

ALSA Board of Directors Meeting Minutes January 13, 2021

Call to order: 7:00 p.m. CST

Roll call:

Board Members:	Cathie Kindler, President Lauren Wright, Vice-President Ron Baird, Secretary Carol Rutledge Deb Yeagle Ana Reese Ulin Andrews
Others:	Vern Wright, Treasurer Linda Kendall, Office Manager

Election of Officers: Ulin motioned that the current slate of officers be retained.

**Motion: The officers of ALSA be the same as in 2020.
Motion by Ulin. Seconded by Ron. Motion
unanimously passed.**

Appointment of Committee Liaisons: Liaisons listed below are the new liaisons for the ALSA committees. Several important Chairs are open, and members are invited to call the respective liaisons and express their interest in assuming those Chairs.

I. Office Report:

1. I received the email below and it appeared like one of the numerous emails I receive regarding website services, tech services, etc., so I deleted it and thought nothing of it. Cathie received a call from this person, so I called her back. She works for a company that analyzes and optimizes data for commercial and municipal concerns. Her request was to access our database and use the contents for testing. NO! NOPE! NO WAY!

2. I politely told her that our database contained personal information for our youth members, and for that reason I could not comply with her request. (back when I was programming & testing, we had to create our own data for testing....what is this world coming to?).

3. I was able to add the OPEN categories to the database and they are displaying correctly on the website. I am currently testing point accumulation for various categories utilizing the test show, exhibitors, and test animals.

4. Sent an email to Show Superintendents reminding them that if their 2020 Sanctioned show was cancelled due to COVID-19 and they were scheduling a 2021 show, a sanction form still needs to be submitted. If their show were cancelled, there would be no sanction fee for 2021. The BOD was copied on the email.

Houston Livestock show did not submit a form yet, but they have listed the event on their website. I emailed both the Superintendent and the HSLR person responsible informing them that I added them to the schedule based on website info, but I still need to have judges details, etc.

5. Membership renewals are trickling in. We had one person convert to a Life membership and I am keeping the Judges Chair updated regarding those renewals.

Motion: Pay the office expenses of \$225.83 for December, 2020. Motion by Ron. Seconded by Carol. Motion unanimously passed.

II. Treasurer's Report:

Vern congratulated the Board on its efforts in 2020 to maintain fiscal stability of ALSA.

See the financials in Appendix A attached hereto.

III. Committee Reports:

Alpaca - Chair: Vicky Donley, Liaison: Deb

Deb reported the Florida clinic scheduled for alpacas has been rescheduled to 2022 due to the pandemic.

By-laws and Standing Rules – Chair: Lougene Baird, Liaison: Carol

The ALSA Bylaws and Standing Rules are posted on the ALSA website. Currently, there are no suggested changes for either the Bylaws or Standing Rules. Thank you,

Lougene Baird, Chair

Cc Committee members

Elections - Chair: Lougene Baird, Liaison: Cathie

Lougene Baird, Chair

No further Committee reports will be submitted until work begins on the General Election. July through August 2021 members may submit their name as a candidate. Voting will take place in October 2021.

Thank you,

Lougene Baird, Chair

Cc election committee members

Ethics - Chair: Cheryl Lambert, Liaison: Cathie

There is nothing to report at present.

Respectfully Submitted

Cheryl Lambert, Chair

Finance & Budget - Chair: Vern Wright, Liaison: Ron

Please refer to the Treasurer's report that is presented above and appended hereto.

Fleece - Chair: Judy Glaser, Liaison: Deb

No report submitted.

Grand National - Chair: **OPEN**, Liaison: Lauren

Cathie reported to the Board that the date for the 2021 Grand National has been booked for the last weekend of October in Cedar Rapids. The Chamber of Commerce there has said it will honor its grant of \$1,000 to ALSA to help defray expenses.

Cathie further reported that Susan Leslie, Chair of the Regional Committee, would consider becoming the Grand National Show Chair/Superintendent. A Special Meeting is scheduled for next Wednesday, the 20th of January, to hold a conference call with Susan.

