of the organization, a Wisconsin Corporation, by unanimous consent in writing pursuant to the authority contained in the corporate law of the State of Wisconsin and within the association bylaws Article III, Section 1. Number, and without the formality of convening a meeting, do hereby consent to the following action of the organization, to begin as of the 1st of April, 2008.

BE IT RESOLVED THAT: The organization's Board of Directors shall be fixed at five directors until results of the General Election 2008 are known and those elected are seated at the first meeting in July, 2008, at which time the Board of Directors shall return to seven directors.

BE IT RESOLVED that this resolution may be signed by the directors in as many counterparts as may be necessary, each of which so signed shall be deemed to be an original, (and each signed copy sent by electronic facsimile transmission shall be deemed to be an original) and such counterparts together shall constitute one and the same instrument and notwithstanding the date of execution shall be deemed to bear the date as set forth above."

Discussion: *This Resolution of the Directors was adopted by unanimous vote on March 21, 2008. The Resolution has been signed by all members of the BOD and placed into the Corporate Book.*

8. Attorney

Discussion: *ALSA has retained Martin J. Saunders with the law firm of Jackson/Lewis of Pittsburg, PA as legal council.*

9. Certified letter received from Larry Lewellyn dated March 20, 2008, received by ALSA President, Lora Crawford March 28, 2008, requesting response regarding his removal from the ALSA Board. ALSA President sent a response, as advised by council, by certified mail on April 14, 2008.

"Larry Lewellyn
2805 W. Oakland Drive
Sedalia, CO. 80135

April 10, 2008

Dear Mr. Lewellyn,

In reply to your certified letter of 3/20/08, and on advise of counsel, we are herewith enclosing Board minutes of 1/16/08 and the Board minutes of 1/26/08, attached as exhibits "A" and "B".

Yours very truly,

Lora Crawford
ALSA President"

Exhibit "A"

January 16, 2008 minutes:

Discussion: Items of expected behavior of BOD members were discussed: Respect, breach of confidentiality, BOD flow of communications, responsibility of timely response, opportunity of opinion on all issues, and conflict of interest. Threatening and/or slanderous personal emails to other Board Members are not acceptable.

Exhibit "B"

January 26, 2008 minutes

2. Letter of February 21, 2008 received from a BOD Member.

Discussion: Referral was made to the discussion of Expected BOD Conduct as reported in the minutes of January 16, 2008. "Items of expected behavior of BOD members were discussed: Respect, breach of a confidentiality, BOD flow of communications, responsibility of timely response, opportunity of opinion on all issues, and conflict of interest. Threatening and/or slanderous personal emails to other Board Members are not acceptable." BOD conduct has continued to be an issue. Mary Alice made a motion to eject Larry Lewellyn as an ALSA BOD Member per Article III, Section 8. Marilyn seconded. Motion carried unanimously.

NEW BUSINESS:

1. ALSA Handbook, Section G, page 27 – Sharing of ALSA show records.

Discussion: *It has been brought to the attention of the ALSA BOD that "The ALSA Award System is the sole property of ALSA". "ALSA points and ALSA awards may not be interpreted for use with, translated to establish a value for, or combined in any way with points or awards from any other show organization or show circuit." This paragraph in the Handbook will be presented to the ALSA attorney for proper interpretation.*

2. Premiums for 2008 Regional Shows.

Discussion: *Kay made a motion to approve \$5100.00 per region for premiums for each Regional Show. Julie seconded. Motion carried unanimously.*

3. Renewal of mass email account.

Discussion: *Julie motioned to approve renewal of Constant Contact account. Motion seconded and carried unanimously by an email vote.*

4. Attorney Fees:

Discussion: *Invoice from Jackson Lewis, Attorney at Law totaled \$2022.50 for legal fees. Kay made a motion to approve payment of invoice. Julie seconded. Motion carried.*

MaryAlice made a motion to go into Executive Session. Marilyn seconded. Motion carried. BOD went into Executive Session at 10:10 p.m. EST.

MaryAlice made a motion to come out of Executive Session. Marilyn seconded. Motion carried. Executive Session ended at 10:25 p.m. EST.

COMMITTEE REPORTS:

1. Alpaca Committee (liaison: Kay)

Chair: Mary Reed

No Report

2. Education Committee (*liaison: Lora*)

Chair: Dawn Moore

No Report

3. Election Committee (*liaison: Lora*)

Chair: Lougene Baird

The Petition segment of this year's General election was completed on April 10. Eight members representing the Southwestern, Northwestern, Southeastern, Great Lakes, Buckeye, and Rocky Mountain Regions received at least the minimum of five valid petitions to qualify for nomination.

