

ALSA Board of Directors Minutes December 9, 2020

Call to order: 7:00 p.m. CST

Roll call:

Board Members: Cathie Kindler, President
Lauren Wright, Vice-President
Ron Baird, Secretary
Carol Rutledge
Deb Yeagle (joined at 7:14 p.m.)
Others: Vern Wright, Treasurer
Linda Kendall, Office Manager
Non-voting Board Directors-elect:
Anna Reese
Ulin Andrews

I. Office Report:

1. Shows are beginning to be sanctioned for 2021!

I would like to set up a zoom call in January with all of the show superintendents to discuss the enhancements (sanction numbers) and to discuss the problems they are seeing, the problems I'm encountering and how we can work together to make this a smooth operation! The first draft of the synopsis is attached to this email. I welcome and request the boards input!

2. 2021 memberships are beginning to come in. I am going to send out an e-blast on December 16, 2020 to remind everyone that its time.

3. I had a request for Scholarship Award information. In researching this Sue Davis was listed as the contact. I suggest that this is changed to the ALSA P O Box and then applications would be forwarded to the person in charge of scholarships.

4. I will be "out of pocket" from tonight until mid-morning of the 16th. Friends offered us use of the getaway condo on South Padre Island. HOW could we refuse..... (and I really need the tranquility of the water right now!!!)

A teacher from north Texas has contacted the Office regarding a llama project underway for 3rd and 4th graders. The teacher is looking for information that would help the students. Ron said he would handle the request.

Motion: Pay the office expenses of \$693.75 for November, 2020. Motion by Ron. Seconded by Carol. Motion unanimously approved.

II. Treasurer's Report:

Vern reviewed the year-to-date financials for the Board. Through November, ALSA has recorded a net profit of \$10,659.20.

The Board thanked Vern for the tremendous effort he has put forth for ALSA. See the financials in Appendix A attached hereto.

III. Committee Reports:

Alpaca - Chair: Vicky Donley, Liaison: Deb
No report submitted.

By-laws and Standing Rules – Chair: Lougene Baird, Liaison: Carol
The ALSA Bylaws and Standing Rules are posted on the ALSA website. Currently, there are no suggested changes for either the Bylaws or Standing Rules.
Thank you,
Lougene Baird, Chair
Cc Committee members

Elections - Chair: Lougene Baird, Liaison: Cathie
Lougene Baird, Chair
No further Committee reports will be submitted until work begins on the General Election. July through August 2021 members may submit their name as a candidate. Voting will take place in October 2021.
Thank you,
Lougene Baird, Chair
Cc election committee members

Ethics - Chair: Cheryl Lambert, Liaison: Cathie
There is nothing to report at present.
Respectfully Submitted
Cheryl Lambert, Chair

Finance & Budget - Chair: Vern Wright, Liaison: Ron
Please refer to the Treasurer's report that is presented above and appended hereto.

Fleece - Chair: Judy Glaser, Liaison: Deb
No report submitted.

Grand National - Chair: **OPEN**, Liaison: Lauren
No report submitted.
Discussion was held concerning what to do about future Grand National Shows. Lauren will reach out to the group that has handled obstacles in the past to see if that group would be willing to take charge of the Grand National and help get other areas of the show covered.
An overall superintendent for the show is an imperative.
Cathie said she had received a request from the Cedar Rapids facility asking ALSA to sign a contractual commitment for 2021. The Board discussed this, resulting in the following Motion.

Motion: Cathie is authorized to sign a contract for the 2021 Grand National Show with the facility. Motion by Lauren. Seconded by Deb. Motion unanimously passed.

Handbook – Chair: Adryce Mathisen, Liaison: Carol
Nothing new to report from the Handbook Committee.
Merry Christmas!
Adryce Mathisen, Chair

Judges' – Chair: Cyndi Ernst, Liaison: Ron
The Judge's Committee submits the following description of a "Silky Llama" that we would like added to the Handbook as an Addendum at this time.

This is an Optional Class
Silky fiber ideally should exhibit the majority of the following criteria:
Very soft or silky handle
Fiber may be straight or have some wave or crinkle but not crimp.
Fiber may exhibit little to no loft
Fiber may exhibit some luster
Guard hair is nearly indiscernible
Locks independent and consistent in size, and the degree of wave or spiral consistent throughout the neck and body.
Coverage on the animal may vary from light to heavy
Locks independent and consistent in size, and the degree of wave or spiral consistent throughout the neck and body.
Coverage on the animal may vary from light to heavy

The Judges' Committee requests the Board waive submission of Judges' Reports for 2020. It also requests that Judges' dues paid for 2020 be credited to the Judges' dues for 2021. This is due to inactivity caused by COVID-19.
Happy Holidays everyone,
Cyndi Ernst, Chair

Motion: Accept the recommendations for an optional silky class as presented. Motion by Ron. Seconded by Carol. Motion unanimously passed.

Regarding the request by the Judges' Committee to waive Judges' reports and Judges' dues (not membership dues) for 2021 in view of the pandemic causing many shows to be cancelled, the Board adopted the following Motion.