Judges for the 2021 Grand National Show will be the same as selected for 202, assuming they all agree to be the Judges.

Handbook – Chair: Adryce Mathisen, Liaison: Carol

Nothing new to report for the Handbook Committee, however, I would like to know if the BOD plans to issue a new ALSA Handbook in 2022 to incorporate all the changes that are in the Addendums. If so, I will need to know the current committee chairs and liaisons so that we can begin work on changes the Committees recommend.

I also need to know if the Board wants the new silky class incorporated into an addendum.

Adryce Mathisen, Chair

Judges' – Chair: Cyndi Ernst, Liaison: Ron

Thirty-one Judges and one Apprentice have paid their 2021 dues or the adjusted amount.

Bill Feick and Cheryl Juntilla have decided to step down from Judging. Bill had mentioned, last year, that he would be doing so. Bill has been a strong supporter of ALSA: showing, Judging, holding a position on the Board and being Board President.

Cheryl has stepped down due to health reasons. Cheryl has supported ALSA by showing, holding shows, constructing ingenious performance courses with her husband Wally, judging, and taking a seat on the Board.

We hope they both will continue to participate in shows as they are able. They will both be missed.

The Judge's Annual Open Book Test has been sent to the registered Judges and Apprentices. I sent it to Linda for posting on the web site under Judges and Apprentices. It is due back to me February 24. It is set up so they can search for the answers in the handbook using Adobe Acrobat Reader so they can spend time reading the entries and not searching through the handbook page by page.

Regards,
Cyndi Ernst, Chair

Membership - Chair: **OPEN**, Liaison: Ulin

No report submitted.

Performance - Chair: **OPEN**, Liaison: Carol
No report submitted.

Protest - Chair: Cheryl Lambert, Liaison: Ron
Nothing to report.
Respectfully Submitted
Cheryl Lambert, Chair

Publications, Promotions, Marketing & Web Site - Chair: Reggie Durch,
Liaison: Deb
No report submitted.

Regional Committee - Chair: Susan Leslie, Liaison: Ana
No report submitted.

Show Management, Policy & Planning –Chair: Kathy Devaul, Liaison: Lauren
No report submitted.

Youth Committee - Chair: **OPEN**, Liaison: Carol
No report submitted. Cathie pointed out the need to recruit a new chair for the Youth Scholarship awards.

IV. Old Business:

A. None.

V. New Business:

- A. Discussion regarding the 2021 show season, recruitment of Regional Show Superintendents and related matters. Deb stated that the Indiana Llama group is willing to host the 2021 show for that Regional. She further said there would be a new superintendent for that show.
- B. Such other business as may come before the Board.

Special Meeting January 20, 2021 at 7:00p.m. CST to discuss a new Grand National Chair/Superintendent with Susan Leslie.

The next regular Board meeting will be February 10, 2021 at 7:00 p.m. CST.

**Motion to Adjourn at 7:41 p.m. CST. Motion by Ron.
Seconded by Deb. Motion unanimously passed.**

The ALSA Board of Directors may convene in Executive Session to discuss personnel matters, any items on this agenda or to consult with Legal and/or Accounting Counsel.

**Addendum A
Financial Statements**

	<u>Dec 31,</u> <u>20</u>
ASSETS	
Current Assets	
Checking/Savings	
Chase - Operating	20,207.90
Chase Savings Account	30,006.61
Youth Scholarship Account	<u>3,310.43</u>
Total Checking/Savings	<u>53,524.94</u>
Total Current Assets	<u>53,524.94</u>
TOTAL ASSETS	<u><u>53,524.94</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	<u>-4,150.00</u>
Total Accounts Payable	<u>-4,150.00</u>
Total Current Liabilities	<u>-4,150.00</u>
Total Liabilities	-4,150.00
Equity	
Opening Bal Equity	49,204.42
Retained Earnings	-3,838.58
Net Income	<u>12,309.10</u>
Total Equity	<u>57,674.94</u>
TOTAL LIABILITIES & EQUITY	<u><u>53,524.94</u></u>