Because the deadline for members to submit Petitions has passed, the e-mail address for that purpose, election@hawaiiintel.net, has been closed. All future e-mail regarding the election process should be directed to lougenebaird@hawaiiintel.net.

The Committee requested the Board determine, and was notified by the liaison, there are no members who have been suspended as described in Article II, Section 6. (b) and (c).

The same day the Petitioning process closed, all Nominees were notified of their nomination and given guidelines as to the Statement of Candidacy process. The Committee will continue to work closely with each Nominee through this period to assure each understands the guidelines and all have equal opportunity to submit a Statement that represents their position.

At this time, it is not known which of the nominees will choose to be placed on the ballot or who will decline their nomination. The committee is pleased to report the most vigorous petitioning process in the last decade --with over 100 petitions processed, amounting to about ten percent of the membership taking action in the nomination process!

The committee is requesting final notice from the Board of any bylaw changes to be voted on by the membership and to be included in this year's General Election ballot mailing.

The ALSA office and the Committee have concluded that 1,200 ballots will be printed. This covers current members as well as anticipated membership growth over the next three weeks. Labels for the ballot mailing will be generated the first week in May to assure all new dues paying members (excluding Youth) are included in the voting process.

The Committee is requesting the Board to post Candidate names and Regions on the ALSA website once the final determination is known of who will be on the ballot. This posting will allow the entire membership to be informed of those running for election approximately two weeks prior to the membership receiving ballots. Hopefully, this will dispel rumors of who is or is not on the ballot and expand the time period in which interested members may talk with the candidates and vice-versa. Additionally, the committee anticipates this early pre-announcement will stimulate a larger voter turnout.

The Committee asks the Board, in the spirit of timely communications to the membership, to allow the election results to be published on the ALSA website along with a SHOWRING article as described in the Standing Rules. The Committee recommends the States of Alaska and Hawaii, Canadian Provinces and other countries in which ALSA members reside, be attached to their closest or contiguous ALSA Region as these Regions are currently described on the map of the continental United States. The purpose for this is to allow a member in one of these areas to be attached to a region in order to serve on the Board as described in the ALSA bylaws. It is not intended to interfere with the National Show process.

Discussion: MaryAlice made a motion to approve the Election Committee's report and all requests herein. Kay seconded. Motion carried by a majority vote.

4. Ethics Committee (*liaison: Julie*)

Chair: Cindy Ruckman

No Report

5. Finance & Budget Committee (*liaison: Kay*)

Chair: Joe Payne

No Report

6. Grand National Committee (*liaison: Kay*)

Chair: Norris Berg

1. Committee continues to work on and make plans for the 2008 Grand National Show in the expanded Lancaster Event Center.
2. Conference call (already approved) will be held in April.

7. Handbook Committee (*liaison: Lora*)

Chair: Helen Feick

No Report

8. Judges Committee (*liaison: Lora*)

Chair: Lavona Fercho

No Report

9. Llama Fiber Committee (*liaison: Julie*)

Chair: June Black

No Report

10. Membership Committee (*liaison: Marilyn*)

Chair: Pam Jensen

No Report

11. Nomination Committee (*liaison: Lora*)

Chair: Deb Garvin

Refer to Election Committee's report.

12. Performance Committee (*liaison: Julie*)

Chair: Melanie McMurray, MD

1. We have a new committee member, to replace Susan Ravan. She is: Ditsler, Eileen Icehouse Llamas 217 Rodeo Court San Dimas, CA. 91773 (909) 599-5361 iceyllama@verizon.net
2. The idea of a Master Classes in Performance, in which those llamas achieving champion status would compete, rather than in Open or Advanced classes, was again submitted to the committee. The committee voted against requiring such classes.

Discussion: Julie made a motion to add Eileen Ditsler to the Performance Committee. Kay seconded. Motion carried unanimously. Julie made a motion to approve and to follow the recommendation of the committee's report. MaryAlice seconded. Motion carried.

13. Policy & Planning Committee (liaison: Julie)

Chair: Jerry Miller

No Report

14. Promotion Committee (liaison: MaryAlice)

Chair:

15. Protest Committee (liaison: MaryAlice)

Chair: Jim Nenni

Protest #1-08 has been reviewed and all information, along with disciplinary recommendations from this committee, has been sent to the BOD for review and discussion.

