

ALSA Board of Directors Meeting Minutes February 10, 2021

Call to order: 7:06 p.m. CST.

Roll call:

Board Members:	Cathie Kindler, President Lauren Wright, Vice-President Ron Baird, Secretary Carol Rutledge Deb Yeagle (absent) Anna Reese Ulin Andrews
Others:	Vern Wright, Treasurer Linda Kendall, Office Manager

I. Office Report:

Things are humming along!

Member renewal count is lower than last year. It appears that people are waiting to renew once they know that the show that they are interested in is happening.

I have had only 1 cancel so far this year.

I am not seeing the number of shows sanctioned that we had last year by this time. I am going to reach out to the superintendents to clarify that if their show was cancelled in 2020, they still need to submit a sanctioning form. The fee will carry over, but we need new information regarding the show (dates, judges, etc.). This is what happened with HLSR and I went ahead and took care of that and then communicated with the show staff that I needed information. Email to supers should go out on Monday 2/8/2021.

Room block agreements have been reviewed, signed, and returned to Marriott and Kirkwood for the holds for Grand National (copies of signed agreement to Susan Leslie and Cathie Kindler). Booking instructions will be added to the website in two places to begin with: the landing page and under the Grand National Tab.

What does the board think about lapel pins? Many organizations issue annual pins. Perhaps an easy fundraiser for the scholarship fund? The Pin cost is under \$2.00, sell for \$8.00. The idea was discussed and will be followed up. The recommendation from Lauren and seconded by others was that any such memorabilia be conveyed through donations to ALSA rather than sold.

Linda discussed the fact that have been several show cancellations in California, one of which is due to the facility in which it was to be held is now being used as a COVID-19 vaccination site.

Motion: Pay the office expenses of \$1,001.25 for January 2021. Motion by Ron. Seconded by Carol. Motion unanimously passed.

II. Treasurer's Report:

Vern reported he has paid the Wisconsin corporation fee of \$489 and the 990 Forms have been sent to the accountant for payments made to Judges last year. He further commented ALSA had been able to experience a \$1,794 net profit.

See the financials in Appendix A attached hereto.

III. Committee Reports:

Alpaca - Chair: Vicky Donley, Liaison: Deb
No report submitted.

By-laws and Standing Rules – Chair: Lougene Baird, Liaison: Carol

The ALSA Bylaws and Standing Rules are posted on the ALSA website. Currently, there are no suggested changes for either the Bylaws or Standing Rules. Thank you,
Lougene Baird, Chair
Cc: Committee members

Elections - Chair: Lougene Baird, Liaison: Cathie
Lougene Baird, Chair

No further Committee reports will be submitted until work begins on the General Election. July through August 2021 members may submit their name as a candidate. Voting will take place in October 2021.

Thank you,
Lougene Baird, Chair
Cc: Election committee members

Ethics - Chair: Cheryl Lambert, Liaison: Cathie
There is nothing to report at present.
Respectfully Submitted
Cheryl Lambert, Chair

Finance & Budget - Chair: Vern Wright, Liaison: Ron

Please refer to the Treasurer's report that is presented above and appended hereto.

Fleece - Chair: Judy Glaser, Liaison: Deb
No report submitted.

Grand National - Chair: Susan Leslie, Liaison: Lauren
No report submitted.

Handbook – Chair: Adryce Mathisen, Liaison: Carol
Nothing new to report.
Take care.
Adryce Mathisen, Chair

Judges' – Chair: Cyndi Ernst, Liaison: Ron
As of February 1, 40 Judges have paid dues and 22 Judges have submitted their Annual Open Book Tests. The Open Book Tests are due February 24 so people still have time to submit them.
I regret to tell you that Kim Yates has decided to retire from judging this year. He has been a very active supporter of ALSA and frequently requested Judge. We hope he will be able to offer assistance as he is able.
I have submitted an updated Judge's List to Linda for publication on the web.
My husband and I are feeling a bit safer as we have been given the second immunization for COVID. We will still follow precautions but have less concern about just going to the store.
Again, I wish everyone safety and a great year.
Regards,
Cyndi Ernst, Chair

Membership - Chair: **OPEN**, Liaison: Ulin
No report submitted.

Performance - Chair: Susan Leslie, Liaison: Anna
No report submitted.

Protest - Chair: Cheryl Lambert, Liaison: Ron
Nothing to report.
Respectfully Submitted
Cheryl Lambert, Chair

Publications, Promotions, Marketing & Web Site - Chair: Reggie Durch,
Liaison: Deb
No report submitted.