	<u>Jan - Dec</u> <u>20</u>
Income	
a MEMBERSHIP REVENUE	
2020 Adult Membership	5,363.43
2020 Youth Membership	2,813.23
2021 Adult Membership	1,560.80
2021 Youth Member	260.77
Lifetime Member	<u>500.00</u>
Total a MEMBERSHIP REVENUE	10,498.23
ALSA SHOW FEES	
Animal Number Transfer	14.10
Animal Recording Numbers	193.00
Sanctioning Fee	1,696.20
Show Entry Fee	<u>10,107.45</u>
Total ALSA SHOW FEES	12,010.75
BANKING FEES;NSF Payment	241.00

GRAND NATIONAL	
a Sponsorships	<u>250.00</u>
Total GRAND NATIONAL	250.00
Income	
Interest Income	<u>3.31</u>
Total Income	3.31
JUDGE REVENUE	
2020 Judges Dues	789.60
2021 Judges Due	<u>334.12</u>
Total JUDGE REVENUE	1,123.72
REGIONAL REVENUE	
Southeastern Regional	
Entry Fees Adult	<u>5,094.07</u>
Total Southeastern Regional	5,094.07
Western Regional Inc	
Entry Fees	<u>2,280.00</u>
Total Western Regional Inc	<u>2,280.00</u>
Total REGIONAL REVENUE	7,374.07
Youth Committee Income	375.00
z OTHER INCOME	
Scholarship Income	405.00
Website Income	60.00
z OTHER INCOME - Other	<u>470.00</u>
Total z OTHER INCOME	<u>935.00</u>
Total Income	<u>32,811.08</u>
Gross Profit	32,811.08
Expense	
a GRAND NATIONAL E	
Facility	500.00
Refunds	-40.00
Ribbons / Awards	<u>491.71</u>
Total a GRAND NATIONAL E	951.71
ALSA SHOWS	
refund	<u>124.13</u>
Total ALSA SHOWS	124.13
B.O.D. EXPENSES	
BOD Conference Calls	<u>265.43</u>
Total B.O.D. EXPENSES	265.43
BANKING FEES	
Returned Checks	<u>12.00</u>
Total BANKING FEES	12.00
Corporation Renewal	476.00
ELECTION COMMITTEE	

Electronic Election	334.00
Total ELECTION COMMITTEE	334.00
EXECUTIVE OFFICE - NEW	
ALSA P.O. BOX	102.00
Computer Backup	69.95
Constant Contact Eblast Expense	432.00
Executive Office Travel Expense	15.00
Office Labor Cost	8,621.25
Office Supplies	281.49
Telephone	
ALSA Phone/iPad	<u>1,411.77</u>
Total Telephone	<u>1,411.77</u>
Total EXECUTIVE OFFICE - NEW	10,933.46
Insurance	
Board of Directors	485.00
Show/Event Liability	<u>1,240.82</u>
Total Insurance	1,725.82
Legal-Prof Fees	
Legal-Prof Fees; TAX PREP	750.00
Legal-Prof Fees - Other	<u>475.00</u>
Total Legal-Prof Fees	1,225.00
REGIONAL COMMITTEE	
Regional Postage	<u>69.50</u>
Total REGIONAL COMMITTEE	69.50
REGIONAL SHOW EXPENSE	
SOUTHEASTERN REGIONAL E	
Judge Expense	59.74
Judging Fee	600.00
SOUTHEASTERN REGIONAL E - Other	<u>344.74</u>
Total SOUTHEASTERN REGIONAL E	1,004.48
WESTERN REGIONAL Exp	
Judge Expenses	214.60
Judge Fee	<u>600.00</u>
Total WESTERN REGIONAL Exp	814.60
REGIONAL SHOW EXPENSE - Other	<u>1,390.85</u>
Total REGIONAL SHOW EXPENSE	3,209.93
YOUTH COMMITTEE	
Scholarship	<u>1,175.00</u>
Total YOUTH COMMITTEE	<u>1,175.00</u>
Total Expense	<u>20,501.98</u>
Net Income	<u><u>12,309.10</u></u>