Motion: Judges are not required to file Annual Reports for 2020. Judges who judged in 2020 will pay Judges' dues of \$25.00. Judges who did not judge any shows in 2020 will have Judges' dues of \$0.00. Motion by Carol. Seconded by Ron. Motion unanimously passed.

Membership - Chair: **OPEN**, Liaison: **OPEN**

No report submitted.

It was decided the Liaison for this important committee would be selected at the January Board meeting when the new members take office. The same would be done for other instances where Chairs are vacant.

Performance - Chair: **OPEN**, Liaison: Carol

The performance committee has been discussing performance placement at dual sanctioned shows. All agree that if an animal is advanced in one show association, they should be advanced in ALSA.

Below are some responses:

-Agree with open and adult

-Whole-heartedly agree that if an animal shows advanced in one show, they should show in the same division everywhere.

-Regarding if the animal has shown in another show division and shown in advanced, then most definitely, they need to show advanced in ALSA.

There is still discussion regarding the novice championship and what would need to be done with it.

Thanks,

Anna Reese, Chair

Protest - Chair: Cheryl Lambert, Liaison: Ron

Nothing to report.

Respectfully Submitted

Cheryl Lambert, Chair

Publications, Promotions, Marketing & Web Site - Chair: Reggie Durch,

Liaison: Deb

No report submitted.

Regional Committee - Chair: Susan Leslie, Liaison: Deb

No report submitted.

Show Management, Policy & Planning –Chair: Kathy Devaul, Liaison: Lauren

No report submitted.

Youth Committee - Chair: **OPEN**, Liaison: Carol

I'm sorry but I'm stepping down at this point I just can't do this job the way it needs to be done. Thank you for letting help with what I could I just wish I got more done, but life does get in the way

Thank You All

Robin Sturgeon

IV. Old Business:

None.

V. New Business:

- A. It has been brought to the Board's attention by a member that there are instances in which participants are suing or attempting to sue the sponsors for the participants contracting COVID-19. Insurance companies are not paying such claims as they are not covered under liability policies as normally or traditionally written. It would be advisable that future shows, considering such actions, inform potential participants that the show management and/or ALSA is not responsible in the event they contract the virus.
- B. It was discussed that, due to the COVID pandemic and the consequential lack of shows, apprentice Judges had very few if any opportunities to complete their required apprenticeships. The Board decided to grant apprentices an additional year to complete their required number of shows with Judges certified to accept apprentices.
- C. Such other business as may come before the Board.

The next regular Board meeting will be January 13, 2021 at 7:00 p.m. CST.

**Motion to Adjourn at 7:35 p.m. CST. Motion by Ron.
Seconded by Carol. Motion unanimously passed.**

The ALSA Board of Directors may convene in Executive Session to discuss personnel matters, any items on this agenda or to consult with Legal and/or Accounting Counsel.

**Addendum A
Financial Statements**

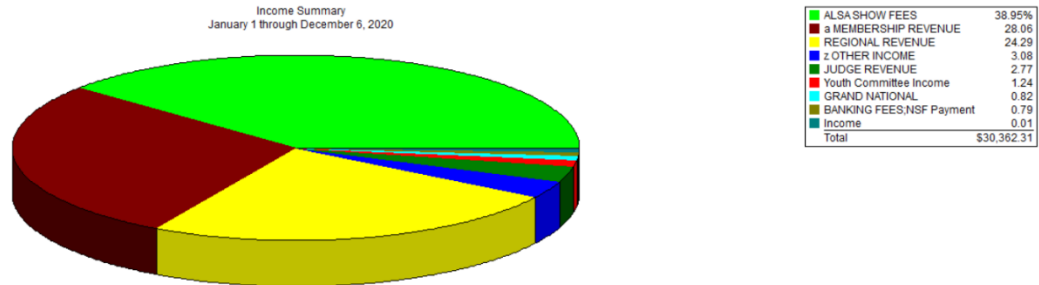
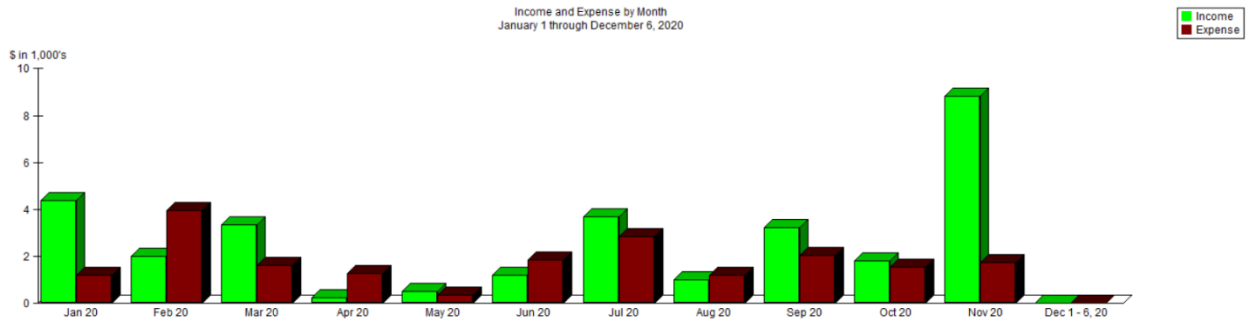
	<u>Oct 31, 20</u>
ASSETS	
Current Assets	
Checking/Savings	
Chase - Operating	12,197.79
Chase Savings Account	30,006.11
Youth Scholarship Account	<u>3,310.37</u>
Total Checking/Savings	<u>45,514.27</u>
Total Current Assets	<u>45,514.27</u>
TOTAL ASSETS	<u>45,514.27</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	<u>-3,420.76</u>
Total Accounts Payable	<u>-3,420.76</u>
Total Current Liabilities	<u>-3,420.76</u>