Regional Committee - Chair: Susan Leslie, Liaison: Anna
No report submitted.

Show Management, Policy & Planning –Chair: Kathy Devaul, Liaison: Lauren
No report submitted.

Youth Committee - Chair: **OPEN**, Liaison: Carol

Many thanks to Kim Kyst of Jefferson, Georgia, who has agreed to lead the 2021 ALSA Youth Scholarship program. Kim, Linda, and Carol have worked closely over the past couple of weeks to update all pages on the ALSA website that are related to the scholarship.

Kim did question whether an e-mail blast will go out to the membership as the March 15th deadline is quickly approaching.

The Board said this would be accomplished.

IV. Old Business:

A. None.

V. New Business:

A. Such other business as may come before the Board.

The next regular Board meeting will be March 10, 2021 at 7:00 p.m. CST.

**Motion to Adjourn at 7:23p.m. CST. Motion by Carol.
Seconded by Ron. Motion unanimously passed.**

The ALSA Board of Directors may convene in Executive Session to discuss personnel matters, any items on this agenda or to consult with Legal and/or Accounting Counsel.

**Addendum
Financial Statements**

THESE BEGIN ON THE NEXT PAGE

9:42 PM
02/07/21
Accrual Basis

Alpaca and Llama Show Association
Profit & Loss
January 2021

	Jan 21
Income	
a MEMBERSHIP REVENUE	
2021 Adult Membership	1,937.54
2021 Youth Member	574.57
Total a MEMBERSHIP REVENUE	2,512.11
ALSA SHOW FEES	
Sanctioning Fee	196.35
Show Entry Fee	685.00
Total ALSA SHOW FEES	881.35
Income	
Interest Income	0.26
Total Income	0.26
JUDGE REVENUE	
2021 Judges Due	148.12
Total JUDGE REVENUE	148.12
Total Income	3,541.84
Gross Profit	3,541.84
Expense	
Corporation Renewal	489.00
EXECUTIVE OFFICE - NEW	
ALSA P.O. BOX	113.00
Internet	106.35
Office Labor Cost	810.00
Office Supplies	6.48
Telephone	
ALSA Phone/iPad	97.79
Total Telephone	97.79
Total EXECUTIVE OFFICE - NEW	1,133.62
Legal-Prof Fees	
Legal-Prof Fees; TAX PREP	125.00
Total Legal-Prof Fees	125.00
Total Expense	1,747.62
Net Income	1,794.22