Discussion: The BOD reviewed Protest #1-08. MaryAlice made a motion to accept the recommendations of the Protest Committee for Protest #1-08. Kay seconded. Motion carried.

16. Publications Committee (liaison:)

Chair:

Discussion: Julie made a motion to approve Noelle Tharp-Taylor as the chair of the Publications Committee. Kay seconded. Motion carried unanimously.

17. Regional Committee (liaison: Kay)

Chair: Glen Pfefferkorn

1. The regional ribbon order has been finalized and sent to the vendor.
2. Efforts are still underway to evaluate and secure appropriate insurance coverage for the 2008 Regional Shows. Each superintendent has been requested to submit the insurance requirements for their facility to the Regional Committee Chair.
3. Regional superintendents have been requested to provide a copy of their facility contract to the ALSA office and the Regional Committee Chair. This will allow the treasurer to pay the required deposits.
4. The Southeastern Regional show has yet to confirm a judge. Judges contacted to date have been very slow to decline the dates or have previous commitments.
5. The Regional Information Page and class list review has been completed and sent to the office for posting.
6. Superintendents have been encouraged to begin soliciting sponsors for special awards for their show. Hopefully this will allow time to post special awards on the web site.

Discussion: Kay made a motion to approve the Regional Committee report. MaryAlice seconded. Motion carried.

18. Show Management Committee (liaison: Marilyn)

Chair: Bill Schultz

1. The show committee chair received three e-mails from ALSA members regarding the Master Performance Division. The members were requesting to add a Master Performance Division to

Advanced and Open Performance Classes. Letters were forwarded to Performance Committee for review.

2. The show committee chair received an Email from an ALSA member requesting that Fleece Show results be posted on a separate page of the ALSA web site. The request was forwarded to the ALSA Office. Cheryl and Grant were able to comply with the request and a separate location was created. The show committee chair followed up with the member requesting the change and the member was satisfied with the change.

19. Website Committee (*liaison: Marilyn*)

Chair:

No Report

20. Youth Committee (*liaison: Julie*)

Chair: Barb Harris

The committee at this time would like to submit to the board several things that have been brought to us over the last few months.

1. A request was sent to our committee regarding an additional Youth Award level beyond the Ultimate. At about the same time another youth asked about adding additional requirement to the Ultimate award. We have been discussing both of these over this time and would like to make the suggestion for a youth award that would be called Elite Youth. To obtain this award the youth would be required to obtain 6 first places in each of the following youth classes – Pack, PR, Obstacle, Showmanship and Youth Judging. Much as an Elite award for a llama who has repeatedly proven himself in halter, performance and possible Get/Produce this would recognize those youth who consistently excel and challenge themselves.
2. Once again the topic of allowing Champion llamas to show in youth classes has come up. In this case it is in regards to youth who have won with their llama being allowed to continue showing in the same youth classes as before. The proposal was made that a “champion class” be created that they would then have to compete in. At this time the committee feels that this is not a viable option for the following reasons:
 - a. Many shows are barely getting by during these money crunched times. Requiring or even suggesting additional classes can mean added expenses that may cause some shows to fold up.
 - b. Requiring youth who wins to move on to another level is akin to moving an “A” student to another class so as not to skew the curve for other students. If we remove the champion youth are the ones who now become champions really representative of a champion or there just by default? When they are now forced to show in the “champion” class will they then come back with the request to move the others out once again? Thus becoming a vicious never ending cycle.
3. A question was asked of our committee by the chair of the Show Management Committee as to the rule in the handbook that says:

“6. Intermediate and Senior Ages. In these divisions only, the animal may carry weight up to 25 pounds if the animal is 36 months of age and older. Alpacas may not use weight in youth class.” We have discussed this rule and feel that since it says “may” carry weight that it should not be changed. This allows youth who may want to begin to train their llama for use in the Open divisions the choice to actually begin gradually working with weight in their panniers.

Discussion: *Julie made a motion to approve Youth Committee recommendations. MaryAlice seconded. Motion carried.*

MEMBER’S LETTERS TO THE BOD:

1. Member letter of 3-16-08.
2. Member letter of 3-17-08
3. Member letter of 3-17-08

Discussion: *The three member letters containing comments regarding the ILR Show Module were reviewed and discussed. The BOD appreciates feed back from the membership.*

MEETING ADJOURNED:

Motion: Kay made a motion to adjourn this meeting. MaryAlice seconded. Motion carried. Meeting was adjourned at 12:32 a.m. EST

Minutes Approved: May 20, 2008

Marilyn Nenni
Secretary