Total Liabilities	-3,420.76
Equity	
Opening Bal Equity	49,204.42
Retained Earnings	-3,838.58
Net Income	<u>3,569.19</u>
Total Equity	48,935.03
TOTAL LIABILITIES & EQUITY	<u><u>45,514.27</u></u>

	<u>Jan - Nov 20</u>
Income	
a MEMBERSHIP REVENUE	
2020 Adult Membership	5,363.43
2020 Youth Membership	2,813.23
2021 Adult Membership	226.75
2021 Youth Member	<u>115.45</u>
Total a MEMBERSHIP REVENUE	8,518.86
ALSA SHOW FEES	
Animal Number Transfer	14.10
Animal Recording Numbers	193.00
Sanctioning Fee	1,696.20
Show Entry Fee	<u>9,922.45</u>
Total ALSA SHOW FEES	11,825.75
BANKING FEES;NSF Payment	241.00
GRAND NATIONAL	
a Sponsorships	<u>250.00</u>
Total GRAND NATIONAL	250.00
Income	
Interest Income	<u>3.03</u>
Total Income	3.03
JUDGE REVENUE	
2020 Judges Dues	789.60
2021 Judges Due	<u>50.00</u>
Total JUDGE REVENUE	839.60
REGIONAL REVENUE	
Southeastern Regional	
Entry Fees Adult	<u>5,094.07</u>
Total Southeastern Regional	5,094.07
Western Regional Inc	
Entry Fees	<u>2,280.00</u>
Total Western Regional Inc	<u>2,280.00</u>
Total REGIONAL REVENUE	7,374.07
Youth Committee Income	375.00
z OTHER INCOME	

Scholarship Income	405.00
Website Income	60.00
z OTHER INCOME - Other	<u>470.00</u>
Total z OTHER INCOME	<u>935.00</u>
Total Income	<u>30,362.31</u>
Gross Profit	30,362.31
Expense	
a GRAND NATIONAL E	
Facility	500.00
Refunds	-40.00
Ribbons / Awards	<u>491.71</u>
Total a GRAND NATIONAL E	951.71
ALSA SHOWS	
refund	<u>124.13</u>
Total ALSA SHOWS	124.13
B.O.D. EXPENSES	
BOD Conference Calls	<u>265.43</u>
Total B.O.D. EXPENSES	265.43
BANKING FEES	
Returned Checks	<u>12.00</u>
Total BANKING FEES	12.00
Corporation Renewal	476.00
ELECTION COMMITTEE	
Electronic Election	<u>334.00</u>
Total ELECTION COMMITTEE	334.00
EXECUTIVE OFFICE - NEW	
ALSA P.O. BOX	102.00
Computer Backup	69.95
Constant Contact Eblast Expense	432.00
Executive Office Travel Expense	15.00
Office Labor Cost	7,927.50
Office Supplies	281.49
Telephone	
ALSA Phone/iPad	<u>1,306.65</u>
Total Telephone	<u>1,306.65</u>
Total EXECUTIVE OFFICE - NEW	10,134.59
Insurance	
Board of Directors	485.00
Show/Event Liability	<u>1,240.82</u>
Total Insurance	1,725.82
Legal-Prof Fees	
Legal-Prof Fees; TAX PREP	750.00
Legal-Prof Fees - Other	<u>475.00</u>

Total Legal-Prof Fees	1,225.00
REGIONAL COMMITTEE	
Regional Postage	<u>69.50</u>
Total REGIONAL COMMITTEE	69.50
REGIONAL SHOW EXPENSE	
SOUTHEASTERN REGIONAL E	
Judge Expense	59.74
Judging Fee	600.00
SOUTHEASTERN REGIONAL E - Other	<u>344.74</u>
Total SOUTHEASTERN REGIONAL E	1,004.48
WESTERN REGIONAL Exp	
Judge Expenses	214.60
Judge Fee	<u>600.00</u>
Total WESTERN REGIONAL Exp	814.60
REGIONAL SHOW EXPENSE - Other	<u>1,390.85</u>
Total REGIONAL SHOW EXPENSE	3,209.93
YOUTH COMMITTEE	
Scholarship	<u>1,175.00</u>
Total YOUTH COMMITTEE	<u>1,175.00</u>
Total Expense	<u>19,703.11</u>
Net Income	<u><u>10,659.20</u></u>



By Account

Show on Pie Chart: Income Expense