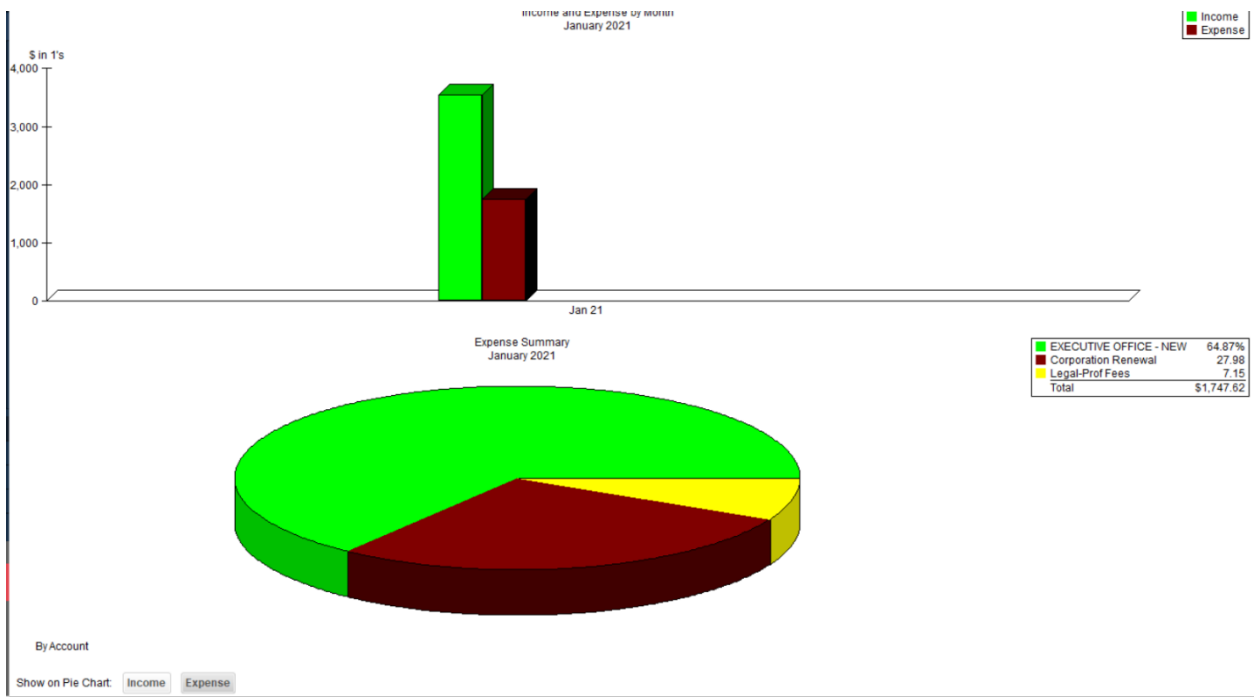
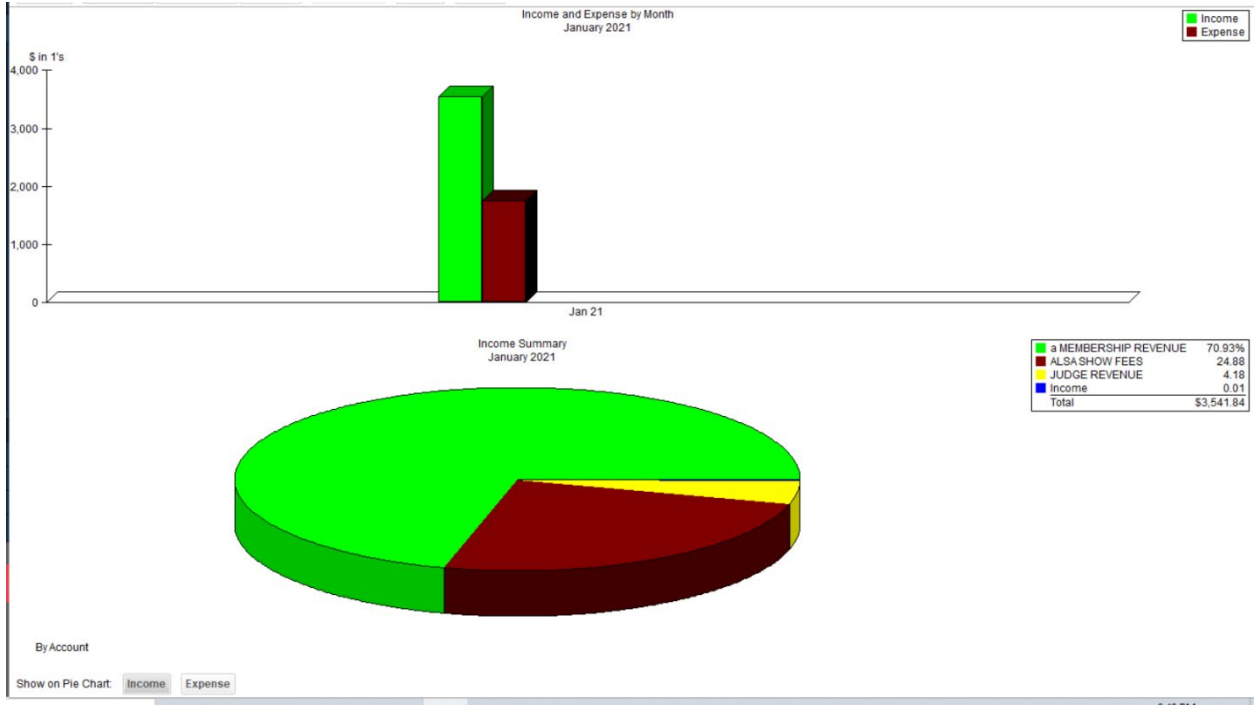
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02/07/21

Accrual Basis

Alpaca and Llama Show Association
Balance Sheet
As of January 31, 2021

	<u>Jan 31, 21</u>
ASSETS	
Current Assets	
Checking/Savings	
Chase - Operating	22,001.86
Chase Savings Account	30,006.84
Youth Scholarship Account	3,310.46
Total Checking/Savings	<u>55,319.16</u>
Total Current Assets	<u>55,319.16</u>
TOTAL ASSETS	<u><u>55,319.16</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	-4,150.00
Total Accounts Payable	<u>-4,150.00</u>
Total Current Liabilities	<u>-4,150.00</u>
Total Liabilities	<u>-4,150.00</u>
Equity	
Opening Bal Equity	49,204.42
Retained Earnings	8,470.52
Net Income	1,794.22
Total Equity	<u>59,469.16</u>
TOTAL LIABILITIES & EQUITY	<u><u>55,319.16</u></u>



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